



ANNUAL REPORT 2017



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January

KINGS OF AFRICA - With a 2-1 win against a highly-fancied Egypt side, PUMA team Cameroon win their fifth African Cup of Nations title and claim the throne of African football.



February

FENTY UNIVERSITY - Rihanna presents the locker room-inspired looks from her Autumn/Winter 2017 collection at the Bibliothèque Nationale de France during Paris Fashion Week.



March

REVOLUTIONARY "SOCK" - Our trendsetting PUMA evoKNIT Driver Pro F1 driver's shoe demonstrates true innovation and claims an iF Design Award.



April

RIGHT TO PLAY - PUMA announces its partnership with the international NGO *Right To Play* to improve the lives of millions of children.



May

1,2,3 TROPHIES - PUMA snatches three major football trophies in one weekend with Arsenal F.C. grabbing the English FA Cup, Borussia Dortmund claiming Germany's DFB Pokal and Mexico's Chivas winning the 2017 Liga MX Clausura title.



June

FIT. FAST. FEEL. - The all-new PUMA ONE football boot, designed to offer all a player needs by merging the best features of the evoSPEED and evoTOUCH models, is finally released.



TIMELINE 2017



July

A NEW LANDMARK - PUMA headquarters in Herzogenaurach celebrate the opening of the new 85-meter-long PUMA BRIDGE with a memorable inauguration ceremony in the presence of Lothar Matthäus and Merlene Ottey.



August

FOREVER FASTEST - The IAAF World Championships in London not only mark the end of Usain Bolt's unparalleled career but also give other PUMA athletes a chance to shine, including Pierre-Ambroise Bosse, who wins gold in the 800 meters.



September

WELCOME SELENA - PUMA announces its long-term partnership with American singer, actress and producer Selena Gomez. More than just a brand ambassador, she helps PUMA further enhance its Women's segment.



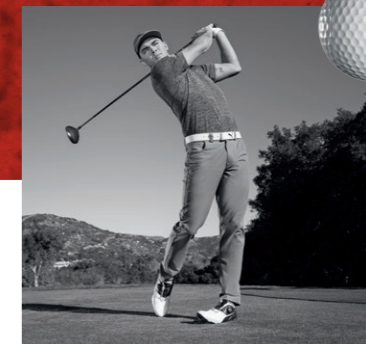
October

NO ONE IS FASTER THAN THE CAT - PUMA dominates F1. Lewis Hamilton is crowned Formula One Champion for the fourth time in his career, while our partner teams MERCEDES-AMG PETRONAS, Scuderia FERRARI and RED BULL RACING take the top three positions in the Constructors' Championship.



November

24/7 WITH LEWIS - Lewis Hamilton becomes official ambassador for our Men's Training Business and launches PUMA's 24/7 campaign, redefining our brand's performance philosophy in an era when workouts are no longer confined to the gym.



December

SMASHING TARGETS - COBRA PUMA Golf athlete Rickie Fowler wins the Hero World Challenge and sets a personal record by shooting a 28 on the front nine for the first time in his career.



DEAR SHAREHOLDERS OF PUMA,

2017 WAS A GREAT YEAR FOR US AT PUMA AND SHOWS THAT OUR HARD WORK IS STARTING TO ALSO SHOW FINANCIAL RESULTS. WE GREW OUR REVENUE BY 16% AND FOR THE FIRST TIME IN OUR HISTORY WE ACHIEVED SALES OF MORE THAN FOUR BILLION EURO. WE ALMOST DOUBLED OUR EBIT AND MORE THAN DOUBLED BOTH OUR NET EARNINGS AND CASH FLOW.

These results exceeded our initial expectations for the year and led us to adjust our guidance three times. We had a solid development geographically with double digit growth in all regions, and we are very proud that the growth was again led by very strong development in footwear, which grew 24%. We know that we still have a way to go as a brand before you as investors will be satisfied with us and that we must continue to show sustainable growth in both top and bottom lines. We feel that the improved sell-through results in stores and the continued positive feedback from our retail partners confirms we are on the right track and that our strategy, marketing and products are working.

We are committed to continuing to work hard and further invest to become the *Fastest Sports Brand* in the world and create value for retailers, improve performance for athletes, and excite consumers. This is the way we at PUMA can achieve the returns on investment that you, as our shareholder, deserve.

In January 2018, our majority shareholder, Kering S.A., announced plans to distribute parts of its PUMA shares to Kering's shareholders (dividend in kind), thus reducing its stake in PUMA. This transaction is subject to approval at the Annual General Meeting of Kering S.A. in April 2018.

We at PUMA, welcome and fully support this proposal and we are very pleased that Kering has proposed this way of reducing its stake in our company. This transaction would lead to a much greater free float of PUMA shares providing investors with an enhanced possibility to invest in us, while also allowing us to continue with our current business strategy.

The strategy that we have executed over recent years and that is starting to show financial results would not have been possible without the support of Kering as the majority shareholder. Based on PUMA's positive business development in 2017, with a significant improvement of profitability and cash flow, we, the Managing Directors and the Administrative Board, will propose a one-off total dividend of €12.50 per share for the 2017 financial year to you as our shareholders at the Annual General Meeting.

In 2017, we continued to focus on our five priorities: increasing brand heat, a competitive product range, a leading offer for women, improving the quality of distribution and organizational speed.

We continued to invest heavily in marketing to drive brand heat. The vast majority of our marketing expenses continued to be focused on sports performance partnerships, including those with the world's fastest athletes Usain Bolt and Andre De Grasse, star footballers like Antoine Griezmann and Sergio Agüero, world-class golfers Lexi Thompson and Rickie Fowler, football federations like Italy, Switzerland and Uruguay, football clubs like Arsenal FC, Borussia Dortmund and Chivas, the Jamaican and Cuban Olympic Federations and many others. In 2018, we will also welcome new partners with Olympique de Marseille, Borussia Mönchengladbach and A.C. Milan to our PUMA family.

Our marketing team has also focused on working with cultural, music and fashion icons to connect with young trend-setting audiences. We see that storytelling with these influencers, especially through social media, has become a very powerful brand asset. This has created a lot of brand heat and made PUMA one of the hottest sports and lifestyle brands for young consumers. In 2017, PUMA has further built on this success, partnering with global stars such as Rihanna, Cara Delevingne, The Weeknd, Big Sean, and most recently Lewis Hamilton and Selena Gomez. Our marketing team winning the *Marketer of the Year Award 2017* from Footwear News Magazine in the United States shows that our innovative work is being acknowledged.

On the product side, we launched two completely new football footwear franchises, PUMA ONE and PUMA FUTURE. Both have been well-received by our retail partners and shown very good initial sell-through results. We also continued to place strong emphasis on innovations, such as our proprietary customizable lacing system NETFIT and our brand-new JAMMING midsole technology, whose NRGY beads provide high comfort and high energy return. In Golf we launched our COBRA Golf KING F7 & F7+ smart drivers, with embedded sensors, allowing golfers to automatically track the distance and accuracy of each drive.

Over recent years, PUMA has renewed its focus on the Women's segment. With our unique heritage and our new 360° approach *where the gym meets the runway*, we have again been able to generate overproportionate growth in the Women's segment in 2017. Together with powerful ambassadors like Cara Delevingne and the New York City Ballet, we continued our *DO YOU* campaign, which aims to inspire confidence in women around the world. Our Women's Creative Director, Rihanna, again presented two strong seasonal collections of her *FENTY PUMA by Rihanna* line, in highly anticipated shows at the Paris and New York Fashion Weeks. And just recently, singer, actress and producer Selena Gomez presented the PHENOM and EN POINTE fitness footwear and apparel lines, and received great media echo and promising sales results in retail.

PUMA has continued to improve the quality of its distribution and expanded its presence in key Sports Performance and Sportstyle accounts around the world. We have further strengthened our relationships with key retailers and are doing everything we can to be a reliable and positive partner for their businesses. It is our clear objective to create win-win situations for both our partners and ourselves, enabling retailers to make money with our products. Through improved sell-through, PUMA gained more shelf space in retail

stores during 2017. Furthermore, we continued to upgrade our owned-and-operated retail store network with further openings of new stores and refurbishments of existing stores. We relaunched our eCommerce presence www.PUMA.com to create a more modern and mobile-first format, which initially went live in Europe in June. This platform will be rolled out to the other regions during 2018 and 2019.

We have continued to speed up our operational processes and systems by further enhancing PUMA's International Trading Organization, the roll-out of new product development systems, further standardization of ERP systems and improvements to the overall IT infrastructure. We have also continued to invest in our infrastructure and have seen new modern offices being opened in 2017 in Hong Kong and Milan and in April 2018 we will open the extension of our headquarters in Herzogenaurach, Germany.

Social, economic and environmental sustainability remain core values for PUMA. As a long-term signatory to the United Nations Global Compact we have linked our sustainability strategy to the United Nations Sustainable Development Goals. Half way through our 10FOR20 Sustainability Targets, we are well on track to create positive impact through industry collaboration and selected partnerships with leading sustainability initiatives. In 2017, we used 40% cotton from the Better Cotton Initiative and 46% bluesign certified polyester in our products. 99% of our leather was supplied by Leather Working Group medal rated tanneries and 92% of our paper and cardboard was FSC certified.

In the field of human rights and social compliance, we increased the percentage of shared audit assessments to 27% and piloted a harmonized industry assessment tool which will help to reduce duplicative audits by individual brands, thus saving time and resources that can be spent more efficiently to drive positive change. The increase in shared assessments allowed us to expand our compliance program deeper into the supply chain where we now also cover our core material and component suppliers.

Our employees supported our efforts to create positive impact where PUMA operates and spent 17,500 hours on community engagement.

PUMA's improved performance in 2017 is the direct result of the great work and effort of our people at PUMA. I am proud to work with such a talented and dedicated team. I feel we are a great family! I would like to use this opportunity to express my sincerest thanks to everyone on the PUMA team! I would also like to thank you, our shareholders, for your support. You have stood by us, even in more difficult times, when the results were disappointing. I assure you that we will continue to work very hard in 2018 and beyond, to deliver good returns on your investment. With a powerful momentum, reignited brand heat and strong products, I am confident that 2018 will be another great year for PUMA.

Yours sincerely,



Bjørn Gulden
Chief Executive Officer PUMA



BRAND

LEWIS HAMILTON

BRAND VALUES

BRAVE

WE ARE NEVER AFRAID TO TAKE RISKS. WE TRUST OUR INSTINCTS TO MAKE UNEXPECTED CHOICES THAT PUSH SPORT FORWARD.

CONFIDENT

WHATEVER WE DO, WE DO WITH CONVICTION. WE MAKE STRONG STATEMENTS, WE ARE BOLD AND WE BELIEVE IN OURSELVES. THIS MAKES US CONFIDENT.

DETERMINED

NOTHING COMES BETWEEN US AND REALIZING OUR DREAMS. WE BELIEVE SUCCESS IS AN ENDLESS PURSUIT TO IMPROVE OURSELVES AND HOW WE PLAY. THIS MAKES US DETERMINED.

JOYFUL

WE LIVE TO PLAY THE GAME. FOR US SPORT IS MORE THAN WINNING AT ALL COSTS. WE REVEL IN THE PURE JOY OF SPORT, COMPETITION AND PLAY.



CARA DELEVINGNE

BRAND MARKETING

365 DAYS PACKED WITH PUMA: RIHANNA, NETFIT TECHNOLOGY, SELENA GOMEZ, OLIVIER GIROUD'S SCORPION KICK, LEWIS HAMILTON'S ON- AND OFF-TRACK STYLE, THE LAUNCH OF THE PUMA ONE FOOTBALL BOOT. AS WE PREPARE TO CELEBRATE OUR 70TH ANNIVERSARY IN 2018, WE WOULD LIKE TO TAKE A MOMENT TO LOOK BACK ON THE RECENT SUCCESSES THAT HAVE PROPELLED OUR MOMENTUM.

2017 WAS THE FASTEST YEAR YET.

We have gained momentum because we have been faster to react, faster to adapt, and faster to make decisions. We are moving at the speed of our consumers: *Generation Hustle*. These individuals are constantly adapting and reinventing themselves – and so must we. They have a filter for inauthentic actions from brands and influencers, which is why we have shifted from *storytelling* to *storydoing*. This keeps the values of authenticity and relevance at the heart of everything we do. But what does it actually mean?

In 2017, we stopped telling stories and started *being* the stories. We became the story when Rihanna

collaborated with us on her vision for her Spring/Summer 18 collection. In September, she presented her collection at New York Fashion Week with motor-bikes and the world's top models – and PUMA became the #1 most talked about brand on Twitter.

STORYDOING ISN'T ABOUT MARKETING. IT'S ABOUT MAKING.

We continued to lead the women's market because we stopped designing for women and started making for a mindset. *DO YOU* reflects the bold, restless ambition of a generation of women who embrace change and refuse to conform or settle. Cara Delevingne led the

charge with the BASKET HEART and her *DO YOU* documentary series. The New York City Ballet launched the Velvet Rope Collection. And then, in September, Selena Gomez (and her over 130 million Instagram followers) joined the family.

Performance innovation played a leading role in 2017. We launched NETFIT Technology across several product categories including the NETFIT Spike worn by Andre De Grasse and the Tsugi NETFIT worn by The Weeknd. In December, Jamming cushioning technology had its debut at Art Basel in Miami.

We introduced new product-ambassador campaigns such as Big Sean in the Suede. Jay-Z wore his PUMA Clydes as he entered the stage on his PUMA-sponsored 4:44 tour. Music collided with football as French rapper with Cameroonian roots MHD introduced the new Cameroon kit.

We celebrated our victories. Golfer Rickie Fowler won the Honda Classic. Arsenal FC, Borussia Dortmund and Chivas won cups. Pierre-Ambroise Bosse won 800m gold and Will Claye took silver in the Triple Jump at the World Championships.

But the world watched the World Championships to see one man, one legend: Usain Bolt. Usain has always been and will forever be exactly what PUMA stands for: sport with personality, performance with style. He is a performer in every sense of the word. He has left a mark on the world and brought a whole new meaning to *Forever Faster*.

WHEN ONE CHAPTER, CAREER OR YEAR ENDS, WHAT DO YOU DO?

HUSTLE

Our pursuit of *Forever Faster* has gained momentum, but it remains a pursuit. Why? Because we are PUMA. We never settle. Hustle is about getting it done – more creatively, more effectively. It indicates a constant effort to do better, to be better, to make the world better. To move forward faster than ever before.

Forward is the only way.
No going back. No doubt.



ANDRE DE GRASSE

PRODUCT

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SERGIO AGÜERO

PERFORMANCE

PUMA CAN LOOK BACK ON AN EXCITING YEAR IN THE WORLD OF SPORTS, HAVING BROUGHT INNOVATION, PERFORMANCE, STYLE AND A LOT OF BRAND HEAT TO THE MARKET.

Since 1948, PUMA has been producing innovative products for the fastest athletes on the planet. The brand has established a reputation for fast and innovative product designs in its Performance categories such as Football, Running and Training, Golf and Motorsport.

2017 was an exciting year across all business units, marked by successes both in sports and business. We further strengthened our credibility as a sports brand by capitalizing on partnerships with world-class athletes and teams.

The following sections provide an overview of the sporting highlights and key activities in each of our Performance categories in 2017.

"My favorite product in 2017 was Rihanna's special edition CREEPER for her Clara Lionel Foundation. I love knowing that when I purchased this footwear, I helped give back to a great organization - and it doesn't hurt that the CLF CREEPER helps me look good, too."

BRIANNA BURGOS, MANAGER TRAINING & DEVELOPMENT, USA



ANTOINE GRIEZMANN



SERGIO AGÜERO

TEAMSPORT

A GOLDEN YEAR FOR PUMA'S FOOTBALL TEAMS AND PLAYERS

2017 was a success story for PUMA teams all over the globe. Cameroon's victory at the African Cup of Nations was a great way to start the new year, which also marked the 20th anniversary of PUMA's involvement in African football. Some of the world's most prestigious football trophies were won by PUMA teams this year: Borussia Dortmund won Germany's DFB Cup, while Arsenal FC once again claimed the FA Cup – its 13th win – making it the outright most successful team in the competition's history. In the Americas, Mexico's Chivas claimed the 2017 Liga MX Clausura title and Argentina's Independiente celebrated victory in the Copa Sudamericana. PUMA teams completed a clean sweep of all three major honors in Japanese football: Kawasaki Frontale won the J1 League, while Cerezo Osaka were the Emperor's Cup and the J.League Cup winners.

PUMA's roster of individual players also produced outstanding performances in 2017. Arsenal striker Olivier Giroud was awarded FIFA's Puskás Award for the

year's best goal thanks to his stunning scorpion kick against Crystal Palace. Argentinian striker and PUMA athlete Sergio Agüero became Manchester City's all-time leading goal scorer, celebrating his 178th goal against SSC Napoli in the Champions League. To honor Sergio's performance PUMA has supplied him with special edition PUMA ONE Gold boots.

Our PUMA athletes in women's football need not fear comparison with their male counterparts. As one of the top sponsors in women's football, PUMA supplied kit to four winners of the European championship in the Netherlands and five members of the *Team of the Tournament*. One of them was Denmark captain, Pernille Harder, who was also runner-up in the vote for the UEFA Women's Player of the Year. She was followed in third place by fellow PUMA athlete and Germany captain Dzsennifer Maroszn. Austria, a PUMA team, reached the semi-finals of this year's European championship. Another highlight was Chivas' women's team, who added an important trophy to their cabinet by winning the Mexican championship.

TWO EXCITING NEW FOOTBALL FOOTWEAR FRANCHISES

In terms of products, PUMA has further strengthened its position as a football brand by introducing two brand-new football footwear franchises: PUMA ONE and PUMA FUTURE.

With the PUMA ONE, PUMA delivered a football boot that meets all sorts of needs for all sorts of players. To develop this special boot, PUMA consulted top players like Sergio Agüero, youth academy players and selected consumers. The combination of an engineered evoKNIT sock with an ultra-lightweight Pebax outsole and an extra soft leather adorning the upper shoe led to a boot that had a great FIT, helped them to move FAST and gave them more FEEL on the ball.

Toward the end of the year, we launched the PUMA FUTURE football boot, incorporating NETFIT technology, PUMA's latest innovation for running shoes, in the upper. The PUMA FUTURE is the first football boot with a truly customizable fit, allowing players to truly stand out with their own unique lacing designs.



Rapper MHD, football legend Roger Milla and Cameroon celebrate jersey launch

2018 OUTLOOK

With the upcoming World Cup in Russia and several prestigious clubs joining PUMA in 2018/19, we can look forward to an exciting year. Our four partnered national teams – Switzerland, Uruguay, Senegal and Serbia – along with our outstanding roster of individual players will ensure that the brand is highly visible on World Cup pitches. As of the 2018/19

season, Olympique de Marseille and A.C. Milan, two of the world's most famous football clubs will join the ranks of our partnered football clubs. Not to forget five-time German champions and historic PUMA partner Borussia Mönchengladbach coming back to the family. Those three teams will be reinforcing our presence in the European football leagues: the French Ligue 1, the Italian Serie A and the German Bundesliga respectively.



Excels in FIT. FAST. FEEL.: the PUMA ONE football boot



USAIN BOLT

RUNNING AND TRAINING

2017 IAAF WORLD CHAMPIONSHIPS

A major highlight for the brand was the 2017 IAAF World Championships in London, where our PUMA athletes delivered remarkable performances. This championship will live long in the memories of all sports fans, as it also marked the end of Usain Bolt's unparalleled career. Even though the sprinting legend did not bow out with a much-deserved win, he was still the star of the Championships, receiving standing ovations and glowing media coverage after his final race. Other PUMA athletes also shined during the competition, one of them being Frenchman Pierre-Ambroise Bosse, who won gold in the 800 meters. With a total of nine partnered federations and 108 athletes competing in London, PUMA enjoyed high visibility in almost every race, enhancing our reputation in track & field equipment.

THE NETFIT TECHNOLOGY

PUMA has added a brand-new piece of technology to its running shoes by introducing its revolutionary NETFIT range of footwear. With its infinitely customizable lacing options, NETFIT provides unrivaled lock-down and a shoe that is unique in its appearance, individuality and functionality. The innovative technology was introduced at a star-studded event in New York and unveiled by the world's fastest man himself, Usain Bolt.



NETFIT
The NETFIT technology offers infinite lacing options



24/7 WITH LEWIS HAMILTON

As the latest addition to the PUMA family, Lewis Hamilton spearheads the Men's Training business. With the 24/7 campaign PUMA redefines its performance philosophy in a time when workouts are no longer constricted to the gym. The four-time FIA Formula One World Champion is, with his endless travels and busy schedule, a great example of just how important it is to have a wardrobe that performs everywhere from the gym to the street. He shows that the city itself can be the gym, track and stage, all day, every day.



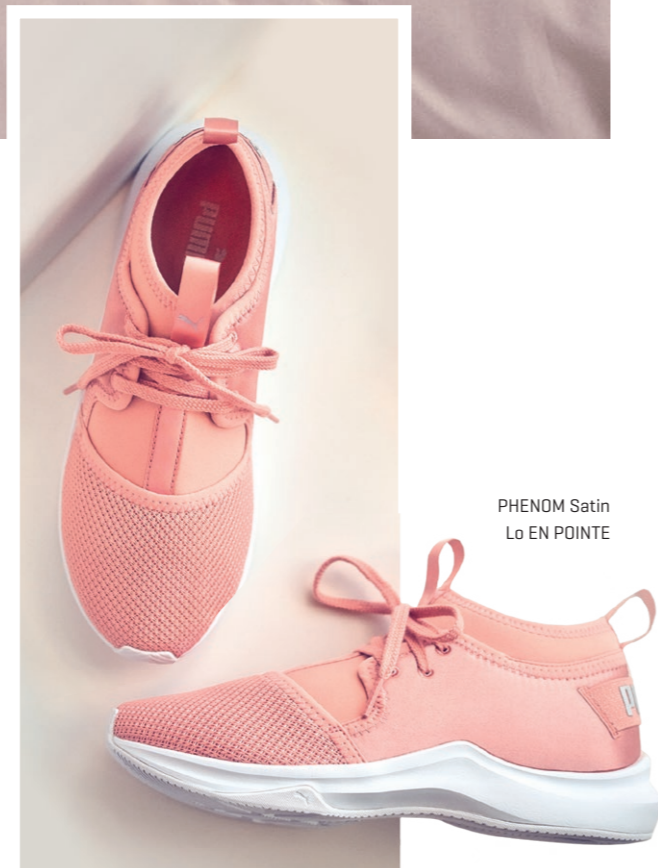
LEWIS HAMILTON



SELENA GOMEZ

WELCOME SELENA!

Last September, PUMA announced a long-term partnership with singer, actress and producer Selena Gomez. Selena and PUMA are the perfect match, not only because she embodies PUMA's brand values, but also because of her powerful influence over young women, her integrity, hustle, and drive to succeed. She works with the brand to design products and create marketing campaigns that not only showcase our brand, but also help and enhance our Women's segment. For Autumn/Winter '17 Selena Gomez presented PUMA's training shoe PHENOM, a fashion-forward and high-performance training shoe designed for women who need to power through their workouts and their days, just like Selena.



PHENOM Satin
Lo EN POINTE

JAMMING

PUMA's brand-new JAMMING shoe with NRGY beads is one of our newest technologies, providing high levels of comfort and energy return. The JAMMING trainer comes with beads in the sole that move freely, making it the perfect shoe for those who change the game, by embracing challenges and finding their own way to tackle. The beads shift in the transparent membrane of the shoe as you move, which creates a new and fresh look as well as ensuring perfect support every step of the way.

JAMMING

The NRGY beads in the sole provide high comfort and energy return



DO YOU FEATURING THE NEW YORK CITY BALLET

In 2017, PUMA continued its commitment to inspire women everywhere to stay true to themselves with this season's follow up to the brand's *DO YOU* campaign featuring the dancers of the New York City Ballet with two exquisite collections - SWAN PACK and VELVET ROPE. The freedom of self-expression and the strength and grace of the ballet were the inspiration for the SWAN PACK collection, bringing together the

fiercest Sportstyle and Training styles from PUMA with *Swan Lake* inspired details. The tech-infused VELVET ROPE collection featured Sportstyle and Training pieces that carry a commanding confidence in any setting, while its metallic and velvety textures added a touch of luxury.



The dancers of the New York City Ballet presenting the SWAN PACK collection



2017 FORMULA 1
UNITED STATES

LEWIS HAMILTON

MOTORSPORT

PUMA's year in motorsport was again *Forever Faster*, given it supplied the world's fastest teams and drivers. As a company with a long motorsport history, PUMA develops ultra-high-performance racing equipment including lightweight race suits and fire-proof footwear, giving drivers the confidence and safety they need to perform on the track. Today, PUMA Motorsport is a proud partner of Formula One and DTM, alongside other motorsport series including NASCAR and IndyCar. Fusing our partners DNA into progressive PUMA language, we develop high-level Lifestyle product ranges for motorsports fans around the world.

NO ONE IS FASTER THAN THE CAT

PUMA can look back on an extraordinary Formula 1 season marked by the clear dominance of its partnered teams Mercedes-AMG Petronas, Scuderia FERRARI and RED BULL RACING, who claimed the top three places in the Constructors' Championship. MERCEDES-AMG PETRONAS' driver and PUMA brand ambassador Lewis Hamilton won the Driver's World Championship title for the fourth time in his career, carving his name in the pantheon of motorsport greats. A winning team for years, PUMA and MERCEDES-AMG PETRONAS announced an extension of their working relationship that has seen them claim multiple titles since 2012.

PUSHING THE BOUNDARIES OF DESIGN & TECHNOLOGY

PUMA again pushed the boundaries of product design and racewear technology by unveiling the award-winning evoKNIT Driver Pro, the first super-light and fully knitted racing shoe in history with the look and feel of a sock. Besides long-lasting comfort, its flame-proof Nomex construction delivers the protection the driver needs. Personally tested by four-time Formula One World Champion Sebastian Vettel, PUMA is further developing the F1 shoe of the future.

2018 OUTLOOK

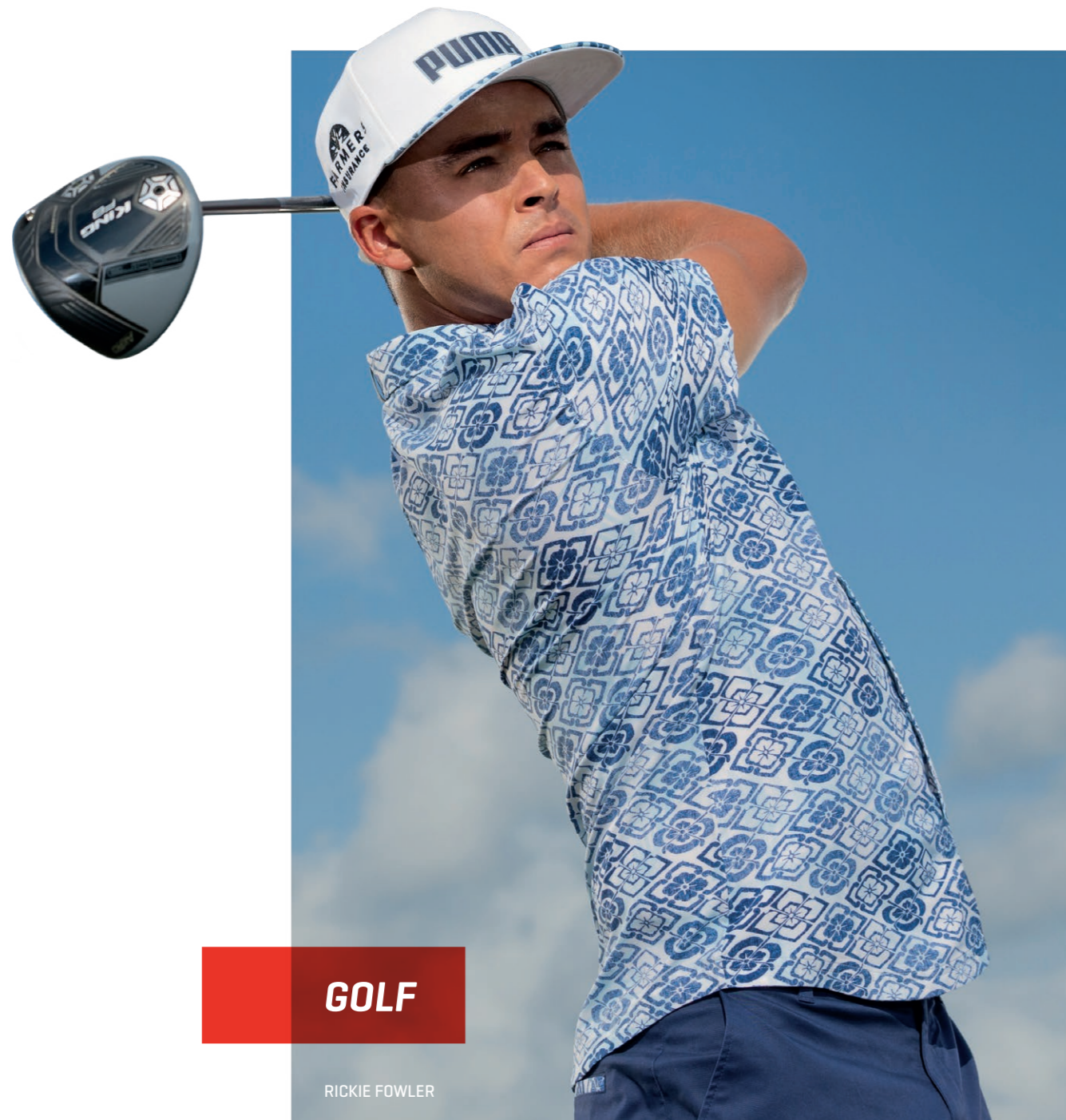
Stay tuned for another *Forever Faster* year with PUMA in motorsports. 2018 will bring exciting product launches such as the Evocat Lace and the RCT jacket, which adapts to the climate challenges and keeps the body in perfect temperature. Not to forget the stylish replica collections for the World's most prestigious teams MERCEDES AMG PETRONAS, RED BULL RACING, Scuderia FERRARI and BMW MOTORSPORTS.



evoKNIT DRIVER PRO
PUMA's F1 shoe of the future



RED BULL RACING replica collection Spring/Summer 18



GOLF

RICKIE FOWLER

COBRA PUMA GOLF DELIVERS PERFORMANCE AND STYLE

In 2017 PUMA Golf delivered on-trend, performance-ready golf apparel, footwear and accessories that gave golfers stylish, high-performance gear on and off the course. As for COBRA Golf, the brand introduced high-tech, truly game-changing equipment designed for golfers of all levels. With its varied range, COBRA PUMA Golf supplied a full 360-degree package of innovative products and

fashion-forward styles that promotes the enjoyment of the game, helping golfers play with confidence and style.

A ROSTER FULL OF STYLE AND TALENT

Throughout the year, COBRA PUMA Golf's Tour players, including Rickie Fowler, Lexi Thompson and Bryson DeChambeau, continued to add excitement to the brand, providing Tour-level validation for our key

products. Fowler's 2017 included a win at the Honda Classic, ten top-10 finishes and a more recent, record-breaking win at the 2017 Hero World Challenge. Meanwhile, Lexi Thompson celebrated a win at the Kingsmill Championship and the Indy Women in Tech Championship before rounding off the season by taking the Vare Trophy for best scoring average on the LPGA Tour and capturing the season-long Race to the Globe.

THE FIRST SMART DRIVER

Innovation continued to be at the forefront of all COBRA Golf products as the brand teed-off 2017 by introducing the KING F7 line up, including the first Smart Driver and the first set of ONE Length irons. The KING F7 ONE irons feature identical-length irons that have been re-engineered for 7-iron length and weighted throughout the set; they are designed to provide golfers with optimum performance, distance, forgiveness and control for every shot. COBRA's KING F7 smart driver also featured COBRA CONNECT Powered by Arccos, the award-winning connected golf system that helps players of all skill levels make smarter, data-driven decisions. Embedded electronic sensors in the grip automatically record the distance and accuracy of every shot so golfers can track their improvement round-to-round.

ON-TREND & PERFORMANCE READY

Our Spring/Summer '17 Collection showcased a completely revamped men's pants collection, offering excellent moisture management, new, improved fit, a rebalanced pattern, curved waistband for comfort and mechanical stretch for maximum range of motion. As for footwear, PUMA Golf introduced the new TITANTOUR IGNITE DISC collection – a premium, comfortable and solid range for men, women and juniors. The footwear collection utilized PUMA's revolutionary DISC closure system, combining it with its popular IGNITE foam to provide unparalleled comfort and performance throughout all 18 holes.



TITANTOUR IGNITE

The Laceless DISC Closure System provides a fully custom fit

2018 OUTLOOK

COBRA Golf will continue to introduce breakthrough technologies in 2018, with buzz and excitement surrounding innovative equipment including the KING F8 line up, which will feature the first ever CNC Milled Face and the first fully connected set of golf clubs. PUMA Golf is on track to continue making a splash in the footwear category and in apparel too, with new PWRADAPT golf shoes and PWRSHAPE technology in its women's apparel.



LEXI THOMPSON



RIHANNA

IN ADDITION TO ITS PERFORMANCE LINES, PUMA OFFERS A RANGE OF INNOVATIVE SPORTS-INSPIRED LIFESTYLE PRODUCTS AS WELL AS CLASSIC SILHOUETTES INSPIRED BY THE BRAND'S RICH SPORTING HERITAGE.

With these Sportstyle designs, PUMA reaches out to women and men alike looking for authentic style rooted in sports. Our numerous collaborations with the world's most influential cultural and fashion icons make PUMA one of the hottest sports and fashion brands around.

PUMA X FENTY BY RIHANNA

In March, PUMA's brand ambassador and Creative Director Rihanna presented her third FENTY PUMA by Rihanna collection, fusing once again her fierce, inde-

pendent approach to music and fashion with PUMA's unmistakable sports-driven design. Taking inspiration from the halls of FENTY University and paying homage to the rebellious and daring, she stayed true to the FENTY x PUMA signature oversized look and showcased unexpected, sexy styles, including gender-fluid pieces and over-the-top school frocks.

To celebrate the collection launch, Rihanna and PUMA hosted a pep rally at Bloomingdales on New York City's 59th Street, with highlights such as decking the entire venue out in the colors of FENTY University and Rihanna dancing to the music of a marching band.

For her latest daredevil Spring/Summer '18 FENTY PUMA by Rihanna collection at the New York Fashion Week, Rihanna again proved she is a real game-changer. Paying tribute to PUMA's history in motor-sports, Rihanna transformed classic performance racing gear into runway-ready looks, fusing luxury and sport in a way that only Rihanna and PUMA can.



True to the FENTY PUMA by Rihanna DNA, Rihanna continues to play with gender-fluid silhouettes and oversized shapes paired with sexy body-con styles.

PUMA X XO

For Autumn/Winter, the much-anticipated PUMA x XO debut collection by Canadian singer, songwriter and record producer The Weeknd launched in a series of three drops. The exclusive collection carries the motto *Military meets Luxury*, and is a fusion of PUMA's sports-inspired designs and The Weeknd's street-motivated aesthetics. First to drop was the highly successful PUMA x XO Parallel, an all-new silhouette and mid-cut sneaker boot in luxurious Italian nubuck leather which sold out very quickly. Proving that this global brand ambassador and creative collaborator makes his own rules, lives to create and has an eye for beauty in the unexpected, he broke the accepted rules of streetwear in a collection which includes bomber jackets, boots and kimonos finished with camo, suede and denim.

PUMA X DAILY PAPER

Inspired by African teams' kit designs, the PUMA x Daily Paper Collection celebrated the 20th anniversary of PUMA's ongoing partnership with African football. Reflecting a passion for individuality and personal style, the collection is a fusion of contemporary streetwear styling inspired by their African heritage. For the collection launch, PUMA and Daily Paper donated funds towards the development of football in Ghana in cooperation with PUMA partner Right To Play. A brand-new football pitch with changing facilities, dug-outs and spectator seating was built at the Accra Girls Senior School in Ghana, supporting the development of the sport among young footballers and empowering them for the future.



THE WEEKND

2018 OUTLOOK

In honor of the Suede's 50th anniversary, PUMA is partnering with iconic brands and figures in music, fashion, street and pop culture to introduce 50 unique versions of the classic silhouette over the course of 2018. The Suede is PUMA's most iconic shoe, one whose simple yet revolutionary design has been worn by the icons of every generation. Although the first drops started to hit the shelves in late 2017, the celebration of the iconic shoe will continue into 2018 with unexpected new interpretations of this all-time classic.

KIDS

PUMA X TINYCOTTONS – LIGHT-HEARTED, CLEAN, UNIQUE

In 2017, PUMA introduced its first capsule collection from the creative masterminds of the popular kids' brand TINYCOTTONS, co-designing exclusive products to complement the Barcelona-based brand.

Refreshing and elevating classic silhouettes, like the Basket with its playful design, bold colors, comfortable cuts and stylish prints, PUMA x TINYCOTTONS turned playgrounds into runways.

PUMA KIDS LAB – EMPOWERING KIDS' CREATIVITY

In Los Angeles in July 2017, PUMA hosted the first-ever PUMA KIDS Lab, where kids got to try their hands at designing sneakers and let their creative energy rein free. 30 kids aged between five and 15 received an introduction into the exciting world of sneaker design and were inspired using mood boards.



PUMA x TINYCOTTONS Spring/Summer '18

PUMA designer Neli Ernst, along with renowned street artists Jasper Wong and Yoskay Yamamoto, joined in the fun to mentor the kids throughout the workshop. Shortly after the event, PUMA designers shortlisted a handful of the kids' designs to be produced as exclusive one-off sneakers.

PUMA X JUSTICE LEAGUE – ALL-STAR SUPERHEROES UNITE

PUMA, Warner Bros. Consumer Products and DC Entertainment returned with two fresh Justice League Collections. Packed with more power than ever before, the continued collaboration saw the introduction of Wonder Woman and The Flash to the superhero roster, providing four superhero themes with a street look and feel for all those mini crime fighters in training.

The WONDER WOMAN collection featured the Amazonian princess' red, white and blue color palette, golden detailing, iconic stars and the famous Wonder Woman logo. The collection is the perfect styling option for fans and future superheroines alike.



LICENSING

PUMA Eyewear by Kering Eyewear

PUMA'S LICENSING STRATEGY FOCUSES ON BUILDING PRESENCE AND AWARENESS IN PRODUCT CATEGORIES THAT ARE OUTSIDE ITS CORE AREAS, BUT WHICH COMPLEMENT AND ENHANCE ITS OWN PRODUCTS. WITH THE OBJECTIVE OF ADDING VALUE TO THE STRENGTH AND APPEAL OF THE PUMA BRAND, PUMA AND ITS LICENSE PARTNERS OFFER DESIRABLE AND COMPELLING PRODUCTS TO THEIR CONSUMERS.

PUMA partners with specialized market leaders with the aim of maintaining the highest standards of quality across all complementary product categories. These brands design, develop, manufacture and distribute products with PUMA trademarks in line with PUMA's brand positioning, specifically targeting the PUMA consumer.

PUMA EYEWEAR BY KERING EYEWEAR

Since 2015, PUMA has been working in partnership with Kering Eyewear in the key category of Sunglasses and Optical Frames. In 2017, this resulted in significant growth of the PUMA Eyewear collections in the Performance, Sportstyle, Active and Kids' categories. Making full use of its distribution network in

specialist eyewear stores and with distributors in over 65 countries, Kering Eyewear has launched two seasonal collections per year since the partnership began.

PUMA FRAGRANCES BY L'ORÉAL

L'Oréal and PUMA teamed up in the personal care category, launching a series of body sprays targeting millennial consumers. The product range, sold in France and Germany was supported by a major cross-media marketing campaign including TV, social media and digital platforms. While the French launch was driven by footballer Antoine Griezmann starring in the advertising, the German campaign featured Usain Bolt and German football player Marco Reus. At the end of 2017, the first PUMA Fragrances Eau de Toilette was introduced in the German market.

PUMA WORKWEAR BY WATEX

PUMA Workwear is a range of apparel specifically developed and designed for the workwear market by PUMA's new license partner WATEX. The collection was presented to the trade at A+A in Düsseldorf in October 2017 and will be officially on sale to selected customers in chosen countries in Spring/Summer '18.

PUMA SAFETY FOOTWEAR BY ISM

As an established German manufacturer and distributor of safety shoes, ISM has been PUMA's partner for PUMA safety shoes since 2002. The collection is distributed in over 35 countries. In 2017, ISM continued to grow the range across various product segments, including Urban, Technical and Motion.



PUMA Bodysprays



iF Award winner:
PUMA WINTERIZED
RUNNING BACKPACK

ACCESSORIES

PUMA'S ACCESSORIES BUSINESS UNIT COMPLEMENTS THE BRAND'S PRODUCT RANGE ACROSS ALL CATEGORIES IN ALL DISTRIBUTION CHANNELS WITH A STRONG AND VARIED COLLECTION COVERING SPORTSTYLE CORE, PRIME & SELECT, RUNNING, TRAINING AND MOTORSPORT.

Aiming to deliver a strong, desirable stand-alone bag and headwear range, PUMA's accessories stand for quality, creativity and innovation. One of the segment's primary business drivers is its comprehensive and tiered BACK TO SCHOOL range, which is highly competitive in terms of both features and price.

FENTY PUMA by Rihanna accessories continued to amaze the audience with two new seasonal collections. One of the most popular items in the FENTY University collection, a bear backpack, was sold out within minutes.

THE WEEKND AND RIHANNA DRIVE SPORTSTYLE FORWARD

In 2017, PUMA launched its first accessories collection in collaboration with The Weeknd reinforcing the importance of male lifestyle consumers. The media coverage and publicity helped PUMA expand its lifestyle inline backpack range to cater for this segment.

DRIVING PERFORMANCE INNOVATION

In the Accessories category PUMA cleaned up at the awards, winning both a Red Dot and an iF Award with the FERRARI TRANSFORM BACKPACK and WINTERIZED RUNNING BACKPACK. Headwear continued to be an important brand-carrying category, and one in which a variety of innovative performance details and features are offered.



DISTRIBUTION

LEXI THOMPSON



PUMA flagship store in London



DISTRIBUTION STRATEGY

PUMA Store in Munich

BRAND MIX

The PUMA Group owns the PUMA and PUMA COBRA Golf brands as well as Dobotex. Dobotex is a product licensing specialist that designs, produces and distributes underwear and socks for global sports and lifestyle brands.

PRODUCT SALES MIX

PUMA sells and markets footwear, apparel and accessories in categories including Football, Running and Training, Golf, Motorsport and Sportstyle. In our mission to become *The World's Fastest Sports Brand*, we will continue to leverage our clear positioning within the sports sector to sell performance and sports-inspired lifestyle products.

With its longstanding history of designing shoes, Footwear is and remains the foundation of PUMA's business and its key strategic priority: it generated 48% of net sales in 2017.

CHANNEL MIX

PUMA distributes its products via three different distribution channels: wholesale, PUMA-owned and operated retail outlets, and eCommerce stores. Wholesale accounted for 77% of net sales in 2017 and remains the biggest sales channel for the PUMA Group. As far as the future of these channels is concerned, PUMA expects eCommerce to grow the

fastest in the coming years. PUMA's focus for its wholesale business going forward is to continue to create joint product and marketing programs in partnership with key accounts and to build on the positive momentum of 2017. These measures, along with further improvements in sell-through rates, aim to increase the share of our wholesale business coming from our most important accounts, thus increasing net sales quality.

In retail, PUMA has opened new stores in several attractive locations. PUMA will continue to open new stores in strategic growth cities and focus on diverting traffic into its existing owned and operated stores, while, at the same time, improving their sales productivity. After refurbishing a large number of its full-price stores in recent years, PUMA also began the roll-out of a new store design for its factory outlet stores in 2017. The new design will be focused on creating a better platform for PUMA to tell its powerful brand story and sell its products. Another important milestone was the relaunch of PUMA's eCommerce website in the summer of 2017 now offering a cutting-edge mobile-friendly design.

REGIONAL MIX

PUMA is structured on the basis of four regions: Europe, EEMEA (Eastern Europe, Middle East and Africa), North America and Latin America. Our Asia-Pacific units interact directly with our global organization without a regional reporting level in between. Each region and area is led by a General Manager, who has full profit and loss responsibility for all countries within the region or area concerned. In terms of regional sales priorities, PUMA will continue to leverage its strengths in key growth markets in EMEA (Europe, Middle East and Africa), Asia and Latin America, such as in India, China and Mexico, in order to ensure stable sales growth. We are also looking to build momentum in Europe and North America. Our worldwide strategic focus is to build on the improved sell-through in order to continue the repositioning of PUMA, and to strengthen our presence in high-quality wholesale distribution channels.

IMPROVING OUR DISTRIBUTION QUALITY

We know that strong relationships with our main retail partners are a key building block for ensuring the commercial success of our products. It is crucial for us that our retail partners make a profit on our products. With this in mind, we have worked hard to fulfill their needs and maximize our contribution to their businesses. As the demand for our products often exceeded expectations in 2017, our key account teams worked closely with our sourcing organization to ensure the availability of popular styles.

While we focused on faster time to market, we also looked to tailor each account's product assortments to their individual consumers in order to make them even more relevant. For Sportstyle we worked on exclusive, account-specific assortment and early launches for our strategic partners, reflecting their status as go-to destinations for trend-conscious consumers worldwide.

Our wholesale business in Europe again saw double-digit growth this year, based on strong sell-through results for key styles. This improvement has been driven not only by better product lineup and brand heat, but also by an improved level of servicing across all accounts. On the eCommerce side, our key partners have continued their transition from locally driven accounts to strategic, Pan-European ones. We have adapted our service model for them accordingly, which has in turn fueled our growth on their platforms as well as PUMA brand heat among eCommerce-oriented consumers.

In North America, the focus has been on balancing and expanding distribution across multiple channels following robust growth with mall partners. Despite a challenging overall brick and mortar environment in the United States in 2017, PUMA experienced substantial growth in critical channels such as general sporting goods, department stores, shoe chains, and alternative specialty.

PUMA's wholesale business in China continued to grow strongly. The vast majority of our business there comes through our franchise partners, such as Belle and the YY Group, which operate PUMA-branded stores across the country. Driven by increased productivity, our partners again opened over 200 new PUMA stores in 2017, at the same time as increasing average store size. This growth has led to the opening of genuine landmark facilities. The overall eCommerce business in China continues to deliver impressive growth rates, and PUMA has again been able to play a part in this growth during 2017. The nationwide Singles Day retail event was a particular highlight in this regard.

We are experiencing strong momentum across geographical boundaries, driven not only by an improved product lineup and increased brand heat, but also as a direct result of the reliable partnerships we are building with key retailers. We will continue to foster these relationships with our most important accounts in 2018, and to build on our recent success.



PUMA FUTURE display at Intersport



OPERATIONS

OPERATIONS STRATEGY



LARS SØRENSEN

IN LINE WITH GROWING SALES, 2017 SAW A SIGNIFICANT INCREASE IN THE VOLUMES SOURCED AND SHIPPED BY OUR BUYING ORGANIZATION. CONTINUED INVESTMENT IN OUR DISTRIBUTION AND IT INFRASTRUCTURE, COMBINED WITH THE CONTINUOUS IMPROVEMENT OF OUR PROCESSES AND ORGANIZATIONAL SETUP ENABLED US TO PURSUE OUR CORPORATE MISSION: TO BECOME THE FASTEST SPORTS BRAND IN THE WORLD.

PUMA's Global Operations department comprises our product development, sourcing, trading and logistics activities, as well as the group's IT and business solutions functions. The smooth interaction of all these functions enables PUMA to provide commercial products at the best price and quality and at the right time.

In this year of rapid growth, the operations teams successfully serviced customer needs, fulfilled expectations and demonstrated their ability to react quickly to the increased demand. In 2017, as in previous years, increased efficiency resulting from continuous improvements of processes, systems and organizational setup enabled both our teams and our suppliers to ensure product availability, thus facilitating growth.

GROWTH ENABLERS

To boost efficiencies in the product creation process, PUMA began to roll out a new, modern and user-friendly product creation system in 2017. This integrated and comprehensive solution was developed internally and will replace several existing solutions, simplifying the product creation process and facilitating easier collaboration and communication between departments and with our suppliers. It will further increase flexibility and speed throughout the product creation, development and sourcing processes.

On the organizational side, we continued to foster collaboration with our suppliers and further accelerated

our decision-making processes by continuing to reinforce our product operation centers. Through close collaboration with our suppliers and by making better use of their extensive product knowledge, we were able to make faster product decisions and ensure flawless execution of the product.

To further increase our speed to market and give key markets the flexibility to react quickly to market trends, local sourcing was expanded in countries like Mexico, where the use of local supply chains brought significant benefits, not only from a commercial but also from a sustainability point of view.

FASTER BUSINESS SOLUTIONS FOR FASTER BUSINESS PROCESSES

In 2017, PUMA's Business Solutions team focused on four key areas, all of which enabled the implementation of faster business processes and IT systems: **[1]** enhancing PUMA's end-to-end trading setup, **[2]** further optimizing our design, development and planning processes and tools, **[3]** improving PUMA's IT infrastructure and **[4]** shaping our future global transactional landscape.

1 PUMA International Trading (PIT)

In 2017, we continued to enhance PUMA's global sourcing activities through significant improvements to the sourcing process. Also in 2017, PUMA International Trading became the central importer for all EU countries. This enabled us to significantly increase the efficiency of our own operations to

serve the needs of our sales subsidiaries and their customers even better. In addition, the upgrade of BI solutions within our order management and fulfillment teams was a key enabler in managing the increased volume and facilitating better and faster communication and collaboration with our suppliers and sales subsidiaries, which further enhanced our ability to service market needs.

2 Design, Development and Planning

The business solution and IT teams were key in enabling the timely go-live of our new product creation system, which will allow us to significantly increase the efficiency of our product creation processes.

3 IT infrastructure

In 2017, we continued to enhance our standardized global IT infrastructure, guaranteeing faster, better and more secure communications and information exchange.

4 Transactional

After upgrading our existing SAP sales subsidiary solution in 2016, we successfully rolled it out to additional countries in Southern Europe and South-East Asia in 2017, as we prepare to upgrade our transactional landscape globally with a standardized SAP solution over the coming years. 2017 also saw the first go-live of a new sales tool in selected countries. This cloud-based solution, built with mobile first in mind, will also be rolled out to several countries worldwide in the next few years.

LOOKING AHEAD...

In 2018, we will use the solid foundation we have built to continuously improve PUMA's systems and processes and to enable further growth. This will include the finalization of a global sales subsidiary transactional template, with SAP at its core, which will be progressively rolled out worldwide.

OPERATIONS MANTRA

BE A FLEXIBLE & SERVICE-ORIENTED

BUSINESS PARTNER, WHO IS

EASY TO DO BUSINESS WITH

AND ALWAYS TALKS SOLUTIONS.



OUR PEOPLE

CAREERS@PUMA	45
PEOPLE@PUMA	47
LEARN@PUMA	51
WELLBEING@PUMA	52
ENGAGE@PUMA	53

CHRISTINA MIRABELLI



OUR PEOPLE

WE BELIEVE OUR PEOPLE ARE THE KEY TO UNLEASHING PUMA'S FULL POTENTIAL. OUR AMBITION IS TO PROVIDE NOT ONLY AN ATTRACTIVE WORKING ENVIRONMENT THAT ENCOURAGES THEIR PERFORMANCE AND PERSONAL DEVELOPMENT, BUT ALSO A UNIQUE CORPORATE CULTURE.

We are committed to improving our employees' well-being, both during and outside their working hours. To pursue our mission of becoming the world's fastest sports brand and with the aim of establishing PUMA as a top employer, we have drawn up a set of employer values to communicate our unique way of working and act as a guide for our people. Under the label **SPEED AND SPIRIT**, we encourage our people to **BE DRIVEN, BE VIBRANT, BE TOGETHER** and **BE YOU**, thus allowing us to make full use of the individual talent and experience within the company. In 2017, we focused on defining our HR communications strategy and creating a clear identity and voice for each of our HR programs. We intend to position PUMA as an attractive employer to potential candidates, while ensuring we recruit the right talent to push PUMA forward. Through our employer values, we aim to give potential candidates an insight into what working at PUMA is really like and what makes our brand special. We have selected some of our people to become ambassadors and tell their own PUMA story on social media to audiences internal and external to PUMA.

YASMINA JUNEK

Our particular focus is on two areas: the health of our employees and our community engagement work, which helps us make a positive impact in communities wherever PUMA operates. Following a decision by our Board of Directors, we have recently established the necessary reporting systems for this task, as well as introducing the relevant targets and bonuses.

A MILESTONE IN PEOPLE MANAGEMENT

In 2017, HR achieved a major milestone by implementing *Workday*, a leading human capital management system, on a global scale. All HR-related information is now available on one single platform across all global entities, enabling us to run nearly all our processes digitally. This software solution

covers all HR processes and functions, including recruitment, talent and performance management, payroll, time tracking and absences, as well as remuneration and benefits in Canada and the USA. It also gives our HR teams worldwide real-time access to relevant data.

Our employees will greatly benefit from this new system, as it has also become easier and quicker for them to access pay slips, organizational charts, leave balances and reports. At the same time, we also offer them the opportunity to handle their own personnel profile and to update their work experience and qualifications at any time. This keeps them visible within the organization, ensuring that their full employment history can be considered for potential vacancies during talent conferences.



CAREERS@PUMA

GROWING TALENT

Growing tomorrow's talent is a key pillar of PUMA's development strategy. We are particularly focused on recruiting graduates we can train and successfully equip with the relevant skillsets for various roles in the PUMA Group. We offer a wide range of options within an international working environment, creating the perfect conditions for people starting their careers.



Apprentices 2017 in Herzogenaurach, Germany

Our intention is to raise awareness of PUMA as a top employer and ensure that we attract the best talent on the market to work for us. To identify that talent, we have strengthened our cooperation with universities in Germany and abroad. One of our key initiatives involved a business simulation, during which business students were provided with some industry insights to help them work on a case study. Design students across Europe were offered the opportunity to take part in design challenges, supported by our Global Design Leadership Team. The winners were invited to present their designs at our headquarters in Herzogenaurach. We also established a mentoring program for students as an additional tool for identifying talented people at an early stage in their careers and to involve them in internships, apprenticeships or as working students. This means we give them the chance to get to know PUMA and to gain initial working experience in a fast-moving environment.

TALENT MANAGEMENT

Professional talent management and succession planning are essential for our company's long-term development and success. Systematic talent conferences, assessing the entire PUMA workforce,

were conducted worldwide with managers at all levels, up to and including board conferences at Managing Director level. We constantly review our talent on the basis of criteria including individual performance, potential, ambition, career progression and mobility. This analysis of employee profiles at PUMA allows us to prepare individual development plans at the same time as providing an overview of talent across all areas of the business. We can identify internal candidates for key positions at an early stage by matching internal talent with vacancies, helping us find potential successors with the necessary skills. This process also provides attractive career and development opportunities for our employees and ensures professional talent management and succession planning.

Our new personal development program SPEED UP² was successfully continued this year. By taking on interdisciplinary projects and tasks, targeted training, mentoring and coaching, as well as job rotations, a group of top talents receives intensive preparation for the next step in their careers. Other essential components of the program include increased visibility at top management level encouraging cross-functional cooperation and building strong networks.



BRAD VIVIERS

PEOPLE@PUMA



MANUEL CONTADOR & CATHY HUR

DIVERSITY

At PUMA we believe the diversity of our people is one of our great strengths as a company and that it makes a major contribution to our unique culture. We are convinced that our success and competitiveness depend on our ability to embrace diversity by bringing together people of different nationalities with a variety of backgrounds and experiences and helping them to turn their individual talents and ideas into innovative solutions that respond to ever-changing market and customer demands.

It was this belief that led us to commit to the PUMA Code of Ethics and our Diversity Charter more than ten years ago. We implemented the Diversity Charter to ensure a fair working environment and equal opportunities for all PUMA employees, regardless of gender, nationality, ethnicity, religion, disability, age or sexual orientation.

The people working together at our global headquarters in Herzogenaurach come from 62 different nations. To ensure that new employees gain an understanding of cultural differences, something which will make their working lives easier and more productive, we offer a one-day cultural awareness course to all new employees based at the headquarters.

The gender distribution of employees at PUMA worldwide is well balanced; with a male to female ratio of 52%:48%. These figures have remained stable in recent years.

In 2017, the proportion of women across all levels of management group-wide was 38%. Although this number has increased in recent years, we aim to further increase the number of women in executive positions, especially at senior management levels. To achieve this in 2015, we committed ourselves to raise the quota of women in the two management levels beneath the managing directors to 20% and 30% respectively. These targets were achieved [and, in some cases, slightly exceeded] at the group level by the end of June 2017. This year we have set ourselves ambitious new goals and are aiming to increase the proportion of women at the two management levels beneath the managing directors to 30% and 40% respectively. PUMA intends to constantly

empower women and to support their development in management positions. That's why we offer them specific training and access to inspirational networks. Contact with experienced female executives is designed to encourage our female employees and motivate them to take on leading roles within the company.

T.1 PERCENTAGE OF WOMEN IN MANAGERIAL POSITIONS [in %]

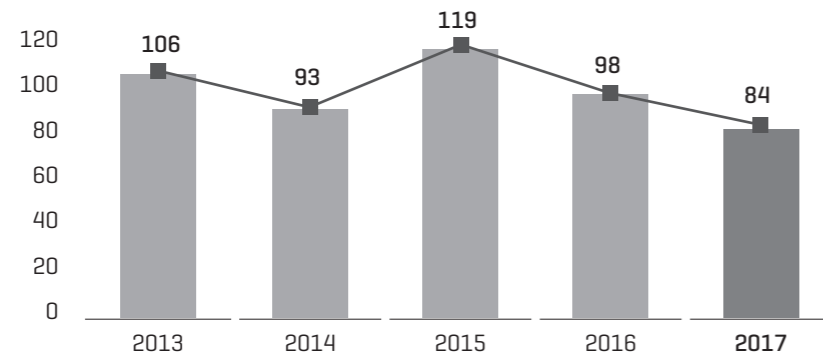
REGION	2014	2015	2016	2017
APAC	38	42	43	41
LATAM	29	33	34	35
North America	40	42	45	46
Europe	29	30	30	31
EEMEA	39	39	40	38
TOTAL	35	37	38	38

WORKS COUNCIL

In 2017, the European Works Council of PUMA SE represented employees in 9 countries. Men and women are equally represented on the council. The chairperson is a German national and the other members of the Executive Committee are from Austria and Italy.

The German Works Council of PUMA SE has 15 members; 10 men and 5 women. The chairperson and the vice chairperson are both German nationals.

F.1 NUMBER OF ACCIDENTS AT WORK REQUIRING WORK STOPPAGE



The interests of employees with disabilities are represented by a designated member of the Works Council.

OCCUPATIONAL HEALTH AND SAFETY

We strive to keep our people healthy and safe by providing a work environment in which health and safety issues are taken seriously. Our goal is to constantly reduce the average injury rate. In 2017, we aimed to stay below an injury rate of 1.5 (OSHA). We conduct safety-related training courses all over the world, including online training programs, to prepare employees for potential emergency situations and reduce the number of accidents.

We provided a total of 12,242 hours of safety training in 2017. In the past year, 5,669 employees have been trained in fire evacuation and 2,327 in first aid. The overall number of safety training hours has increased by 29% compared to the previous year, demonstrating PUMA's continued focus on this issue.

Worldwide, only 84 occupational accidents which required worked to be stopped were recorded in 2017. This is a decline of 12% compared to the previous year and continues the positive trend evident in recent years. According to the Occupational Safety and Health Administration (OSHA), this corresponds to an injury rate of 0.72 compared to 0.84 in 2016, meaning we met the target we set ourselves in 2017. The (OSHA) injury rate for PUMA SE was at 0.83 in the past two years.

A further indicator of employee engagement and the health of our workforce is the rate of sickness absence, which was again below 2% in 2017.

Our Health and Safety Committee, based at our global headquarters in Herzogenaurach, includes members of the Works Council, representatives of Human Resources and in-house service departments, our company physician and a health and safety engineer.

COMPENSATION AND BENEFITS

PUMA offers an attractive set of compensation and benefit programs worldwide, designed to attract the best talent on the market as well as to retain and reward talented employees.

Collective bargaining agreements are in place at many of our facilities and stipulate both an above-average salary by industry standards and a generous annual leave allowance. PUMA also offers a variety of benefit plans, including defined contribution and deferred compensation retirement plans. Regular compensation and benefit reviews ensure PUMA remains competitive in the market, in accordance with our corporate goals.

Since we believe that strong performance should be rewarded, we aim to a compensation program in line with individual and/or business performance. Short-term and long-term incentives or bonus plans are available to employees at certain levels of management. Short-term incentive plan payouts are linked to business performance and sustainability targets.

WORKING CONDITIONS AND FLEXIBLE WORKING MODULES

At PUMA, we focus on creating an attractive and pleasant working environment in order to positively influence employee engagement and foster loyalty

and commitment to the company. Our goal is to minimize the number of employee-initiated exits and to keep the percentage of employees in permanent employment above 80%. Last year, 87% of our employees worldwide held permanent contracts and the employment terms of over 30% of our employees were covered by a collective bargaining agreement. Staff turnover is strongly dependent on the share of retail business in individual regions and markets. The total turnover rate in 2017 was 22%, which was again 3% lower than in the previous year. The average age of all PUMA employees was 33.

Flexibility in the workplace allows our workforce to arrange their working conditions to suit their individual needs. This ultimately leads to a more productive and engaged workforce. This is why flexible working modules are available in most of our locations around the world. This is also reflected in the proportion of employees employed on a part-time basis, which was 23% at the end of 2017.

After a successful initial testing phase, we decided to test our innovative office concept in even more departments to help define how our employees' state-of-the-art workplace should look. We found that designated areas for individual work and for socializing were indispensable in an open-plan environment, as they allowed our employees to focus and engage in teamwork. Our new offices in Hong Kong, Korea, Mexico, South Africa and the Netherlands were all furnished on the basis of this research in 2017.



ROBERTO CORLIANO

"To highlight one of our greatest successes in 2017, I think of PUMA Hong Kong moving to a new office last summer. The flexible environment offers open spaces to encourage interaction and most importantly, it means our sales team and sourcing team are together."

SARA NG, REGIONAL DIRECTOR, HUMAN RESOURCES APAC, HONG KONG





MATIAS FUENTES

SOCIAL MEDIA

At PUMA, we are looking for the most qualified and talented people to help us push sports and fashion forward. Sites such as LinkedIn, Facebook and Glassdoor offer us a tremendous opportunity to connect with candidates and find great talent. Since 86% of professionals in their first decade of employment use social media to look for jobs and research employers, leveraging our corporate social media pages for recruitment purposes has become a key aim for PUMA. We strategically promote our vacancies using social media, utilizing powerful tools like targeting, segmentation and promotion. We have also leveraged these platforms for active sourcing, allowing us to connect with candidates directly.

However, recruiting via social media goes beyond posting vacancies reported in company records. It is essential that we share content which promotes our motto of *SPEED & SPIRIT* and reflects PUMA's employer values, as part of our goal to present the company's culture to candidates around the world.

Our efforts to create an environment that nurtures and motivates our employees were rewarded with multiple prizes in several regions in 2017. Based on employee feedback on Glassdoor, PUMA was ranked the 5th best place to work in Germany. FOCUS magazine rated PUMA as providing the best career opportunities for IT specialists in the fashion industry. Other PUMA facilities, for example in Boston, China or Malaysia, have been honored in their own countries.



OUDRY ALDANA

LEARN@PUMA

At PUMA, learning is not only part of our culture but the consistent professional development and training of our people is key to PUMA's strategy. As the world changes at an ever-increasing pace, bringing with it digitalization and social change, only highly-qualified and motivated professionals will enable us to reach our goals. To ensure our people are able to make full use of their talents and develop their skills and expertise, PUMA offers a wide range of fixed and tailored training courses and workshops, both on-site and online. We place a particular emphasis on introducing and conveying the attitudes and methods found in agile organizations. In 2017, 12,225 employees worldwide participated in training courses and workshops over a total of 174,568 hours. This is a significant increase compared to the previous year.

PUMA LEARNING PLAZA is our learning platform providing access to a host of online content available to all employees and managers. In addition to internal PUMA content, employees can access selected business books, articles and TED videos. Our employees also have access to the interactive learning platform lynda.com, which includes more than 6,300 video tutorials and self-study courses.

Our main tool for establishing a consistent leadership approach at a global level is the modular International Leadership Program (ILP). It supports managers in their leadership skills and day-to-day decisions and is conducted globally with groups of participants in the EMEA, APAC, LATAM and North America regions. ILP², a further-development of the previous ILP program, was launched in 2017. Its innovative content focuses on leadership in a volatile, uncertain, complex and ambiguous world, providing managers with new tools to manage themselves better and to become even more strategic and effective leaders.

One module deals with mindful leadership, which is defined as the practice of self-observation without judgment, along with a focus on our minds and inner voices. Managers learn to understand their own stress patterns and become familiar with effective methods for avoiding stress and ensuring clear-thinking when confronted with complex decisions.

We place particular emphasis on organizational agility. Managers become familiar with tools and agile methods such as stand-up meetings or design thinking. Implementing agile ways of working will strengthen PUMA's ability to react quickly and adapt to changes on the market.



SANNA JAKONEN

WELLBEING@PUMA

At PUMA, providing a positive workplace and promoting the wellbeing of all our people is a top priority. Under the umbrella of Wellbeing@PUMA, we have combined the four topics Flex, Social, Finance and Athlete. This concept has been awarded the German audit *berufundfamilie* [audit job and family] certificate. Pioneered at our headquarters at Herzogenaurach, the Wellbeing@PUMA concept has been embraced by various PUMA subsidiaries around the world and adapted to local needs and regulations.

With flexible working hours, mobile working, sabbaticals and parent/child offices as well as a range of family services and childcare opportunities, we are supporting our people's work-life balance. In line with our sporting heritage, we offer a variety of sporting events and activities throughout the year, as well as regular internal sports classes using our own sports facilities. No fewer than 20 events and 17 weekly sports classes were organized for our people at our headquarters in 2017, with a total of 1,551 registrations. Similar initiatives and courses are being adopted worldwide.

"I started my career at PUMA as an intern in Human Resources. After I had the opportunity to help shape a lot of exciting projects, PUMA offered me a permanent position at the end of my studies. Inspired by the chance to become a real part of the PUMA family, I didn't have to think twice! New position, same team – a perfect match!"

PATRICK EGLMAIER, JUNIOR MANAGER LEARNING & DEVELOPMENT, GERMANY



ENGAGE@PUMA



The Charity Cat team in Herzogenaurach

CHARITY CAT

2017 was a very prolific year for Charity Cat. The non-profit organization established by a group of PUMA employees in 2004 continues to grow and is supporting projects all over the world. Charity Cat works on local and international projects and supports long term collaborations as well as short-term work for good causes.

Last year Charity Cat was particularly proud to establish a new partnership, supported by PUMA, with a Colombian NGO that uses football as a vehicle for training and mentoring children in one of the poorest areas of Cartagena. For projects like these, the members of Charity Cat organized a series of fundraising events throughout the year, raising significant amounts of money for those who needed it most.

Charity Cat also gathered donations for Mexico after the country was hit by devastating earthquakes. Charity Cat joined forces with PUMA employees in every region to collect donations for TOPOS, the main NGO supporting the disaster relief effort in the

area. The full donation campaign was held during our *360 meeting* in Herzogenaurach and was extremely well-supported. Our staff raised over 2,000 euros, making a significant contribution in support of the victims.

Besides the international projects, Charity Cat also continued to maintain its long-term collaborations with a number of German non-profit organizations, such as the Bolle childcare center in Berlin and the Sozialtreff in Erlangen, which supports socially and economically disadvantaged people in the surrounding area.

Another example of Charity Cat's long-term projects is its partnership with an orphanage in Haiti, an initiative that has been ongoing for more than six years and that will be further developed in the future.

Charity Cat is also involved with organizations linked to sports. Charity Cat participated in the Run against Cancer that takes place annually in Erlangen.



“TODAY I GOT A CHANCE, ALONG WITH MANY OTHER VALUABLE COBRA PUMA GOLF EMPLOYEES, TO GIVE BACK TO OUR LOCAL COMMUNITY BY HELPING CLEAN UP THE AGUA HEDIONDA LAGOON TRAIL IN CARLSBAD. WHAT A FANTASTIC DAY!”

ERIC LOGAN, COO COBRA PUMA GOLF

Another notable project was its work with the sports therapy department of the university hospital of Erlangen to provide better equipment for the treatment of long-term illnesses at the hospital.

In October 2017, Charity Cat organized a clothing donation from PUMA employees, who donated over 150kg of clothes to the Red Cross in Nuremberg.

COMMUNITY ENGAGEMENT

Thanks to our employees all around the world, we were able to continue our engagement with local communities this year. Our goal was to reach the total number of hours spent on community engagement was the equivalent of one hour per average FTE [Full Time Equivalent] per year. We reached out to all our people worldwide to inform them about this work and encourage them to participate. In addition, an online platform has now been set up on which projects and engagement can be recorded. Local Human Resources departments found new partners in their communities and initiated a variety of projects. In total, initiatives led by our subsidiaries on five continents led to a total of 17,471 hours (1,425 for PUMA SE) of community engagement focused on protecting the environment, promoting health and fitness, fighting discrimination and supporting children with their education, while working alongside local non-profit organizations. Considering that the number of FTEs in 2017 was 11,389 (975 for PUMA SE), we far exceeded our target.

On a global level, we started a new three-year partnership with the international organization Right To

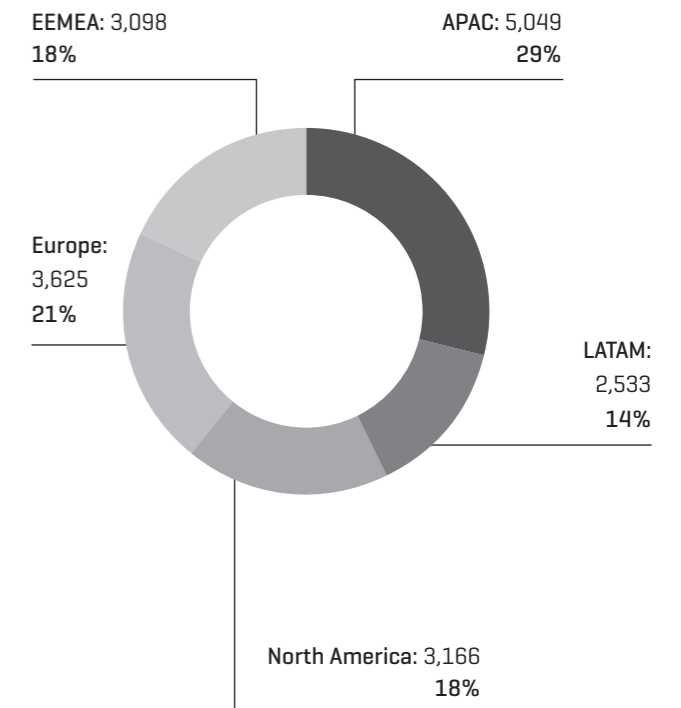
Play, which uses sports and play-based learning to support underprivileged children. After all, there is no better teacher of life skills than sports.

Last but not least, we engaged alongside our brand ambassadors in 2017, such as Cara Delevingne who worked together with the United Nations High Commissioners for Refugees, Rihanna and her foundation, and the Daily Paper label, working together with Right To Play in Ghana to make a positive impact on communities.

Together with our parent company Kering, which offers additional solidarity leave and mentoring programs, we aim to raise awareness of human rights challenges and connect our employees to their communities. We know that sports has the power to change the world and we are proud to be part of the game. Achieving a positive impact while becoming ever-faster is an important part of our company culture.

A BIG THANK YOU TO ALL OUR EMPLOYEES WORLDWIDE FOR THEIR WHOLE-HEARTED ENGAGEMENT THROUGHOUT THE YEAR.

F.2 **COMMUNITY ENGAGEMENT 2017**



“My greatest success in 2017 was the launch of our new global people management tool – Workday – in record time. Moving from Canada to Herzogenaurach to work on this intensive project was a big challenge and brought me greater knowledge, relationships and opportunities. I am looking forward to working on new projects!”

CAMILLE HOEVEN, HUMAN RESOURCES BUSINESS PARTNER HRIS & PROJECTS, GERMANY



SUSTAINABILITY

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CARA DELEIVINGNE





INTRODUCTION

The Managing Directors of PUMA SE remain firmly committed to the 10 principles of the United Nations Global Compact, as well as the United Nations Guiding Principles of Business and Human Rights. We are committed to acting responsibly, be it with regard to our own employees, our business partners, consumers, the communities in which we operate or within our supply chain.

In 2017 we focused on creating a positive impact, firstly by integrating sustainability into the core business functions of PUMA via our company-wide 10FOR20 Sustainability Targets and secondly by taking an active role in industry-wide initiatives, such as the Sustainable Apparel Coalition and the Zero Discharge of Hazardous Chemicals Foundation.

We expanded our human rights due diligence process with a human rights assessment in our supply chain and created a heat map of potential risk areas.

We also moved our Global Stakeholder Sustainability Meeting to Asia, where most of our suppliers are based.

In addition, we published the results of our 2016 Environmental Profit and Loss Account, which summarizes the external environmental impact of our business activities in financial terms.

The execution of our 10FOR20 Sustainability Strategy continues as planned:

- The number of shared compliance audits with our industry peers doubled and the joint industry assessment tool from the Social & Labor Convergence Project, which will replace our own audit tool in the future, was piloted.

- The wastewater guidelines of the Zero Discharge of Hazardous Chemicals Foundation (ZDHC), an industry-wide initiative developed with other major brands, were implemented in 42 main factories. These guidelines will lead to a reduction of testing costs as well as clarity on what good wastewater treatment practices look like.
- In cooperation with several major brands and the International Finance Corporation (IFC) we launched our new supply chain climate change program aimed at promoting renewable and efficient energy consumption in our supply chain.
- The use of more sustainable materials, such as BCI cotton (40%), bluesign polyester (46%) and FSC certified paper and cardboard (92%), was increased and the use of solvent-free polyurethane was piloted.
- The implementation of third-party risk assessments and training our quality inspectors on how to identify serious occupational health and safety risks during factory visits was a major focus in 2017. The importance of this was highlighted by a tragic fatal accident at a PUMA supplier in January. A new PUMA anti-corruption policy was implemented and 99% of PUMA employees with email accounts worldwide, as well as over 300 PUMA suppliers, were trained on this issue. We also included an anti-corruption section in our supplier audit tool.

Although we are happy with the overall progress towards fulfilling our 10FOR20 Targets, we are conscious that there is still much to do if we are to achieve our ambitious goals and meet the challenges we constantly set ourselves.

Yours sincerely,

Lars Sørensen
Chief Operating Officer PUMA

SUSTAINABLE DEVELOPMENT GOALS



The Sustainable Development Goals (SDGs) from the United Nations define the global development priorities for 2030 and look to join efforts among business, governments and civil society around a defined set of targets. PUMA's 10FOR20 Strategy supports the SDGs' implementation in the regions where PUMA operates and where PUMA products are manufactured. Through out this sustainability chapter, we highlight which SDG(s) we support with our sustainability targets.

FOREWORD

We have followed the GRI G4 framework in order to prepare this sustainability report and to ensure that we provide a high-quality disclosure. This report constitutes a combined non-financial report in accordance with sections 289b to 289e and 315b, 315c in conjunction with 289c to 289e of the German Commercial Code (HGB). We have provided separate reports for PUMA SE and the PUMA Group within the Governance and People at PUMA section only. Separate reporting of other sustainability data would not add any meaningful new information or value and would require significant additional resources.

Information about PUMA's business model is set out in the Financial section of this Annual Report on pages 97-106.

For ease of understanding, each element of our sustainability strategy has been explained in a separate chapter containing the target, action plan and key performance indicators used to measure our progress towards achieving this target.

PUMA SUSTAINABILITY STRATEGY 10FOR20²

INTRODUCTION

In 2016, we published the new PUMA 10FOR20 Sustainability Strategy, including a broad range of company targets to cover the five-year period up to 2020. These targets cover all aspects of our sustainability strategy.

The PUMA board decided to include key indicators of our performance on climate change, governance, human rights and health and safety in annual bonus calculations for the entire PUMA management team.*

The 10FOR20 Targets are also directly linked to the three significant sustainability-related risks identified in our due diligence process:

1. Potential human rights violations or incidents in our supply chain [Tier-1 and Tier-2 **]
2. Potential incidents of environmental pollution in our supply chain [Tier-1 or Tier-2]
3. Potential non-compliance with chemical regulations during production [Tier-1 or Tier-2].

How we address and mitigate these risks is described in the individual chapters of this report.

* All PUMA staff worldwide reporting directly to the board
 ** T1 Manufacturers of PUMA products; T2 Manufacturers of Materials and Components

F.1 PUMA'S SUSTAINABILITY TARGETS 10FOR20

Social Compliance
[Relates to SDG 3, 5, 8 and 10*]

Compliance with industry standards/ILO Core Conventions for all key suppliers, including suppliers of finished goods, components and materials

Stakeholder Engagement
[Relates to SDG 17*]

Stakeholder dialogue; public reporting (GRI); consumer information

Governance
[Relates to SDG 8 and 16*]

Maintain and run a state of the art compliance management system [incl. anti-corruption measures]

Environmental P&L
[Relates to SDG 7 and 12*]

Continue to report yearly on our environmental impact under the lead of Kering

Human Rights
[Relates to SDG 3, 4, 5 and 10*]

Promote human rights across our operations and suppliers. Positively impact the communities where PUMA is present

Water & Air
[Relates to SDG 6*]

Industry Good Practice for effluent treatment and air emissions are met by 90% of PUMA key suppliers with wet processing facilities or responsibility for significant air emissions

Health & Safety
[Relates to SDG 3*]

Zero fatal accidents; injury rate below industry average

Climate
[Relates to SDG 13*]

Science-based CO₂ reduction target developed [2016] and to be implemented [2020]

Chemicals
[Relates to SDG 3 and 6*]

Zero Discharge of Hazardous Chemicals from our supply chain

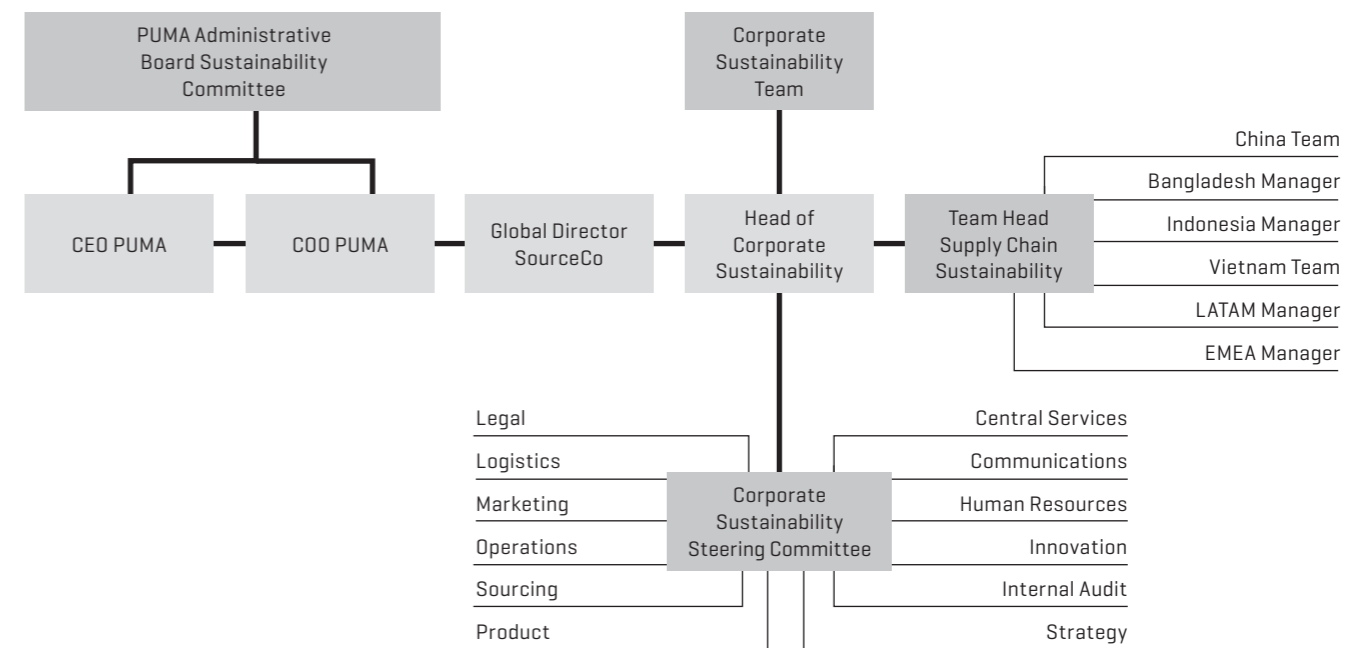
Materials
[Relates to SDG 12 and 1*]

More sustainable alternatives used for our key materials [cotton, polyester, leather, cardboard, PU]

* SDGs: Sustainable Development Goals.

² G4-18, G4-22, G4-24, G4-25, G4-26, G4-27

F.2 SUSTAINABILITY ORGANIZATION WITHIN PUMA



In 2017, we focused on the implementation of our 10FOR20 Sustainability Targets via the 10FOR20 Action Plan and reported progress at our Executive Corporate Sustainability Committee meetings as well as during our 14th annual stakeholder meeting, which was held in Hong Kong for the first time.

During the discussions in Hong Kong we received feedback on our sustainability strategy, particularly from our Asian stakeholders. We discussed potential new initiatives with a view to measuring and implementing fair wages and fighting climate change in the supply chain, as well as expanding our Human Rights Due Diligence process beyond the first and second tiers of the supply chain.

For the first time, we invited other leading brands to take part in this event and we have now launched an industry working group focusing on promoting energy efficiency and renewable energy in shared factories. We also decided to expand our Supplier Climate Change Program from Vietnam to Bangladesh, in partnership with IFC. The PUMA Sustainability Management System supports the implementation of our strategy and is comprised of the following elements:

- I. Organizational structure with clear reporting lines
- II. Training for all PUMA staff
- III. The PUMA Code of Conduct
- IV. The PUMA Sustainability Handbooks
- V. External databases for the collection of social, environmental, health and safety and governance information.

SCOPE OF DATA COLLECTION

Our materiality analysis clearly indicated that a major part of our impact comes from manufacturing materials and components and not the assembly of finished goods. We therefore added our core component and materials suppliers to the scope of our data collection.

DATA SOURCES

To ensure a high degree of transparency and to promote the sharing of environmental and social data with our industry peers, we have chosen to work with external and often public databases, including:

- The Fair Factories Clearinghouse to share compliance audit data with other brands.
- The ZDHC's wastewater platform for sharing supplier data on wastewater testing.
- The Chinese NGO IPE for the publication of supplier environmental data, including IPE's Green Supply Chain Map.

We also collect social and environmental performance data from our company's own sites and from our core suppliers engaged in manufacturing our products.

T.1 PUMA 10FOR20 SUSTAINABILITY TARGETS PERFORMANCE SUMMARY

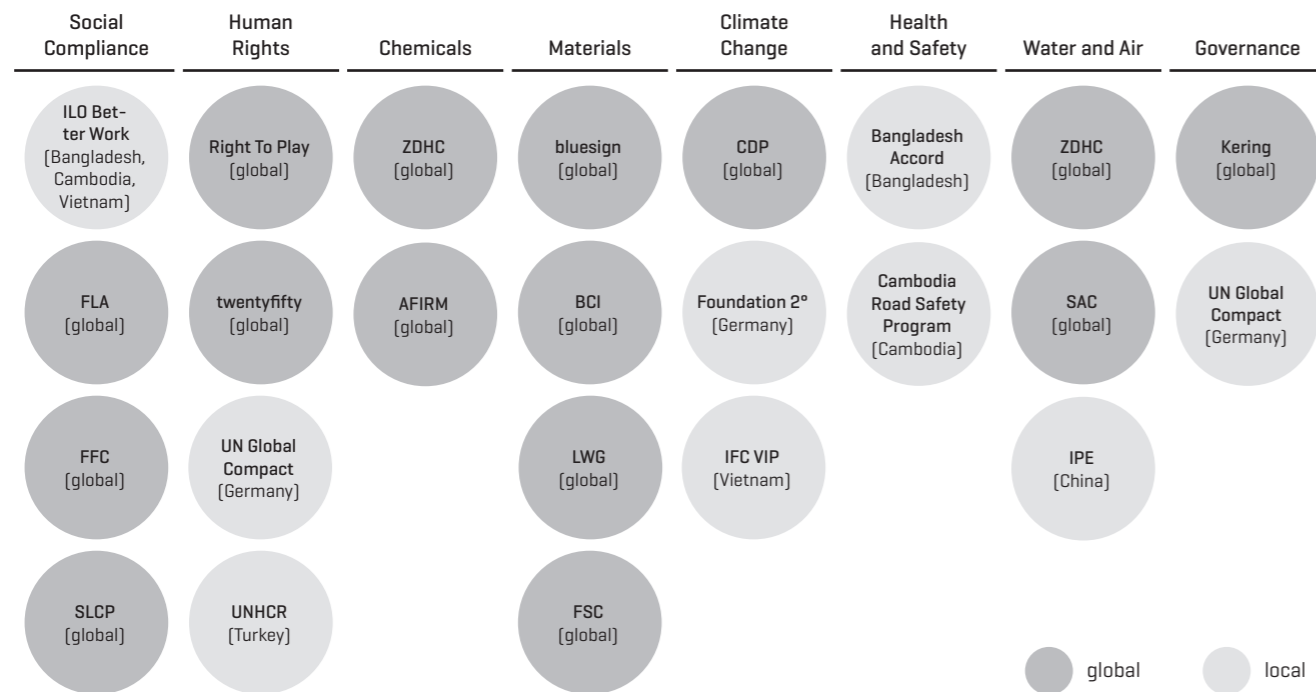
TARGET	BASELINE 2015	PERFORMANCE 2017	PLANNED ACTION 2018	TARGET 2020	STATUS
01 Stakeholder Engagement	<ul style="list-style-type: none"> Talks at Banz Supplier round tables 	<ul style="list-style-type: none"> Talks in Hong Kong, supplier round tables including external stakeholders 	<ul style="list-style-type: none"> Alternate global stakeholder meetings between Europe and Asia. Continue round tables in all major sourcing markets 	<ul style="list-style-type: none"> Stakeholder dialogue, public reporting, consumer information 	On track
02 Human Rights	<ul style="list-style-type: none"> Human rights screening 	<ul style="list-style-type: none"> Human rights assessment expanded to supply chain Employee volunteering platform operational, >17,000 hours of community engagement Partnership with Right To Play formalized 	<ul style="list-style-type: none"> Implement suggested measures from human rights assessment Continue employee volunteering on global scale 	<ul style="list-style-type: none"> Embed human rights across our operations and suppliers Positively impact communities where PUMA is present 	On track
03 Social Compliance	<ul style="list-style-type: none"> All Tier 1 suppliers frequently audited Workers' complaints received and processed 	<ul style="list-style-type: none"> Joint industry assessment tool (SLCP) piloted 27% of audits shared Number of zero tolerance issues not dealt with at the end of the year: 0 	<ul style="list-style-type: none"> No zero tolerance issues not dealt with at the end of the year Implement joint industry assessment tool (SLCP) Increase percentage of shared audits to 50% 	<ul style="list-style-type: none"> Compliance with industry standards/ILO Core Conventions for all core suppliers, including suppliers of finished goods as well as component and material suppliers 	On track
04 Health & Safety	<ul style="list-style-type: none"> OHS part of compliance audits 	<ul style="list-style-type: none"> Fatal accidents PUMA: 0 Suppliers: 1 Injury rate PUMA: 0.72 Suppliers*: 0.61 	<ul style="list-style-type: none"> Zero fatal accidents Average injury rate of PUMA entities below 1 	<ul style="list-style-type: none"> Zero fatal accidents injury rates below industry average 	<p>Fatal accidents: not on track </p> <p>Injury rates: on track </p>
05 Climate Change	<ul style="list-style-type: none"> Science-based-target development announced 	<ul style="list-style-type: none"> Science-based target submitted for review 3% interim reduction target PUMA (Scope 1&2) relative to turnover: -5% [tbc] Scope 3: -7% 	<ul style="list-style-type: none"> Formation of an industry working group on climate change; expand supply chain climate projects to cover top 3 countries 	<ul style="list-style-type: none"> Science-based reduction target to be developed and implemented 	<p>SBT: not on track </p> <p>3% reduction on track </p>

Table 1 gives an overview of our target performance. For a detailed summary of our progress towards our individual targets, please refer to the chapter for each target area.

* Bangladesh, Cambodia, China, Indonesia & Vietnam

TARGET	BASELINE 2015	PERFORMANCE 2017	PLANNED ACTION 2018	TARGET 2020	STATUS
06 Chemicals	<ul style="list-style-type: none"> Commitment to Zero Discharge of Hazardous Chemicals (ZDHC) 	<ul style="list-style-type: none"> PFC phase out: 99% of products PFC-free RSL failure rate: 2.2% VOC Index for shoes: 20.9 g/pair 	<ul style="list-style-type: none"> Keep RSL failure rate below 3% Pilot ZDHC Chemicals Gateway for MRSL check of supplier chemical inventories Reduce VOC consumption per pair of shoes below 20 g/pair 	<ul style="list-style-type: none"> Zero Discharge of Hazardous Chemicals from our supply chain 	On track
07 Water & Air	<ul style="list-style-type: none"> Start of wastewater testing and tests' results publication 	<ul style="list-style-type: none"> ZDHC wastewater guideline implemented at core suppliers Air emissions study for Chinese suppliers completed 	<ul style="list-style-type: none"> Expand implementation of wastewater guideline beyond core suppliers Start ZDHC project on air emissions guideline 	<ul style="list-style-type: none"> Industry best practice on water treatment and air pollution is met by 90% of PUMA core suppliers 	<p>Water: on track </p> <p>Air: need to speed up efforts </p>
08 Materials	<ul style="list-style-type: none"> bluesign (polyester), Leather Working Group (leather) and FSC (paper & cardboard) certification used in significant volumes 	<ul style="list-style-type: none"> Apparel Cotton: BCI 40% Polyester: bluesign: 47% Footwear Leather: LWG: 99% Cardboard & Paper: FSC: 95% Accessories Polyester: Bluesign: 34% 	<ul style="list-style-type: none"> FSC: 90% LWG: 90% bluesign: 40% BCI: 40% 	<ul style="list-style-type: none"> More sustainable materials used for our key materials FSC: 90% LWG: 90% bluesign: 50% BCI: 50% [PU target in development] 	On track
09 EP&L	<ul style="list-style-type: none"> Kering Group EP&L published (including PUMA figures) 	<ul style="list-style-type: none"> PUMA EP&L 2016 published 	<ul style="list-style-type: none"> Reduce EP&L value per unit of turnover 	<ul style="list-style-type: none"> Continue to report yearly on our impact PUMA EP&L value significantly reduced 	On track
10 Governance	<ul style="list-style-type: none"> PUMA Code of Ethics training with low participation rate Ethics training participation rate: 60% 	<ul style="list-style-type: none"> PUMA Code of Ethics training participation rate: 99% (of all staff with email accounts) 353 suppliers trained in anti-corruption measures Anti-corruption section included in supplier audit tool 	<ul style="list-style-type: none"> Ensure rate of training for PUMA staff (with email accounts) remains over 95% Expand supplier training sessions to cover 80% of all suppliers 	<ul style="list-style-type: none"> Maintain and run a state-of-the-art compliance system 	On track

F.3 MATRIX OF PARTNERSHIP INITIATIVES



17 PARTNERSHIPS FOR THE GOALS **STAKEHOLDER ENGAGEMENT³**
[10FOR20 TARGET NO. 1]

Target Description:
Continue and expand PUMA's Stakeholder Dialogue and Public Non-Financial Reporting in accordance with global standards; Increase sustainability communication towards consumers. Relevant to United Nations Sustainable Development Goal 17.

Example from the 10FOR20 Action Plan:

- Conduct regional stakeholder mapping
- Transform regional supplier round table meetings into regional stakeholder meetings

KPIs:

- Thematic and regional coverage of partnership initiatives
- Percentage of suppliers reached via round table meetings

PUMA continues to place a strong emphasis on stakeholder dialogue and industry collaboration. Therefore, the PUMA sustainability team works with a number of national and international programs and engages extensively with stakeholders and experts at a regional and international level.

In addition, we partner with relevant organizations regarding specific materials, such as bluesign Technologies, the Leather Working Group, the Better Cotton Initiative, the Forest Stewardship Council and the German Partnership for Sustainable

Textiles. Our global initiatives are supported by regional partnerships with organizations such as the Bangladesh Accord on Fire and Building Safety, the Indonesia Protocol on Freedom of Association and the Chinese National Textile and Apparel Council. Another example of local action is our work with the UNHCR on promoting legal employment for Syrian refugees in Turkey. Lastly, we are active members of the World Federation of the Sporting Goods Industry as well as the European Sporting Goods Industry Federation.

Our active stakeholder engagement at corporate level includes our first stakeholder meeting discussions in Hong Kong and our regional supplier round table meetings. The regional round table meetings in 2017 each had input from civil society organizations and external sustainability experts.

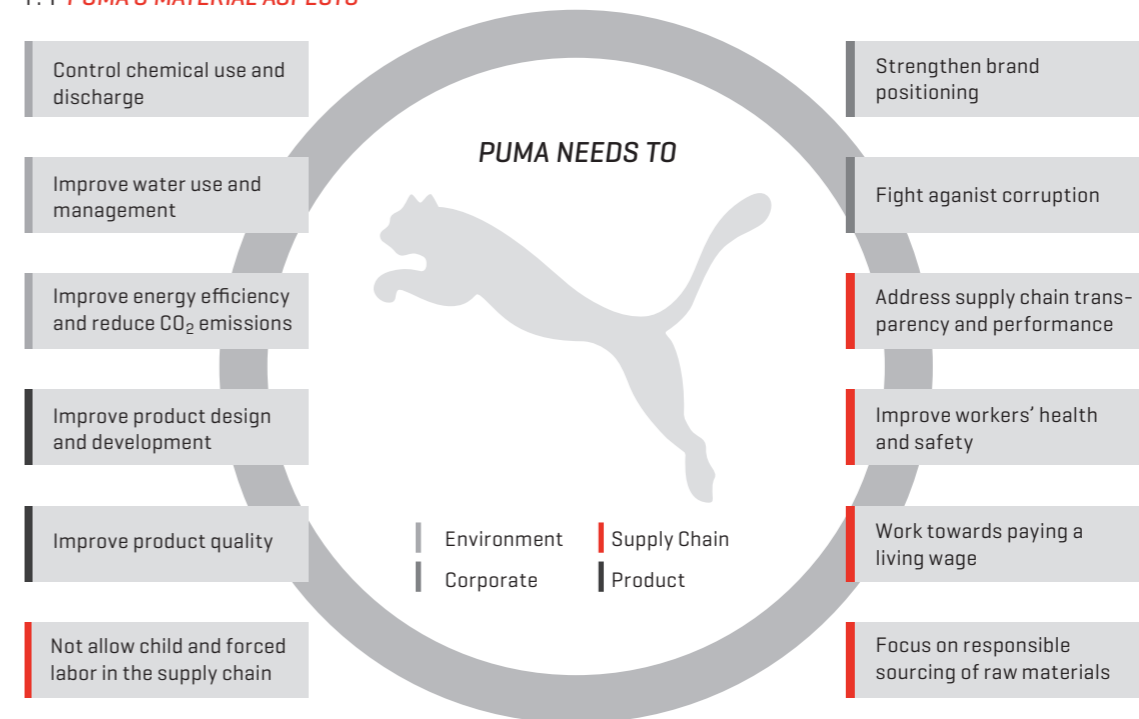
In line with our 10FOR20 Action Plan target, 302 suppliers (72%) attended the annual round table meetings and discussed relevant legal updates, the industry move towards convergence of sustainability tools and PUMA's sustainability strategy.

For more information on our stakeholder engagement please visit: <http://about.PUMA.com/en/sustainability/stakeholders>

Interested organizations and individuals can also register for our stakeholder distribution list by sending an email to sustainability.stakeholders@PUMA.com

³ G4-18, G4-24, G4-25, G4-26, G4-27

F.4 PUMA'S MATERIAL ASPECTS



MATERIAL ASPECTS⁴

As the most relevant sustainability challenges and opportunities in our industry are well-known and not necessarily specific to PUMA, we used the results of our existing materiality analysis

when setting our 10FOR20 Targets to cover all sustainability-related material aspects.

Our most material aspects are covered by our 10FOR20 Sustainability Targets:

Moreover, we also covered the more business-related material aspects within our *Forever Faster* brand positioning:

MATERIAL ASPECT	10FOR20 SUSTAINABILITY TARGETS
Control chemical use and discharge	Zero Discharge of Hazardous Chemicals [Target No. 6]
Water use and management	Water and Air [Target No. 7]
Energy efficiency and CO ₂	Climate Change [Target No. 5]
Child and forced labor	Social Compliance and Human Rights [Target Nos. 2 and 3]
Anti-corruption	Governance [Target No. 10]
Transparency in the supply chain	Stakeholder Engagement and Social Compliance [Target Nos. 1 and 3]
Workers' health & safety	Health and Safety [Target No. 4]
Living wages	Human Rights [Target No. 2]
Responsible sourcing of raw materials	Materials [Target No. 8]

MATERIAL ASPECT	IS COVERED BY
Improving brand positioning	See Brand section of the Annual Report
Improving product design and development	See report Product section
Improving product quality	See report Product section

⁴ G4-18, G4-19, G4-20, G4-21, G4-22, G4-24, G4-25, G4-26, G4-27

SOCIAL ASPECTS

HUMAN RIGHTS (10FOR20 TARGET NO. 2)

Target Description:
Embed Human Rights across our operations and suppliers. Positively impact the communities where PUMA is present. Relevant to United Nations Sustainable Development Goals 3, 4, 5, 10.

Examples from the 10FOR20 Action Plan:

- Identify human rights hotspots in the supply chain
- Mitigate the risk of forced/bonded labor
- Promote the empowerment of women

KPIs:

- Number of zero tolerance issues not dealt with at year end [shared KPI with Social Compliance]
- Number of employee hours spent on community engagement [shared KPI with Human Resources]

The respect for human rights has been at the heart of our sustainability strategy since it was first drafted more than 15 years ago. Today our engagement covers our own company sites and extends to our supply chain, forming a key principle of the PUMA Code of Conduct.

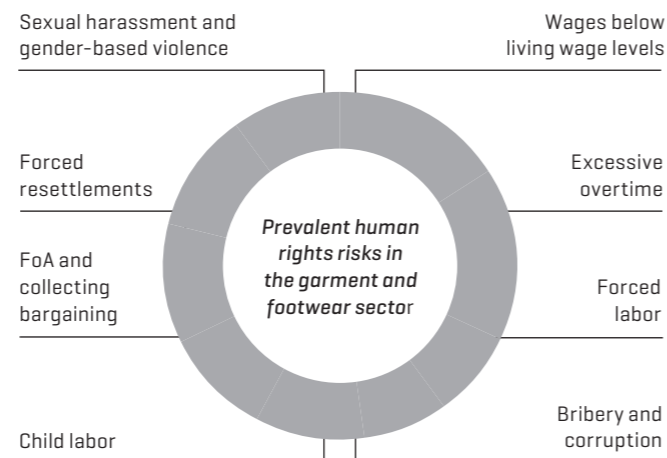
We report on code compliance at our supplier factories in the Social Compliance chapter. Positive community impacts are reported in the Human Resources section of this report.

This chapter focuses on the results of the Supply Chain Human Rights Risk Assessment conducted in 2017 with the specialist consultancy firm twentyfifty.

In 2017, we expanded our human rights risk assessment to the supply chain and took steps to mitigate the risks identified, for example in the area of cotton farming via our membership of the Better Cotton Initiative.

Based on the Human Rights Capacity Diagnostic (HRCDD) developed by twentyfifty we have assessed our capacity to apply the human rights due diligence concept to our supply chain operations and to identify hotspots where further action is required.

F.5 PREVALENT HUMAN RIGHTS RISKS IN THE GARMENT AND FOOTWEAR SECTOR



F.6 RESULTS OF SUPPLY CHAIN HUMAN RIGHTS RISK ASSESSMENT

Supply Chain Self-Assessment Categories	PUMA capacity level
Embedding responsible business conduct – Policies	3.0
Embedding responsible business conduct – Management processes	4.5
Mapping and assessing risks and impacts	2.0
Ceasing, preventing or mitigating negative impacts	3.0
Tracking effectiveness – Audit	4.0
Tracking effectiveness – Grievance mechanisms	2.5
Collaborating	4.5

PUMA capacity level:

- | | |
|------------------------|----------------------------|
| 1 Non responsive | 4 Practive Experimentation |
| 2 Reactive | 5 Strategic Integration |
| 3 Efficient Management | 6 Demonstration Leadership |

F.7 EXAMPLES OF IDENTIFIED HIGH RISK AREAS IN THE COTTON SUPPLY CHAIN IN INDIA

PROCESS	Country Risk Likelihood India	Process Risk Severity	PUMA Mitigation Strategy	PUMA Risk Exposure	PUMA Action Plan
Farming	High	High	Medium ¹⁾	High	Expand BCI coverage
Ginning	High	Medium	Low	Medium	To be discussed with BCI
Spinning	High	Medium	Medium ²⁾	Medium	Expand audit coverage
Knitting	High	Medium	Medium ²⁾	Medium	Expand audit coverage
Product Manufacturing	High	Medium	High ³⁾	Low	None

1) BCI
2) some audit coverage
3) 100% audit coverage

The results show that PUMA is pro-actively embedding responsible business conduct in its management processes as well as collaborating with other peers and industry initiatives. On the other hand, practices regarding mapping and assessing risks and impacts in the lower tiers of the supply chain are still reactive and need to be better integrated at the strategic level.

Our social compliance program helps us to cover the first tier of the supply chain as well as core Tier 2 suppliers. We identified high risk areas in the field of cotton farming and cattle ranching as well as several blind spots, for example at gineries, the lower tiers of leather tanning and marine shipping.

We discussed the results of our risk assessment with internal and external stakeholders and set up an action plan to mitigate the potential risk identified. It should be noted that these risks

are endemic to these industries and will not be eliminated by the actions of a single brand.

In June 2017, we published our first PUMA Statement on Slavery and Human Trafficking, in accordance with the UK Modern Slavery Act.

In terms of capacity-building we launched a new women's empowerment program, working with our global partner ILO Better Work at two key suppliers in Bangladesh.

Our PUMA Human Rights Action Plan is available on our website and we welcome stakeholder feedback via: sustainability.stakeholders@PUMA.com

3 GOOD HEALTH AND WELL-BEING **SOCIAL COMPLIANCE (10FOR20 TARGET NO. 3)**

Target Description:
Compliance with industry standards/ILO Core Conventions for all core suppliers, including suppliers of finished goods as well as component and material suppliers. *Relevant to United Nations Sustainable Development Goals 3, 5, 8, 10.*

Examples from the 10FOR20 Action Plan:

- Align compliance assessments at industry level
- Measure and manage social KPIs [supply chain]
- Disclose full core supplier list and audit tool

KPIs:

- Number of zero tolerance issues not dealt with at year end
- Percentage of worker complaints resolved

PUMA has provided its own Code of Conduct for suppliers since 1993. A team of local experts in all major sourcing regions monitor the implementation of the code via audits, site visits and capacity-building projects. The code's provisions are set out in our PUMA Sustainability Handbooks. Our code includes local contacts' details to enable factory employees to reach the PUMA team directly in case of any code violations.

Since 2007, our internal vendor compliance system has externally accredited by the Fair Labor Association (FLA). Third parties are entitled to file official complaints with the FLA if they feel that there has been a breach of the code.

In 2016, we divided our supplier base into core suppliers, who are responsible for 80% of our business volume and non-core suppliers, who may be used on a less frequent basis and are responsible for less order volume.

We tasked our own Supply Chain Sustainability Team in 2017 to work with our core suppliers primarily [including material and



component Suppliers] while outsourcing the auditing of Non-core suppliers local compliance experts. However, any new supplier must undergo an initial compliance audit by a member of the PUMA team.

All PUMA audits are openly shared with members of the Fair Factories Clearinghouse Platform and 27% of all audits are based on shared assessments.

We are convinced that a standard compliance reference shared throughout the industry will lead to improvements and greater transparency. This is why we piloted the assessment tool developed by the SAC's Social and Labor Convergence Program along with several other brands.



“AS A FLA PARTICIPATING COMPANY WITH AN ACCREDITED SOCIAL COMPLIANCE PROGRAM, PUMA HAS DEMONSTRATED AN UNDERSTANDING OF HOW HEAD-QUARTER-LEVEL DECISIONS AFFECT FACTORY-FLOOR WORKING CONDITIONS AND HAS COMMITTED TO ENACTING FAIR LABOR PRACTICES IN ITS SUPPLY CHAIN. THE FLA IS PLEASED TO BE PARTNERING WITH PUMA AND OTHER COMPANIES SOURCING CLOTHING FROM TURKEY TO MAP COTTON SUPPLY CHAINS AND DEVELOP SYSTEMS FOR IMPROVING THE LIVES OF WORKERS SUPPLYING RAW MATERIALS. PROGRAMS THAT RESPECT LABOR RIGHTS FROM FARM TO FACTORY LEAD THE WAY TOWARD HIGHER STANDARDS FOR THE APPAREL INDUSTRY AT LARGE.”

SHARON WAXMAN, FAIR LABOR ASSOCIATION, PRESIDENT AND CEO

T.2 AUDITED CORE AND NON-CORE FACTORIES IN 2017

RATING	ACTIVE FACTORIES					INACTIVE FACTORIES					
	CORE		NON-CORE		Total	CORE		NON-CORE		Total	
	Tier 1 suppliers	Tier 2 suppliers	Tier 1 suppliers	Tier 2 suppliers		Tier 1 suppliers	Tier 2 suppliers	Tier 1 suppliers	Tier 2 suppliers		
A	22	11	65	1	99					1	1
B+	24	22	97	5	148				1		1
B-	15	25	100	9	149				3		3
C	1	1	9		11		1	8	1		10
D			1		1		1	8			9
TOTAL	62	59	272	15	408	0	2	20	2		24
GRAND TOTAL					428						432

T.3 AUDIT PERFORMANCE 2014 - 2017

AUDIT RATING**	2014			2015			2016			2017		
	Tier 1	Tier 2 - 3	Total	Tier 1	Tier 2 - 3	Total	Tier 1	Tier 2 - 3	Total	Tier 1	Tier 2 - 3	Total
A	43	2	45	36	1	37	58	12	70	87	12	99
B+	145	12	157	156	16	172	166	26	192	121	27	148
B-	92	6	98	75	12	87	87	32	119	115	34	149
C	29	2	31	25	2	27	28	12	40	10	1	11
D	0	0	0	9	0	9	5	2	7	1	0	1
TOTAL*	309	22	331	301	31	332	344	84	428	334	74	408

* Includes all Tiers and PUMA Group Sourcing as well as licensee suppliers
** Excludes 24 failed or deactivated factories

Our core factories clearly outperform the non-core factories in terms of audit ratings. 74% of all core Tier 1 suppliers achieved an A or B+ rating and only one core Tier 1 factory failed our audit with a C grade.

In comparison, only 60% of our non-core Tier 1 suppliers achieved an A or B+ rating and 10 of our active non-core Tier 1 suppliers [4%] failed the audit and will need to improve their standards or face being delisted.

In total, 10 factories were not admitted into our supplier base due to a failed audit and a further 7 factories were deactivated for the same reason.

Overall, our supply chain team identified four cases of zero tolerance issues in 2017. These cases were mainly related to the underpayment of minimum wages. All factories were asked to immediately remedy the issues in question.

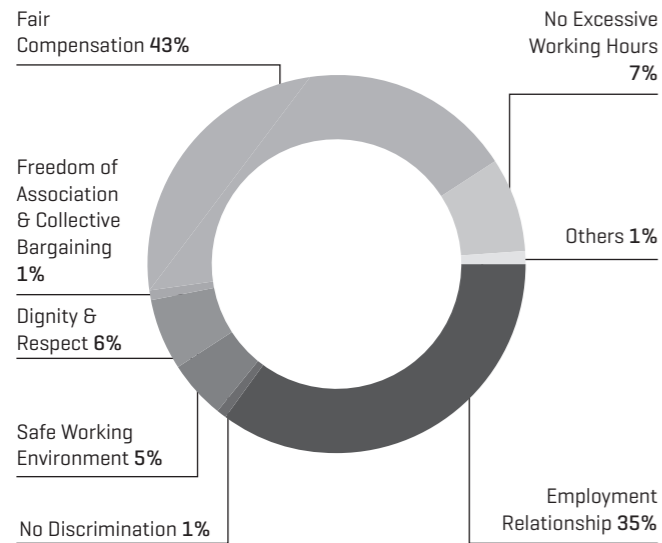
Two factories were consequently removed from our supplier base and two factories rectified the payments and therefore remained active PUMA suppliers.

Since any audit or assessment can only analyze the compliance situation at a given time, we used two other tools to manage and track performance of our suppliers:

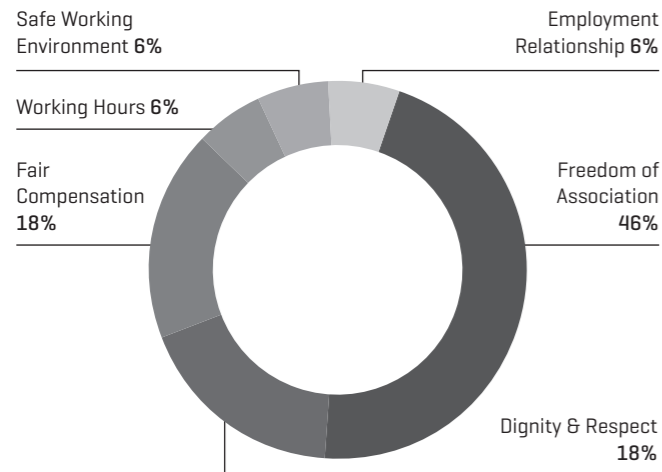
- a worker complaints hotline for all PUMA suppliers,
- the collection of social KPIs from our core suppliers.

Please find below an overview of the 81 worker complaints and 8 third-party complaints received in 2017:

F.8 WORKERS COMPLAINTS' CATEGORIES*

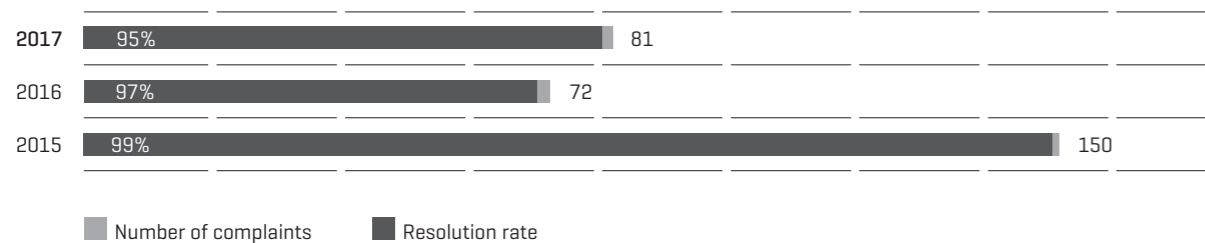


F.9 THIRD-PARTY COMPLAINTS*



* For illustrative purposes, the numbers in the tables and graphs have been rounded

F.10 WORKERS COMPLAINTS AND RESOLUTION RATES



The number of worker complaints received (81) by our team increased slightly, with a more even geographical distribution of complaints. Three worker complaints were classified as zero tolerance issues and were successfully resolved. The overall resolution rate of workers complaints remained stable, above 90% for the third consecutive year. The prevailing causes of complaints included wages, employment relationship and working hours, as well as dignity and respect in the workplace. Our team is committed to resolving each individual case by following up closely with the relevant parties until a satisfactory solution is reached.

In addition, we received ten third-party factory complaints covering 17 issues. The third party complaints focused mainly on freedom of association, fair compensation and dignity and respect. All third-party complaints were followed up and closed either through resolution or by providing a detailed explanation to the complaining organization.

Worker complaints and social KPIs help us and our suppliers to track performance improvements over time and to measure suppliers against benchmarks.

T.4 SELECTED SOCIAL KPIS FROM PUMA T1 CORE SUPPLIERS*

2017 KPI**	LATIN AMERICA		SOUTH ASIA			EAST AND SOUTHEAST ASIA					EMEA	
	El Salvador	Mexico	Bangladesh	India	Pakistan	China	Cambodia	Indonesia	Malaysia	Vietnam	Georgia	Turkey
Gross wage paid above minimum wage excluding overtime and bonuses [%]	5.1	77.3	45.5	14.1	25.9	8.4	4.7	2.3	0.2	36.4	77.9	15.7
Gross wage paid above minimum wage including overtime and bonuses [%]	15.8	224.7	98.9	16.7	32.7	176.9	62.1	53.8	68.2	100.4	158.5	31.4
Workers covered by social insurance [%]	100.0	100.0	97.9	95.6	100.0	62.2	100.0	98.4	100.0	94.0	100.0	100.0
Overtime work (hours per week)	0.8	5.3	11.5	0.0	0.1	17.5	7.8	9.7	14.5	7.5	1.6	5.5
Workers covered by a collective bargaining agreement [%]	0.0	0.0	0.0	0.0	0.0	83.4	32.9	50.0	0.0	91.2	0.0	0.0
Female workers [%]	71.6	51.9	42.1	38.9	4.8	59.9	87.4	88.2	35.7	81.9	95.7	54.1
Permanent workers [%]	100.0	11.1	100.0	100.0	100.0	19.5	8.0	51.2	24.1	49.5	100.0	100.0
Annual turnover rates [%]	17.6	87.2	36.3	31.6	25.8	83.6	40.2	19.9	25.3	33.1	43.9	38.9

* Data received from 59 PUMA core suppliers representing 73% of 2017 production volume
 ** Reporting period for data collection: November 2016-October 2017



The second year of our S-KPI data collection confirmed the trends already visible in 2016:

- Our suppliers pay significantly above the minimum wage. On average, basic wages are 26% higher. When overtime and bonuses are added, the average premium is 87%;
- Good global coverage of social insurance (except China);
- Only a minority of our suppliers have collective bargaining agreements in place;
- There are low proportions of permanent workers and high staff turnover rates in several countries, most notably Cambodia, China and Mexico.

We recognize the persistent, systemic challenges in the supply chains of the apparel and footwear industry in many major sourcing countries. This year we are responding to these challenges as below:

- Weak enforcement of labor law and social insurance provisions by local authorities;
 - ▶ Start social insurance promotion program for our Chinese supplier base [2017].
- Low minimum wage levels leading to incentives for excessive overtime;
 - ▶ Regular monitoring of wage rates in our factories in comparison to minimum wages.
- Immature industrial relations leading to anti-union bias among many employers;
 - ▶ Freedom of association training for factory management [2018].
- Inadequate local infrastructure, such as public transport systems;
 - ▶ Membership of the Cambodia Road Safety Initiative [2017].

- Cultural differences on the definition of good governance;
 - ▶ Anti-corruption policy as part of PUMA sourcing contracts, anti-corruption training program for suppliers, inclusion of an anti-corruption section in the PUMA audit tool [all 2017].

The choice we are facing is whether to withdraw from certain otherwise attractive sourcing markets to avoid these systemic challenges or to stay engaged. We have chosen to engage and thus try to improve the situation for the workers in our supplier factories, securing much-needed local jobs and supporting economic development in developing regions.

There is no quick fix for these challenges. Our strategy of joint action with our industry peers in multi-stakeholder initiatives and with intergovernmental organizations such as the ILO, will bring gradual improvements over time, something which was also part of the development of most developed countries. For example, in 2017, together with other brands, we met a representative of the Cambodian government to discuss the need to continue the implementation of the ILO Core Conventions in the country. Initiatives like the German Partnership for Textiles have the potential to further support and accelerate this process.

HIGHLIGHT: PUMA HAS BEEN AN ACCREDITED MEMBER OF THE FAIR LABOR ASSOCIATION SINCE 2007.

PUMA Vendor Financing Program

In a bid to continue our efforts to provide an incentive to suppliers with good compliance and sustainability ratings, the IFC and BNP Paribas have offered attractive financing conditions for vendors who have achieved a SAFE A or B rating. In 2017, twelve additional suppliers from six countries joined the program.



“GLOBAL TRADE SUPPLIER FINANCE (GTSF) IMPROVES ACCESS TO FINANCE IN PARTICULAR FOR SMES AND CREATES A POWERFUL FINANCIAL INCENTIVE FOR SUPPLIERS TO INVEST IN BETTER ENVIRONMENTAL AND SOCIAL CONDITIONS. WE ARE GLAD TO SEE PUMA SUPPLIERS FROM CAMBODIA, VIETNAM AND CHINA JOINING THE PROGRAM AND STRIVING FOR SUSTAINABILITY. THIS IFC-PUMA PARTNERSHIP LEADS THE WAY FOR THE INDUSTRY TO FOLLOW IN FORGING CLOSER LINKS BETWEEN FINANCE AND SUSTAINABILITY.”

ETHIOPIA TAFARA, IFC, VICE PRESIDENT AND GENERAL COUNSEL

3 GOOD HEALTH AND WELL-BEING
HEALTH AND SAFETY
[10FOR20 TARGET NO. 4]

Target Description:

Zero fatal accidents at PUMA and its suppliers; average injury rate for suppliers below 2 [interim target 2017], below 1.5 for PUMA. *Relevant to the United Nations Sustainable Development Goal 3.*

Examples from the 10FOR20 Action Plan:

- Expand building safety projects to India and Pakistan
- Ensure professional risk assessments are conducted regularly

KPIs:

- Number of fatal accidents at Tier 1 and core Tier 2 factories
- Average injury rate at PUMA [reported in People at PUMA section]
- Average injury rate at core Tier 1 suppliers

PUMA actively promotes the health and safety of its workforce. For details on our corporate OHS performance, please refer to the People@PUMA section of this report.

LOWLIGHT: WE MISSED OUR ZERO FATAL ACCIDENTS TARGET IN 2017

Sadly, we missed our zero fatal accidents target in 2017; in a tragic accident at one of our Bangladeshi suppliers, a worker fell into a wastewater treatment basin during sampling and could not be rescued.

This tragic event led us to accelerate our Zero Fatal Accidents Project. In 2017, we trained our entire global sustainability team in how to conduct a professional risk assessment. Our team then, in turn, trained 130 suppliers on the issue. In addition, our quality inspectors, who regularly visit our suppliers, were trained in how to identify potentially dangerous situations at factory level.

We successfully collected risk assessments from 99% of our core T1 suppliers and plan to expand this work in 2018.

We also identified road accidents as another potential source of fatal accidents and continued to engage with other brands in Cambodia through a working group in order to improve road safety for commuting employees.

The injury rates for Bangladesh [0.7], China [0.5] and Vietnam [0.4] reported for our core Tier 1 suppliers in our three largest sourcing countries reduced compared to our first data collection in 2016 and were below our target rate.

Building Safety

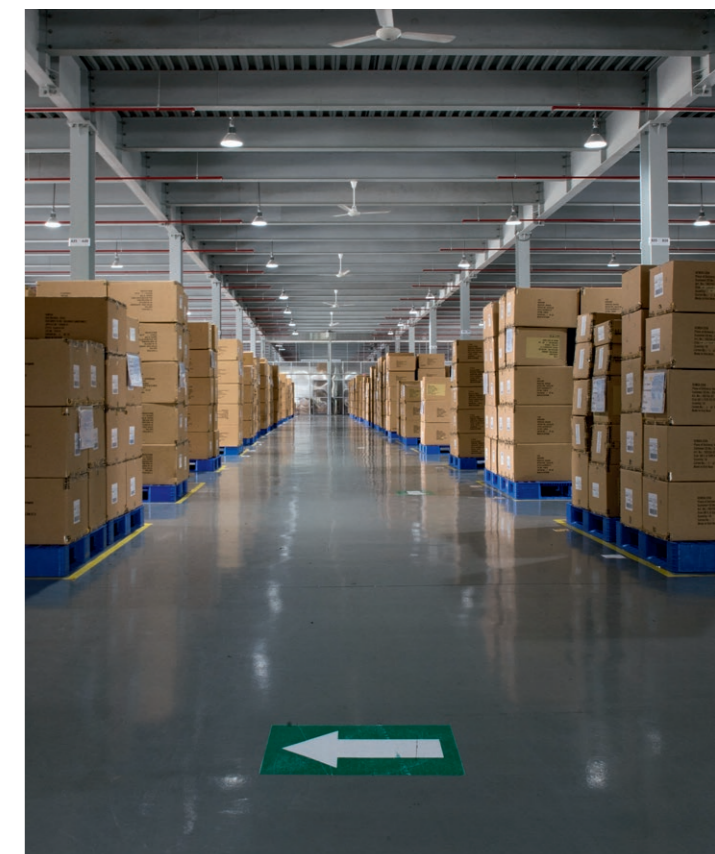
In 2016, the Accord on Fire and Building Safety in Bangladesh continued working to prevent fires, building collapses and other

T.5 INJURY RATES OF MAJOR PUMA SOURCING COUNTRIES

	Injury Rate 2017	Injury Rate 2016
Bangladesh	0.7	2.6
Cambodia	1.2	0.7
China	0.5	0.7
Indonesia	0.4	1.0
Vietnam	0.4	0.4
Average	0.6	1.1

accidents. PUMA factories were more effective in remedying their issues [96%] than the accord average [82%]. Fire remedy progress was particularly faster [98%] than the accord average [80%].

We also expanded our building safety efforts in Pakistan and India. In the first half of 2017, we completed our Pakistan project when four supplier factories in Pakistan underwent professional building safety assessments covering electrical fire and structural safety. This effort was followed up with five further building safety assessments in India.



ENVIRONMENT



CLIMATE CHANGE [10FOR20 TARGET NO. 5]

Target Description:

Science-based CO₂ reduction target to be developed [2016] and implemented [2020]. Relevant to United Nations Sustainable Development Goal 13.

Interim Target:

Relative reduction of Scope 1, 2 and 3 CO₂ emissions by 3% per year

Examples from the 10FOR20 Action Plan:

- Extend large scale climate change projects in supply chain
- Work with logistics service providers to lower carbon footprint from transportation of goods

KPIs:

- Direct CO₂ emissions from own entities [Scope 1]
- Indirect CO₂ emissions from own entities [Scope 2]
- Indirect CO₂ emissions from manufacturing and transport of goods [Scope 3]

During the UN Climate Change conference in Paris in 2015, PUMA committed to setting a science-based CO₂ emission target [SBT]. This means that we have accepted our fair share of global efforts to limit temperature rises to a maximum of two degrees. We are currently working with the WWF and the World Resources Institute to determine our science-based targets. Once validated, they will be incorporated into our action plans on climate change.

In the meantime, we retained our interim target of 3% relative reductions in our direct and indirect emissions per year. In the preparation for the 2017 UN Climate Change Conference in Bonn, PUMA supported an initiative by Stiftung 2 Grad to put climate change back at the top of the political agenda in Germany. In parallel, we started an industry working group on reducing CO₂ emissions in our supply chain, with its first meeting taking place during our annual stakeholder meeting discussions in Hong Kong.

T.6 CO₂ EMISSIONS BREAKDOWN BY SOURCE

CO ₂ EMISSIONS ¹⁻⁶ [ABSOLUTE FIGURES]	2017	2016	2015
Scope 1* - Direct CO ₂ emissions fossil fuels [T]	7,678	6,854	7,296
Scope 2* - Indirect CO ₂ emissions electricity & steam [T]	40,029	37,300	35,591
Scope 3* - Other indirect emissions [T]	208,525	196,896	192,305
CO ₂ emissions from business travel transportation [T]	14,394	12,167	10,191
CO ₂ emissions from B2B transport of goods [T]	64,076	48,484	57,085
CO ₂ emissions from production in Tier 1 supply chain [T]	123,061	120,023	118,708
Upstream activities subtotal [T]	201,531	180,673	185,984
CO ₂ emissions from B2C transport of goods [T]	6,994	16,223	6,321
Downstream activities subtotal [T]	6,994	16,223	6,321
TOTAL SCOPE 1-3 [T]	256,232	241,049	235,192

* Human Resources increased reporting scope [more sites covered] in 2017

1. Figures include PUMA-owned or operated offices, warehouses and stores. Outsourced warehouses and franchised stores are excluded.
 2. Data includes extrapolations or estimations where no real data could be provided.
 3. Excludes on-site generated and consumed energy as well as energy produced on-site and sold to the grid.
 4. Includes own production sites in Argentina. All other production is outsourced to independent supplier factories.

5. Store data is derived from exemplary stores in each country and extrapolated to cover all stores; methodological changes over the last three years influence results.
 6. PUMA uses own methodology for CO₂ accounting, with reference to the GHG protocol, but only reports data from business travel, transportation of goods as well as from production of Tier 1 suppliers under Scope 3 emissions.



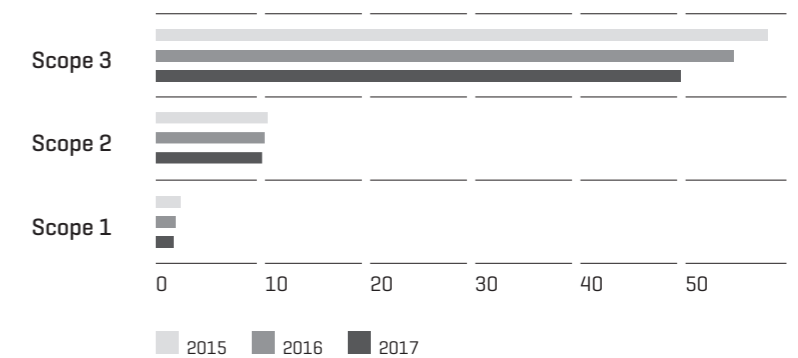
T.7 CO₂ EMISSIONS RELATIVE TO TURNOVER [tons CO₂ per € million turnover per year]

	2017	2016	2015
Scope 1* emissions	1.9	1.9	2.2
Scope 2* emissions	9.7	10.3	10.5
Scope 3* emissions	50.4	54.3	56.8
TOTAL	62.0	66.5	69.4
Annual turnover PUMA [€ Mio]	4,136.9	3,627.0	3,387.4

* Increased reporting scope [more sites covered] in 2017

Due to a significant per-item reduction of CO₂ emissions from the manufacturing of our goods, we reduced our Scope 3 emissions by 7% relative to turnover. Our Scope 1 and 2 emissions were reduced by 5% relative to turnover, thus exceeding our target of 3% relative reduction per year. In absolute terms, our CO₂ emissions across all three Scopes increased by 6%.

F.11 RELATIVE CO₂ EMISSIONS 2015 - 2017 [tonnes CO₂ per € million turnover per year]



Although global shipment volumes increased by around 33%, the increase in transport-related CO₂ emissions was only 31%. Our main partner for sea freight shipments, Maersk Line, operates ships with lower fuel consumption than the industry average, which is reflected in the emissions data they provide.

In 2017, we started the Vietnam Improvement Program [VIP] in partnership with the International Finance Corporation as well as several other larger brands. It contains detailed energy efficiency assessments, as well as feasibility studies for implementing renewable energy projects at supplier level. The PUMA part of the program focuses on eight PUMA core suppliers with large-scale energy consumption and CO₂ footprints.



Charging station at our headquarters in Herzogenaurach, Germany.

To improve the climate performance of our offices, stores and warehouses, we have reached out to the senior management of our largest subsidiaries and asked them to draw up individual climate action plans by country. These action plans are currently in preparation. To support more frequent carbon reporting, we have expanded services provided by the energy consultancy NUS, which will now cover all PUMA sites in China, Russia and India. Together with the existing NUS services in the United States, Germany, Italy, Sweden and France, we will soon be able to receive quarterly CO₂ emission reports covering over 50% of our direct and indirect (Scope 1 and 2) emissions.

We successfully piloted the usage of plug-in hybrid cars in our car fleet and plan to incentivize the use of hybrid cars going forward

with a new car fleet policy in 2018. This move will be supported by the opening of six additional electric charging stations at our company headquarters in Germany.

In terms of renewable electricity procurement, our German and Italian offices, stores and warehouses as well as selected sites in Australia and the UK run entirely on renewable electricity. During 2017, Spain joined the list of countries using predominantly renewable electricity.

HIGHLIGHT: SINCE 2010 ALL PUMA SCOPE 1 AND 2 EMISSIONS HAVE BEEN OFFSET ON AN ANNUAL BASIS.



“HERE AT PUMA SOUTHERN EUROPE, WE AIM TO KEEP MAKING CONSTANT STEPS TO BECOME MORE SUSTAINABLE. THIS YEAR IN SPAIN WE SWITCHED TO AN ELECTRICITY SUPPLIER WHICH PROVIDES 100% RENEWABLE ENERGY FOR ALL OUR STORES AND OUR HEADQUARTERS IN BARCELONA AT NO ADDITIONAL COST TO THE COMPANY. THIS WILL HELP US TO REDUCE OUR ENVIRONMENTAL IMPACT.”

JAVIER ORTEGA, GM PUMA SOUTHERN EUROPE

3 GOOD HEALTH AND WELL-BEING
CHEMICALS
[10FOR20 TARGET NO. 6]

Target Description:
Zero discharge of hazardous chemicals from our supply chain by 2020. *Relevant to Sustainable United Nations Development Goals 3 and 6.*

Examples from the 10FOR20 Action Plan:

- Reduce the percentage of RSL failures to below 3%
- Phase-out the use of Poly-Fluorinated Chemicals (PFCs)
- Explore alternatives for VOCs in adhesives and PU materials

KPIs:

- Number and pass rate of RSL tests
- Percentage of products free of PFC
- VOC Index for shoes

All products commercialized by PUMA are subjected to the Restricted Substance List (RSL), to ensure compliance with global chemicals regulations. We also have a communications protocol in place to inform the management board in the event of any major failures on a product level (none in 2017).

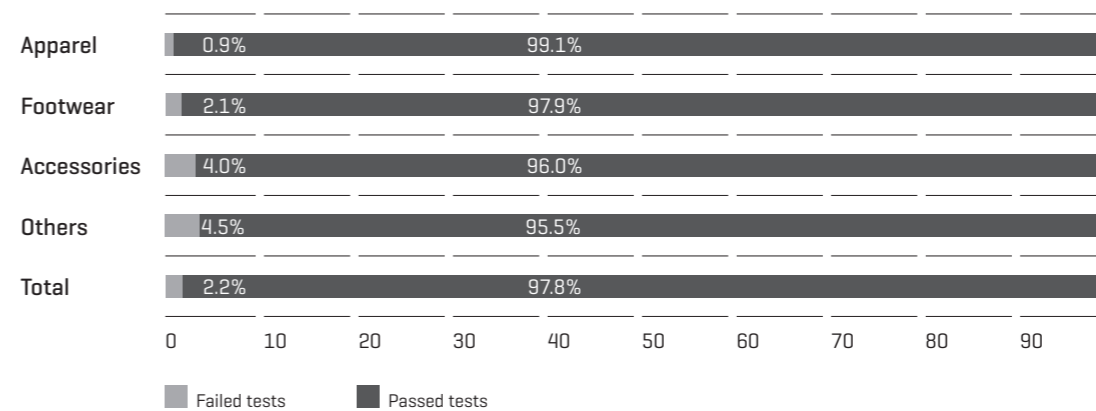
We use the Product Restricted Substance List developed by the AFIRM Group and the Manufacturing RSL developed by the ZDHC rather than our own PUMA testing standards. In 2018, we will pilot the ZDHC's Chemicals Gateway for automated review of MRS� compliance at supplier level.

In 2017, we piloted the new Higg Index Facilities Environmental Module (FEM) from the SAC. The tool was launched in November 2017 and we plan to roll it out to all our core suppliers in 2018.

During 2017, nine of our core materials suppliers were bluesign system partners and 15 leather suppliers were medal-rated members of the Leather Working Group.

In the period between 2015 and 2017, we were able to almost double the number of RSL tests at the same time as reducing the rate of reported test failures from 7.7 to 2.2% in line with our target of reducing our RSL failure rate to below 3%. When failures were found in RSL tests, we worked with our suppliers to identify the root cause and to eliminate any contamination before the material was approved for PUMA production.

F.12 RSL FAILURE RATES BY DIVISION (in %)



T.8 RSL TEST RESULTS RECORDED IN THE PUMA RSL DATABASE

2017 DIVISION TESTING	Accessories	Apparel	Footwear	Others	TOTAL
# of test reports	753.0	925.0	2,707.0	44.0	4,429.0
# of failed test reports	30.0	8.0	57.0	2.0	97.0
% failed	4.0	0.9	2.1	4.5	2.2

T.9 FAILURE STATISTICS 2015 - 2017

	2015	2016	2017
Total test reports	2,336.0	3,028.0	4,429.0
Failed test reports	179.0	121.0	97.0
% passed	92.3	96.0	97.8
% failed	7.7	4.0	2.2

RSL Test results recorded in the PUMA RSL Database

In addition, our material teams continued to work on the elimination of Perfluorinated Chemicals (PFCs) used in water repellent finishes, in line with our target to phase out the use of PFCs.

HIGHLIGHT: AS OF THE END OF 2017, 99% OF OUR MATERIALS ARE PFC-FREE ACROSS ALL THREE MAJOR PRODUCT CATEGORIES (APPAREL, FOOTWEAR AND ACCESSORIES).

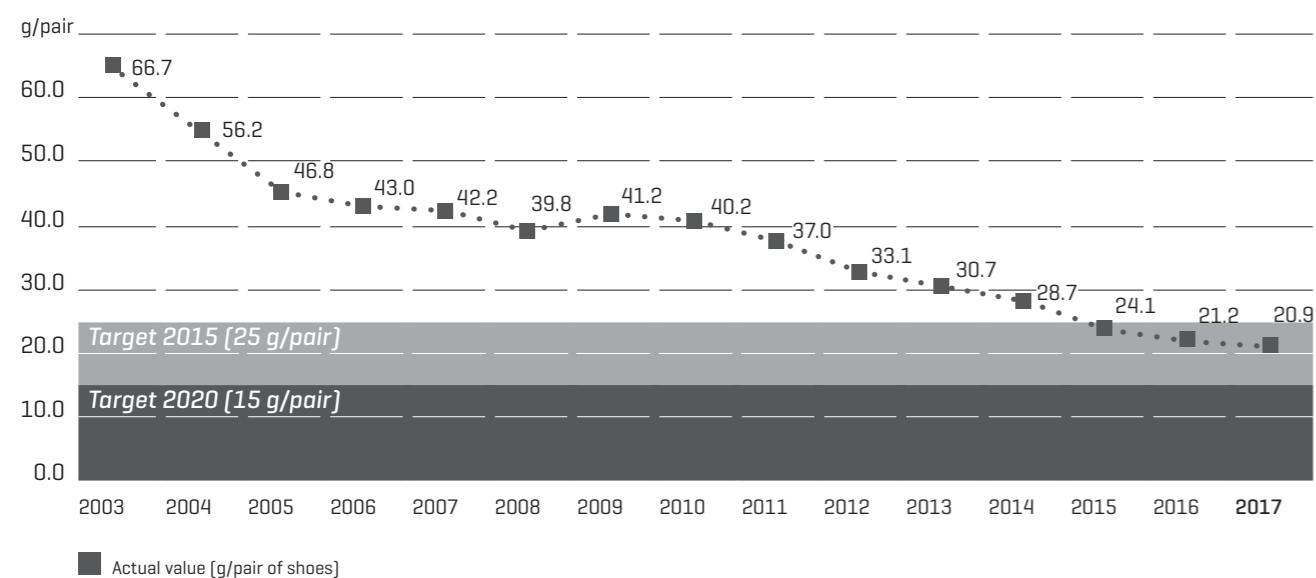
The remaining 1% consist of exceptional cases where the oil-repellent properties of PFCs are still required, for example for the outfits supplied to our Formula One teams.

Another chemical that came into focus last year was dimethylformamide (DMFa). DMFa is widely used in the production of polyurethane materials and coatings and can therefore be found within the PUMA supply chain. We have started to look into alternative PU solutions and piloted a DMFa-free PU shoe in 2017.

We also continued to work on our long term strategic target of reducing the amount of VOCs used in footwear production. We were able to lower this amount value to below 21 g/pair in 2017. Our next interim target will be 20 g/pair.



F.13 VOC INDEX OF PUMA FOOTWEAR PRODUCTION



WATER&AIR
[10FOR20 TARGET NO. 7]



Target Description:

Industry best practice for water consumption and effluent treatment is met by 90% of PUMA core suppliers with wet processing facilities. Industry best practice for air pollution is met by 90% of PUMA core suppliers. Relevant to United Nations Sustainable Development Goals 3 and 6.

Examples from the 10FOR20 Action Plan:

- Ensure regular wastewater testing at relevant suppliers
- Support the development and adoption of an industry wastewater standard
- Support the development of an industry air quality standard

KPIs:

- Percentage of core suppliers with wet processing covered
- Percentage of core suppliers meeting best practice standards for water [Best practice for air still to be defined]

The textile industry has been highlighted as a major source of water pollution by several NGO reports in recent years. In 2016, the ZDHC developed an industry-aligned wastewater guideline, which serves as a unified and global standard for the apparel and footwear industry regarding wastewater quality at suppliers with wet-processing facilities.

At PUMA, we piloted the ZDHC wastewater guidelines in early 2017 and rolled out the guidelines during the year to our core suppliers with wet-processing facilities (typically dyeing mills and tanneries or vertically integrated suppliers).

HIGHLIGHT: IN 2017, PUMA ROLLED OUT THE ZDHC WASTEWATER GUIDELINES TO 96% OF CORE SUPPLIERS WITH WET-PROCESSING FACILITIES

42 PUMA suppliers tested their wastewater in 2017, leading to 54 test reports being uploaded on the ZDHC platform. The reports came from factories located in Bangladesh, China, Indonesia, Thailand, Turkey, Taiwan and Vietnam. In total, the ZDHC wastewater guideline now covers 96% of our core suppliers with wet processing facilities.

T.10 MRSL COMPLIANCE RATE-DISCHARGED WASTEWATER [in %]

Alkylphenol [AP] and Alkylphenol Ethoxylates [APEOs]	97.6
Chlorobenzenes and chlorotoluenes	97.6
Chlorophenols	97.6
Dyes - Azo [forming restricted amines]	100.0
Dyes - Carcinogenic or equivalent concern	100.0
Dyes - cisperse [sensitising]	100.0
Flame retardants	100.0
Glycols	100.0
Halogenated solvents	95.2
Organotin compounds	95.2
Perfluorinated and Polyfluorinated Chemicals [PFCs]	92.9
Ortho-phthalates - Including all ortho esters of phthalic acid	97.6
Polycyclic Aromatic Hydrocarbons [PAHs]	97.6
Volatile Organic Compounds [VOC]	97.6

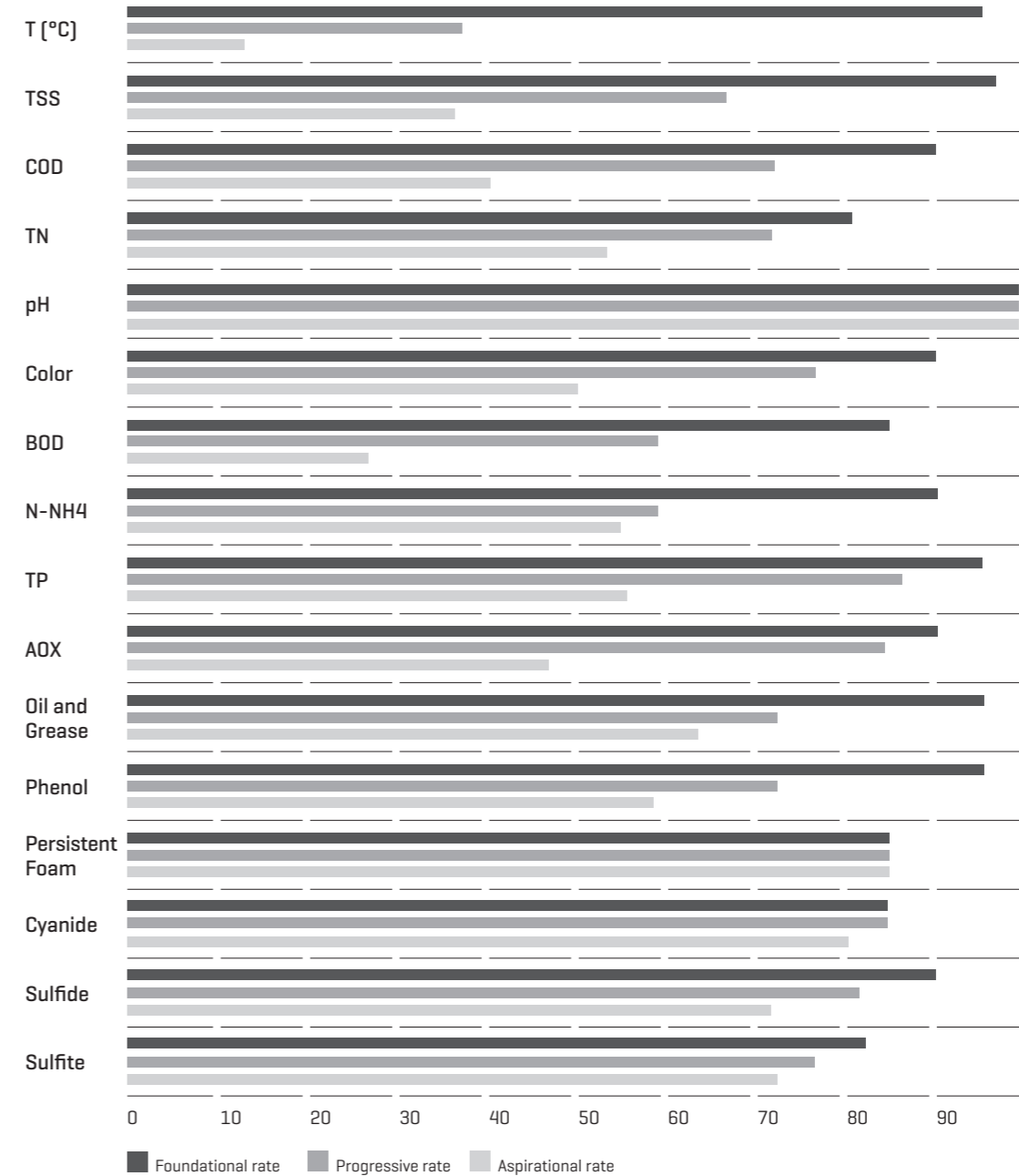
Overall, 78% of all test reports received were in full compliance with the MRSL requirements and the heavy metal requirements in the ZDHC wastewater guidelines. For conventional wastewater requirements the compliance rate was only 48%, showing a clear need to improve the performance of half of the wastewater treatment plants in our supply chain.



“AS AN ACTIVE PLAYER IN BOTH THE SPORTS AND TEXTILE INDUSTRY, PUMA HAS BEEN WORKING STEADILY ON ENSURING ITS CHINESE SUPPLIERS ARE IN COMPLIANCE WITH ENVIRONMENTAL LAWS AND REGULATIONS IN CHINA. THIS YEAR, WE ARE GLAD TO SEE THAT PUMA ALSO JOINED FORCE WITH FIVE OTHER BRANDS TO PROMOTE TRANSPARENCY ALONG ITS SUPPLY CHAIN IN CHINA. WE TRUST THAT THIS COMMITMENT FROM PUMA, ALONG WITH PUMA’S UPTAKE OF DIGITAL SOLUTIONS TO TAP INTO PUBLIC ENVIRONMENTAL BIG DATA, WILL CONTINUE TO DRIVE GREEN TRANSFORMATION FOR THE TEXTILE INDUSTRY AND FACILITATE CONSUMERS TO MAKE A GREENER CHOICE.”

MA JUN, IPE CHINA, FOUNDER

F.14 RATE OF COMPLIANCE WITH CONVENTIONAL WASTEWATER REQUIREMENTS [in %]



We will work with our suppliers and the ZDHC to improve these figures going forward and have set ourselves a target of 90% compliance for MRSL and heavy metal requirements as well as 70% compliance for conventional requirements in 2018. We also plan to expand the reach of our wastewater testing to India and the Americas region.

In addition to our work on wastewater, we carried out a desktop study on air pollution covering our Chinese core supplier base. As a next step, we will support the completion of a ZDHC-based air pollution study with the aim of publishing industry-based ZDHC air pollution guidelines similar to those for wastewater quality. This will enable us to define an industry-aligned KPI for air pollution going forward.



MATERIALS
[10FOR20 TARGET NO. 8]

Target Description:

Use sustainable material alternatives for PUMA's key materials: cotton, polyester, leather, polyurethane and cardboard. *Relevant to United Nations Sustainable Development Goals 12 and 15.*

Examples from the 10FOR20 Action Plan:

- Increase bluesign certified polyester usage to 50% by 2020
- Increase Better Cotton Initiative fiber volume to 50% by 2020
- Increase the usage of FSC certified and/or recycled paper and cardboard to 90% by 2020
- Keep the percentage of leather from LWG medal-rated tanneries above 90%
- Explore the use of water-based polyurethane

KPIs:

- Percentage figures for each material

Life cycle studies and the Environmental Profit and Loss Account show that the majority of the environmental impact from our products occurs during the raw material creation and processing phases. The data on social impact is less complete. Exposure of hotspots such as child labor in cotton farming or forced labor practices during cattle ranching indicate that the raw material stage has also a very significant social impact.



EP&L IMPACT
[10FOR20 TARGET NO. 9]

Target Description:

Continue to report on the EP&L every year under the auspices of KERING. *Relevant to United Nations Sustainable Development Goals 7 and 12.*

Examples from the 10FOR20 Action Plan:

- Regularly publish updated PUMA EP&L data
- Introduce industry-aligned product sustainability tools for design and development

KPI:

- Annual EP&L Values PUMA

In line with our 10FOR20 Action Plan, in 2017 we published our PUMA EP&L for the first time since 2011. The results are now available on our website.

As part of our 10FOR20 Targets, we report on the specific progress PUMA has made towards gradually lowering the EP&L value relative to our financial revenue. We will do this by increasing the percentage of more sustainable raw materials used in our products and promoting resource-efficient practices in our supply chain.

The Environmental Profit and Loss Account (EP&L) analyzes the externalized environmental impact of PUMA in the categories air pollution, climate change, land use, waste as well as water and water pollution. In a second step, those negative environmental impacts are transferred into financial values. By doing so, we can identify the largest environmental impacts and work on their reduction.

T.11 PROGRESS AGAINST MATERIALS TARGETS [in %]

Division	Material Targets	% of Total 2015	% of Total 2016	% of Total 2017	Target 2020
Apparel	Cotton from BCI	3 [organic]	19	40	50
	bluesign certified polyester	15	24	47	50
Accessories	bluesign certified polyester	20	21	34	50
Footwear	FSC® certified and/or recycled paper & cardboard	85	78	95	90
Footwear	LWG Medal-rated leather	99	94	99	90
	LWG traceability A&B leather	20	18	20	

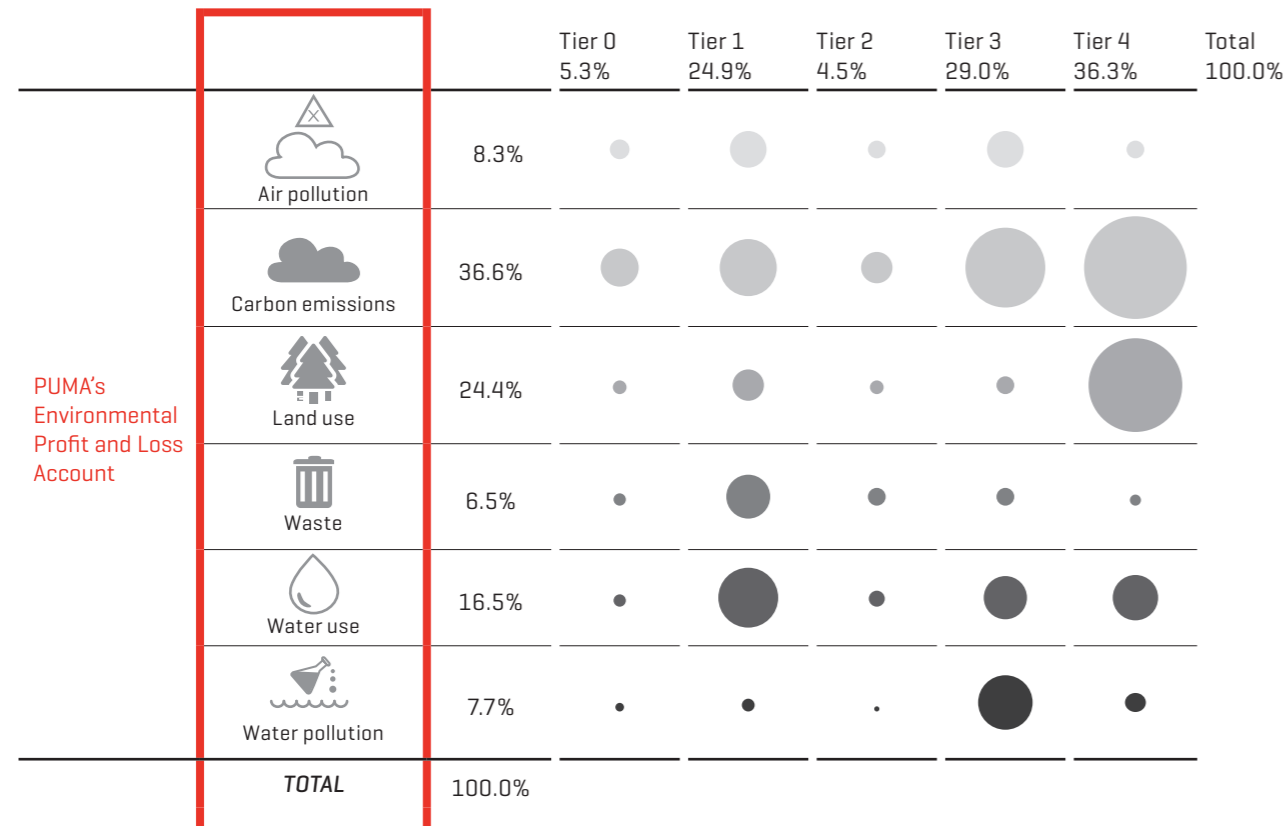
Table 11 above shows a significant increase in the use of BCI cotton and bluesign certified polyester for apparel, in line with our interim targets. Accessories also hit the interim target of 30% bluesign certified polyester. For footwear, we exceeded our LWG medal-rated leather target for 2020 for the third year in a row, in 2017.

F.15 MANUFACTURING ACTIVITIES BY TIER

Tier 4 Raw material	Tier 3 Processing	Tier 2 Outsourcing	Tier 1 Manufacturing
Cotton fields, Cattle farms, Rubber plantations	Dye houses, Tanneries, Packaging	Embroidery, Cutting, Printing	Footwear, Apparel, Accessoires



F.16 ANNUAL EP&L VALUE PUMA



T.12 PUMA'S ENVIRONMENTAL IMPACT (E-KPI)* [in € million]

	2017	2016	2015	Consumption 2017/ Turnover (Unit/€ million)	Consumption 2016/ Turnover (Unit/€ million)	Consumption 2015/ Turnover (Unit/€ million)	Variation 2016/2017 (in%)	Variation 2015/2016 (in%)
Turnover	4,136	3,627	3,387	-	-	-	-	-
Energy consumption [MWh]	83,794	81,508	81,620	20.3	22.5	24.1	-9.9	-6.9
Electricity consumption [MWh]	64,119	63,339	59,888	15.5	17.5	17.7	-11.2	-1.4
Electricity consumption from renewable tariff [MWh]	11,611	12,049	11,360	2.8	3.3	3.4	-15.5	-1.1
Percentage renewable electricity consumption	18%	19%	19%	-	-	-	-	-
Energy consumption from PUMA production [MWh] *	194,881	180,041	149,709	47.1	49.6	44.2	-5.1	12.1
Waste [T]	5,293	5,302	5,007	1.3	1.5	1.5	-12.5	-1.3
Recycled waste [T]	3,419	3,275	2,949	0.8	0.9	0.9	-8.5	3.5
Percentage recycled waste	65%	62%	59%	-	-	-	-	-
Waste from PUMA production [T] *	14,686	12,257	11,433	3.6	3.4	3.4	5.1	-0.1
Paper and cardboard consumption [T] **	2,756	3,337	3,465	0.7	0.9	1.0	-27.6	-10.2
Certified or recycled paper and cardboard consumption [T]	2,025	2,512	2,498	0.5	0.7	0.7	-29.3	-6.2
Percentage certified or recycled paper consumption	74%	75%	72%	-	-	-	-	-
Paper and cardboard consumption from PUMA production [T] *	14,129	15,269	13,357	3.4	4.2	3.9	-18.9	6.6
Water [m³]	106,397	107,025	104,221	25.7	29.6	30.8	-13.2	-3.9
Water from PUMA production [thous. m³] *	2,149	2,145	1,774	520	592	524	-12.2	12.7

* PUMA production covers Tier 1 suppliers

** Including paper bags, direct and indirect paper consumption and cardboard

- Figures include PUMA owned or operated offices, warehouses and stores. Outsourced warehouses and franchised stores are excluded.
- Includes paper consumption for office usage in offices, warehouses and stores, card board and paper bags consumption.
- Data includes extrapolations or estimations where no real data could be provided.
- Excludes on-site generated and consumed energy as well as energy produced on site and sold to the grid.

5. Includes own production sites in Argentina. All other production is outsourced to independent supplier factories.

6. Store data is derived from exemplary stores in each country and extrapolated to cover all stores; methodological changes over the last 3 years do influence results.

7. Increased scope (more sites covered) in 2017.

For an overview of the environmental KPIs of PUMA entities and its Core Tier 1 suppliers, please see table 12. Together with data on our material consumption and manufacturing locations, these figures form the basis of the PUMA EP&L.

 T.13 E-KPIS FOOTWEAR PRODUCTION**/** [covers only finished goods manufacturing]

SUMMARY OF SUPPLIER E-KPIS	WEIGHTED			% CHANGE	RANGE 2017		
	Value 2015	Value 2016	Value 2017	2016 - 2017	min.	max.	Suppliers
E-KPI							
Energy/pair [kWh]	1.5	1.6	1.4	-13.5	0.3	1.9	19/20
CO ₂ /pair [Scope 1, 2 and 3] [kg]	1.4	1.1	1.0	-11.3	0.2	1.8	19/20
Water/pair [l]	18.3	18.4	14.5	-20.8	1.3	41.7	19/20
Waste/pair [g]	113.6	105.2	115.9	10.2	28.7	253.2	19/20

* Figures derived from 19 core suppliers worldwide, divided into three product divisions covering 90% of PUMA production worldwide
 ** Figures cover only core Tier 1 suppliers

 T.14 E-KPIS APPAREL PRODUCTION**/** [covers only finished goods manufacturing]

SUMMARY OF SUPPLIER E-KPIS	WEIGHTED			% CHANGE	RANGE 2017		
	Value 2015	Value 2016	Value 2017	2016 - 2017	min.	max.	Suppliers
E-KPI							
Energy/piece [kWh]	0.6	0.7	0.7	7.4	0.1	2.7	23/27
CO ₂ /piece [Scope 1, 2 and 3] [kg]	0.4	0.4	0.3	-21.6	0.1	0.1	23/27
Water/piece [l]	6.8	8.0	7.6	-5.3	0.8	95.0	23/27
Waste/piece [g]	50.6	49.3	44.0	-10.8	2.0	130.0	23/27

* Figures derived from 26 core suppliers worldwide, divided into three product divisions covering 66% of PUMA production worldwide
 ** Figures cover only core Tier 1 suppliers



 T.15 E-KPIS FOR BAGS PRODUCTION**/** [covers only finished goods manufacturing]

SUMMARY OF SUPPLIER E-KPIS	WEIGHTED			% CHANGE	RANGE 2017		
	Value 2015	Value 2016	Value 2017	2016 - 2017	min.	max.	Suppliers
Energy/piece [kWh]	0.4	0.3	0.3	-4.8	0.2	1.0	5
CO ₂ /piece [Scope 1, 2 and 3] [kg]	0.4	0.3	0.3	-4.8	0.1	1.4	5
Water/piece [l]	6.2	6.1	5.6	-8.2	0.7	10.1	5
Waste/piece [g]	24.8	19.8	15.6	-21.3	10.6	39.0	4/5

* Figures derived from 5 core suppliers worldwide, divided into three product divisions covering 62% of PUMA production worldwide
 ** Figures cover only core Tier 1 suppliers

The trend from our core Tier 1 suppliers shows an overall reduction of energy [except for apparel] and water consumption as well as CO₂ emissions and waste. We attribute those reductions to the regular collection of environmental performance data and to resource efficiency programs being rolled out by various brands including PUMA.

In order to better understand the impact of different types of materials, we have split the data into factories producing leather, synthetic leather, textiles or packaging. The results are shown in tables 16 to 18. For the first time we have added a weighted average, which allows us to trace the average KPI values over time going forward.

 T.16 E-KPI LEATHER

	Value Min.	Value Max.	Average [weight]	No. of Suppliers
Energy/sqm [kWh]	5.4	11.2	9.1	6
CO ₂ /sqm [t]	1.1	4.8	3.4	6
Water/sqm [l]	32.6	124.2	91.8	6
Waste/sqm [g]	0.5	2.0	1.1	6

 T.17 E-KPI SYNTHETIC LEATHER

	Value Min.	Value Max.	Average [weight]	No. of Suppliers
Energy/sqm [kWh]	0.6	7.2	0.9	5
CO ₂ /sqm [t]	0.4	2.8	0.5	5
Water/sqm [l]	0.8	7.8	1.4	5
Waste/sqm [g]	2.4	109.9	99.8	5

 T.18 E-KPI TEXTILES

	Value Min.	Value Max.	No. of Suppliers
Energy/ton [MWh]	7.6	30.6	14
CO ₂ /ton [t]	1.8	9.4	14
Water/ton [m ³]	58.1	221.6	14
Waste/ton [kg]	32.1	582.0	14



GOVERNANCE [10FOR20 TARGET NO. 10]



Target Description:

Maintain and run a state-of-the-art compliance management system (including anti-corruption measures). *Relevant to United Nations Sustainable Development Goals 8 and 16.*

Examples from the 10FOR20 Action Plan:

- Increase participation rate for Kering's ethics training
- Introduce a PUMA anti-corruption policy

KPIs:

- Percentage of PUMA employees trained in anti-corruption measures
- Percentage of PUMA core suppliers trained in anti-corruption measures

PUMA's compliance management system

As a global sports company, PUMA is active worldwide. We are aware of the financial risks and potential reputational damage that may result from non-compliance with laws and regulations by both our employees and business partners. The risk of compliance violations is present in all corporate functions and in all countries in which we conduct business. That is why PUMA maintains a compliance management system to prevent, detect, manage and monitor compliance risks at an early stage. The pillars of this system are described in detail in the company's Corporate Governance Report. At PUMA, we have a zero-tolerance approach to bribery and corruption. Incidents reported to senior management are investigated immediately and thoroughly and the appropriate disciplinary steps are taken.

The highest-ranking governance body at PUMA in terms of sustainability is the Administrative Board of PUMA SE and its Sustainability Committee. The Sustainability Committee is responsible for the supervision of PUMA's sustainability strategy. The Sustainability Committee convened once in 2017. The current members of the Sustainability Committee are: Jean-François Palus, Béatrice Lazat and Martin Köppel.

Anti-corruption measures

As a member of the UN Global Compact, PUMA is committed to fighting all forms of corruption, including extortion and bribery. The fight against corruption is not only one of the most important focal points of our internal compliance management system, but also a reoccurring issue in our dialogue with NGOs, e. g. at our annual stakeholder discussions and with our contractual partners, especially in procurement. Our commitment to fighting corruption is an important part of the Group-wide PUMA Code of Ethics and the PUMA Anti-Bribery and Anti-Corruption Policy, regular communication measures implemented by management and all compliance training courses and e-learning. Ensuring the participation of almost all PUMA Group

employees with email accounts in anti-corruption training courses is a factor in calculating bonuses for all PUMA executives.

Employees are regularly familiarized with the rules of the Code of Ethics and the Group's guidelines and are thus made aware of compliance regulations. In the 2017 financial year we again carried out e-learning training on the Code of Ethics, developed together with our major shareholder, throughout the Group. In 2017, this e-learning focused on the fight against corruption, workplace behavior and environmental protection. Additionally, in 2017 we rolled out an e-learning course on the subject of combating bribery and corruption. Both e-learning programs were mandatory for all employees. The campaigns were sponsored by the managing directors of PUMA SE, above all Bjørn Gulden, who promoted the e-learning to all PUMA employees. In 2017 99% of PUMA Group (PUMA SE 96%) employees with their own email accounts participated in the Code of Ethics e-learning, compared to 97% in 2016. The e-learning on anti-bribery and anti-corruption was completed by 98% of employees of the PUMA Group (PUMA SE 99%) with email accounts. In addition, special face-to-face training sessions were held on individual topics such as antitrust law, insider law and anti-corruption, raising awareness of the essential legal framework and internal company regulations.

HIGHLIGHTS: 99% OF ALL PUMA STAFF WITH EMAIL ACCOUNTS GLOBALLY COMPLETED OUR CODE OF ETHICS TRAINING AND 94% OF OUR CORE SUPPLIERS WERE TRAINED IN ANTI-CORRUPTION MEASURES

To emphasize PUMA's commitment to the fight against corruption throughout the supply chain, we explicitly set out the principles of appropriate conduct in the PUMA Code of Conduct in 2016. The Code of Conduct sets out the minimum standards to which our partners in the supply chain must adhere (<http://about.puma.com/en/sustainability/standards/coc>). In 2017, we added anti-corruption clauses to our contracts with our suppliers on this basis. The clauses obligate our contractual partners to establish and further develop appropriate systems for fighting bribery and corruption in their respective companies. PUMA monitors compliance with these requirements within the scope of its annual SAFE audits. Anti-corruption was again addressed by PUMA in the context of all Supplier Round Tables in 2017. In 2017, we provided face-to-face training for 94% of all PUMA's core suppliers and asked them to submit certificates from the UN Global Compact e-learning on the subject in order to raise awareness regarding the fight against corruption. We provided our suppliers with our guidelines for combating and preventing bribery and corruption in order to facilitate the introduction of appropriate internal standards.

SUMMARY



PUMA BRIDGE at our headquarters in Herzogenaurach, Germany.

With the implementation of the UN Sustainable Development Goals as well as the UN Guiding Principles on Business and Human Rights and the corresponding legislation, more and more companies have realized that their sustainability efforts need to cover their full supply chains and not just their own entities or direct suppliers. This is an enormous task, one that can be met only if all the key players in our industry work together.

It is therefore no surprise that in 2017 several cross-brand initiatives on sustainability gained traction. Large-scale projects to harmonize social and environmental audit/assessment standards have completed their pilot phases and are now ready for adoption in 2018.

The same holds true for joint industry standards on input chemistry monitoring and wastewater quality. In addition, a growing number of apparel and footwear brands and retailers have committed to setting science-based climate change targets and several initiatives working toward fair living wages have emerged.

Over the next two years, the time will come to leave the pilot phases behind and start the widespread adoption of converged sustainability tools. In addition, we need to transition our industry from measuring numbers of audits, test reports or training sessions towards measuring the real impact on the ground. In order to do this, new technologies like online-metering and cell phone-based apps to collect (nearly) real-time information will play an important role.

The ability to move quickly to scale up our efforts and take on new challenges, such as the release of microplastics from synthetic apparel and still-unresolved issues like how to recycle apparel and footwear products at scale, will determine the extent to which the apparel and footwear industry will be able to transition to more sustainable business models.

PUMA stands ready to contribute its fair share to this transition.

INDEPENDENT PRACTITIONER'S REPORT ON A LIMITED ASSURANCE ENGAGEMENT ON THE COMBINED NON-FINANCIAL REPORT¹

TO PUMA SE, HERZOGENAURACH

We have performed a limited assurance engagement on the non-financial report 2017 of PUMA SE in accordance with § 315b German Commercial Code (HGB), which was combined with the non-financial report of the parent company in accordance with § 289b German Commercial Code (HGB) [hereinafter: "combined non-financial report"], for the period from January 1 to December 31, 2017. Our engagement has not covered the chapter "EP&L Impact" as well as the reference to internal or external documentation sources or expert opinions.

RESPONSIBILITY OF THE MANAGING DIRECTORS

The Managing Directors are responsible for the preparation of the combined non-financial report in accordance with §§ 289b to 289e and 315b, 315c in connection with 289c to 289e HGB. This responsibility includes the selection and application of appropriate methods for preparing the combined non-financial report as well as making assumptions and estimates related to individual non-financial disclosures, which are reasonable in the circumstances. Furthermore, the Managing Directors are responsible for such internal control, as it has considered necessary to enable the preparation of the combined non-financial report that is free from material misstatement, whether due to fraud or error.

PRACTITIONER'S DECLARATION RELATING TO INDEPENDENCE AND QUALITY

We are independent of the entity in accordance with the provisions under German commercial law and professional requirements, and we have fulfilled our other ethical responsibilities in accordance with the relevant provisions within these requirements.

Deloitte GmbH Wirtschaftsprüfungsgesellschaft applies the German national legal requirements and the German profession's pronouncements for quality control, in particular the by-laws regulating the rights and duties of "Wirtschaftsprüfer" and "vereidigte Buchprüfer" in the exercise of their profession

[Berufssatzung für Wirtschaftsprüfer und vereidigte Buchprüfer] as well as the IDW Standard on Quality Control: Requirements for Quality Control in Audit Firms [IDW Qualitätssicherungsstandards: Anforderungen an die Qualitätssicherung in der Wirtschaftsprüferpraxis (IDW QS 1)], that are consistent with the International Standard on Quality Control 1 (ISQC 1) issued by the International Auditing and Assurance Standards Board (IAASB).

PRACTITIONER'S RESPONSIBILITY

Our responsibility is to express a limited assurance conclusion on the combined non-financial report, based on the assurance engagement we have performed.

We conducted our assurance engagement in accordance with the International Standard on Assurance Engagements (ISAE) 3000 (Revised): Assurance Engagements other than Audits or Reviews of Historical Financial Information, issued by the IAASB. This Standard requires that we plan and perform the assurance engagement to allow us to conclude with limited assurance that no matters have come to our attention that cause us to believe that the information disclosed in the combined non-financial report for the period from January 1 to December 31, 2017 has not been prepared, in all material respects, in accordance with §§ 315b, 315c in connection with 289c to 289e German Commercial Code (HGB). In a limited assurance engagement the assurance procedures are less in extent than for a reasonable assurance engagement and therefore a substantially lower level of assurance is obtained. The assurance procedures selected depend on the practitioner's professional judgment.

Within the scope of our limited assurance engagement, which was - with intermittent delays - performed from November 2017 to March 2018, we have performed, among others, the following audit procedures and other activities:

- Obtaining an understanding of the structure of the sustainability organization and of the stakeholder engagement
- Participating in the stakeholder meeting in Hong Kong for assessing the stakeholder dialog
- Interviewing the managing directors and relevant staff that were involved when preparing the combined non-financial report about the process of preparation, the internal control system relating to this process as well as about the disclosures made in the combined non-financial report at the Herzogenaurach site and interviewing, by means of modern communication media, selected contacts in Asia and North America
- Identification of the likely risks of material misstatement within the combined non-financial report
- Analytical evaluation of selected disclosures within the combined non-financial report
- Comparison of selected disclosures with corresponding data in the consolidated financial statements
- Evaluation of the presentation of the selected disclosures regarding sustainability performance.

ASSURANCE CONCLUSION

Based on the assurance procedures performed and assurance evidence obtained, nothing has come to our attention that causes us to believe that the disclosures of the combined non-financial report of PUMA SE, for the period from January 1 to December 31, 2017 have not been prepared, in all material aspects, in accordance with §§ 289b to 289e and 315b, 315c in connection with 289c to 289e German Commercial Code (HGB). Our assurance report does not refer to the chapter "EP&L Impact" as well as to the reference to internal or external documentation sources or expert opinions.

INTENDED USE OF THE ASSURANCE REPORT

We issue this report on the basis of the engagement agreed with PUMA SE. The assurance engagement has been performed for purposes of PUMA SE and the report is solely intended to inform PUMA SE as to the results of the assurance engagement.

LIMITATION OF LIABILITY

The report is not intended to provide third parties with support in making (financial) decisions. Our responsibility lies solely toward PUMA SE and is limited based on the "Special engagement terms of Deloitte GmbH Wirtschaftsprüfungsgesellschaft" as well as on the "General Engagement Terms for Wirtschaftsprüfer and Wirtschaftsprüfungsgesellschaften of the IDW" from January 1, 2017, which were agreed with PUMA SE. We do not assume any responsibility towards third parties.

Munich, March 9, 2018

Deloitte GmbH
Wirtschaftsprüfungsgesellschaft



Stadter
Wirtschaftsprüfer



ppa. Fundel

¹ We have performed a limited assurance engagement on the German version of the combined non-financial Group Report and issued an independent assurance report in the German language, which is authoritative. The following text is a convenience translation of the independent practitioner's assurance report.

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THIS REPORT COMBINES THE MANAGEMENT REPORT OF THE PUMA GROUP AND THE MANAGEMENT REPORT OF PUMA SE.



OVERVIEW 2017

Michael Lämmermann
Chief Financial Officer PUMA



2017 WAS ANOTHER SUCCESSFUL YEAR IN THE HISTORY OF PUMA, MARKED BY SPORTING HIGHLIGHTS AND A VISIBLE IMPROVEMENT IN OUR BUSINESS. WHILE OUR ATHLETES WERE ABLE TO DRAW ATTENTION TO THEMSELVES AT THE WORLD'S BIGGEST SPORTING EVENTS, IN 2017 WE SUCCEEDED IN PASSING THE SYMBOLIC SALES MARK OF FOUR BILLION EURO FOR THE FIRST TIME.

In keeping with PUMA's goal of becoming the fastest sports brand in the world, our focus was to strengthen our credibility as a sports brand through partnerships with some of the world's most successful athletes, such as athletics legend Usain Bolt, star striker Antoine Griezmann, golf star Rickie Fowler as well as teams such as Arsenal FC and Borussia Dortmund, to name just a few. In the Sportstyle business, we continued our collaboration with mega star and style icon Rihanna as well as with top model Cara Delevingne. Through their individuality and their commitment to the PUMA brand, all of our brand ambassadors played a major role in increasing our sell-through in 2017. We further strengthened our

position as a sports brand and further increased our brand heat by signing contracts with new sports stars and culturally relevant influencers. We were extremely proud to welcome singer, actress and producer Selena Gomez as brand ambassador for our women's segment in 2017. We have also expanded our portfolio of brand ambassadors in the men's segment and started a collaboration with the musicians The Weeknd and Big Sean. In addition, we have further strengthened our cooperation with Formula One world champion Lewis Hamilton through our new campaign *24/7*, which redefines the brand's performance philosophy at a time when workouts are no longer constricted to the gym.

Overall, the strong demand for PUMA's Performance and Sportstyle product offerings proved that we have successfully managed to increase the commercial appeal of our products. Our new product lines such as PUMA ONE, NETFIT, TSUGI and the latest FENTY PUMA by Rihanna collections received very positive feedback both from our retail partners and our consumers. This is clear proof that PUMA is on the right path.

PUMA's Teamsport category looks back on a successful year with exciting product launches and sporting achievements. Our partnered teams grabbed some of the world's biggest football trophies at the end of the 2016/17 football season: Borussia Dortmund snatched the German DFB Cup, while Arsenal FC claimed the FA Cup and Mexico's Chivas won the 2017 Liga MX Clausura title. PUMA's roster of individual players also reached new heights: Arsenal's Olivier Giroud was honored with the FIFA best goal award, while Sergio Agüero broke the goal scoring record for Manchester City. On the product side, innovative products and technologies hit the shelves. A strategic launch for the Teamsport category being the first PUMA ONE football boot, which excels in *FIT. FAST. FEEL.*

In the Running category, the past year was marked by a major sporting event, the 2017 IAAF World Championships, which also marked the end of Usain Bolt's active career. The competition put the spotlight on some of the new generation of PUMA athletes, one of them being the 800 meter gold medalist Pierre-Ambroise Bosse. PUMA took performance footwear to the next level with the unveiling of its revolutionary NETFIT range, whose uniquely customizable lacing system offers infinite performance and style options in one shoe.

PUMA's Motorsport category was driven by a fantastic season in Formula One, which was once again dominated by our sponsored teams: MERCEDES AMG PETRONAS, Scuderia FERRARI and RED BULL RACING formed the Top 3 of the Constructors' Championship, while Lewis Hamilton was crowned F1 world champion for a fourth time.

PUMA's golf business continued to deliver stylish, performance-ready golf apparel, footwear and accessories to the market while COBRA PUMA Golf supplied the market with technologically advanced golf equipment. COBRA is particularly proud of the launch of its smart drivers KING F7 & F7+, which allow golfers to automatically track the distance and accuracy of each drive.

Our Women's business was one of the highest performers of 2017. We have taken our successful and ongoing *DO YOU* campaign to the next round, aiming to inspire confidence in women around the world with powerful female ambassadors such as Cara Delevingne and the New York City Ballet. Meanwhile, the FENTY PUMA by Rihanna collections have established themselves among the world's most anticipated fashion shows. For Autumn-Winter '17, PUMA's women's Creative Director Rihanna presented her FENTY University collection with great success at the Bibliothèque Nationale de France in Paris. While for her Spring-Summer '18 collection she returned to New York Fashion Week in autumn, introducing her latest daredevil styles at the majestic Park Armory among dunes of illustrious pink sand and motocross riders in the air.

With the *Run the Streets* campaign, innovative footwear silhouettes debuted throughout the year and elevated our sports-inspired streetwear game in 2017. With an innovative and progressive look amped up with new technologies, the all-new TSUGI range pushed our design to the next level. The highly anticipated debut of the PUMA x XO collection which was designed in collaboration with The Weeknd caused a worldwide sensation toward the end of the year.

On the distribution side, we focused on strengthening our relationship with key retailers. It is important to us to be a reliable partner and to maximize our contribution to their business. We also established new partnerships with strong retailers both in mature and emerging markets. PUMA's improved sell-through has enabled us to gain more shelf space for our products in our partner's retail stores in 2017. In addition, we continued to upgrade our owned-and-operated retail store network with the *Forever Faster* look and feel. We gained further momentum in the eCommerce business, while working on the relaunch of www.PUMA.com into a more modern and mobile-friendly format that went live in Europe last summer.

Operationally, we continued to make progress in key areas including further enhancements of our International Trading Organization, which manages global order and invoice flows centrally, the roll-out of new product development tools, further standardization of ERP systems and improvements to the overall IT infrastructure.

PUMA GROUP ESSENTIAL INFORMATION

With the expansion of our headquarters, which will be completed this spring, PUMA set out a clear commitment to our roots in Herzogenaurach. After its completion, the new administrative building will provide space for up to 550 employees. This will enable us to reunite our workforce in Herzogenaurach for faster decision-making at this location. The 37-meter pylon of the PUMA bridge, which connects both buildings, also represents a new landmark for Herzogenaurach as a true gateway to the city.

The consistent implementation of the *Forever Faster* company strategy contributed to PUMA being able to exceed the sales mark of four billion euros for the first time in company history in financial year 2017. This proves that, with regard to increasing our brand heat and improving our product range, we are on the right path. Sales growth was especially driven by the footwear segment, which has already been showing increasing sales for 14 quarters in a row and which is the main driver of PUMA sales growth. Accordingly, consolidated sales increased by 15.9% currency-adjusted in 2017. Therefore, the currency-adjusted sales growth in a high single-digit percentage rate prospecting in the previous Annual Report for 2017 was considerably exceeded. The forecast of currency-adjusted sales growth of 14% to 16%, that was adjusted upwards during the year, was achieved at the upper end. In the reporting currency, the euro, this corresponds to an increase in sales of 14.0% from approximately € 3.6 billion in the previous year to approximately € 4.1 billion in 2017.

Despite ongoing negative currency effects, the gross profit margin improved in 2017 by 160 basis points to 47.3% because PUMA was able to compensate for more than the negative effects of the weakness of individual currencies against the US dollar due to improvements in sourcing, higher sales with new products with a higher margin, a higher share of own retail sales and selective price adjustments. Other operating income and expenses increased in 2017 by only 11.7%. In terms of sales, this represents a decline in

the cost ratio from 42.6% to 41.7% and reflects the operating leverage achieved. Overall, both the increase in sales, the improvement of the gross profit margin and the only moderate growth of other operating income and expenses in comparison to sales significantly contributed to the increase in the operating result (EBIT) in financial year 2017.

The operating result increased in 2017 by 91.7% from € 127.6 million to € 244.6 million and was therefore considerably above the forecast from the previous Annual Report which had originally forecast an operating result within a range of € 170 million and € 190 million. Due to this better-than-expected business development, the forecast for the 2017 operating result saw an upward increase several times throughout the year. The adjusted forecast of an operating result within a range of between € 235 million and € 245 million could be achieved at the upper end.

The considerable increase in profitability in 2017 is also reflected in the development of net earnings and earnings per share, each of which more than doubled. Net earnings increased in 2017 by 117.7% to € 135.8 million (previous year: € 62.4 million) and the earnings per share increased accordingly from € 4.17 in the previous year to € 9.09.

Due to the very successful business development in 2017 with a considerable increase in profitability and free cash flow, the Managing Directors and the Administrative Board will propose to the Annual General Meeting on Thursday, April 12, 2018 to distribute a one-off dividend of € 12.50 per share for 2017 (previous year: regular dividend € 0.75).

The PUMA share developed very positively in 2017 and was listed at year-end at € 363.00, a 45.5% increase over the share price at the end of the previous year (€ 249.65). This means that PUMA Group market capitalization has risen to around € 5.4 billion (previous year: € 3.7 billion).

COMMERCIAL ACTIVITIES AND ORGANIZATIONAL STRUCTURE

The company operates as European corporation, PUMA SE, with Group headquarters in Herzogenaurach, Germany. Our internal reporting activities are based according to three regions (EMEA, the Americas and Asia/Pacific) and three product segments (footwear, apparel and accessories). A detailed description of the various segments can be found in section 25 of the Notes to the Consolidated Financial Statements.

Our revenues are derived from the sale of products from the PUMA and COBRA Golf brands via the wholesale and retail trade, as well as from sales in our own retail and online stores. We market and distribute our products worldwide primarily via our own subsidiaries. There are distribution agreements in place with independent distributors in some countries.

As of December 31, 2017, 108 subsidiaries were controlled directly or indirectly by PUMA SE. Our subsidiaries carry out various tasks at the local level, such as sales, marketing, product development, sourcing and management. A full list of all subsidiaries and an affiliated company can be found in section 2 of the Notes to the Consolidated Financial Statements.

TARGETS AND STRATEGY

PUMA aims to become the fastest sports brand in the world. For this reason, PUMA has been executing a turnaround strategy over the past few years, which is focused on five priorities: brand heat, a competitive product range, a leading offer for women, improved distribution quality and organizational speed. Positive feedback from retail partners around the world, better sell-through as well as improved financial results in 2017 confirm that PUMA is on the right track.

PUMA's brand draws strength and brand heat from its unique heritage in sports and its high credibility in the latest Lifestyle trends. The brand is associated with some of the greatest sports legends: Pelé, Maradona, Tommie Smith, Boris Becker, Lothar Matthäus, Linford Christie and many more. Today PUMA continues to strengthen its position as a sports brand through partnerships with some of the most elite ambassadors: the world's fastest man and athletics legend Usain Bolt, star striker Antoine Griezmann, golf stars Lexi Thompson and Rickie Fowler, Arsenal FC, Borussia Dortmund and the Jamaican and Cuban Olympic Federations. PUMA has also developed a unique way of working with cultural and fashion icons to connect with young trend-setting audiences. This has made PUMA one of the hottest sports and fashion brands for young consumers. The partnership that PUMA entered into with Rihanna in 2014 defined a new way for cultural influencers and brands to interact. In recent times, PUMA has been capitalizing on this success and has partnered with other global stars such as model Cara Delevingne, artists The Weeknd and Big Sean and most recently Lewis Hamilton and Selena Gomez.

Also on the product side, PUMA looks back at a unique history full of innovations, designs and products that continue to influence the sports and sports lifestyle industries to date. This includes the Brush Spikes shoe from 1968, the lightest ever football shoe [Evo-Speed SL 2015] and the first ever co-lab of a sports brand with a fashion designer [PUMA x Jil Sander, 1997]. One of PUMA's greatest design icons, the SUEDE will celebrate its 50th anniversary in 2018. Today, PUMA continues to sharpen its design principles and is introducing some of the industry's most eye-catching but also commercial styles such as the FIERCE, the CREEPER, the TSUGI and the BASKET HEART, some of its bestsellers in 2017. For PUMA, innovation is at the heart of product design. PUMA's

proprietary midsole material IGNITE achieves the highest energy return of all running shoes. The individual lacing system NETFIT as well as JAMMING, the first ever midsole made of freely moving eTPU pearls, are two of the most recent examples.

Women are a priority for PUMA. Not only are women increasingly participating in athletic activities worldwide, but they are also trendsetters in taking inspiration from athletic wear for their everyday wardrobe. Building on PUMA's fashion credibility and sports authenticity, as well as a profound understanding of the modern female athletic consumer, PUMA has positioned its offer for women "where the gym meets the runway." The women's business has further strengthened the brand in 2017 and clearly outgrown other product segments. With its overproportionate market share among women, PUMA is uniquely positioned to capitalize on this growing segment within the global sportswear market. In 2017, PUMA continued with its *DO YOU* campaign, strengthening its commitment to inspire women everywhere to stay true to themselves, featuring Cara Delevingne, the dancers of the New York City Ballet and many other inspirational women. With the PHENOM, launched with Selena Gomez toward the end of the year, PUMA laid the foundations for another women's footwear bestseller in 2018.

PUMA has continuously improved the quality of its distribution and expanded its presence in key sports performance and Sportstyle accounts around the world. PUMA remains dedicated to strengthening its relationships with key retailers by being a reliable partner for them and by maximizing PUMA's contribution to their business. It is a clear objective for PUMA that retail partners make money with our products. Improved sell-through has been helping PUMA to gain more shelf space in our partners retail stores in 2017. Furthermore, PUMA continued to upgrade its owned-and-operated retail store network with further openings and refurbishments. PUMA also worked on the relaunch of its eCommerce presence www.PUMA.com into a more modern and mobile-friendly format, which initially went live in Europe in June last year.

Operationally, PUMA continued to make progress in key areas including further enhancements of PUMA's International Trading Organization, which manages global order and invoice flows centrally, the roll-out of a new product development system, further standardization of ERP systems and improvements to the overall IT infrastructure. In 2017, for example, a self-developed integrated product development system was introduced to replace existing individual solutions. This simplified and accelerated cross-departmental collaboration between design, product development and product management as well as sourcing, while increasing flexibility.

In addition to these five priorities, social, economic and environmental sustainability remains a core value for PUMA. In 2017, PUMA expanded its strategic partnership with the Better Work Program of the International Finance Corporation (IFC) and the International Labor Organization (ILO). The program, whose aim is to limit audit fatigue and promote long-term solutions to problems surrounding fair labor standards, now involves 76 active PUMA suppliers in Vietnam, Cambodia, Indonesia and Bangladesh.

PUMA's partnership with IFC was further enhanced with the start of the implementation phase of the Vietnam Improvement Program (VIP), which aims to improve energy efficiency and the use of renewable energy in the apparel and footwear supply chain. Several major industry peers joined the VIP program together with PUMA. This sent a unified message to often shared suppliers to start working on reducing their impact on climate change.

The hard work, the dedication to the PUMA brand and the consistent focus on implementing the *Forever Faster* corporate strategy contributed significantly to the very positive business development in 2017. This development confirms PUMA's commitment to reaffirming its strategic goals and continuing its dedication to becoming the fastest sports brand in the world.

PRODUCT DEVELOPMENT AND DESIGN

Designing, developing, selling and marketing footwear, apparel and accessories, PUMA is one of the world's leading sports brands. Since 1948, PUMA has been producing the most innovative products for the fastest athletes on the planet. The brand has established a reputation for fast and innovative product designs in its Performance categories such as Football, Running and Training, Golf and Motorsports. In addition, PUMA offers a Sportstyle range of innovative performance and sports-inspired products as well as classic silhouettes. With its Sportstyle designs PUMA reaches out to women and men alike who seek authentic style rooted in sports.

In line with our **mission statement Forever Faster**, we aim at giving athletes the necessary advantage to reach their full potential and express themselves through their own style of play. Their equipment should enable them to reach their full potential. That's why PUMA is constantly working on innovative technologies and developing new products that meet the high demands of our top athletes and consumers alike. The PUMA brand is driven by four values: brave, confident, determined and joyful. These values motivate us to grow beyond ourselves and to be credible and authentic with our know-how and sporting history as a brand and also with our products, thus enabling us to experience appreciation.

For us, **sport is lifestyle**. We believe in the fusion of sport and style, aiming to make our products desirable through their ability to meet both performance and stylistic needs. The design of our products involves tenacious attention to what lies ahead while being guided by the consistent visual language, reflecting the most defining moments of the PUMA legacy. To achieve this, PUMA's Global Creative Director, Torsten Hochstetter and his design teams ensure a coherent design language for all our collections, organizing the product responsibility within our global business units and regional design centers.

In 2017, we further improved our product offering, focusing on our design clarity with clear seasonal creative directions, while introducing innovative technologies and more commercial products. The improved financial results and sell-through performance along with the continued positive response of our retail partners and customers demonstrate that PUMA is on the right path.

A major highlight of 2017 was the introduction of PUMA's new, uniquely customizable lacing system NETFIT, a technology that offers infinite performance and style options. NETFIT shoes were first spotted at the IAAF World Championships in London, where they were worn by our world class athletes. The NETFIT technology allows runners to fully adapt to their individual needs based on foot shape and

"The 'DO YOU' campaign was the most powerful women's statement in 2017. Cara Delevingne's attitude of staying true to herself has been a unique influence in my life and work. She taught me to always be fearless when making decisions."

RITA HUANG, SR. HEAD OF MERCHANDISING, TAIWAN



running style. At the same time, it allows its consumers to express their individual style through various lacing techniques. NETFIT has been extended into the Sportstyle category as well as our football shoes 365 NETFIT and FUTURE.

In the Teamsport category we introduced two completely new football boots. PUMA ONE suits all aspects a player needs - FIT. FAST. FEEL. Under the mantra *Play Perfect* we have combined the best and latest technologies to support technical players with the ideal equipment. PUMA FUTURE, which will hit stores in early 2018, is designed for those players that change the game in an instant, those that play with instinct and invent play on the pitch. It is first football boot with a truly customizable fit thanks to our proprietary NETFIT technology.

With our *Run The Streets* concept, we have offered products that cross the line between performance and style. We launched the IGNITE evoKNIT, IGNITE Limitless and the new Sportstyle franchise TSUGI. All of them feature PUMA's proprietary IGNITE midsole technology, but at the same time they have a progressive fresh look inspired by urban culture and street style.

In our Women's category, we have continued our successful *DO YOU*-campaign around celebrities such as Cara Delevingne, the New York City Ballet and Selena Gomez by introducing new feminine styles. BASKET HEART, a classic silhouette with a unique feminine touch was one of the best-selling shoes of the year and a big driver behind our women's footwear business. New footwear styles for 2018 such as MUSE and PHENOM began hitting stores late last year with promising early results. One highlight on the women's apparel side was the VELVET ROPE collection, which featured tech-infused Sportstyle and

Training pieces for women with the perfect mixture of performance and luxury, sport and fashion.

The much-hyped FENTY PUMA by Rihanna line returned with two new seasonal collections, which were celebrated by the global fashion crowd. Once again, FENTY PUMA by RIHANNA made waves and fused luxury and sport in a way that only Rihanna and PUMA can. At the Paris Fashion Week, PUMA's women's Creative Director presented FENTY University - a rebellious and daring collection for Autumn-Winter '17, paying homage to the kids gone rogue, who hit honor roll and serve detention in style. While for her Spring-Summer '18 collection, presented in New York, Rihanna continued to play with gender-fluid silhouettes and oversized shapes paired with sexy bodycon styles. The very successful FENTY CREEPER was released in new styles and colorways, while the FENTY PUMA BOW was searched for on the internet every seven seconds in March, making it the most wanted sneaker of 2017.

Research and product development at PUMA mainly comprises the areas of innovation (new technologies), product design and model and collection development. The research and product development activities range from the analysis of scientific studies and customer surveys through the generation of creative ideas to the implementation of innovations in commercial products. The activities in research and product development are directly linked to sourcing activities.

As of December 31, 2017, a total of 894 employees were engaged in research and development/product management (previous year: 888). Expenses for research and development/product management totaled € 98.5 million in 2017 (previous year: € 93.7 million) of which € 53.4 million (previous year: € 52.0 million) were related to research and development.

SOURCING

THE SOURCING ORGANIZATION

Sourcing refers to the central management of the purchasing of products for PUMA and the Group's own brand, COBRA. All necessary sourcing functions of the Group are merged in PUMA Group Sourcing (PGS).

PUMA International Trading GmbH (PIT), PUMA's globally active trading company which has its head office in Herzogenaurach (Germany), is the Group company mainly responsible for PUMA Group Sourcing. PIT coordinates product sourcing from independent manufacturers by sourcing products itself from the manufacturers and selling them to PUMA distribution subsidiaries or supporting PUMA distribution subsidiaries directly in the local sourcing of products via local manufacturers. In addition, through its service companies in Hong Kong, PIT manages cooperation with suppliers worldwide and also oversees the production processes at the sourcing sites in China, Vietnam, Bangladesh, India, Turkey, South Africa, Brazil and Mexico. Hedging is also centralized at PIT. The centralized control of these processes guarantees a high degree of transparency within the supply chain, reduces sourcing complexity and creates efficiencies through largely automated processes.

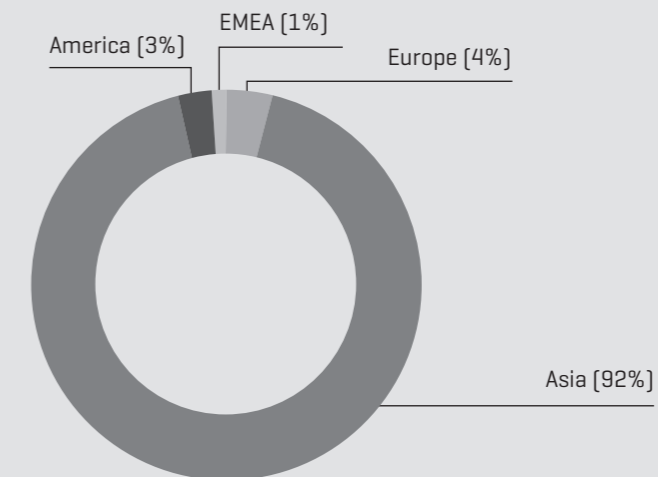
PGS's worldwide production network, which is the main focus of PIT's efforts, helps to optimize the supply chain by working with independent manufac-

turers. The aim is to offer an optimum service so as to meet global requirements for service, quality and safety, along with environmental and social aspects in the supply chain. Under the six core principles of partnership, transparency, flexibility, speed, simplicity and effectiveness, the central sourcing responsibility allows for continuous improvements with regard to sourcing costs, sourcing flexibility and the necessary delivery reliability. This guarantees distribution subsidiaries high-level service and a sustainable production and supply chain.

PUMA's sustainability function (Corporate Sustainability Department, formerly PUMA SAFE) was successfully integrated into the PGS organization in 2016. This ensures that social and environmental issues and standards of good corporate governance are integrated into day-to-day sourcing activities. The service companies in Hong Kong that are managed by PIT are mainly responsible for compliance with PUMA's own standards and statutory standards.

In 2017, further operating improvements could be implemented in sourcing, in particular with regard to the centralization and standardization of processes and systems. In this way, PIT has also acted as a central import company for EU countries since the start of the year, in addition to its tasks previously described. Sourcing effectiveness could subsequently be further increased. Provided it made sense from an economic and sustainability perspective, local sourcing was expanded further in some markets, for

F.1 SOURCING MARKETS 2017 (Quantity)



example in Mexico, so as to be able to react even more flexibly to market developments. Furthermore, 2017 saw the successful continuation of the innovative financing program for PUMA suppliers. This program, which was financed by the World Bank and BNP Paribas and which has received a number of awards, allows for receivables of the suppliers from goods delivered to PUMA to be paid more quickly provided they meet the sustainability criteria. As a result, financial scope was created for new investments for

suppliers. In addition, the program for suppliers also acts as a financial incentive for complying with its standards regarding ecology, labor law and society, as well as continuously improving them.

THE SOURCING MARKETS

During the financial year 2017, PGS worked with 160 suppliers in 34 countries via PIT. PIT's supplier base has therefore largely remained stable. The strategic cooperation with long-term partners was one of the

key competitive advantages in 2017, ensuring stable sourcing in continuing turbulent market conditions.

Asia remains the strongest sourcing region overall with 92% of the total volume, followed by Europe with 4%, America with 3% and Africa with 1%.

As a result, the six most important sourcing countries [89% of the total volume] are all located on the Asian continent. Once more, Vietnam was the strongest

production country with a total of 32%. China followed at 24%, an increase of 1 percentage point from 2016. Cambodia was in third place at 13%. Bangladesh, which focuses on apparel, is in fourth place at 10%. Indonesia, which focuses on footwear production, produces 6% of the total volume and is in fifth place. India is in sixth place at 4%.

Rising wage costs and macroeconomic influences have continued to influence sourcing markets in 2017. This increases the need to take into account the risks of these factors when allocating production. This is a crucial component of our sourcing strategy so as to ensure the secure and competitive sourcing of products and, furthermore, to successfully manage the increasing sourcing volumes due to the positive company development.

F.2 SOURCING REGIONS OF PUMA GROUP SOURCING



EMPLOYEES

NUMBER OF EMPLOYEES

The global number of employees on a **yearly average** was 11,389 employees in 2017 compared to 11,128 in the previous year. The increase mainly results from the higher number of the company's own retail stores.

Personnel expenses in 2017 increased overall by 11.4% from € 493.1 million to € 549.1 million. On average, personnel expenses were € 48.2 thousand compared to € 44.3 thousand in the previous year.

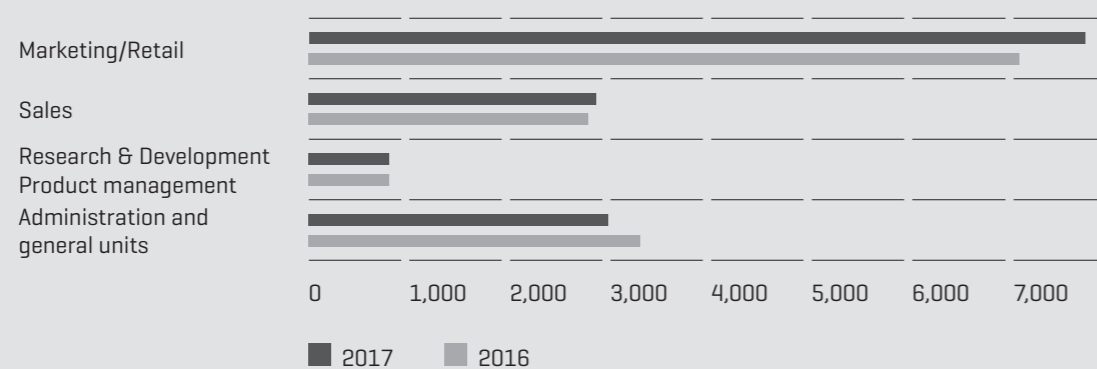
As of **December 31, 2017**, the number of employees was 11,787, compared to 11,495 in the previous year. This represents a 2.5% increase in the number of employees compared to the previous year. The development in the number of employees per area is as follows:

TALENT RECRUITMENT AND DEVELOPMENT

Our employees represent the core of our business. In order to continue to expand our position in the market, it is essential that we have highly qualified and motivated personnel. Our recruitment strategy allows for external talent to be recruited in advance, appropriate to the target group, via various channels, including in particular through proactive direct conversations, thereby boosting our workforce.

This year we introduced *Workday*, one of the leading human capital management systems, across the world. This software includes all personnel processes and functions such as recruiting, talent, performance and absence management, time recording and payroll accounting in the USA and Canada, meaning that all information relevant to human resources is available on a single platform.

F.3 EMPLOYEES (Year end)



F.4 DEVELOPMENT EMPLOYEES



In addition to the performance assessment and time agreement, a systematic succession plan is created as part of talent management. Talent available in the company is identified in the annual employee interviews. Our aim is to individually develop our employees, even in an international environment and at the same time successfully and sustainably keep them loyal to our company as they are an important factor for success. As a central component of current competitiveness, long-term loyalty from motivated and competent employees allows us both as a company and as an employer to maintain a dynamic environment and to be able to keep up with market changes.

The continuous professional and personal development of our employees also ensures that our workforce has the necessary skills to ensure steady growth and market expertise. In our efforts to provide adequate entry-level and development opportunities to talented individuals at all levels, in addition to the range of different training and dual-track (combined work-study) programs, we also promote the systematic training of our professionals and managers. The range of training we provided includes a number of training courses and workshops, both online and offline and standardized or personally tailored to individual needs. The continuous development of our PUMA training offers guarantees that our employees have at all times innovative and diverse opportunities to add to their qualifications, build on existing knowledge and acquire new skills. This approach helps employees achieve their personal goals and helps the company achieve its goals as well.

In particular, we also offer a large number of seminars with the aim of developing employees and managers over the longer term, giving them the opportunity to apply their newly acquired knowledge in practice between the individual modules and then to discuss this with other seminar participants. Our *internal leadership program*, ILP, consisting of several modules, was expanded by the ILP² seminar series. Management was therefore given new instruments to be able to manage the company better in a world changing at increasingly greater speed and to be able to manage its employees in an even more strategic and effective manner. The topic of *mindful leadership* was of particular focus. Management was made aware of its own stress patterns and learned mindfulness-based methods to actively combat stress and construct suitable alternative actions. Learning mindful communication supports clear thinking and being able to act in a more conscientious fashion.

Our new SPEED UP² personnel development program was successfully continued this year. A group of top talent received intensive preparation for the next step in their careers by taking on interdisciplinary projects and tasks, target training courses, mentoring and coaching in addition to job rotations. Increased visibility to upper management, the creation of cross-function cooperation and establishing a strong network are also important components of this program.

ECONOMIC REPORT

COMPENSATION

We at PUMA offer our employees a targeted and competitive compensation system, which consists of several components. In addition to a fixed base salary, the PUMA bonus system, profit-sharing programs and various social benefits and intangible benefits form part of a performance-based compensation system. We also offer long-term incentive programs for senior management levels that honor the sustainable development and performance of the business.

MANAGEMENT SYSTEM

We use a variety of **indicators to manage** our performance in relation to our top corporate goals. We have defined **growth and profitability as being key targets** within finance-related areas. Our focus therefore is on improving sales, the gross profit margin and operating income (EBIT). These are the financial control parameters that are of particular significance. Moreover, we aim to minimize working capital and improve free cash flow. Our Group's **Planning and Management System** has been designed to provide a variety of instruments in order to assess current business developments and derive future strategy and investment decisions. This involves the continuous monitoring of key financial indicators within the PUMA Group along with a monthly comparison with budget targets. Any deviations from the targets are analyzed in detail and appropriate countermeasures are taken should such deviations have a negative impact.

Changes in sales revenues are also influenced by **currency exchange effects**. This is why we also state

any changes in sales in euro, the reporting currency, adjusted for currency exchange effects in order to provide information that is relevant to the decision-making process when assessing the revenue position. Currency-adjusted sales volumes are used for comparison purposes and are based on the values that would arise if the foreign currencies included in the consolidated financial statements were not translated at the average rates for the previous reporting year but were instead translated at the corresponding average rates for the current year. As a result, currency-adjusted figures are not to be regarded as a substitute or as superior financial indicators, but should instead always be regarded as additional information.

We use the indicator **free cash flow** in order to determine the change in cash and cash equivalents after deducting all expenses incurred to maintain or expand the organic business of the PUMA Group. Free cash flow is calculated from the cash flow from operating activities and investment activities. We also use the **indicator free cash flow before acquisitions**, which goes beyond free cash flow and includes an adjustment for payments that are associated with investments in companies.

We use the indicator **working capital** to assess the financial position. Working capital is the difference between other current assets - including in particular inventories and trade receivables - and current liabilities. Amounts that are received in connection with financing activities are not included in working capital.

Non-financial performance indicators are of only minor importance at PUMA as control variables.

GENERAL ECONOMIC CONDITIONS**GLOBAL ECONOMY**

According to the Winter forecast of the Kieler Institut für Weltwirtschaft (ifw Kiel - Kiel Institute for World Economics) of December 13, 2017 the expansion of the global economy saw an evident acceleration in 2017. The solid upswing is a result of the economy in virtually all the large national economies taking an upward trajectory. In this process, GDP growth in advanced economies has reached a high level, but the economic situation has also considerably improved in emerging countries. Global GDP rose by 3.8% in 2017. Growth therefore amounted to 0.3 percentage points above the previous year's forecast (2016 Winter forecast) or 0.2 percentage points over the 2017 Summer forecast. This represents the strongest increase in global GDP since 2011. The large-scale expansion of foreign trade in Asia and the considerable increase of investments due to favorable investment conditions was particularly crucial for this global revival.

SPORTING GOODS INDUSTRY

Increased consumer spending due to greater income, both in emerging countries and in advanced economies, led to considerable growth in the sporting goods industry in 2017. Among other things, the increase in health consciousness across the world and the associated rise in sporting activity was crucial for this development. The trend toward more and more women being active in sports contributed to this positive performance. Moreover, the global sports fashion trend continued.

With regard to distribution channels, it was observed that the eCommerce business continued to expand rapidly. Various commercial opportunities, such as mobile technologies and social media were used for this purpose. Nevertheless, the sporting goods industry faced some challenges in individual markets in 2017, such as the continued consolidation among retail stores in the United States.

SALES**ILLUSTRATION OF SALES DEVELOPMENT IN 2017 COMPARED TO THE OUTLOOK**

In the 2016 Annual Report, PUMA forecast a currency-adjusted increase in consolidated sales in the high single-digit percentage range for the financial year 2017. This forecast was increased several times throughout the year and PUMA now expects a currency-adjusted sales increase of between 14% and 16% for financial year 2017. PUMA was able to reach the upper end of the adjusted forecast in 2017, thereby exceeding the original sales growth target significantly.

More details on sales development are provided on the next page.

CONSOLIDATED SALES

PUMA increased consolidated sales in the financial year 2017 in euro, the reporting currency, by 14.0% to € 4,135.9 million. Currency-adjusted sales increased by 15.9%. For the first time, PUMA has therefore been able to exceed the symbolic sales mark of four billion euros. All regions contributed to this positive development with double-digit growth rates. The footwear segment was the main growth driver.

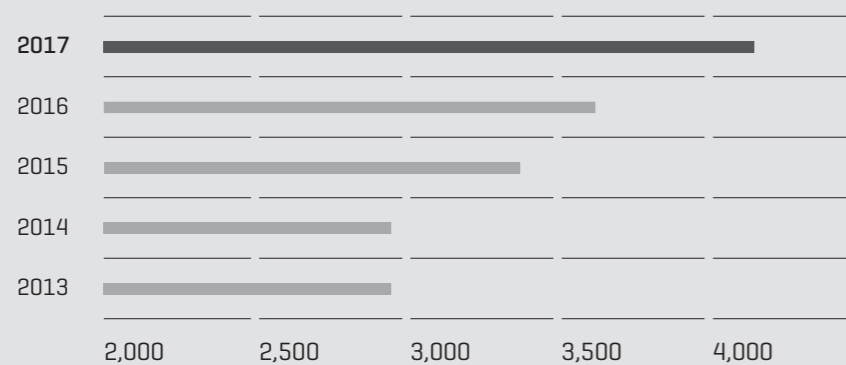
The most important segment for PUMA – **footwear** – recorded a growth trend persistent for 14 quarters at the end of financial year 2017. The strongest growth was therefore achieved in the Running and Training and Sportstyle categories. Sales increased in the reporting currency, the euro, by 21.4% to € 1,974.5 million. Currency-adjusted sales growth of 23.5% was achieved. This segment's share in consolidated

sales rose from 44.9% in 2016 to 47.7% in the reporting year

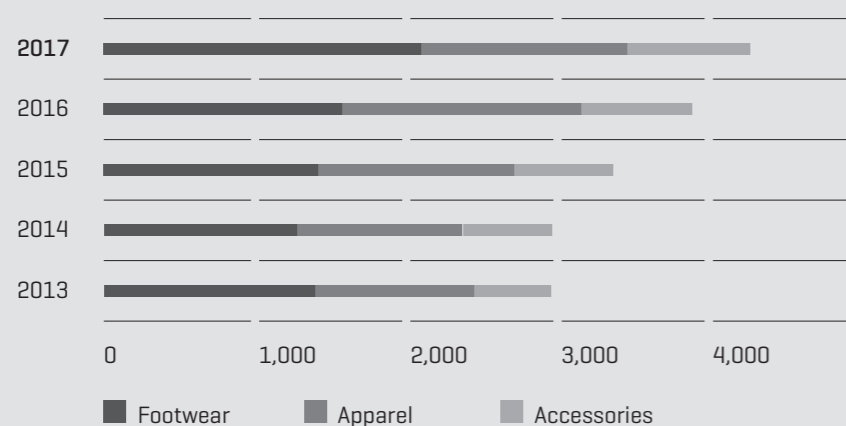
In the **apparel** segment, sales increased in the reporting currency, the euro, by 8.1% to € 1,441.4 million. Currency-adjusted, sales grew by 10.0%. The Sportstyle category, in particular products for women, contributed to this increase in sales. The apparel segment accounted for 34.9% of consolidated sales [previous year: 36.8%].

In the **accessories** segment, sales increased in the reporting currency, the euro, by 8.0% to € 719.9 million. This correspond to a currency-adjusted increase of 9.2%. The increase results from increased sales in the areas of socks and underwear, while sales of golf clubs remained almost stable in the reporting year. The share of consolidated sales decreased to 17.4% [previous year: 18.4%].

F.5 CONSOLIDATED SALES (€ million)



F.6 CONSOLIDATED SALES BY PRODUCT SEGMENT (€ million)



RETAIL BUSINESSES

The company's own retail store activities include PUMA stores, factory outlets and online sales, each with direct sales to our customers (direct-to-customer business). In addition to regional availability, they ensure controlled sales of PUMA products and the presentation of the PUMA brand in an environment suitable for our market positioning.

The sales of the Company's own retail store activities improved in financial year 2017, currency-adjusted by 22.9% to € 961.0 million. This corresponds to a share of 23.2% of total sales [previous year: 21.9%]. The sales growth was achieved both on a comparable area basis in our own retail stores and through the targeted expansion of the portfolio of the company's own retail stores. In addition to the opening of additional retail stores, optimizing the portfolio also included modernizing existing retail stores in line with the *Forever Faster* store concept. This makes it possible to present PUMA products and related technologies in an even more attractive environment and strengthens PUMA's position as a sports brand.

The eCommerce business recorded above-average growth due to the expansion of the product range in the online stores as well as the relaunch of www.PUMA.com in a more modern and mobile format. Our sales promotions on special days in the online business such as, for example, on November 11, Singles' Day in China and also the biggest online shopping

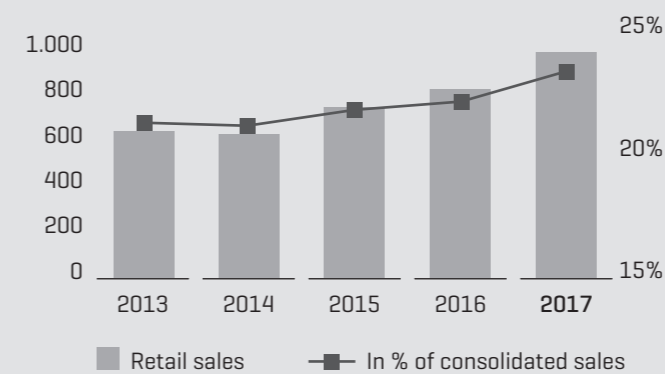
day in the world, known as *Black Friday*, turned out to be particularly successful. In addition, the introduction of our new products and collections, for example FENTY PUMA by Rihanna, resonated extraordinarily with our online customers.

LICENSING BUSINESS

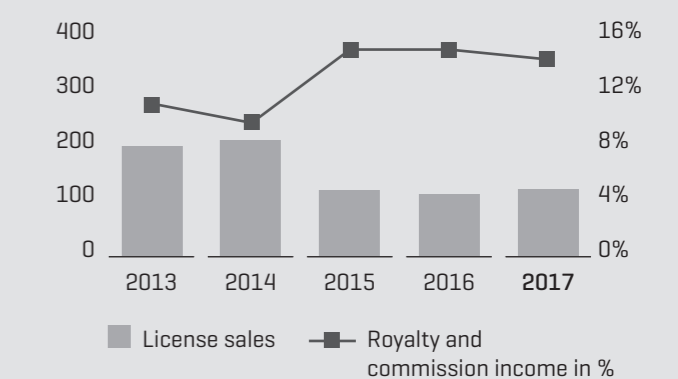
For various product segments, such as fragrances, eyewear and watches, PUMA issues licenses authorizing independent partners to design, develop, manufacture and sell these products. Revenue from license agreements also includes some sales licenses for various markets.

Licensing sales increased in 2017 in the reporting currency, the euro, by 8.8% [currency-adjusted by 9.3%] to € 113.5 million. The resulting royalty and commission income was € 15.8 million [previous year: € 15.7 million].

F.7 RETAIL SALES (€ million)



F.8 LICENCE SALES/ROYALTY AND COMMISSION INCOME (€ million)



RESULTS OF OPERATIONS

T.1 INCOME STATEMENT

	2017		2016		+/- %
	€ million	%	€ million	%	
Sales	4,135.9	100.0	3,626.7	100.0	14.0
Cost of sales	-2,181.5	-52.7	-1,970.3	-54.3	10.7
Gross profit	1,954.3	47.3	1,656.4	45.7	18.0
Royalty and commission income	15.8	0.4	15.7	0.4	1.1
Other operating income and expenses	-1,725.6	-41.7	-1,544.5	-42.6	11.7
Operating income (EBIT)	244.6	5.9	127.6	3.5	91.7
Financial result/Income from associated companies	-13.4	-0.3	-8.7	-0.2	52.8
Earnings before taxes (EBT)	231.2	5.6	118.9	3.3	94.5
Income taxes	-63.3	-1.5	-30.5	-0.8	107.4
Tax rate	-27.4%		-25.7%		
Net earnings attributable to non-controlling interests	-32.2	-0.8	-26.0	-0.7	23.7
Consolidated net earnings	135.8	3.3	62.4	1.7	117.7
Weighted average shares outstanding	14.943		14.940		0.0
Weighted average shares outstanding, diluted	14.943		14.940		0.0
Earnings per share in €	9.09		4.17		117.7
Earnings per share, diluted in €	9.09		4.17		117.7

ILLUSTRATION OF EARNINGS DEVELOPMENT IN 2017 COMPARED TO THE OUTLOOK

In the outlook of the 2016 Annual Report, PUMA forecasted a slight improvement in the gross profit margin to around 46.0% for financial year 2017. PUMA expected an increase in a mid-to-high single-digit percentage rate for other operating income and expenses. The forecast for the operating income (EBIT) was within a range of between € 170 million and € 190 million. Furthermore, a significant improvement in consolidated net earnings was expected.

These forecasts were increased several times throughout the year due to the better-than-expected business development and PUMA now expects an improvement in the gross profit margin to approxi-

mately 46.5%, an increase in other operating income and expenses in the low double-digit percentage area and an operating result (EBIT) within a range of between € 235 million and € 245 million. In accordance with previous forecasts, management continued to expect a significant improvement in consolidated net earnings in 2017.

PUMA was able to fully reach the increased forecasts in 2017 and even slightly exceed them with regard to the gross profit margin. As a result, PUMA was able to considerably exceed the improvement in operating income and in operating margin that were the original target for 2017.

More details on earnings development are provided on the next pages.

GROSS PROFIT MARGIN

In the financial year 2017, gross profit increased by 18.0% from € 1,656.4 million to € 1,954.3 million.

The gross profit margin increased by 160 base points from 45.7% to 47.3%, as PUMA was able to more than compensate for the negative currency exchange effects based on the weakness of individual currencies against the US dollar through improvements in sourcing, higher sales of new products with higher margins, a higher share of its own retail store sales and selective price adjustments.

The gross profit margin in the footwear segment increased considerably from 42.5% in the previous year to 45.5%. The apparel gross profit margin increased from 48.4% to 49.0% and in accessories it increased from 47.9% to 48.5%.

OTHER OPERATING INCOME AND EXPENSES

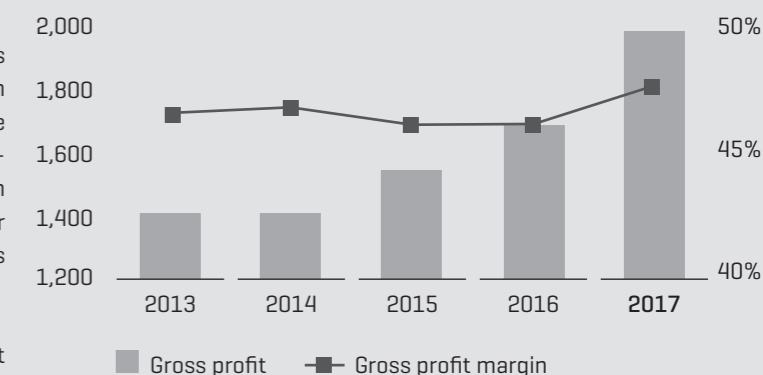
The consistent focus on the strict monitoring of other operating income and expenses continued to be top priority for PUMA in financial year 2017.

Nevertheless, further investment was made in a targeted manner in marketing so as to increase PUMA's brand heat and to position PUMA as the fastest sports brand in the world. Likewise, there was continued investment in modernizing the Company's own retail stores. The opening of new retail stores contributed to the increase in other operating income and expenses. Furthermore, progress was made in modernizing our IT infrastructure.

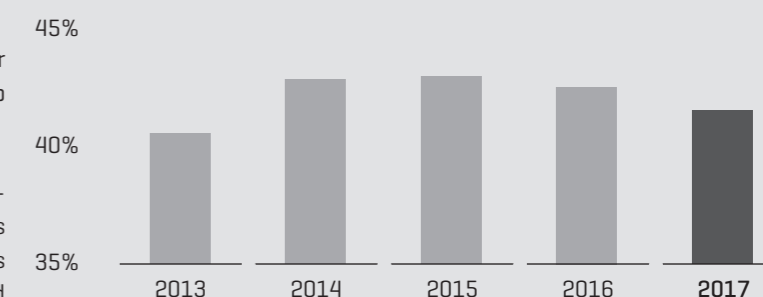
Other operating income and expenses increased in financial year 2017 by 11.7% from € 1,544.5 million to € 1,725.6 million. In percent of sales, the cost ratio improved from 42.6% to 41.7%. The decline in the cost ratio reflects the operating leverage achieved and significantly contributes to the increase in operating result.

Within the distribution expenses, there was an increase in expenses for marketing/retail by 12.4% from € 732.3 million to € 822.9 million. This development is primarily in connection with the consistent implementation of the *Forever Faster* brand campaign and the increased number of the Company's own retail stores. Due to the strong sales growth, the cost ratio nevertheless reduced from 20.2% to 19.9%. Other sales and distribution expenses stood

F.9 GROSS PROFIT/GROSS PROFIT MARGIN (€ million)



F.10 OPERATING EXPENSES AS A % OF CONSOLIDATED SALES



at € 497.5 million, an increase of 10.5%. The expense ratio decreased from 12.4% to 12.0%.

Expenditure for research and development/product management increased overall by 5.1% to € 98.5 million in 2017 (previous year: € 93.7 million). The cost ratio reduced slightly to 2.4% (previous year: 2.6%).

Other operating income reduced from € 0.9 million in the previous year to € 0.3 million in 2017.

The administration and general expenses increase by 14.0% from € 269.3 million to € 307.0 million. The increase resulted inter alia from higher expenses for warehouses and IT. The cost ratio of administration and general expenses was unchanged at 7.4%.

Depreciation/amortization totaling € 70.3 million (previous year: € 59.9 million) is included under the respective cost items. This represents a 17.5% increase in depreciation/amortization compared to the previous year.

OPERATING INCOME (EBIT)

The operating result improved in 2017 by 91.7% from € 127.6 million to € 244.6 million. This result is at the upper end of the adjusted EBIT forecast (range of between € 235 million and € 245 million).

The operating margin therefore considerably improved from 3.5% in 2016 to 5.9% in the reporting year. This is mainly due to the sales growth in connection with a moderate increase in other operating income and expenses and the simultaneous improvement of the gross profit margin.

FINANCIAL RESULT

The financial result reduced in 2017 from € -8.7 million to € -13.4 million, with almost stable financial income of € 10.3 million (previous year: € 10.5 million) and almost unchanged expenses from currency conversion differences from € 6.9 million (previous year: € 6.4 million). Interest rate expenses increased in the financial year due to the increased financing expenses in connection with currency hedging contracts from € 13.4 million to € 17.8 million. The result from the associated company Wilderness Holdings Ltd., which also flows into the financial result, increased in financial year 2017 to € 1.6 million (previous year: € 1.2 million).

EARNINGS BEFORE TAXES (EBT)

In the financial year 2017, PUMA generated earnings before taxes of € 231.2 million, an improvement of 94.5% from the previous year (€ 118.9 million). Tax expenses were € 63.3 million compared to € 30.5 million in the previous year and the tax ratio increased slightly from 25.7% to 27.4% in 2017.

NET EARNINGS ATTRIBUTABLE TO NON-CONTROLLING INTERESTS

Earnings attributed to non-controlling interests are based on our joint ventures in the North American market and increased in 2017 by 23.7% to € 32.2 million (previous year: € 26.0 million). These companies concern Janed, which distributes socks and bodywear, PUMA Accessories North America and PUMA Kids Apparel that focuses on selling clothing for children.

CONSOLIDATED NET EARNINGS

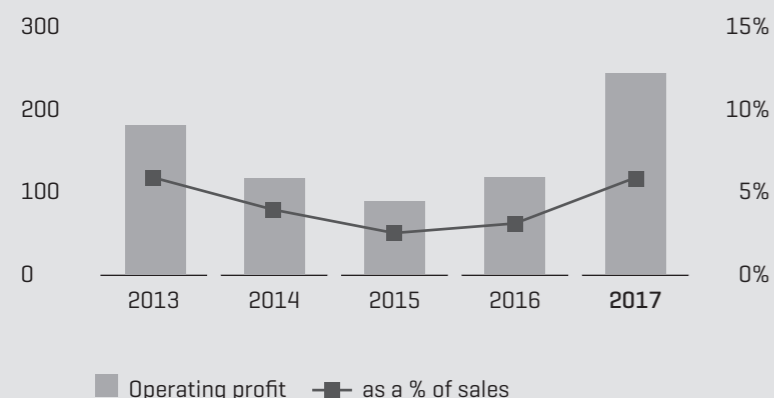
Consolidated net earnings more than doubled in financial year 2017 and increased by 117.7% from € 62.4 million to € 135.8 million. Strong sales growth in connection with the moderate increase in other operating income and expenses with the simultaneous improvement of the gross profit margin were in particular crucial for the considerable improvement. In contrast, the financial result declined and there was a slight increase in the tax ratio.

Earnings per share as well as diluted earnings per share increased accordingly by 117.7% to € 9.09 in comparison to € 4.17 in the previous year.

DIVIDENDS

The Managing Directors and the Administrative Board will propose to the Annual General Meeting on Thursday, April 12, 2018 to distribute a one-off dividend of € 12.50 per share from PUMA SE's retained earnings for financial year 2017 (previous year: regular dividend € 0.75). The dividends will be distributed in the days following the Annual General Meeting at which the resolution on the distribution is adopted.

F.11 OPERATIONAL RESULT - EBIT (€ million)



REGIONAL DEVELOPMENT

Consolidated sales increased in 2017, currency-adjusted by 15.9%. All regions contributed to this development with double-digit growth rates.

Growth momentum was particularly high in the **EMEA** region. Sales increased in the reporting currency, the euro, by 19.1% to € 1,646.2 million. This corresponds to a currency-adjusted increase of 19.5%. Particularly strong momentum came from France, the DACH region (Germany, Austria and Switzerland) and the UK which recorded double-digit sales growth. Moreover, Russia and South Africa also developed very positively with double-digit sales growth. The EMEA region accounted for 39.8% of consolidated sales in comparison to 38.1% in the previous year.

In the product segments, sales of footwear recorded a currency-adjusted increase by 34.8%. Sales of apparel increased, currency-adjusted by 8.2% and a sales increase of 10.4%, currency-adjusted, could be achieved in accessories.

Sales in the **Americas** region increased in the reporting currency, the euro, by 11.6% to € 1,494.8 million. Currency-adjusted, sales increased by 14.3% where both North and Latin America contributed to the sale increase with double-digit growth rates. The share of the Americas region in Group sales reduced slightly from 36.9% in the previous year to 36.1% in 2017.

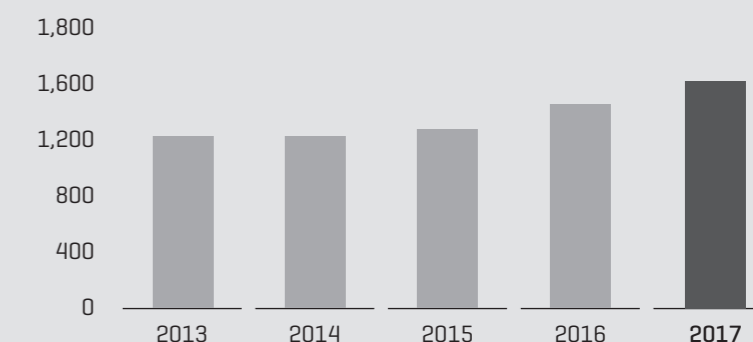
Looking at the product segments, both footwear (currency-adjusted +17.6%), apparel (+11.2%), as well as accessories (+11.0%) showed very strong double-digit growth.

In the **Asia/Pacific** region, sales rose in the reporting currency, the euro, by 10.0% to € 994.9 million. The currency-adjusted sales increase was 12.7%. The main driver of growth in the region was in particular China followed by Australia, which each recorded double-digit growth rates. In contrast, sales in Japan declined slightly compared to the previous year. The share of the Asia/Pacific region in Group sales reduced slightly from 24.9% in the previous year to 24.1% in 2017.

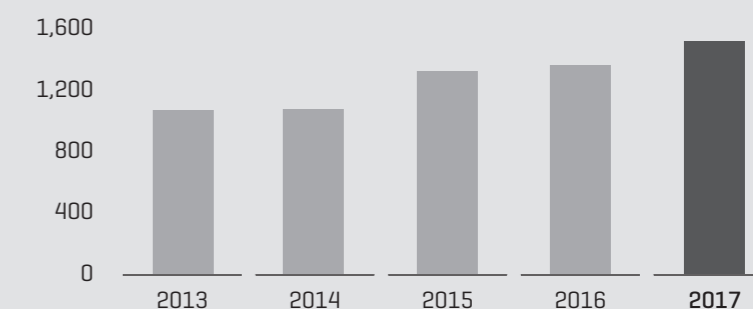
In relation to the product segments, the footwear segment was able to continue strong growth. Currency-adjusted footwear sales rose by 17.4%.

Currency-adjusted apparel sales were up by 11.1%. In contrast, Accessories only recorded close to stable sales progression compared to the previous year (currency-adjusted -0.8%), which is mainly due to sales of golf clubs.

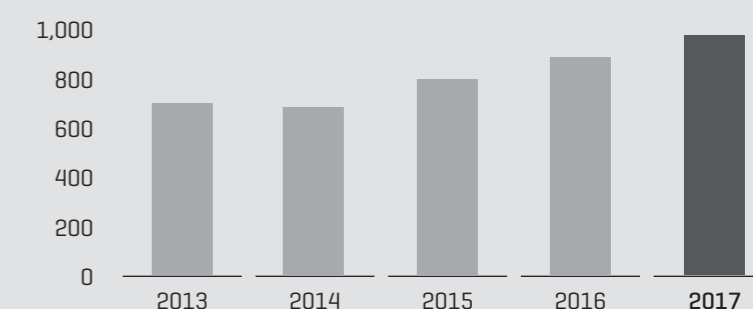
F.12 EMEA SALES (€ million)



F.13 AMERICAS SALES (€ million)



F.14 ASIA/PACIFIC SALES (€ million)



NET ASSETS AND FINANCIAL POSITION

T.2 BALANCE SHEET

	12/31/2017		12/31/2016		+/- %
	€ million	%	€ million	%	
Cash and cash equivalents	415.0	14.5	326.7	11.8	27.0
Inventories	778.5	27.3	718.9	26.0	8.3
Trade receivables	503.7	17.7	499.2	18.1	0.9
Other current assets (working capital)	164.0	5.7	141.4	5.1	15.9
Other current assets	23.6	0.8	79.2	2.9	-70.2
Current assets	1,884.8	66.0	1,765.4	63.8	6.8
Deferred taxes	207.9	7.3	229.5	8.3	-9.4
Other non-current assets	761.1	26.7	770.2	27.9	-1.2
Non-current assets	969.0	34.0	999.7	36.2	-3.1
Total assets	2,853.8	100.0	2,765.1	100.0	3.2
Current financial liabilities	29.0	1.0	25.3	0.9	14.5
Trade liabilities	646.1	22.6	580.6	21.0	11.3
Other current liabilities (working capital)	306.1	10.7	242.3	8.8	26.3
Other current liabilities	75.2	2.6	46.6	1.7	61.3
Current liabilities	1,056.5	37.0	894.9	32.4	18.1
Deferred taxes	37.6	1.3	63.1	2.3	-40.4
Pension provisions	29.7	1.0	31.6	1.1	-5.8
Other non-current liabilities	73.3	2.6	53.3	1.9	37.6
Non-current liabilities	140.7	4.9	148.0	5.4	-4.9
Shareholders' equity	1,656.7	58.1	1,722.2	62.3	-3.8
Total liabilities and shareholders' equity	2,853.8	100.0	2,765.1	100.0	3.2
Working capital	493.9		536.6		-7.9
- in % of consolidated sales	11.9%		14.8%		

EQUITY RATIO

PUMA continues to have an extremely solid capital base. Total assets increased as of December 31, 2017, by 3.2% from € 2,765.1 million to € 2,853.8 million. As equity reduced by 3.8% from € 1,722.2 million to € 1,656.7 million due to negative effects from currency conversion which are directly recorded in the other comprehensive income and therefore in equity, this resulted in a reduction of the equity ratio by 4.2 percentage points from 62.3% to 58.1%.

WORKING CAPITAL

Our continued focus on working capital management and currency exchange effects led to a reduction in the working capital by 7.9% to € 493.9 million. In order to ensure the availability of products, even with increased demand and to cover the increased need for products due to new retail stores, inventories increased compared to the previous year by 8.3% from € 718.9 million to € 778.5 million. Trade receivables increased slightly by 0.9% from € 499.2 million to € 503.7 million. Trade liabilities increased by 11.3% and amounted to € 646.1 million as at December 31, 2017, compared to € 580.6 million in the previous year.

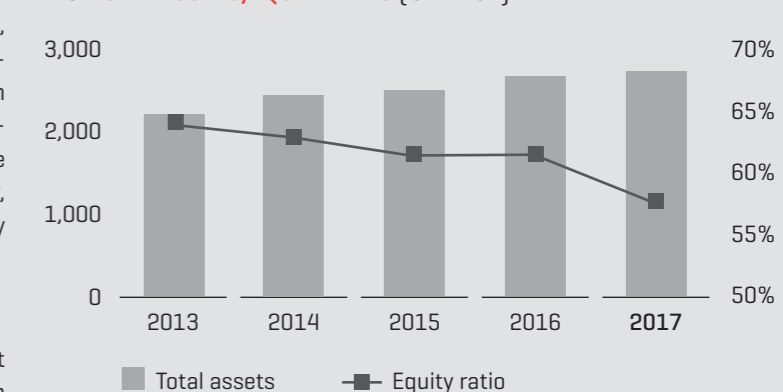
OTHER ASSETS AND OTHER LIABILITIES

Other current assets, which include the positive market value of derivative financial instruments, decreased compared to the previous year by 70.2% to € 23.6 million.

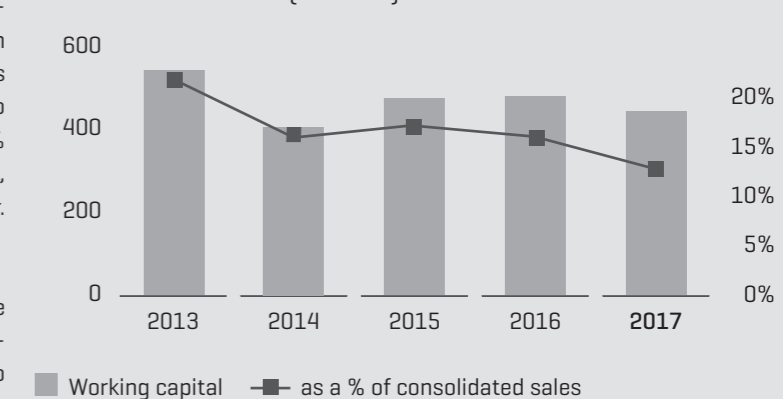
Other non-current assets, consisting mainly of intangible assets and property, plant and equipment, remained broadly stable at € 761.1 million.

Other current liabilities, which include the negative market value of derivative financial instruments, increased compared to the previous year from € 46.6 million to € 75.2 million.

F.15 TOTAL ASSETS/EQUITY RATIO (€ million)



F.16 WORKING CAPITAL (€ million)



Pension provisions reduced slightly in 2017 by 5.8% to € 29.7 million.

Other non-current liabilities increased compared to the previous year by 37.6% to € 73.3 million. The increase is connected with the long-term loan to expand the building at the Herzogenaurach location.

CASH FLOW**T.3 CASH FLOW STATEMENT**

	2017	2016	
	€ million	€ million	+/- %
Earnings before taxes (EBT)	231.2	118.9	94.5
Financial result and non cash effected expenses and income	99.7	64.1	55.6
Gross cash flow	330.9	182.9	80.9
Change in current assets, net	-50.6	-0.2	-
Tax, interest and dividend payments	-53.1	-51.6	2.9
Net cash from operating activities	227.2	131.1	73.3
Payment for acquisition of shareholdings	0.0	-6.8	-
Payments for investing in fixed assets	-122.9	-84.3	45.7
Other investing activities	12.7	9.8	29.3
Net cash used in investing activities	-110.3	-81.4	35.5
Free cash flow	116.9	49.7	135.2
Free cash flow (before acquisitions)	116.9	56.5	106.8
- in % of consolidated sales	2.8%	1.6%	-
Net cash used in financing activities	-23.4	-61.1	-
Effect of exchange rate on cash	-5.3	-0.7	-
Change in cash and cash equivalents	88.3	-12.1	-
Cash and cash equivalents at beginning of the financial year	326.7	338.8	-3.6
Cash and cash equivalents at the end of the financial year	415.0	326.7	27.0

Gross cash flow improved in financial year 2017 due to the higher pre-tax profit by 80.9% from € 182.9 million to € 330.9 million. The financial result and non-cash effected expenses and income,

which in particular include depreciation and amortization of property, plant and equipment, amounted to € 99.7 million in 2017.

The focus on working capital management significantly contributed to the improvement of cash flow from operating business activity. In financial year 2017, net cash from operating activities increased from € 131.1 million in the previous year to € 227.2 million. The considerable improvement is due to the higher pre-tax profit as well as due to the decline of net working capital* in 2017. By contrast, the cash outflow from tax, interest and dividend payments increased by 2.9% to € 53.1 million.

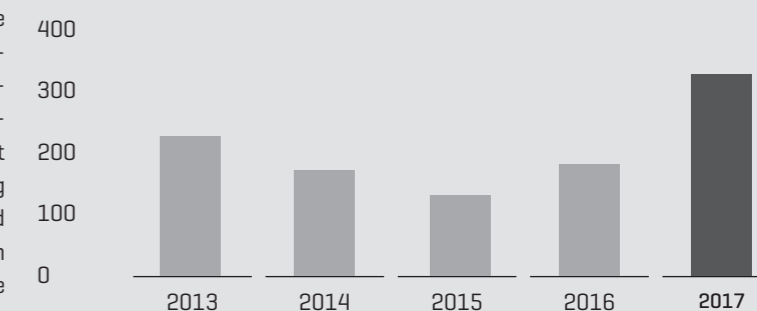
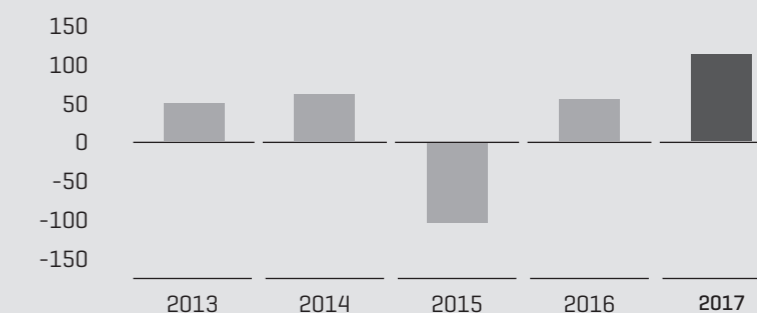
The cash outflow from investing activities increased in the reporting year by 35.5% from € 81.4 million to € 110.3 million. Investment in fixed assets mainly involved investment in the company's own retail stores, IT infrastructure and the expansion of the building in Herzogenaurach in financial year 2017. Investments increased from € 84.3 million in the previous year to € 122.9 million. Other investing activities are associated with incoming payments from disposals of assets.

The free cash flow before acquisitions is the balance of the cash inflows and outflows from current operating and investing activities. Furthermore, an adjustment for payments in association with acquisitions is made. As a result of the higher pre-tax profit and the improvement of the cash flow from working capital, free cash flow before acquisitions improved by 106.8% from € 56.5 million to € 116.9 million. In percent of consolidated sales, free cash flow before acquisitions amounted to 2.8% compared to 1.6% in the previous year.

* Net working capital includes normal working capital line items plus current assets and liabilities, which are not normally part of the working capital calculation.

Cash flow from financing activities for financial year 2017 mainly resulted from dividend payments to PUMA SE shareholders of € 11.2 million and dividend payments to non-controlling interests of € 13.4 million. Net cash used in financing activities totaled € 23.4 million [previous year: cash outflow of € 61.1 million].

As of December 31, 2017, PUMA had cash and cash equivalents of € 415.0 million, an increase in cash and cash equivalents of 27.0% compared to the previous year (€ 326.7 million). The PUMA Group also had credit facilities totaling € 497.1 million as of December 31, 2017 [previous year: € 487.6 million]. Unutilized credit lines totaled € 440.2 million on the reporting date, compared to € 433.1 million in the previous year.

F.17 GROSS CASH FLOW (€ million)**F.18 FREE CASH FLOW** (before acquisitions) (€ million)

MANAGING DIRECTOR'S STATEMENT REGARDING THE BUSINESS DEVELOPMENT AND THE OVERALL SITUATION OF THE PUMA GROUP

We are extremely satisfied with the course of business and economic development in the last financial year. In 2017 sales and profitability have developed significantly better than originally expected. As a result, our forecast for financial year 2017 saw an upwards increase several times throughout the year. At the end of 2017, the increased financial targets were fully achieved and were even slightly exceeded with regard to the development of the gross profit margin. This success gives us confirmation that we are on the right path with the consistent implementation of the *Forever Faster* company strategy.

The strong sales growth in 2017 (currency-adjusted +15.9%) led to PUMA being able to exceed the symbolic sales mark of four billion euros for the first time in the Company's history. This meant that the sale of our products in our own retail stores and to our wholesale customers continued to improve. In our opinion, this is attributable above all to the increase in our brand heat and the improvement of our product range. With a view to profitability in 2017, we also improved significantly and achieved a considerable improvement in the operating result (EBIT), consolidated net earnings and the earnings per share. The operating result increased in the past financial year due to increased sales and thanks to the improved gross profit margin, as well as the improved operating leverage, by 91.7% from € 127.6 million to € 244.6 million. Consolidated net earnings and earnings per share more than doubled in 2017.

With regard to the consolidated balance sheet, we believe that PUMA has continued to have an extremely solid capital base (equity of approximately € 1.7 billion, equity ratio 58.1%). Furthermore, the ongoing focus on working capital management contributed to the fact that working capital reduced by 7.9% compared to the previous year despite the significant increase in sales.

The improvement of the income situation and focus on working capital also led to a considerable improvement in cash flow in the past financial year. Free cash flow before acquisitions more than doubled from € 56.5 million in the previous year to € 116.9 million. Cash and cash equivalents amount to € 415.0 million on the reporting date.

As a result, the PUMA group is characterized by an overall solid asset, financial and income situation at the time the Group management report was prepared. This enables us and the Administrative Board to propose a one-off dividend of € 12.50 per share for financial year 2017 (previous year: regular dividend € 0.75 per share) to the Annual General Meeting on Thursday, April 12, 2018.

COMMENTS ON THE GERMAN GAAP FINANCIAL STATEMENTS OF PUMA SE

PUMA SE's financial statements have been prepared pursuant to the rules of the German Handelsgesetzbuch (HGB - German Commercial Code).

PUMA SE is the parent company of the PUMA Group. PUMA SE's results are significantly influenced by the directly and indirectly held subsidiaries and shareholdings. The business development of PUMA SE is essentially subject to the same risks and opportunities as the PUMA Group.

PUMA SE is responsible for wholesale business in the DACH region, consisting of the home market of Germany, Austria and Switzerland. Furthermore, PUMA SE is also responsible for managing global distributors in the area of motorsport, the pan-European distribution for individual key accounts and sourcing products from European production companies as well as global licensing management. In addition, PUMA SE acts as a holding company within the PUMA Group and is as such responsible for international product development, marketing and the areas of finance, operations and PUMA's strategic direction.



RESULTS OF OPERATIONS

T.4 PROFIT AND LOSS STATEMENT (German GAAP, HGB)

	2017		2016		+/- %
	€ million	%	€ million	%	
Net sales	629.2	100.0	540.3	100.0	16.4
Other operating income	60.7	9.6	57.4	10.6	5.7
Material expenses	-201.9	-32.1	-154.5	-28.6	30.7
Personnel expenses	-105.5	-16.8	-86.1	-15.9	22.5
Depreciation	-15.8	-2.5	-14.1	-2.6	12.6
Other operating expenses	-507.8	-80.7	-406.1	-75.2	25.0
Total expenses	-831.0	-132.1	-660.8	-122.3	25.8
Financial result	279.1	44.4	145.3	26.9	92.1
Income before tax	137.9	21.9	82.2	15.2	67.8
Income tax	-9.3	-1.5	-3.5	-0.6	164.8
Net income	128.7	20.4	78.7	14.6	63.5

Sales (including royalties and commission income) overall increased in financial year 2017 by 16.4% to € 629.2 million. The increase was a result of increased sales in the DACH region, strong sales growth in individual regions and higher royalties and commission income. Product sales in the DACH region increased by 24.1% to € 227.4 million. At the same time, product sales in the other regions increased to € 73.2 million. Subsequently, PUMA SE sales from the sale of products increased overall by 34.2% to € 300.6 million. The royalties and commission income included in sales increased by 3.0% to € 289.7 million and other sales increased by 11.1% to € 38.8 million.

Other operating income amounted in 2017 to € 60.7 million (previous year: € 57.4 million) and in particular includes realized and unrealized income from currency conversion with regard to the reporting date valuation of receivables and payables in foreign currencies.

The total **expenditure** from material expenses, personnel expenses, depreciations/amortizations and other operating expenses increased compared to the

previous year by 25.8% to € 831.0 million (2016: total € 660.8 million). The increase in material expenses was associated with the increase in sales.

Personnel expenses increased among other things due to the increased number of employees. Other operating expenses increased due to targeted further investment in marketing.

The **financial result** increased compared to the previous year by 92.1% to € 279.1 million. The cause for the increase was higher income from profit transfer agreements and decreasing expenses from loss absorption. In addition, write-ups on financial investments were made in 2017 which contrast the depreciations/amortizations on financial investments in the previous year.

The **income before tax** increased by 67.8% from € 82.2 million to € 137.9 million. Expenses for **income taxes** increased from € 3.5 million to € 9.3 million. **Net income** amounted to € 128.7 million compared to € 78.7 million in the previous year.

NET ASSETS

T.5 BALANCE SHEET (German GAAP, HGB)

	12/31/2017		12/31/2016		+/- %
	€ million	%	€ million	%	
Total non-current assets	559.8	44.0	507.6	43.8	10.3
Inventories	57.9	4.6	50.2	4.3	15.4
Receivables and other current assets	524.6	41.2	523.0	45.2	0.3
Cash and cash equivalents	119.4	9.4	73.1	6.3	63.3
Total current assets	701.9	55.2	646.3	55.8	8.6
Others	10.5	0.8	3.7	0.3	187.1
Total assets	1,272.2	100.0	1,157.6	100.0	9.9
Equity	665.7	52.3	547.8	47.3	21.5
Accruals/provision	102.8	8.1	63.1	5.4	63.0
Liabilities	502.1	39.5	544.5	47.0	-7.8
Others	1.6	0.1	2.3	0.2	-28.3
Total liabilities & shareholders' equity	1,272.2	100.0	1,157.6	100.0	9.9

Total non-current assets increased in 2017 by 10.3% to € 559.8 million. The increase resulted mainly from investments in intangible assets and in the new building and the write-up of financial investments.

In **total current assets**, inventories increased by 15.4% to € 57.9 million due to the increase of business volume. Trade receivables and receivables from affiliated companies remained almost unchanged in comparison to the previous year.

On the **liabilities side**, equity increased due to the net income by 21.5% to € 665.7 million. That corresponds to an improvement of the equity ratio from 47.3% to 52.3%. The increase in provisions resulted from higher personnel provisions and higher provisions for outstanding invoices. The decline in liabilities mainly resulted from the repayment of liabilities existing towards affiliated companies.

COMPENSATION REPORT

FINANCIAL POSITION

T.6 CASH FLOW STATEMENT (German GAAP, HGB)

	2017	2016	
	€ million	€ million	+/- %
Cash flow from operating activities	-2.2	-21.3	-
Cash flow from investing activities	-68.3	-63.0	8.5
Free cash flow	-70.5	-84.3	-
Cash flow from financing activities	116.8	109.8	6.4
Change in cash and cash equivalents	46.3	25.5	-
Cash and cash equivalents at beginning of the financial year	73.1	47.6	53.6
Cash and cash equivalents at year-end	119.4	73.1	63.3

The positive development of working capital significantly contributed to the improvement of **cash flow from operating business activity**. Cash outflow from **investing activities** increased slightly from € -63.0 million to € -68.3 million. This resulted in an overall improvement in **free cash flow** of € -84.3 million in the previous year to € -70.5 million in 2017.

The **cash flow from financing activity** showed a cash inflow of € 116.8 million in 2017 (previous year: € 109.8 million). The increase compared to the previous year resulted from taking out a loan to finance the new building.

This led to an overall increase in cash and cash equivalents from € 73.1 million to € 119.4 million. Moreover, PUMA SE also has various financing credit lines at its disposal. As of December 31, 2017, the credit lines amounted to € 320.7 million and were not used as at the reporting date.

OUTLOOK

For the financial year 2018 PUMA SE expects a slight increase in net sales and income before tax.

The proposal of a one-off dividend of € 12.50 per share for the financial year 2017 will lead to a significant reduction in the equity ratio in the financial statements of PUMA SE according to German Commercial Code.

COMBINED NON-FINANCIAL REPORT

Due to the CSR Guideline Implementation Law, PUMA was obligated to submit a non-financial explanation for the first time in financial year 2017.

Sustainability is an important element in PUMA's company strategy. Social, economic and, environmental sustainability have been core values at PUMA for years. Therefore, PUMA publishes its Annual Report each year on the day of the Annual General Meeting, which contains the sustainability report for the past year, including the combined non-financial report, in addition to the Combined Management Report and the Consolidated Financial Statements. Furthermore, important sustainability information can be found on PUMA's website in the sustainability section (<http://about.PUMA.com/en/sustainability>). PUMA is planning to publish its sustainability report for financial year 2017 on Thursday, April 12, 2018, the day of PUMA SE's Annual General Meeting.

RELATIONSHIPS WITH AFFILIATED COMPANIES

At the end of the dependent company report given by the Managing Directors for the financial year 2017, the following statement was given: "Under the circumstances which were known to the Managing Directors at the time when the transactions listed in the report on relationships with affiliated companies were made, PUMA SE received an appropriate consideration in all cases. There were no reportable measures taken or not taken in the reporting period."

THE MANAGING DIRECTORS

The compensation of the Managing Directors, which is determined by the Administrative Board, consists of non-performance-based and performance-based components. The non-performance-based components consist of a fixed salary and non-cash compensation, whereas the performance-based components consist of bonuses and components with a long-term incentive effect. Along with job assignments and performance of each individual Managing Director, the criteria for calculating the total remuneration are the economic situation, long-term strategic planning and related targets, the long-term durability of targeted results and the Company's long-term prospects.

A fixed salary is paid out monthly as non-performance-based basic compensation. In addition, the Managing Directors receive non-cash compensation, such as company cars, pension contributions and insurance premiums. In principle, these benefits are granted to all Managing Directors in an equal manner and are included in the non-performance-based compensation. The fixed compensation for the three Managing Directors amounted to € 2.1 million in the financial year (previous year: € 1.9 million). Non-cash compensation totaled € 0.1 million (previous year: € 0.1 million).

The bonus component of performance-related compensation is mainly based on the PUMA Group's operating income (EBIT) and free cash flow and is staggered according to the degree to which targets are met. In addition, qualitative individual goals are set. An upper limit is also agreed. In the financial year, variable bonuses came to € 3.9 million (previous year: € 2.5 million).

Pro-rata provisions totaling € 8.4 million (previous year: € 2.1 million) were set up for the existing compensation program (virtual shares/monetary units) with long-term incentives (from the years 2014 to 2017) for Managing Directors in financial year 2017 according to the vesting periods. Under the perfor-

mance-based program, 70% of the compensation will be based on the medium-term performance of PUMA SE's share and 30% will be based on the medium-term performance of Kering S.A.'s share in relation to benchmark companies. Further information on this program can be found in Section 19 of the Notes to the Consolidated Financial Statements. In addition, a payment of € 0.4 million (previous year: € 0.0 million) was made in connection with the *Stock Option Program 2012*, which expired at the end of April 2017.

Managing Directors have pension commitments as part of deferred compensation, which are paid from the aforementioned performance-based and/or non-performance-based remuneration for which the Company has taken out reinsurance for pension commitments. The proportion of the pension capital that is already financed through contributions to the pension liability insurance is deemed to be vested. During the financial year, € 0.4 million was allocated for Managing Directors (previous year: € 0.4 million). The present value of the pension benefits granted to active Managing Directors in the amount of € 4.5 million as of December 31, 2017 (previous year: € 2.6 million) was offset against the pledged asset value of the pension liability insurance policy, which was of an equal amount.

There are performance-based pension obligations to former members of the Board of Management and their widows/widowers amounting to € 3.3 million (previous year: € 3.5 million) and contribution-based pension obligations in association with deferred payment from previous members of the Board of Management and Managing Directors of € 10.3 million (previous year: € 10.1 million). Both items are accordingly recognized as liabilities under pension provisions, unless they are offset against asset values of an equal amount. Pension obligations to former members of the Board of Management and their widows/widowers amounted to € 0.2 million (previous year: € 0.2 million).

RISK AND OPPORTUNITY MANAGEMENT

ADMINISTRATIVE BOARD

In accordance with the Articles of Association, the Administrative Board has at least 3 members; it currently consists of 6 members. The compensation of the Administrative Board is comprised of a fixed and a performance-based component. The total fixed compensation amounted to € 0.3 million (previous year: € 0.3 million).

In accordance with the Articles of Association, each member of the Administrative Board receives a fixed annual compensation in the amount of € 25.0 thousand. The fixed compensation is increased by an additional fixed annual amount of € 25.0 thousand for the Chairman of the Administrative Board, € 12.5 thousand for the Vice Chairman of the Administrative Board, € 10.0 thousand for each committee chairman

(excluding the Nominating Committee) and € 5.0 thousand for each committee member (excluding the Nominating Committee).

In addition, each Administrative Board member receives performance-based compensation equal to € 20.00 for each € 0.01 by which the earnings per share figure exceeds a minimum amount of € 16.00 per share. The performance-based compensation amounts to a maximum of € 10.0 thousand per year. The Chairman of the Administrative Board receives twice this amount (maximum € 20.0 thousand) and the Vice Chairman receives one and a half times this amount (maximum € 15.0 thousand) in compensation. Since earnings per share are below the minimum amount in the financial year, no performance-based compensation will be paid.

Entrepreneurial activities are always associated with uncertainties and risks. This is particularly true for the fast-paced sports and lifestyle industry in which PUMA operates. Due to the global nature of business in this industry, PUMA is constantly exposed to risks and opportunities that must be identified and managed. Here, we need an effective risk and opportunity management through which risks and opportunities can be systematically recognized and monitored. A risk is defined as one or more future events with unplanned, negative effects for plans through to the continued existence of the Company. Similarly, an opportunity is defined as one or more events with unplanned, positive consequences for PUMA.

The Managing Directors of PUMA SE have overall responsibility for the risk and opportunity management system. The *Risk Management Committee* (hereinafter *RMC*) is a management-level committee responsible for the design and monitoring of the risk and opportunity management system, thereby acting as the first point of contact for risk report preparation. The task of the operational coordination and implementation of the Group-wide risk and opportunity management system has been transferred to Group Internal Audit & GRC (Governance, Risk Management & Compliance). Structured individual interviews (risk interviews) are conducted regularly across the group (currently twice annually) with executives at the management level below the Managing Directors (risk owners). The objective of these interviews is to systematically identify, validate and categorize risks. The Group Internal Audit & GRC department provides a uniform framework for the assessment of risks. The assessment considers probability of occurrence, the potential effect and the control of the risk in question.

The risks identified and assessed during the risk interviews are presented to the RMC in an aggregated form (the *risk heat map*). The RMC consists of a fixed group of executives from various corporate divisions, including the Managing Directors. The position of RMC Chairman is always filled by a Managing Director. The results of the RMC meetings are reported to the Audit Committee (sub-committee of the Administrative Board) by the Chair of the RMC and the Head of the Group Internal Audit & GRC department. An integrated GRC tool used to document the risk management processes is available to the Group Internal Audit & GRC department and to the risk owners.

PUMA also has a comprehensive reporting and controlling system, which is an essential component of its risk management approach. PUMA's reporting and controlling system is based on monthly financial reporting as well as the review and plausibility reports on reported information issued by Controlling.

Managers analyze opportunities and risks in annual planning discussions around the world, setting targets and defining courses of action based on the results. The comprehensive reporting system continuously monitors and generates reports on compliance with the set targets. This enables PUMA to promptly identify any deviations or negative developments and to initiate any necessary countermeasures in a timely manner.

RISK AND OPPORTUNITY CATEGORIES

MACROECONOMIC DEVELOPMENTS

As an internationally acting Group, PUMA is exposed to global macroeconomic developments and the associated risks. For example, economic developments in important sales markets may have an effect on consumer behavior. This can have positive or negative effects on the planned sales and results. Likewise, political changes, exchange rate fluctuations, changes to the legal framework and social developments may have an effect.

Overall, PUMA manages these challenges with geographic diversification and the development of alternative scenarios for the possible occurrence of serious events. This applies in particular to political development and possible change of legal framework conditions which are continuously observed by PUMA.

BRAND IMAGE

Brand image and brand desirability are of key importance for PUMA, as consumer behavior can have a negative effect on the brand as well as a positive one. Accordingly, PUMA has formulated the guiding principle of *We want to be the fastest sports brand in the world* in order to underline the Company's long-term direction and strategy. The *Forever Faster* brand promise does not just stand for PUMA's product range as a sports company, but also applies to all company processes.

PUMA faces the brand image risks in particular through cooperating with brand ambassadors who embody the core of the brand and PUMA's brand values [*courageous, confident, determined and joyful*] and have a large potential for influencing our target group.

For example, we have far-reaching cooperations with Rihanna and The Weeknd in the area of sport style and with the Italian national football team, Arsenal FC and Borussia Dortmund in the area of sport performance. In 2017, the portfolio was also expanded with internationally important brand ambassadors like Selena Gomez, Big Sean and Lewis Hamilton. Furthermore, long-term sponsoring agreements have been concluded with Borussia Mönchengladbach and Olympique Marseille football clubs.

COUNTERFEIT PRODUCTS

Counterfeit products can cause damage to consumer confidence in the brand and can devalue PUMA's brand image. For this reason, PUMA has made fighting brand piracy a top priority. PUMA's intellectual property team does more than just protect a strong global intellectual property portfolio of trademarks, designs and patents. PUMA also works closely with customs and other law-enforcement authorities around the world and provides input regarding the implementation of effective laws to protect intellectual property.

SOURCING AND THE SUPPLY CHAIN

The majority of PUMA products is produced in selected markets in Asia (in particular China, Vietnam, Bangladesh and India). Production in these countries and transport in distribution countries is associated with significant risks for PUMA. For instance, certain risks may result from factors such as fluctuations in exchange rates, changes in taxes and customs duties, trade restrictions, natural disasters and political instability, as well as the international threat of terrorism.

Risks may also result from an overdependence on individual manufacturers. The portfolio is regularly reviewed and adjusted to avoid creating a dependence on individual suppliers and sourcing markets. To ensure that the necessary future production capacity will be available, framework agreements are generally concluded for extended periods.

There is also the risk of a breach of ILO (International Labor Organization) core labor standards by our suppliers. In addition, there is a risk that suppliers will not adhere to environmental standards or use hazardous chemicals in production, resulting in negative reporting. Inter alia, the PUMA Sustainability Team is also therefore tasked with verifying compliance with the applicable standards in regular audits of suppliers.

PRODUCT AND MARKET ENVIRONMENT

Recognizing and taking advantage of relevant consumer trends early on is key to countering the risk posed by market-specific product influences, in particular the risk of substitutability in the competitive sport and lifestyle market. Only those companies that identify these trends at an early stage will be able to gain an edge over their competitors.

PUMA's targeted investments in product design and development ensures that the characteristic PUMA design of the entire product range is consistent with the overall brand strategy (Forever Faster), thereby creating a unique level of brand recognition. In particular, PUMA is focusing on the expansion and improvement of the product range for women as part of the *The future is female* initiative.

RETAIL AND eCOMMERCE

PUMA operates various distribution channels (including traditional trade, PUMA's own retail stores and eCommerce platforms) in order to reduce dependency on individual distribution paths. The focus on the company's own retail stores and its own eCommerce platforms should furthermore ensure that PUMA products are presented in an exclusive brand environment.

Distribution through the Company's own retail stores and eCommerce platforms is, however, also associated with various risks for PUMA. This includes the necessary investments in expansion and infrastructure, setting up stores, higher fixed costs and leases with long-term lease obligations which can impact on profitability should business decline. On the other hand, extending the value chain can deliver higher gross margins and provide better control over distribution. In addition, PUMA-owned retail stores can deliver PUMA brand experience directly to the end customer.

To avoid risks and take advantage of opportunities, PUMA performs in-depth location and profitability analyses before making investment decisions. As a result of the Company's controlling and key performance indicator system, negative trends can be detected early on and the countermeasures required to manage individual stores can be taken accordingly. In eCommerce, there was a particular harmonization of global activities and further investment in the IT platform so as to further optimize purchase transaction settlement, thereby improving the purchasing experience for consumers.

REPORTING IN THE MEDIA

A negative media report about PUMA, such as a product recall, infringement of laws or internal or external requirements, can also do significant damage to the brand and ultimately result in the loss of sales and profit, regardless of whether these events actually happened or were just rumors. PUMA manages this risk by way of careful press and PR work, which is managed from the Group's headquarters in Herzogenaurach, Germany. In addition, PUMA regularly seeks an open dialog with key external stakeholders (e.g. NGOs) and this has been institutionalized in the *Talks at Banz*, which have been held annually since 2003.

ORGANIZATIONAL CHALLENGES AND PROJECT RISKS

The organizational structure of PUMA with the Group's headquarters in Herzogenaurach, a central sourcing organization in Hong Kong and globally positioned distribution companies, gives the Group a global orientation. This results in a risk for PUMA that the flow of goods and information are not sufficiently supported by modern IT infrastructure. For this reason, existing business processes must be continually optimized and adapted. This is carried out systematically through targeted optimization projects, which are planned and managed centrally by a staff member.

PERSONNEL DEPARTMENT

Creative potential and the commitment and performance of our employees are important factors for the success of any business and the source of significant opportunities as well. PUMA encourages independent thinking and acting, which are key in an open corporate culture with a flat hierarchy.

PUMA's human resources strategy seeks to ensure the long-term sustainability of this successful philosophy. To achieve this goal, a control process is in place to detect and assess human-resource risks. Accordingly, special attention has been paid to managing talent, identifying key positions and high-potential individuals and optimizing talent placement and succession planning. PUMA has instituted additional national and global regulations and guidelines to ensure compliance with legal provisions.

PUMA will continue to make targeted investments in the human-resource needs of particular functions or regions in order to meet the future requirement of our corporate strategy.

LEGAL RISKS

As an international company, the PUMA Group is exposed to various legal risks. These include contractual risks or risks that a third party could assert claims and litigation for infringement of its trademark rights, patent rights or other rights. The continuous monitoring of our contractual obligations and the integration of internal and external legal experts in contractual matters should ensure that any legal risks are avoided.

COMPLIANCE RISKS

PUMA is exposed to the risk that employees violate laws, directives and company standards (compliance violations). These risks, such as theft, fraud, breach of trust, embezzlement and corruption, as well as deliberate misrepresentations in financial reporting, may lead to significant monetary and reputational damage. PUMA therefore makes use of various tools to manage these risks. They include an integrated compliance management system, the internal control system, Group controlling and the internal audit department. As part of the Compliance Management System, awareness measures are carried out on important compliance subjects (for example corruption prevention, cartel law) and corresponding guidelines introduced. The employees of PUMA also have access to an integrity hotline for reporting unethical behavior.

CURRENCY RISKS

As an international company, PUMA is subject to currency risks resulting from the disparity between the respective amounts of currency used on the purchasing and sales sides and from exchange-rate fluctuations.

PUMA's biggest sourcing market is Asia, where most payments are settled in US dollars [USD], while sales of the PUMA Group are mostly invoiced in other currencies. PUMA manages currency risk in accordance with internal guidelines. Currency forward contracts are used to hedge existing and future financial liabilities denominated in foreign currencies.

To hedge signed or pending contracts against currency risk, PUMA only concludes currency forward contracts on customary market terms with reputable international financial institutions and Kering Finance SNC. As of the end of 2017, the net requirements for the 2018 planning period were adequately hedged against currency effects.

Foreign exchange risks may also arise from intra-group loans granted for financing purposes. Currency swaps and currency forward transactions are used to hedge currency risks when converting intra-group loans denominated in foreign currencies into the functional currencies of the Group companies [euro].

In order to disclose market risks, IFRS 7 requires sensitivity analyses that show the effects of hypothetical changes in relevant risk variables on earnings and equity. The periodic effects are determined by relating the hypothetical changes caused by the risk variables to the balance of the financial instruments held as of the balance sheet date. The underlying assumption is that the balance as of the balance sheet date is representative for the entire year.

Currency risks as defined by IFRS 7 arise on account of financial instruments being denominated in a currency that is not the functional currency and is monetary in nature. Differences resulting from the conversion of the individual financial statements to the Group currency are not taken into account. All non-functional currencies in which PUMA employs financial instruments are generally considered to be relevant risk variables.

Currency sensitivity analyses are based on the following assumptions: Material primary monetary financial instruments [cash and cash equivalents, receivables, interest-bearing debt, liabilities from finance leases, non-interest-bearing liabilities] are either denominated directly in the functional currency or transferred into the functional currency through the use of currency forward contracts.

Currency forward contracts used to hedge against payment fluctuations caused by exchange rates are part of an effective cash-flow hedging relationship pursuant to IAS 39. Changes in the exchange rate of the currencies underlying these contracts have an effect on the hedge reserve in equity and the fair value of these hedging contracts.

If, as of December 31, 2017, the US dollar had appreciated [devalued] against all other currencies by 10%, the hedge reserve in equity and the fair value of the hedging contracts would have been € 120.4 million higher [lower] [December 31, 2016: € 106.2 million higher [lower]].

COUNTERPARTY RISKS

Because of its business activities, PUMA is exposed to default risk that is managed by continuously monitoring outstanding receivables and recognizing impairment losses, where appropriate. The default risk is limited where possible by credit insurance and the maximum default risk is reflected by the carrying amounts of the financial assets recognized on the balance sheet. Furthermore, default risks from other contractual financial obligations of the counterparty, such as cash at bank and derivative financial instruments result to a lower extent.

LIQUIDITY RISK

A liquidity reserve in the form of cash or cash equivalents as well as confirmed credit lines is maintained in order to ensure the Company's solvency at all times, its financial flexibility and the presence of a strategic liquidity buffer. Confirmed credit lines are made available until further notice or with a maturity period of less than one year. Furthermore, there is a loan for financing a new building with a residual term of up to four years.

PUMA continually analyzes short-term capital requirements through rolling cash flow planning at the level of the individual companies in coordination with the central Treasury Department. Thanks to the adequate liquidity of the PUMA Group and a central financing approach, any capital requirements are covered by internal financing, where and whenever possible. The central Treasury conducts medium-term liquidity planning as part of its budget process.

INTEREST-RATE RISKS

At PUMA, changes in interest rates do not have a significant impact on interest rate sensitivity and therefore do not require the use of interest rate hedging instruments.

SUMMARY

PUMA's risk management system allows the Company to fulfill the legal requirements pertaining to corporate control and transparency. The Management believes that, in an overall evaluation of the Company's risk situation, risk is limited and manageable. Due to the extremely solid balance sheet structure, in particular the high equity ratio and the positive business prospects, management does not see any particular endangerment of the continued existence of the PUMA Group.

MAIN FEATURES OF THE INTERNAL CONTROL AND RISK MANAGEMENT SYSTEM AS IT RELATES TO THE GROUP'S ACCOUNTING PROCESS

PUMA SE's Managing Directors are responsible for the preparation and accuracy of the Consolidated Financial Statements and the combined management report. The Consolidated Financial Statements were prepared in accordance with the International Financial Reporting Standards that apply in the EU, the requirements of the German Commercial Code [HGB] and the German SE Implementation Act [SEAG]. Certain disclosures and amounts are based on current estimates by management.

The Company's Managing Directors are responsible for maintaining and regularly monitoring a suitable internal control and risk management system covering the consolidated financial statements and the disclosures in the combined management report. This control and risk management system is designed to ensure the compliance and reliability of the internal and external accounting records, the presentation and accuracy of the consolidated financial statements and the combined management report and the disclosures contained therein. It is based on a series of process-integrated monitoring steps and encompasses the measures necessary to accomplish these, internal instructions, organizational and authorization guidelines, the PUMA Code of Ethics, a clear separation of functions within the Group and

the dual-control principle. The adequacy and operating effectiveness of these measures are regularly reviewed by the Group Internal Audit & GRC department.

For monthly financial reporting and consolidation, PUMA has a Group-wide reporting and controlling system that allows it to regularly and promptly detect deviations from projected figures and accounting irregularities and, where necessary, to take countermeasures.

The risk management system can regularly, as well as on an ad-hoc basis, identify events that could affect the Company's economic performance and its accounting process so that it can analyze and evaluate the resulting risks and take the necessary actions to counter them.

In preparing the consolidated financial statements and the combined management report, it is also sometimes necessary to make assumptions and estimates that are based on the information available on the balance sheet date and which will affect the reported amounts and recognition of assets and liabilities, income and expenses, contingent liabilities and other data that must be reported, as well as how these are classified.

The Administrative Board's Audit Committee meets regularly with the independent, statutory auditors, the Managing Directors and the Group Internal Audit & GRC department to discuss the results of the statutory audits of the financial statements and of the audit review with regard to the internal control and risk management system as it relates to the accounting process. The auditor reports to the Board of Management during the balance-sheet meeting on the results of annual and consolidated financial statements.

In addition to the risk and opportunity management described, the Group Internal Audit & GRC department carries out so-called *internal control self-assessments [ICSA]* at the process level for all essential business processes. In these, process owners evaluate the existing control framework on the basis of best-practice standards. The objective is to continuously improve the internal control system and to identify specific risks at process level. The results of the ICSA are reported to the Audit Committee and are used specifically by the Group Internal Audit & GRC department in risk-oriented audit planning.

SUPPLEMENTAL REPORT AND OUTLOOK

SUPPLEMENTAL REPORT

There were no events after the balance sheet date which may have a material effect on the net assets, financial position and results of operations of PUMA Group.

With regard to the future development of PUMA's shareholder structure, we would like to make reference to the ad-hoc communication from PUMA SE on January 11, 2018.

OUTLOOK

GLOBAL ECONOMY

Due to the stimulating monetary and financial policy, experts from the Kieler Institut für Wirtschaft (Kiel Institute for the World Economy) expect a further strong increase in global GDP for 2018 in its winter forecast of December 13, 2017. After a growth in global GDP of 3.8% in 2017, an increase of 3.9% is forecasted for 2018. This is a slight increase of growth prospects by 0.2 percentage points compared to the summer forecast in 2017 (GDP growth in 2018 + 3.7%). Improvement compared to the summer forecast, may, in advanced economies, result on the one hand from persistently good investment conditions for companies, that contribute to increasing profits due to more favorable financial conditions and, on the other hand, should have a positive influence on the good mood among consumers and the increasing available income in private households.

With regard to emerging countries, higher raw material prices and a robust foreign economy justify the slight increase in growth prospects.

Risks for the forecast appear in particular to exist in the financial environment in connection with the persistent normalization of monetary policy. In contrast, the uncertainties originating from the political environment appear overall to have diminished somewhat compared to the previous year's forecast.

SPORTING GOODS INDUSTRY

If there are no significant negative effects on the part of macroeconomic development, we continue to expect stable growth in the sporting goods industry in 2018. It must be assumed that the interest in

sporting activity and health awareness will continue to increase, thereby strengthening the demand for sporting articles. Higher wages and increasing domestic consumption in emerging countries should continue to stimulate the global consumption of sporting articles in 2018. Furthermore, the football World Cup in Russia in 2018 should contribute to supporting growth in the sporting goods industry.

OUTLOOK 2018

Based on the positive business development in 2017 with strong sales growth and a significant improvement in profitability, the management is confident that 2018 will be another positive year for the Company and that PUMA is well positioned to carry forward the brand's momentum.

For the full year 2018, we expect that currency-adjusted net sales will increase by approximately 10%. The gross profit margin is forecasted to improve slightly (2017: 47.3%). Operating expenses (OPEX) are expected to increase at a mid to high single-digit rate, as PUMA will continue to invest in marketing, retail and IT.

At the current exchange rate levels, PUMA's management expects that the operating result (EBIT) in 2018 will improve significantly due to higher sales and a slightly improved gross profit margin. The EBIT is therefore expected to come in between € 305 million and € 325 million (2017: € 244.6 million). Net earnings will also continue to improve significantly in 2018.

INVESTMENTS

Investments totaling around € 125 million are planned for 2018. The significant part of investments concern investments in infrastructure in order to create the operating requirements for planned long-term growth. Likewise, further investments are made in the new building and the expansion and modernization of the Company's own retail stores.

FOUNDATION FOR LONG-TERM GROWTH

The Managing Directors and the Administrative Board have established long-term strategic priorities. Action plans are being implemented in a targeted, value-oriented manner. PUMA's management believes that the Forever Faster corporate strategy will lay the foundations for positive mid-term and long-term development.

INFORMATION CONCERNING TAKEOVERS

The following information, valid December 31, 2017, is presented in accordance with Art. 9 p. 1 c) (ii) of the SE Regulation and Section 22 p. 6 of the German SE Implementation Act (SEAG), in conjunction with Sections 289a, 315a German Commercial Code (HGB). Details under Sections 289a, 315a HGB which do not apply at PUMA SE are not mentioned.

Composition of the subscribed capital (Sections 289a [1][1][1], 315a [1][1][3] HGB)

On the balance sheet date, subscribed capital totaled € 38,611,107.84 and was divided into 15,082,464 no-par-value shares. As of the balance sheet date, the Company held 136,108 treasury shares.

Shareholdings exceeding 10% of the voting rights (Sections 289a [1][1][3], 315a [1][1][3] HGB)

As of December 31, 2017 there was one shareholding in PUMA SE that exceeded 10% of the voting rights. It was held by the Pinault family via several companies controlled by them (ranked by size of stake held by the Pinault family: Financière Pinault S.C.A., Artémis S.A., Kering S.A. and SAPARDIS SE). The shareholding of Kering S.A. in PUMA SE amounted to 86.3% according to Kering's ad hoc announcement on January 11, 2018.

Statutory provisions and regulations of the Articles of Association on the appointment and dismissal of the Managing Directors and on amendments to the Articles of Association (Sections 289a [1][1][6], 315a [1][1][6] HGB)

Regarding the appointment and dismissal of Managing Directors, reference is made to the applicable statutory requirements of Art. 40 SEAG. Moreover, Section 13[1] of PUMA SE's Articles of Association stipulates that the Administrative Board shall appoint one or several Managing Director(s). It may appoint one of these Managing Directors as Chief Executive Officer and one or two as Deputy Chief Executive Officers. Pursuant to Section 13[4] of PUMA SE's Articles of Association, Managing Directors may be dismissed only for good cause, within the meaning of Section 84[3] of the German Stock Corporation Act (AktG) or if the employment agreement is terminated, in which case a resolution must be adopted by the Administrative Board with a simple majority of the votes cast. Art. 59 SE Regulation and Sections 133[1], 179 [2] [1] German Stock Corporation Act (AktG) [i. e., a simple majority of votes and a majority of at least three quarters of the share capital repre-

sented at the time the resolution is adopted] are applicable for an amendment to the Articles of Association. The Company has not made use of Section 51 SEAG. Pursuant to Art. 9[1]c(ii) of the SE Regulation (SE-VO), the requirements for changing the Articles of Association are governed by Sections 133 and 179 of the German Stock Corporation Act (AktG). The Administrative Board is authorized to make changes to the Articles of Association that affect only the text (Article 9[3] of PUMA SE's Articles of Association).

Authority of the Administrative Board to issue or repurchase shares (Sections 289a [1][1][7], 315a [1][1][7] HGB)

The authority of the Administrative Board to issue shares result from Section 4 of the Articles of Association and from the statutory provisions:

The Administrative Board shall be authorized to increase the share capital of the Company by up to € 15,000,000.00 by issuing, once or several times, new no par-value bearer shares against contributions in cash and/or kind until April 11, 2022 (Authorized Capital 2017). In case of capital increases against contributions in cash, the new shares may be acquired by one or several banks, designated by the Administrative Board, subject to the obligation to offer them to the shareholders for subscription (indirect pre-emption right). The shareholders shall generally be entitled to pre-emption rights. However, the Administrative Board shall be authorized to partially or completely exclude pre-emption rights

- to avoid peak amounts;
- in case of capital increases against contributions in cash if the pro-rated amount of the share capital attributable to the new shares for which pre-emption rights have been excluded does not exceed 10% of the share capital and the issue price of the newly created shares is not significantly lower than the relevant exchange price for already listed shares of the same class, Section 186 [3] sentence 4 AktG. The 10% limit of the share capital shall apply at the time of the resolution on this authorization by the Annual General Meeting as well as at the time of exercise of the authorization. Shares of the Company (i) which are issued or sold during the term of the Authorized Capital 2017 excluding shareholders' pre-emption rights directly or respectively applying Section 186 [3] sentence 4 AktG

or (ii) which are or can be issued to service option and convertible bonds applying Section 186 (3) sentence 4 AktG while excluding shareholders' pre-emption rights during the term of the Authorized Capital 2017, shall be counted towards said limit of 10%;

- in case of capital increases against contributions in cash insofar as it is required to grant pre-emption rights regarding the Company's shares to holders of option or convertible bonds which have been or will be issued by the Company or its direct or indirect subsidiaries to such an extent to which they would be entitled after exercising option or conversion rights or fulfilling the conversion obligation as a shareholder;
- in case of capital increases against contributions in kind for carrying out mergers or for the (also indirect) acquisition of companies, participation in companies or parts of companies or other assets including intellectual property rights and receivables against the Company or any companies controlled by it in the sense of Section 17 AktG.
- The total amount of shares issued or to be issued based upon this authorization while excluding shareholders' pre-emption rights may neither exceed 20% of the share capital at the time of the authorization becoming effective nor at the time of exercising the authorization; this limit must include all shares which have been

disposed of or issued or are to be issued during the term of this authorization based on other authorizations while excluding pre-emption rights or which are to be issued because of an issue of option or convertible bonds during the term of this authorization while excluding pre-emption rights.

The Administrative Board shall be entitled to determine the remaining terms of the rights associated with the new shares as well as the conditions of the issuance of shares.

The resolution adopted by the Annual General Meeting on May 6, 2015 authorized the company to purchase treasury shares up to a value of 10% of the share capital until May 5, 2020.

Significant agreements of the Company which are subject to a change of control as a result of a takeover bid and the resulting effects [Section 289a [1] [1][8], 315a [1][1][8] HGB]

Material financing agreements of PUMA SE with its creditors contain the standard change-of-control clauses. In the case of change of control the creditor is entitled to termination and early calling-in of any outstanding amounts.

For more details, please refer to the relevant disclosures in the Notes to the Consolidated Financial Statements [Section 18].

CORPORATE GOVERNANCE REPORT INCLUDING THE STATEMENT ON CORPORATE GOVERNANCE IN ACCORDANCE WITH SECTION 289f AND SECTION 315d HGB

Effective implementation of the principles of corporate governance is an important aspect of PUMA's corporate policy. Transparent and responsible corporate governance is a key prerequisite for achieving corporate targets and for increasing the Company's value in a sustainable manner. The Administrative Board and the Managing Directors work closely with each other in the interests of the entire Company to ensure that the Company is managed and monitored in an efficient way that will ensure sustainable added value through good corporate governance. In the following the Administrative Board and the Managing Directors report on the corporate governance at PUMA SE in accordance with Section 3.10 of the German Corporate Governance Code. This section also includes the Statement of Compliance in accordance with Art. 9(1)c(ii) of the SE Regulation [SE-VO] and Section 22(6) of the German SE Implementation Act [SEAG], in conjunction with Section 289f and Section 315d HGB.

Under Art. 9(1)c(ii) of the SE Regulation [SE-VO] and Section 22(6) of the German SE Implementation Act [SEAG], in conjunction with § 161 AktG the Administrative Board of a listed German SE is required to issue a statement at least once a year stating whether the German Corporate Governance Code has been and is being observed and which of the Code's recommendations have not been or are not being applied and why. The Administrative Board of PUMA SE issued the following statement of compliance on November 9, 2017:

STATEMENT OF COMPLIANCE PURSUANT TO SECTION 161 AKTG FOR 2017

Pursuant to Art. 9 p. 1 c) (ii) of the SE Regulation [SE-VO] and Section 22 p. 6 of the German SE Implementation Act [SEAG], in conjunction with Section 161 AktG PUMA SE's Administrative Board declares that PUMA SE has been and will be in compliance with the recommendations issued by the *Government Commission on the German Corporate Governance Code* [the Code] [code version dated May 5, 2015 and February 7, 2017], since the last Statement of

Compliance from November 9, 2016 in consideration of the particulars of PUMA SE's single-tier system described under item 1 with the exceptions mentioned under item 2 and where it is not in compliance, explains why not.

1ST PARTICULARS OF THE SINGLE-TIER CORPORATE GOVERNANCE SYSTEM

According to Art. 43 - 45 SE-VO, in conjunction with Sections 20 et seq. SEAG, under the single-tier system, the management of the SE is the responsibility of a single company organ, the Administrative Board [see Para. 7 of the Code's Preamble]. The Administrative Board manages the Company, determines the Company's basic business strategies and monitors the implementation of said strategies by the Managing Directors. The Managing Directors manage the Company's business, represent the Company in and out of court and are bound by instructions from the Administrative Board.

Basically, PUMA SE takes those parts of the Code that used to apply to the Supervisory Board and applies them to the Administrative Board and takes those parts of the Code that used to apply to the Board of Management and applies them to its Managing Directors. The following exceptions apply with respect to the legal framework for the single-tier system:

- In derogation of No. 2.2.1 s. 1 of the Code, the Administrative Board must submit the annual financial statements and the consolidated financial statements to the Annual General Meeting, Section 48 p. 2 s. 2 SEAG.
- In derogation of Nos. 2.3.1 s. 1 and 3.7 p. 3 of the Code, the Administrative Board is responsible for convening the Annual General Meeting, Sections 48 and 22 p. 2 SEAG.
- The duties of the Board of Management listed in Nos. 4.1.1 [Corporate Governance], 4.1.2 in conjunction with 3.2 half-sentence 1 [Development of the Company's Strategic Orientation] of the Code are the responsibility of the Administrative Board, Section 22 p. 1 SEAG.

- The powers of the Board of Management governed by Nos. 2.3.2 s. 2 [Proxy Bound by Instructions], 3.7 p. 1 [Statement on a Takeover Bid] and 3.7 p. 2 [Conduct during a Takeover Bid], as well as 3.10 [Corporate Governance Report], 4.1.3 [Compliance] and 4.1.4 [Risk Management and Controlling] of the Code shall be the responsibility of PUMA SE's Administrative Board, Section 22 p. 6 SEAG.
- In derogation of Nos. 5.1.2 p. 2 s. 1 and 2 of the Code, Managing Directors, unlike members of the Board of Management, are not subject to a fixed, maximum term of office, Section 40 p. 1 s. 1 SEAG.
- In derogation of Nos. 5.4.2 s. 2 and 5.4.4 of the Code, members of the Administrative Board may be appointed as Managing Directors, provided that the majority of the Administrative Board continues to consist of non-executive Managing Directors, Section 40 p. 1 s. 2 SEAG.
- In accordance with the authorization by the Annual General Meeting on May 7, 2013, pursuant to Section 286 p. 5 HGB, the Company shall not publish the amounts of compensation for individual Managing Directors until the authorization expires [Nos. 4.2.4 and 4.2.5 of the Code]. The Managing Directors shall adhere to the authorization when they prepare the annual financial statements. Based on the authorization of the Annual General Meeting and in derogation of No. 4.2.5 p. 3 of the Code the information stated in this section regarding the compensation of the Managing Directors is not included in the Compensation Report.
- In derogation of No. 5.4.6 p. 2 s. 2 of the Code, members of the Administrative Board receive performance-based compensation that is not linked to the sustainable success of the Company. The compensation was authorized by the Annual General Meeting on April 14, 2011, it is stipulated in the Articles of Association and is deemed to be proper and correct by PUMA SE.
- In derogation of No. 5.4.6 p. 3 of the Code, the compensation of the Administrative Board members is not shown individually. In the opinion of PUMA SE, this is not additional information relevant to the capital market as the respective remuneration regulations included in the Articles of Association are in the public domain.

2ND EXCEPTIONS TO THE CODE'S RECOMMENDATIONS

- In derogation of No. 3.8 p. 3 of the Code, members of the Administrative Board are provided with D&O insurance with no deductible. The Administrative Board feels that it can dispense with a deductible for members of the Administrative Board, because the D&O insurance is group insurance for people in Germany and abroad and a deductible is fairly unusual abroad.
- In derogation of No. 4.2.3 p. 2 s. 6 of the Code the compensation of the Managing Directors does not show the maximum amount limits in total or their variable compensation components. The employment contracts of the Managing Directors were concluded in accordance with the then current version of the Code and are deemed to be proper and correct by PUMA SE.
- In derogation of No. 4.2.3 p. 5 of the Code no limits on severance payments for premature termination as a Managing Director due to a change of control have been agreed, because an agreement drawn up in advance would not be able to take into account the specific situation that gave rise to a premature termination or the other circumstances of the individual case of termination.

Herzogenaurach, November 9, 2017

PUMA SE

FOR THE ADMINISTRATIVE BOARD



Jean-François Palus

The Statement of Compliance is available at any time on the Company's website: <http://about.PUMA.com/en/investor-relations/corporate-governance/declaration-of-compliance>.

RELEVANT DISCLOSURES OF CORPORATE GOVERNANCE PRACTICES THAT ARE APPLIED BEYOND THE REGULATORY REQUIREMENTS

CORPORATE SOCIAL RESPONSIBILITY

In order to fulfill our ecological and social responsibility as a global sporting goods manufacturer, PUMA has developed groupwide guidelines on environmental management and on compliance with workplace and social standards. PUMA is convinced that only on such a foundation can a lasting and sustainable corporate success be achieved. That is why PUMA is committed to the principles of the UN Global Compact. The PUMA Code of Conduct prescribes ethical and environmental standards with which both employees and suppliers are required to comply. The PUMA Code of Conduct was revised in 2016 and explicitly addresses PUMA's obligation and commitment in respect of human rights and combating corruption. Detailed information on the Company's corporate social responsibility strategy can be found in the Sustainability section of the Annual Report or on the Company's homepage [<http://about.PUMA.com> under SUSTAINABILITY].

COMPLIANCE MANAGEMENT SYSTEM

Compliance with laws and internal regulations and values are of key importance for PUMA's corporate governance. For this reason, PUMA has introduced a compliance management system [CMS] to identify, control and monitor compliance risks at an early stage. By developing policies as well as advising and training employees, the CMS aims to prevent potential financial losses or reputational damage from the company and to prevent misconduct.

The Code of Ethics of the PUMA Group sets out the principles governing our actions and values. In addition to the general principles of conduct described as well in the PUMA Code of Conduct, among other things, the policy contains rules on the handling of conflicts of interest, personal data, insider information and prohibits anti-competitive behavior as well as corruption in any form. The Code of Ethics is an integral part of every employment contract. In order

to further reduce the risk of misconduct, the PUMA Code of Ethics is accompanied by concrete guidelines governing selected risk areas in detail.

With the help of various measures such as risk-based face-to-face trainings and e-learning, the employees of the PUMA Group are familiarized with the relevant legal regulations and internal guidelines and trained. In the past financial year, training was provided in particular in the areas of anti-corruption and antitrust law. In 2017, all PUMA employees were instructed by the CEO of PUMA SE to complete an e-learning course on the Code of Ethics as well as on the fight against bribery and corruption. The clear tone from the top led to 99% of PUMA employees successfully completing the e-learning on the Code of Ethics and 98% successfully completing the e-learning on the fight against bribery and corruption.

The Administrative Board and the Managing Directors have overall responsibility for the proper functioning of the CMS. They are supported by a compliance organization consisting of a Chief Compliance Officer and compliance officers in the most important Group companies. The Audit Committee of the Administrative Board of PUMA SE is regularly informed about the current status of the implementation of the compliance structures and serious compliance violations. The Chief Compliance Officer works closely with the Legal Department and Internal Audit. In addition, regular meetings of the PUMA SE Risk & Compliance Committee are held. This consists of a fixed circle of executives including the Managing Directors of PUMA SE. Among other things, the committee analyzes and evaluates compliance risks and defines and adopts appropriate measures [policies, training courses, etc.].

A whistleblower hotline operated by an external provider is available to PUMA employees throughout the Group, to whom unethical, illegal or criminal activities can be reported - if desired, anonymously as well. In addition to the complaint system for PUMA employees, there is a worldwide hotline for external whistleblowers from the supply chain.

DESCRIPTION OF THE WORKING PRACTICES OF THE ADMINISTRATIVE BOARD AND THE MANAGING DIRECTORS

PUMA SE has a **single-tier** management and control structure. According to Articles 43 – 45 SE-VO, in conjunction with Sections 20 et seqq. SEAG, under the single-tier system, management of the SE is the responsibility of a single body, the Administrative Board. The Managing Directors manage the Company's daily business. Another corporate body is the Annual General Meeting.

The **Administrative Board** of PUMA SE manages the Company, determines the Company's basic business strategies and monitors the implementation of said strategies by the Managing Directors. It appoints and dismisses the Managing Directors, decides on the compensation system and establishes the compensation. In accordance with the Articles of Association, the Administrative Board consists of at least three members. It currently consists of six members according to the Articles of Association of the Company. At least one independent member of the Administrative Board must have expertise in the areas of finance, accounting or auditing. The members of the Administrative Board are appointed at the Annual General Meeting, a third of them pursuant to the German Codetermination Act based on binding nominations by employee representatives. The members of the Administrative Board are appointed for a period up to the close of the Annual General Meeting that adopts the resolution approving the actions of the Administrative Board for the financial year 2021 and for a maximum of six years after the respective Administrative Board member was appointed. Administrative Board members may be reappointed.

The Administrative Board had eight members until the Annual General Meeting on April 12, 2017. One member died on March 12, 2017. The Administrative Board has consisted of six members since April 12, 2017. Further information on the members of the Administrative Board can be found in the Notes to the

Consolidated Financial Statements [last chapter].

Meetings of the Administrative Board must be held at least every three months. Meetings must also be held if required for the Company's well-being or if a member of the Administrative Board demands that a meeting be convened. The Board of Directors held four ordinary meetings and two extraordinary meetings in 2017.

The **Managing Directors** manage the Company's business with the goal of creating sustainable value with shared responsibility. They implement the guidelines and targets issued by the Administrative Board. The Board currently consists of three members and has a chairman. The Managing Directors inform the Administrative Board regularly, comprehensively and in a timely manner regarding all company-related issues with respect to planning, business development, the risk situation, risk management and compliance. They provide details on and reasons for deviations of business performance from established plans and objectives. Further information on the Managing Directors can be found in the Notes to the Consolidated Financial Statements [last chapter].

The Managing Directors are required to disclose conflicts of interest to the Administrative Board immediately and inform the other Managing Directors about any such conflicts. They are permitted to carry out additional activities, especially Supervisory Board or similar mandates outside the PUMA Group, only with the prior approval of the Administrative Board. In the past year, Managing Directors of PUMA SE had no conflicts of interest.

The principles of cooperation of the Managing Directors of PUMA SE are laid down in the Rules of Procedure for the Managing Directors, which can be viewed at <http://about.PUMA.com> under CORPORATE GOVERNANCE.

DIVERSITY CONCEPT

a) Objectives for the composition of the Administrative Board

The Administrative Board of PUMA SE is composed in such a way that its members as a group possess the appropriate knowledge, skills and professional experience necessary for the proper performance of their duties. The composition of the Administrative Board is primarily determined by appropriate qualification, taking into account diversity and the appropriate involvement of women. Based on Section 5.4.1 of the Code, the Administrative Board has set targets for his composition that have been fulfilled. In detail:

- The members of the Administrative Board as a group have the experience and knowledge in the field of management and/or monitoring market-oriented companies as well as in the business segments and sales markets of PUMA.
- A sufficient number of members have strong international backgrounds.
- Including the employees' representative on the Administrative Board, the Administrative Board has an appropriate number of independent members.
- The Chairman of the Audit Committee has specialist knowledge and experience in the application of accounting principles and internal control procedures and is independent.
- The members have sufficient time to perform his/her mandate in the Administrative Board.
- The Administrative Board prevents potential significant and not only temporary conflicts of interest of its members by regularly monitoring and critically scrutinizing its members' other activities.
- According to Section 1(4) of the Rules of Procedure for the Administrative Board, Administrative Board members may, in principle, not be over 70 years of age and their maximum term of office may not exceed three terms.

b) Profile of skills and expertise

The Administrative Board has determined a competence profile for the entire Board. It stipulates that the members of the Administrative Board as a whole must cover the following professional competencies:

- Managing of large or mid-sized international companies
- Leadership experience in the sporting or luxury goods industry
- International corporate background
- Leadership experience with various distribution channels, including eCommerce
- Expertise in building strong international brands
- Marketing, sales and digital know-how
- Financial expertise [accounting, treasury, risk management, corporate governance]
- Expertise in serving on the supervisory or administrative boards of publicly listed companies
- Experience with mergers & acquisitions
- Understanding of the industrial constitution law and advocating the interests of the employees
- HR expertise
- IT expertise

The Administrative Board of PUMA SE is currently composed in such a way that it has the competence profile as an overall body.

c) Commitments to promote the participation of women in management positions in accordance with Art. 9(1)(c)(ii) of the SE Regulation [SE-VO] and Section 22(6) of the German SE Implementation Act [SEAG] in connection Section 76(4), Section 111(5) AktG

The Administrative Board has adopted new targets for the proportion of women on the Administrative Board, at the level of the Managing Directors and the two management levels below the Managing Directors. For the Administrative Board of PUMA SE a target of 30% women was set; for the level of the Managing Directors a target of 20% was set, on the

condition that PUMA SE has five or more Managing Directors. The Administrative Board adopted targets of 25% for the first management level below the Managing Directors and 30% for the second management level. At Group level, the proportion of women is expected to increase to 30% for the first management level below the Managing Directors and to 40% for the second management level.

All implementation deadlines run until October 31, 2021.

The targets set by PUMA in 2015 have been achieved partially. As only one member of the Administrative Board is a woman, the target for the Administrative Board has not been reached by June 30, 2017. The body of Managing Directors was not extended until June 30, 2017 and continues to consist of Messrs. Gulden, Lämmermann and Sørensen. The target figures of 20% and 30%, respectively, for the first two management levels below the Managing Directors were achieved at Group level, but not at the level of PUMA SE.

In the future, the inclusion of women among the Managing Directors shall be guaranteed in the event of a new appointment, in particular by giving special consideration to women from among several equally qualified applicants. If a position must be filled by outside candidates, special care should be taken to consider properly qualified female candidates. The same applies when filling management positions. In order to include even more women in management positions in the future, PUMA SE is using part-time and half-day models, as well as flexible working hours and the provision of more childcare places to promote a better balance between work and family life.

DESCRIPTION OF THE COMPOSITION AND THE WORKING PRACTICES OF THE COMMITTEES OF THE ADMINISTRATIVE BOARD

The Administrative Board has established four committees to perform its duties and receives regular reports on their work. The principles of cooperation of the Administrative Board of PUMA SE and the duties of the committees are set out in the Rules of Procedure for the Administrative Board, which can be viewed at <http://about.PUMA.com> under CORPORATE GOVERNANCE.

The Personnel Committee consists of three members. The Personnel Committee is responsible for entering into and making changes to Managing Directors' employment contracts and for establishing policies for Human Resources and personnel development. The entire Administrative Board decides on issues involving the Managing Directors' compensation based on recommendations from the Personnel Committee.

The Audit Committee consists of three members. The Chairman of the Audit Committee must be an independent shareholder representative and must have expertise in the fields of accounting and auditing in accordance with Section 100(5) AktG. In particular, the Audit Committee is responsible for accounting issues and monitoring the accounting process, the effectiveness of the internal control system, the risk management system, internal audits, compliance and the statutory audit of the financial statements, with particular regard to the required independence of the statutory auditors, issuing the audit mandate to the statutory auditors, defining the audit areas of focus, any additional

services to be performed by the auditors and the fee agreement. The recommendation of the Administrative Board on the selection of the statutory auditors must be based on a corresponding recommendation by the Audit Committee. Once the Annual General Meeting has appointed the statutory auditors and the Administrative Board has issued the audit assignment, the Audit Committee shall work with the statutory auditors to specify the scope of the audit and the audit areas of focus. The statutory auditors shall attend a meeting to review the annual financial statements and the consolidated financial statements and shall report on the key findings of their audit. They shall also inform the Committee about other services they have provided in addition to auditing services and shall confirm their independence. Each month, the Audit Committee shall receive financial data on the PUMA Group, which will allow the tracking of developments in net assets, financial position, results of operations and the order books on a continual basis. The Audit Committee shall also deal with issues relating to the balance sheet and income statement and shall discuss these with Management. In addition, when the internal audit projects are completed, the Audit Committee shall receive the audit reports, which must also include any actions taken.

The Sustainability Committee consists of three members and is responsible for promoting business sustainability as well as awareness of the need to act fairly, honestly, positively and creatively in every decision made and every action taken.

The Nominating Committee has three members, who may only be representatives of the shareholders on the Administrative Board. The Nominating Committee proposes suitable shareholder candidates to the Administrative Board for its voting recommendations to the Annual General Meeting.

The current composition of the committees can be found in the Notes to the Consolidated Financial Statements [last chapter].

DIRECTORS' DEALINGS

In the reporting year, the Managing Directors and the members of the Administrative Board have acquired no PUMA shares. No sales were reported to us.

DECLARATION BY THE LEGAL REPRESENTATIVES

Regarding the Affirmation pursuant to Section 315(1)(5) of the German Commercial Code (HGB) [Responsibility Statement/Bilanzeid], please refer to the Notes.

Herzogenaurach, February 9, 2018

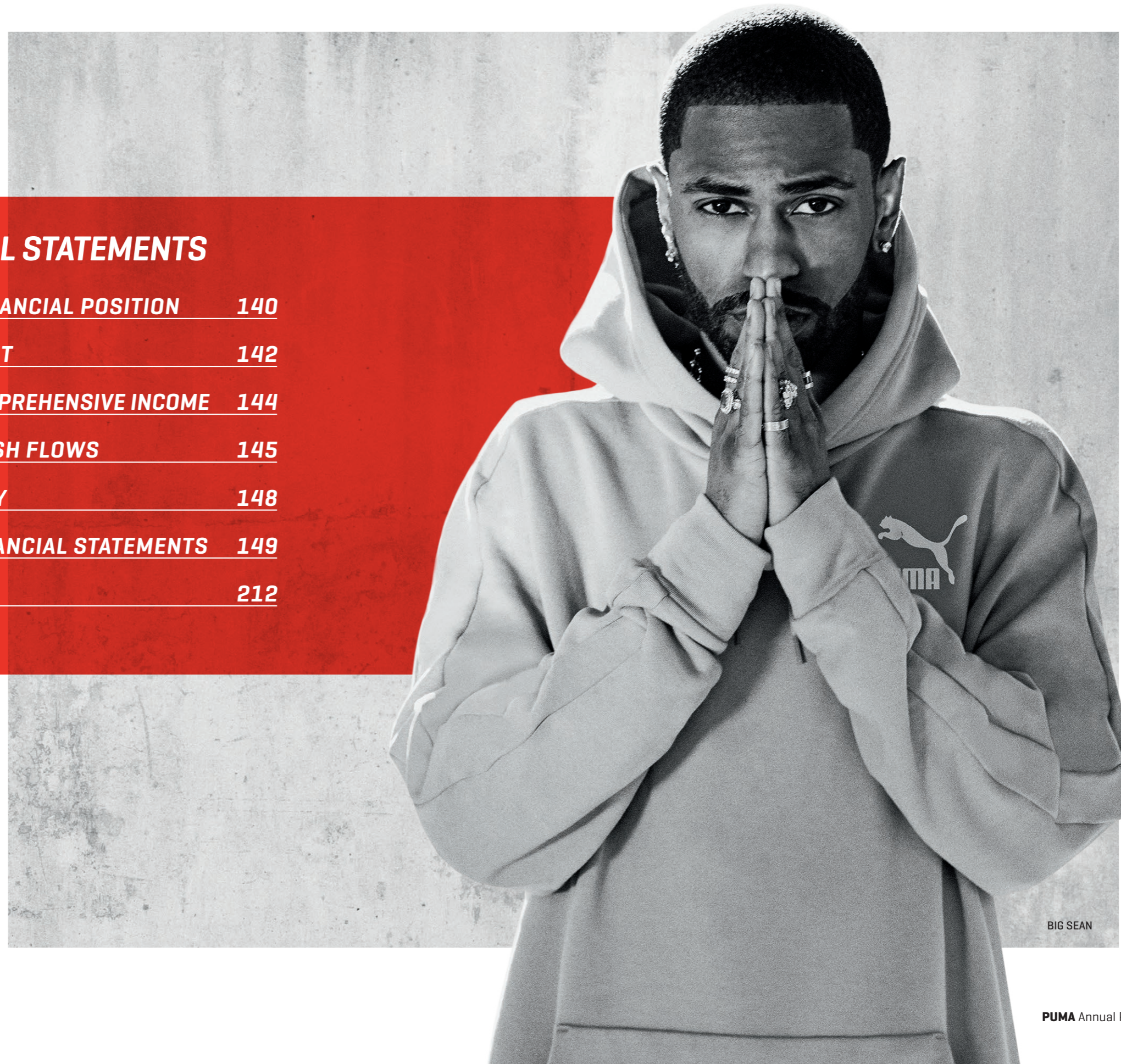
THE MANAGING DIRECTORS



Gulden Lämmermann Sørensen

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BIG SEAN

CONSOLIDATED STATEMENT OF FINANCIAL POSITION
T.1 CONSOLIDATED STATEMENT OF FINANCIAL POSITION (in € million)

ASSETS	Notes	12/31/2017	12/31/2016
Cash and cash equivalents	3	415.0	326.7
Inventories	4	778.5	718.9
Trade receivables	5	503.7	499.2
Income tax receivables	22	26.8	37.4
Other current financial assets	6	66.7	114.1
Other current assets	7	94.1	69.2
Current assets		1,884.8	1,765.4
Deferred income taxes	8	207.9	229.5
Property, plant and equipment	9	260.1	252.1
Intangible assets	10	412.9	423.1
Investments in associates	11	16.6	16.5
Other non-current financial assets	12	51.7	59.8
Other non-current assets	12	19.8	18.7
Non-current assets		969.0	999.7
TOTAL ASSETS		2,853.8	2,765.1

LIABILITIES AND SHAREHOLDERS' EQUITY	Notes	12/31/2017	12/31/2016
Current financial liabilities	13	29.0	25.3
Trade payables	13	646.1	580.6
Income taxes	22	54.7	41.4
Other current provisions	16	86.2	56.0
Other current financial liabilities	13	94.9	70.0
Other current liabilities	13	145.5	121.5
Current liabilities		1,056.5	894.9
Deferred income tax liabilities	8	37.6	63.1
Pension provisions	15	29.7	31.6
Other non-current provisions	16	34.6	29.8
Liabilities from acquisitions	17	4.8	5.0
Other non-current financial liabilities	13	31.0	16.2
Other non-current liabilities	13	3.0	2.3
Non-current liabilities		140.7	148.0
Subscribed capital	18	38.6	38.6
Group reserves	18	50.7	203.2
Retained earnings	18	1,566.1	1,496.6
Treasury stock	18	-30.0	-31.4
Equity attributable to the shareholders of the parent		1,625.5	1,706.9
Non-controlling interest	18	31.2	15.3
Shareholders' equity		1,656.7	1,722.2
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY		2,853.8	2,765.1

CONSOLIDATED INCOME STATEMENT

T.2 CONSOLIDATED INCOME STATEMENT (in € million)

	Notes	2017	2016
Sales	25	4,135.9	3,626.7
Cost of sales	25	-2,181.5	-1,970.3
Gross profit	25	1,954.3	1,656.4
Royalty and commission income		15.8	15.7
Other operating income and expenses	20	-1,725.6	-1,544.5
Operating income (EBIT)		244.6	127.6
Result from associated companies	21	1.6	1.2
Financial income	21	10.3	10.5
Financial expenses	21	-25.3	-20.4
Financial result		-13.4	-8.7
Earnings before taxes (EBT)		231.2	118.9
Taxes on income	22	-63.3	-30.5
Consolidated net earnings for the year		168.0	88.4
attributable to: Non-controlling interest	18	-32.2	-26.0
Equity holders of the parent (net earnings)		135.8	62.4
Earnings per share (€)	23	9.09	4.17
Earnings per share (€) - diluted	23	9.09	4.17
Weighted average shares outstanding (million)	23	14.943	14.940
Weighted average shares outstanding, diluted (million)	23	14.943	14.940

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

T.3 CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (in € million)

	After tax 2017	Tax impact 2017	Before tax 2017	After tax 2016	Tax impact 2016	Before tax 2016
Net earnings before attribution	168.0		168.0	88.4		88.4
Currency changes	-114.9		-114.9	11.9		11.9
Cash flow hedge						
Release to the income statement	-43.8	0.1	-43.9	-17.4	5.2	-22.6
Market value for cash flow hedges	-55.0	4.2	-59.1	51.1	-0.6	51.7
Net result of available-for-sale financial assets	3.8		3.8	4.9	-0.8	5.7
Share in the other comprehensive income of at equity accounted investments	-0.4		-0.4	-0.1		-0.1
Items expected to be reclassified to the income statement in the future	-210.3	4.2	-214.5	50.4	3.8	46.6
Remeasurements of the net defined benefit liability	1.0	-0.3	1.3	-9.1	2.3	-11.3
Items not expected to be reclassified to the income statement in the future	1.0	-0.3	1.3	-9.1	2.3	-11.3
Other result	-209.3	3.9	-213.2	41.3	6.1	35.2
Comprehensive income	-41.4	3.9	-45.2	129.7	6.1	123.6
attributable to: Non-controlling interest	29.2		29.2	26.6		26.6
Equity holder of the parent	-70.6	3.9	-74.5	103.1	6.1	97.0

CONSOLIDATED STATEMENT OF CASH FLOWS

T.4 CONSOLIDATED STATEMENT OF CASH FLOWS (in € million)

	Notes	2017	2016
Operating activities			
Earnings before tax (EBT)		231.2	118.9
Adjustments for:			
Depreciation	9, 10	70.4	59.9
Non-realized currency gains/losses, net		15.7	-0.7
Result from associated companies	11	-1.6	-1.2
Financial income	21	-10.1	-10.2
Financial expenses	21	18.5	14.0
Changes from the sale of fixed assets		1.7	0.6
Changes to pension accruals	15	-0.4	-3.2
Other non cash effected expenses/income		5.6	4.8
Gross cash flow	26	330.9	182.9
Changes in receivables and other current assets	5, 6, 7	-92.8	-16.8
Changes in inventories	4	-117.2	-57.7
Changes in trade payables and other current liabilities	13	159.4	74.2
Cash inflow from operating activities		280.3	182.7
Dividends received	11, 12	1.0	1.0
Interest paid	21	-11.6	-11.6
Income taxes paid	22	-42.6	-41.0
Net cash from operating activities	26	227.2	131.1

	Notes	2017	2016
Investing activities			
Payment for acquisitions	17	0.0	-6.8
Purchase of property and equipment	9, 10	-122.9	-84.3
Proceeds from sale of property and equipment		12.6	1.5
Payment for other assets	12	-1.7	-0.5
Interest received	21	1.8	8.8
Cash outflow from investing activities		-110.3	-81.4
Financing activities			
Changes in leasing liabilities	13	-0.2	-0.1
Raising/[-] Repayment of current financial liabilities	13	-12.1	-43.4
Raising of non-current financial liabilities	13	15.4	9.2
Dividend payments to equity holders of the parent	18	-11.2	-7.5
Dividend payments to non-controlling interests	18	-13.4	-19.3
Other changes		-2.0	0.0
Cash outflow from financing activities	26	-23.4	-61.1
Exchange rate-related changes in cash flow		-5.3	-0.7
Change in cash and cash equivalents		88.3	-12.1
Cash and cash equivalents at beginning of the financial year		326.7	338.8
Cash and cash equivalents at the end of the financial year	3, 26	415.0	326.7

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

STATEMENT OF CHANGES IN EQUITY

T.5 STATEMENT OF CHANGES IN EQUITY (in € million)

	SUB-SCRIBED CAPITAL	RESERVES					RETAINED EARNINGS	TREASURY STOCK	EQUITY BEFORE NON-CONTROLLING INTERESTS	NON-CONTROLLING INTERESTS	TOTAL EQUITY
		Capital reserve	Revenue reserves	Difference from currency conversion	Cash flow hedges	At equity accounted investments					
12/31/2015	38.6	193.7	59.7	-112.8	21.2	0.6	1,441.7	-31.4	1,611.3	8.0	1,619.3
Net earnings							62.4		62.4	26.0	88.4
Net income directly recognized in equity			-4.2	11.9	33.1	-0.1			40.7	0.6	41.3
Total comprehensive income			-4.2	11.9	33.1	-0.1	62.4		103.1	26.6	129.7
Dividends paid to equity holders of the parent company/non-controlling interests							-7.5		-7.5	-19.3	-26.8
Changes in the group of consolidated companies				-0.0					-0.0		-0.0
12/31/2016	38.6	193.7	55.6	-100.9	54.3	0.5	1,496.6	-31.4	1,706.9	15.3	1,722.2
Net earnings							135.8		135.8	32.2	168.0
Net income directly recognized in equity			4.8	-111.7	-99.1	-0.4			-206.4	-2.9	-209.3
Total comprehensive income			4.8	-111.7	-99.1	-0.4	135.8		-70.6	29.2	-41.4
Dividends paid to equity holders of the parent company/non-controlling interests							-11.2		-11.2	-13.4	-24.6
Allocations to revenue reserves			55.0				-55.0				
Repurchase of own equity instruments		-1.8							-1.8		-1.8
Utilization/Issue of shares		0.8						1.4	2.2		2.2
12/31/2017	38.6	192.6	115.3	-212.6	-44.8	0.2	1,566.1	-30.0	1,625.5	31.2	1,656.7

 1. GENERAL ¹

Under the PUMA brand name, PUMA SE and its subsidiaries are engaged in the development and sale of a broad range of sports and sports lifestyle products, including footwear, apparel and accessories. The company is a European stock corporation [Societas Europaea/SE] and parent company of the PUMA Group; its registered office is on PUMA WAY 1, 91074 Herzogenaurach, Germany. The competent registry court is in Fürth [Bavaria].

The PUMA Group is included in the consolidated financial statements of Kering S.A., Paris, which are available on the website www.kering.com and are published by the *Autorité des Marchés Financiers (AMF)*. The Kering Group, in turn, is included in the consolidated financial statements of Financière Pinault S.C.A., which are not published.

The consolidated financial statements of PUMA SE and its subsidiaries [hereinafter shortly referred to as the *Group* or *PUMA*] were prepared in accordance with the *International Financial Reporting Standards (IFRS)* accounting standards issued by the *International Accounting Standards Board (IASB)*, as they are to be applied in the EU and the supplementary accounting principles to be applied in accordance with Section 315e [1] of the German Commercial Code. The IASB standards and interpretations, as they are to be applied in the EU, which are mandatory for financial years as of January 1, 2017 have been applied.

The following new and amended standards and interpretations have been used for the first time in the current financial year:

T.6

Standard	Title
First-time adoption in the current financial year	
Amendment IAS 12	Recognition of Deferred Tax Assets for Unrealized Losses
Amendment IAS 7	Disclosure Initiative

¹64-17

The standards and interpretations used for the first time as of January 1, 2017 did not have any significant effect on the consolidated financial statements.

The following standards and interpretations have been released, but will only take effect in later reporting periods and are not applied earlier by the group:

T.7

Standard	Title	Date of adoption*	Planned adoption
Endorsed			
IFRS 9	Financial Instruments	01/01/2018	01/01/2018
Amendment IFRS 4	Applying IFRS 9 Financial Instruments with IFRS 4 Insurance Contracts	01/01/2018	01/01/2018
IFRS 15	Revenue from Contracts with Customers	01/01/2018	01/01/2018
IFRS 16	Leases	01/01/2019	01/01/2019
Endorsement pending			
Amendment IAS 40	Transfers of Investment Property	01/01/2018	01/01/2018
Amendment IFRS 2	Classification and Measurement of Share-based Payment Transactions	01/01/2018	01/01/2018
IFRIC 22	Foreign Currency Transactions and Advanced Consideration	01/01/2018	01/01/2018
AIP 2014 – 2016	Improvements to IFRS	01/01/2018	01/01/2018
Amendment IAS 28	Long-term Interests in Associates and Joint Ventures	01/01/2019	01/01/2019
Amendment IFRS 9	Prepayment Features with Negative Compensation	01/01/2019	01/01/2019
AIP 2015 – 2017	Improvements to IFRS	01/01/2019	01/01/2019
IFRIC 23	Uncertainty Transactions and Advance Consideration	01/01/2019	01/01/2019
IFRS 17	Insurance Contracts	01/01/2021	01/01/2021

* Adjusted by EU endorsement, if applicable.

IFRS 9 contains regulations for the recognition, measurement and derecognition as well as for hedge accounting. This means that the accounting of financial instruments carried out previously under IAS 39 [Financial Instruments: Recognition and Measurement] can now be completely replaced by accounting under IFRS 9. This includes, among other things, a new impairment model based on expected credit defaults. IFRS 9 also contains new regulations on the application of hedge accounting.

The new standard is to be applied for financial years beginning on or after January 1, 2018. PUMA will

apply IFRS 9 for the first time for the financial year beginning on January 1, 2018; the adjustment of the previous year's figures is waived in accordance with the transitional provisions of IFRS 9.

PUMA does not expect any significant effects from the first-time application of IFRS 9. With regard to the new impairment model of IFRS 9 for the value adjustment of debt instruments, PUMA does not expect any significant change in the amount of the value adjustments, as PUMA mainly has current trade receivables with no interest component. In addition, the majority of trade receivables are insured against credit risk,

which limits the amount of the expected loss. PUMA will apply the hedge accounting rules prospectively as of January 1, 2018. It is expected that all existing hedge accounting relationships will also meet the requirements for hedge accounting in accordance with IFRS 9.

The introduction of IFRS 9 is accompanied by changes to IFRS 7, which will lead to additional disclosures in the notes to the financial statements in the future.

IFRS 15 prescribes when and in what amount revenues are to be recognized. The standard provides a single, principle-based, five-step model that applies to all contracts with customers. In the future, the date of revenue recognition will be determined by the transfer of control to the customer. In each case, a check must be carried out as to whether the power of disposition is transferred to the customer on a period or specific time basis. In addition, more comprehensive disclosures in the notes to the financial statements require that more informative and relevant information be made available to users of the financial statements than previously.

The standard and the clarifications published in April 2016 must be applied to financial years beginning on or after January 1, 2018. PUMA will apply IFRS 15 for the first time for the financial year beginning on January 1, 2018; the adjustment of the previous year's figures is waived in accordance with the transitional provisions of the modified retrospective approach in IFRS 15. The transitional facilitations available for modified retrospective application are to be utilized. Based on the analyses carried out, no reconciliation effects are to be expected in the opening balance sheet in 2018 when IFRS 15 is applied for the first time.

Further findings in the course of the implementation of IFRS 15 confirm that there will be no material effects on the consolidated financial statements of PUMA as PUMA has not concluded any long-term contracts and multi-component agreements. In addition, the following key statements can be made:

- For revenues from the sale of products, no conversion effects are expected, since control is generally transferred to the customer when the products are delivered and sales revenues and thus income continue to be recognized at this point in time.

- The accounting for licensing of trademark rights does not result in any changes to the previous accounting treatment, as the previous presentation corresponds to future regulations.
- With regard to the new requirements for the disclosure of payments to customers, it is expected that in individual cases there may be differences in accounting, which will lead to the disclosure of payments to customers as a reduction in sales revenue rather than the recognition of operating expenses. Overall, however, this is not expected to have a significant effect on accounting.
- With regard to the balance sheet presentation, IFRS 15 results in a shift in connection with reimbursement liabilities, which were previously reported under other provisions. The amount of the reimbursement liabilities will continue to be disclosed separately in the notes to the financial statements. Overall, however, this is not expected to have a significant effect on accounting.
- The sales-related warranty services cannot be purchased separately and do not lead to services that go beyond the assurance of the specifications at the time of the transfer of risk. They therefore fall under assurance type warranties, which continue to be accounted for in accordance with IAS 37.

However, the new IFRS 15 will require additional quantitative and qualitative disclosures in the notes.

The new **IFRS 16** standard will mean that in the future all leases will have to be accounted for in the form of a right of use and a corresponding leasing obligation. In all cases, the presentation in the income statement is made as a financing transaction, i.e., the right of use is generally depreciated on a straight-line basis and the lease liability is carried forward using the effective interest method. However, it is expected that the application facilitation for short-term leases with a term of less than 12 months and leased assets of low value will be utilized.

The new standard is to be applied for financial years beginning on or after January 1, 2019. No decision has been made yet with regard to the method of first-time application. It is planned that PUMA will make its decision on the first-time application of IFRS 16 in the first half of 2018 and announce its decision in the financial report for the first half of 2018.

PUMA mainly concludes leasing contracts as an operating lessee. The application of IFRS 16 has the following effects on the presentation of the Group's net assets, financial position and results of operations: With regard to the minimum lease payments from operating leases reported under other financial obligations, the first-time application of IFRS 16 will lead to an increase in non-current assets due to the recognition of rights of use. Accordingly, financial liabilities will increase as a result of the disclosure of the corresponding liabilities. This will therefore lead to a significant increase in balance sheet total and a corresponding reduction in the equity ratio of the PUMA Group. In addition, the nature of the expenses arising from these leases will change, as IFRS 16 replaces the operating lease expenses previously recognized on a straight-line basis with depreciation of rights of use and interest expenses for liabilities. This will therefore have a positive effect on operating income (EBIT) in the income statement. In addition, IFRS 16 requires the repayment share of lease payments that are not classified as short-term or low-value leases to be shown as part of the cash flow from financing activities, with the result that the cash flow from operating activities will improve.

This year, a project group was set up to deal intensively with the effects and implementation of the new requirements during the course of the project. The quantitative effects on the PUMA consolidated financial statements cannot yet be reliably described. The current operating lease volume is shown under Note 28 (Other Financial Obligations: Obligations from Operating Leases). It is currently expected that the conversion effect will mainly affect the properties leased by PUMA (retail, offices and warehouses).

The company does not anticipate the remaining standards mentioned above to have a significant impact on the consolidated financial statements.

The preparation of the consolidated financial statements was based on historical acquisition and manufacturing costs, with the exception of the profit or loss assessment of financial assets and liabilities at fair value.

The items contained in the financial statements of the individual Group companies are measured based on the currency that corresponds to the currency of

the primary economic environment in which the company operates. The consolidated financial statements are prepared in euros (EUR or €). The presentation of amounts in € million with one decimal place may lead to rounding differences since the calculation of individual items is based on figures presented in thousands.

The cost of sales method is used for the income statement.

2. SIGNIFICANT CONSOLIDATION, ACCOUNTING AND VALUATION PRINCIPLES

CONSOLIDATION PRINCIPLES

The consolidated financial statements were prepared as of December 31, 2017, the reporting date of the annual financial statements of the PUMA SE parent company, on the basis of uniform accounting and valuation principles according to IFRS, as applied in the EU.

Subsidiaries are companies in which the Group has existing rights that give it the current ability to direct the relevant activities. The main activities are those that have a significant influence on the profitability of the company. Control is therefore considered to exist if the Group is exposed to variable returns from its relationship with a company and has the power to govern those returns through its control of the relevant activities. As a rule, control is based on PUMA's direct or indirect majority of the voting rights. Consolidation begins at the point in time from which control is possible. It ends when this no longer exists.

The capital consolidation of the subsidiaries acquired after January 1, 2005 is based on the acquisition method. Upon initial consolidation, the assets, debts and contingent liabilities that can be identified as part of a business combination are stated at their fair value as of the acquisition date, regardless of the non-controlling interests (previously referred to as minority interest). At the time of the acquisition, there is a separately exercisable right to vote on whether the interests of the non-controlling shareholders are valued at fair value or at proportional net asset value.

The surplus of the acquisition costs arising from the purchase that exceeds the Group's share in the net assets stated at fair value is reported as goodwill. If the acquisition costs are lower than the amount of the net assets stated at fair value, the difference is reported directly in the income statement.

Pursuant to the contractual arrangement with the *joint venture partners*, PUMA is already the beneficial owner of controlling interests. The companies are fully included in the consolidated financial statements and, therefore, non-controlling interests are not disclosed. The present value of the capital shares attributable to the non-controlling shareholders and the present value of the residual purchase prices expected due to corporate performance are included in the capital consolidation as acquisition costs for the holdings. If there are any subsequent deviations, for acquisitions before January 1, 2010, these lead to a subsequent adjustment of the acquisition costs not affecting income. For business combinations as of January 1, 2010, the costs that can be directly allocated to the acquisition as well as subsequent deviations in the present value of expected residual purchase prices are recognized in the income statement pursuant to the application of the amended IFRS 3.

With respect to the remaining controlling interests, losses attributable to non-controlling interests are allocated to the latter even if this results in a negative balance in non-controlling interests.

Receivables within the Group are offset against internal liabilities. As a general rule, any set-off differences arising from exchange rate fluctuations are recognized in the income statement to the extent that they accrued during the reporting period. If receivables and liabilities are long-term and capital-replacing in nature, the currency difference is recognized directly in equity and under Other Comprehensive Income.

In the course of the expense and income consolidation, inter-company sales and intra-group income are offset against the expenses attributable to them. Interim profits not yet realized within the Group as well as intra-group investment income are eliminated by crediting them in the income statement.

GROUP OF CONSOLIDATED COMPANIES

In addition to PUMA SE, the consolidated financial statements include all subsidiaries in which PUMA SE directly or indirectly holds existing rights that give it the current ability to direct the relevant activities. At present, control of all Group companies is based on a direct or indirect majority of voting rights. Associated companies are accounted for in the Group using the equity method. The changes in the number of Group companies (including the parent company PUMA SE) were as follows:

T.8	
As of Dec 31, 2016	108
Formation of companies	2
As of Dec 31, 2017	110

The following changes occurred within the group of consolidated companies in financial year 2017:

The additions to the group of consolidated companies relate to the establishment of the companies PUMA North America Accessories Canada, LLC and Dobotex Nordic AB.

Furthermore, the company PUMA Information Technology Services Philippines Company Limited Inc. was renamed PUMANILA IT Services Inc. during the financial year.

These changes in the group of consolidated companies did not have a significant effect on the net assets, financial position and results of operations.

The Group companies are allocated to regions as of December 31, 2017 as follows:

No.	Companies/Legal entities	Country	City	Shareholder	Share in capital
PARENT COMPANY					
1.	PUMA SE	Germany	Herzogenaurach		
EMEA					
2.	Austria PUMA Dassler Ges. m.b.H.	Austria	Salzburg	direct	100%
3.	Dobotex Austria GmbH	Austria	Salzburg	indirect	100%
4.	Wilderness Holdings Ltd.	Botswana	Gabarone	direct	20%
5.	PUMA Sport Hrvatska d.o.o.	Croatia	Zagreb	indirect	100%
6.	PUMA Czech Republic s.r.o.	Czech Republic	Prague	indirect	100%
7.	PUMA Denmark A/S	Denmark	Skanderborg	indirect	100%
8.	PUMA Estonia OÜ	Estonia	Tallinn	indirect	100%
9.	PUMA Finland Oy	Finland	Espoo	indirect	100%
10.	PUMA FRANCE SAS	France	Illkirch-Graffenstaden	indirect	100%
11.	Dobotex France SAS	France	Paris	indirect	100%
12.	PUMA International Trading GmbH	Germany	Herzogenaurach	direct	100%
13.	PUMA Europe GmbH	Germany	Herzogenaurach	direct	100%
14.	PUMA Vertrieb GmbH	Germany	Herzogenaurach	direct	100%
15.	PUMA Sprint GmbH	Germany	Herzogenaurach	direct	100%
16.	PUMA Mostro GmbH	Germany	Herzogenaurach	indirect	100%
17.	Dobotex Deutschland GmbH	Germany	Düsseldorf	indirect	100%
18.	PUMA United Kingdom Ltd.	United Kingdom	London	indirect	100%
19.	PUMA Premier Ltd.	United Kingdom	London	indirect	100%
20.	Dobotex UK Ltd.	United Kingdom	Manchester	indirect	100%
21.	Branded Sports Merchandising UK Ltd.	United Kingdom	London	indirect	100%
22.	Genesis Group International Ltd.	United Kingdom	Manchester	direct	100%*
23.	Admiral Teamsports Ltd.	United Kingdom	Manchester	indirect	100%*
24.	Sport Equipment Hellas S. A. of Footwear, Apparel and Sportswear u.Li.	Greece	Athens	direct	100%*
25.	Sport Equipment TI Cyprus Ltd. u.Li.	Cyprus	Nicosia	direct	100%*
26.	PUMA Italia S.r.l.	Italy	Assago	indirect	100%

* Subsidiaries which are assigned to be economically 100% PUMA Group.

No.	Companies/Legal entities	Country	City	Shareholder	Share in capital
EMEA					
27.	Dobotex Italia S.r.l.	Italy	Assago	indirect	100%
28.	PUMA Sport Israel Ltd.	Israel	Hertzeliya	indirect	100%
29.	PUMA Malta Ltd.	Malta	St. Julians	indirect	100%
30.	PUMA Racing Ltd.	Malta	St. Julians	indirect	100%
31.	PUMA Benelux B.V.	Netherlands	Leusden	direct	100%
32.	PUMA International Sports Marketing B.V.	Netherlands	Leusden	direct	100%
33.	Brand Plus Licensing B.V.	Netherlands	's-Hertogenbosch	direct	100%
34.	Dobotex International B.V.	Netherlands	's-Hertogenbosch	indirect	100%
35.	Branded Sports Merchandising B.V.	Netherlands	's-Hertogenbosch	indirect	100%
36.	Dobotex International B.V.	Netherlands	's-Hertogenbosch	indirect	100%
37.	Dobo Logic B.V.	Netherlands	Tilburg	indirect	100%
38.	Dobotex Licensing Holding B.V.	Netherlands	's-Hertogenbosch	indirect	100%
39.	PUMA Norway AS	Norway	Oslo	indirect	100%
40.	PUMA Polska Sp. z o.o.	Poland	Warsaw	indirect	100%
41.	PUMA Sports Romania Srl	Romania	Bucharest	indirect	100%
42.	PUMA-RUS o.o.o.	Russia	Moscow	indirect	100%
43.	PUMA Slovakia s.r.o.	Slovakia	Bratislava	indirect	100%
44.	PUMA Sports Distributors (Pty) Ltd.	South Africa	Cape Town	indirect	100%
45.	PUMA Sports South Africa (Pty) Ltd.	South Africa	Cape Town	indirect	100%
46.	PUMA Iberia S.L.U	Spain	Barcelona	direct	100%
47.	Dobotex Spain S.L.	Spain	Barcelona	indirect	100%
48.	Nrotert AB	Sweden	Helsingborg	direct	100%
49.	PUMA Nordic AB	Sweden	Helsingborg	indirect	100%
50.	Nrotert Sweden AB	Sweden	Helsingborg	indirect	100%
51.	Dobotex Nordic AB	Sweden	Helsingborg	indirect	100%
52.	Mount PUMA AG [Schweiz]	Switzerland	Oensingen	direct	100%
53.	PUMA Retail AG	Switzerland	Oensingen	indirect	100%
54.	Dobotex Switzerland AG	Switzerland	Oensingen	indirect	100%
55.	PUMA Spor Giyim Sanayi ve Ticaret A.S.	Turkey	Istanbul	indirect	100%
56.	PUMA Ukraine TOV	Ukraine	Kiev	indirect	100%
57.	PUMA Middle East FZ LLC	United Arab Emirates	Dubai	indirect	100%
58.	PUMA UAE LLC	United Arab Emirates	Dubai	indirect	100%*
AMERICAS					
59.	Unisol S.A.	Argentina	Buenos Aires	indirect	100%
60.	PUMA Sports Ltda.	Brazil	Sao Paulo	indirect	100%
61.	PUMA Canada, Inc.	Canada	St. Laurent (Montreal)	indirect	100%
62.	PUMA CHILE S.A.	Chile	Santiago	direct	100%
63.	PUMA SERVICIOS SPA	Chile	Santiago	indirect	100%

* Subsidiaries which are assigned to be economically 100% PUMA Group.

No.	Companies/Legal entities	Country	City	Shareholder	Share in capital
AMERICAS					
64.	PUMA México Sport, S.A. de C.V.	Mexico	Mexico City	direct	100%
65.	Servicios Profesionales RDS, S.A. de C.V.	Mexico	Mexico City	indirect	100%
66.	Importaciones RDS, S.A. de C.V.	Mexico	Mexico City	direct	100%
67.	Dobotex de México, S.A. de C.V.	Mexico	Mexico City	indirect	100%
68.	Importaciones Brand Plus Licensing, S.A. de C.V.	Mexico	Mexico City	indirect	100%
69.	Distribuidora Deportiva PUMA S.A.C.	Peru	Lima	indirect	100%
70.	Distribuidora Deportiva PUMA Tacna S.A.C.	Peru	Tacna	indirect	100%
71.	PUMA Retail Peru S.A.C.	Peru	Lima	indirect	100%
72.	PUMA Sports LA S.A.	Uruguay	Montevideo	direct	100%
73.	PUMA Suede Holding, Inc.	USA	Westford	indirect	100%
74.	PUMA North America, Inc.	USA	Westford	indirect	100%
75.	COBRA Golf Incorporated	USA	Carlsbad	indirect	100%
76.	PUMA Accessories North America, LLC	USA	New York	indirect	85%
77.	PUMA North America Accessories Canada, LLC	USA	New York	indirect	85%
78.	Janed, LLC	USA	New York	indirect	51%
79.	Janed Canada, LLC	USA	New York	indirect	51%
80.	PUMA Kids Apparel North America, LLC	USA	New York	indirect	51%
81.	PUMA Kids Apparel Canada, LLC	USA	New York	indirect	51%
ASIA/PACIFIC					
82.	PUMA Australia Pty. Ltd.	Australia	Melbourne	indirect	100%
83.	White Diamond Australia Pty. Ltd.	Australia	Melbourne	indirect	100%
84.	White Diamond Properties Pty. Ltd.	Australia	Melbourne	indirect	100%
85.	Kalola Pty. Ltd.	Australia	Melbourne	indirect	100%
86.	Liberty China Holding Ltd.	British Virgin Islands	Road Town, Tortola	indirect	100%
87.	PUMA China Ltd.	China	Shanghai	indirect	100%
88.	Dobotex China Ltd.	China	Shanghai	indirect	100%
89.	Guangzhou World Cat Information Consulting Services Company Ltd.	China	Guangzhou	indirect	100%
90.	World Cat Ltd.	Hongkong		direct	100%
91.	Development Services Ltd.	Hongkong		direct	100%
92.	PUMA International Trading Services Ltd.	Hongkong		indirect	100%
93.	PUMA Asia Pacific Ltd.	Hongkong		direct	100%
94.	PUMA Hong Kong Ltd.	Hongkong		indirect	100%
95.	Dobotex Ltd.	Hongkong		indirect	100%
96.	PUMA Sports India Private Ltd.	India	Bangalore	indirect	100%
97.	PUMA India Corporate Services Private Ltd.	India	Bangalore	indirect	100%
98.	World Cat Sourcing India Private Ltd.	India	Bangalore	indirect	100%
99.	PT PUMA Cat Indonesia Ltd.	Indonesia	Jakarta	indirect	100%
100.	PUMA JAPAN K.K.	Japan	Tokyo	indirect	100%

No.	Companies/Legal entities	Country	City	Shareholder	Share in capital
ASIA/PACIFIC					
101.	PUMA Korea Ltd.	Korea [South]	Seoul	direct	100%
102.	Dobotex Korea Ltd.	Korea [South]	Seoul	indirect	100%
103.	PUMA Sports Goods Sdn. Bhd.	Malaysia	Kuala Lumpur	indirect	100%
104.	PUMA New Zealand Ltd.	New Zealand	Auckland	indirect	100%
105.	PUMANILA IT Services Inc.	Philippines	Manila	indirect	100%
106.	PUMA Sports SEA Trading Pte. Ltd.	Singapore		indirect	100%
107.	PUMA SEA Holding Pte. Ltd.	Singapore		indirect	100%
108.	PUMA Taiwan Sports Ltd.	Taiwan	Taipei	indirect	100%
109.	World Cat Vietnam Co. Ltd.	Vietnam	Long An Province	indirect	100%
110.	World Cat Vietnam Sourcing & Development Services Co. Ltd.	Vietnam	Ho Chi Minh City	indirect	100%

PUMA Vertrieb GmbH, PUMA Mostro GmbH, PUMA Sprint GmbH, PUMA International Trading GmbH and PUMA Europe GmbH have made use of the exemption under Section 264 [3] of the HGB.

The assets and liabilities of foreign subsidiaries, the functional currency of which is not the euro, have been converted to euros at the average exchange rates valid on the balance sheet date. Expenses and income have been converted at the annual average exchange rates. Any differences resulting from the currency conversion of net assets relative to exchange rates that had changed in comparison with the previous year, were adjusted against equity.

CURRENCY CONVERSION

As a general rule, monetary items in foreign currencies are converted in the individual financial statements of the Group companies at the exchange rate valid on the balance sheet date. Any resulting currency gains and losses are immediately recognized in the income statement. Non-monetary items are converted at historical acquisition and manufacturing costs.

The significant conversion rates per euro are as follows:

T.10

CURRENCY	2017		2016	
	Reporting date exchange rate	Average exchange rate	Reporting date exchange rate	Average exchange rate
USD	1.1993	1.1297	1.0541	1.1069
CNY	7.8044	7.6290	7.3202	7.3522
JPY	135.0100	126.7112	123.4000	120.1967
GBP	0.8872	0.8767	0.8562	0.8195

DERIVATIVE FINANCIAL INSTRUMENTS/HEDGE ACCOUNTING

Derivative financial instruments are recognized at fair value at the time a contract is entered into and thereafter. At the time a hedging instrument is concluded, PUMA classifies the derivatives either as hedges of a planned transaction (cash flow hedge) or as hedges of the fair value of a recognized asset or liability (fair value hedge).

At the time when the transaction is concluded, the hedging relationship between the hedging instrument and the underlying transaction as well as the purpose of risk management and the underlying strategy are documented. In addition, assessments as to whether the derivatives used in the hedge accounting compensate effectively for a change in the fair value or the cash flow of the underlying transaction are documented at the beginning of and continuously after the hedge accounting.

Changes in the market value of derivatives that are intended and suitable for cash flow hedges and that prove to be effective are adjusted against equity, taking into account deferred taxes. If there is no complete effectiveness, the ineffective part is recognized in the income statement. The amounts recognized in equity are recognized in the income statement during the same period in which the hedged planned transaction affects the income statement. If, however, a hedged future transaction results in the recognition of a non-financial asset or a liability, gains or losses previously recorded in equity are included in the initial valuation of the acquisition costs of the respective asset or liability.

Changes in the fair value of derivatives that qualify for and are designated as fair value hedges are recognized directly in the consolidated income statement, together with changes in the fair value of the underlying transaction attributable to the hedged risk. The changes in the fair value of the derivatives and the change in the underlying transaction attributable to the hedged risk are reported in the consolidated income statement under the item relating to the underlying transaction.

The fair values of the derivative instruments used to hedge planned transactions and to hedge the fair value of a recognized asset or liability are shown under other current financial assets or other current financial liabilities.

LEASING

Leases are to be classified either as finance leases or operating leases. Leases where the Company, in its capacity as the lessee, is responsible for all significant opportunities and risks that arise from the use of the lease object are treated as finance leases. All other leases are classified as operating leases. The lease payments from operating leases are recorded as an expense over the term of the contract.

CASH AND CASH EQUIVALENTS

Cash and cash equivalents include cash and bank balances. To the extent that bank deposits are not immediately required to finance current assets, they are invested as risk-free fixed-term deposits, presently for a term of 3 months. The total amount of cash and cash equivalents is consistent with the cash and cash equivalents stated in the cash flow statement.

INVENTORIES

Inventories are valued at acquisition or manufacturing costs or at the lower net realizable values derived from the selling price on the balance sheet date. As a general rule, the acquisition cost of the merchandise is determined using the average cost method. Value adjustments are adequately recorded, depending on age, seasonality and realizable market prices, in a manner that is standard throughout the Group.

RECEIVABLES AND OTHER ASSETS

Receivables and other assets are initially stated at fair value, taking into account transaction costs and subsequently valued at amortized costs after deduction of value adjustments. In the case of value adjustments, all identifiable risks in the form of an individual risk assessment are adequately taken into account on the basis of empirical values and, if credit insurance exists, this is also included in the amount of the value adjustment.

Adjustments are conducted in principle if, after the entry record of the financial asset, there are objective indications for an adjustment, which has an effect on the expected future cash flow from that financial instrument. Significant financial difficulties of a debtor, an increased probability that a creditor becomes insolvent or enters into a clean-up procedure, as well as a breach of contract, e.g. a cancellation or delay in interest or amortization payments, all count as indicators for an existing adjustment.

The amount of the adjustment loss corresponds to the difference between the carrying amount and the cash value of the expected cash flows.

The non-current assets contain loans and other assets. Non-taxable non-current assets are discounted in principle at cash value if the resulting effect is significant.

NON-CURRENT INVESTMENTS

The investments reported under non-current financial assets are classified as *available for sale*. This category includes financial instruments that do not represent loans and receivables or held-to-maturity investments and are not measured at fair value through profit or loss. The categories *held-to-maturity investments* and *financial assets at fair value through profit or loss* are not applied within the PUMA Group.

All purchases and disposals of non-current investments are recorded on the trade date. Non-current investments are initially recognized at fair value plus transaction costs. They are also recognized at fair value in subsequent periods if this can be reliably determined. Unrealized gains and losses are recognized in the overall result, taking into account deferred taxes. The gain or loss on disposal of long-term investments is recognized in profit or loss.

If there is material objective evidence of impairment of the non-current investments, they are written down in the income statement. In the case of equity investments categorized as *available-for-sale*, a significant or prolonged decline in the fair value of the assets below their acquisition cost is to be regarded as objective evidence of impairment. The same applies if there is no longer an active market for listed shares.

PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment are stated at acquisition costs, net of accumulated depreciation. The depreciation period depends on the expected useful life of the respective item. The straight-line method of depreciation is applied. The useful life depends on the type of the assets involved. Buildings are subject to a useful life of between ten and fifty years and a useful life of between three to ten years is assumed for moveable assets. The acquisition costs of property, plant and equipment also include interest on borrowings in accordance with IAS 23, insofar as these accrue and the effect is significant.

Repair and maintenance costs are recorded as an expense as of the date on which they were incurred. Substantial improvements and upgrades are capitalized to the extent that the criteria for capitalization of an asset item apply.

As a general rule, lease objects, the contractual basis of which is to be classified as a finance lease are shown under property, plant and equipment; initially they are accounted for at fair value or the lower present value of the minimum lease payments and net of accumulated depreciation in subsequent accounting periods.

GOODWILL

Goodwill resulting from a business acquisition is calculated based on the difference between the purchase price and the fair value of the acquired asset and liability items. Goodwill from acquisitions is largely attributable to the intangible infrastructure acquired and the associated opportunity to make a positive contribution to corporate value.

Goodwill amounts are allocated to the Group's cash-generating units that are expected to benefit from the synergy effects resulting from the business combination.

An impairment test of goodwill per cash-generating unit (usually the countries) is performed once a year as well as whenever there are indicators of impairment and can result in an impairment loss. There is no reversal of an impairment loss for goodwill.

OTHER INTANGIBLE ASSETS

Acquired intangible assets largely consist of concessions, intellectual property rights and similar rights. These are valued at acquisition costs, net of accumulated amortization. The useful life of intangible assets is between three and ten years. Depreciation is done on a straight-line basis.

If the capitalization requirements of IAS 38.57 *Intangible Assets* are met cumulatively, expenses in the development phase for internally generated intangible assets are capitalized at the time they arise. In subsequent periods, internally generated intangible assets and acquired intangible assets are measured at cost less accumulated amortization and impairment losses. In the Group, own work capitalized is generally depreciated on a straight-line basis over a useful life of three years.

The item also includes acquired trademark rights, which are assumed to have an indefinite useful life in light of the history of the brands and due to the fact that the brands are continued by PUMA.

IMPAIRMENT OF ASSETS

Intangible assets with an indefinite useful life are not written down according to schedule, but are subjected to an annual impairment test. Property, plant and equipment and other intangible assets with finite useful lives are tested for impairment if there is any indication of impairment in the value of the asset concerned. In order to determine whether there is a requirement to record the impairment of an asset, the recoverable amount of the respective asset [the higher amount of the fair value less costs to sell and value in use] is compared with the carrying amount of the asset. If the recoverable amount is lower than the carrying amount, the difference is recorded as an impairment loss. The test for impairment is performed, if possible, at the level of the respective individual asset, otherwise at the level of the cash-generating unit. Goodwill, on the other hand, is tested for impairment only at the cash-generating unit level. If it is determined within the scope of the impairment test that an asset needs to be written down, then the goodwill, if any, of the cash-generating unit is written down initially and, in a second step, the remaining amount is distributed proportionately over the remaining assets. If the reason for the recorded impairment no longer applies, a reversal of impairment loss is recorded to the maximum amount of the written down cost. There is no reversal of an impairment loss for goodwill.

Impairment tests are performed using the discounted cash flow method. For determining the fair value less costs to sell and value in use, the expected cash flows are based on corporate planning data. Expected cash flows are discounted using an interest rate in line with market conditions.

HOLDINGS IN ASSOCIATED COMPANIES

Associated companies represent shareholdings, over which PUMA has a significant influence, but which do not qualify as subsidiaries or joint ventures. Significant influence is generally assumed when PUMA holds, directly or indirectly, at least 20%, but less than 50%, of the voting rights.

Holdings in associated companies are accounted for using the equity method. Here, the shares are ini-

tially recognized at their acquisition cost and are subsequently adjusted for the pro rata changes in the Company's net assets that are attributable to PUMA. Any recognized goodwill is shown in the carrying amount of the associated company.

Within the scope of the impairment test, the carrying amount of a company valued at equity is compared with its recoverable amount provided that there is an indication that the asset has decreased in value. If the recoverable amount is lower than the carrying amount, the difference is recorded as an impairment loss. If the reasons for the previously recorded impairment no longer apply, a write-up is recognized in the income statement.

FINANCIAL DEBT, OTHER FINANCIAL LIABILITIES AND OTHER LIABILITIES

As a general rule, these entries are recognized at their acquisition cost, taking into account transaction costs and subsequently recognized at amortized cost. Non-interest or low-interest-bearing liabilities with a term of at least one year are recognized at present value, taking into account an interest rate in line with market conditions and are compounded until their maturity at their repayment amount. Liabilities from finance lease agreements are recorded as of the beginning of the lease transaction at the amount of the present value of the minimum lease amount or at the lower fair value and are adjusted by the repayment amount of the lease installments.

As a general rule, current financial liabilities also include those long-term loans that have a maximum residual term of up to one year.

PROVISIONS FOR PENSIONS AND SIMILAR OBLIGATIONS

In addition to defined benefit plans, some companies apply defined contribution plans, which do not result in any additional pension commitment other than the current contributions. The pension provision under defined benefit plans is generally calculated using the projected unit credit method. This method takes into account not only known pension benefits and pension rights accrued as of the reporting date, but also expected future salary and pension increases. The defined benefit obligation (DBO) is calculated by discounting expected future cash outflows at the rate of return on senior, fixed-rate corporate bonds. The currencies and maturity periods of the underlying corporate bonds are consistent

with the currencies and maturity periods of the obligations to be satisfied. In some of the plans, the obligation is accompanied by a plan asset. In that case, the pension provision shown is reduced by the plan asset.

Revaluations, consisting of actuarial profits and losses, changes resulting from use of the asset ceiling and return on plan assets (without interest on the net debt) are immediately recorded under Other Comprehensive Income. The revaluations recorded in Other Comprehensive Income are part of the retained earnings and are no longer reclassified into calculation of profit and loss. Past service costs are recorded as an expense if changes are made to the plan.

OTHER PROVISIONS

Provisions are recognized if the Group, as a result of a past event, has a current obligation and this obligation is likely to result in an outflow of resources with economic benefits, the amount of which can be reliably estimated. The provisions are recognized at their settlement value as determined on the basis of the best possible assessment and are not offset by income. Provisions are discounted if the resulting effect is significant.

Provisions for the expected expenses from warranty obligations pursuant to the respective national sales contract laws are recognized at the time of sale of the relevant products, according to the best estimate in relation to the expenditure needed in order to fulfill the Group's obligation.

Provisions are also recognized to account for onerous contracts. An onerous contract is assumed to exist where the unavoidable costs for fulfilling the contract exceed the economic benefit arising from this contract.

Provisions for restructuring measures are also recorded if a detailed, formal restructuring plan has been produced, which has created a justified expectation that the restructuring measures will be carried out by those concerned due to its implementation starting or its major components being announced.

TREASURY SHARES

Treasury stock is deducted from equity at its market price as of the date of acquisition, plus incidental acquisition costs. Pursuant to the authorization of the Annual General Meeting, treasury stock can be repurchased for any authorized purpose, including the flexible management of the Company's capital requirements.

EQUITY COMPENSATION PLANS/MANAGEMENT INCENTIVE PROGRAM

In accordance with IFRS 2, stock-based compensation systems are recognized at fair value and recorded under personnel costs. PUMA has stock-based compensation systems in the form of stock options (SOP) involving compensation in shares and in the form of virtual shares with cash compensation.

The expenses associated with the SOP are determined from the fair value of the options as of the grant date, without taking into account the impact of non-market-oriented exercise hurdles [e.g. forfeited options if the eligible employee leaves the company prematurely]. The expense is recorded by distributing it as personnel costs over the vesting period until the options are vested and is recognized as a capital reserve. Non-market-oriented exercise hurdles are adjusted in accordance with current expectations and the assessment of expected exercisable options is reviewed on each balance sheet date. The resulting gains and losses are recognized in the income statement and recorded through a corresponding adjustment in equity over the remaining period up to the vesting date.

For share-based remunerations with cash compensation, a liability is recorded for the services received and measured with its fair value upon addition. Until the debt is cleared, its fair value is recalculated on every balance sheet date and on the settlement date and all changes to the fair value are recognized in the income statement.

RECOGNITION OF SALES REVENUES

Revenues from the sale of products (sales revenues) are recognized at the time of the transfer of the significant opportunities and risks associated with the ownership of the goods and products sold to the buyer if it is likely that the Group will derive the economic benefit from the sale. The amount of the recognized sales revenues is based on the fair value of

the consideration received or to be received, taking into account returns, discounts and rebates.

ROYALTY AND COMMISSION INCOME

Income from royalties is recognized in the income statement in accordance with the invoices to be submitted by the license holders. In certain cases, values must be estimated in order to permit accounting on an accrual basis. Commission income is invoiced if the underlying purchase transaction is classified as realized.

ADVERTISING AND PROMOTIONAL EXPENSES

Advertising expenses are recognized in the income statement as of the date of their accrual. As a general rule, promotional expenses stretching over several years are recognized as an expense over the contractual term on an accrual basis. Any expenditure surplus resulting from this allocation of expenses after the balance sheet date are recognized in the form of an impairment of assets or a provision for anticipated losses in the financial statements.

PRODUCT DEVELOPMENT

PUMA continuously develops new products in order to meet market requirements and market changes. Research costs are expensed in full at the time they are incurred. Development costs are also recognized as an expense when they do not meet the recognition criteria of IAS 38 *Intangible Assets*.

FINANCIAL RESULT

The financial results include the results from associated companies as well as interest income from financial investments and interest expense from loans and financial instruments. Financial results also include interest expenses from discounted non-current liabilities and from pension provisions that are associated with acquisitions of business enterprises or arise from the valuation of pension commitments.

Exchange rate effects that can be directly allocated to an underlying transaction are shown in the respective income statement item.

INCOME TAXES

Current income taxes are determined in accordance with the tax regulations of the respective countries where the Company conducts its operations.

DEFERRED TAXES

Deferred taxes resulting from temporary valuation differences between the IFRS and tax balance sheets of individual Group companies and from consolidation procedures are charged to each taxable entity and shown either as deferred tax assets or deferred tax liabilities. Deferred tax assets may also include claims for tax reductions that result from the expected utilization of existing losses carried forward to subsequent years and which is sufficiently certain to materialize. Deferred tax assets or liabilities may also result from accounting treatments that do not affect net income. Deferred taxes are calculated on the basis of the tax rates that apply to the reversal in the individual countries and that are in force or adopted as of the balance sheet date.

Deferred tax assets are shown only to the extent that the respective tax advantage is likely to materialize. Value adjustments are recognized on the basis of the past earnings situation and the business expectations for the foreseeable future, if this criterion is not fulfilled.

ASSUMPTIONS AND ESTIMATES

The preparation of the consolidated financial statements requires some assumptions and estimates that have an impact on the amount and disclosure of the recognized assets and liabilities, income and expenses, as well as contingent liabilities. The assumptions and estimates are based on premises, which in turn are based on currently available information. In individual cases, the actual values may deviate from the assumptions and estimates made; as a result there is a risk of adjustments to the carrying amount of the assets and liabilities concerned in future periods. Consequently, future periods involve a risk of adjustment to the carrying amount of the assets and liabilities concerned.

All assumptions and estimates are continuously re-assessed. They are based on historical experiences and other factors, including expectations regarding future global and industry-related trends that appear reasonable under the current circumstances. Assumptions and estimates are made in particular in the measurement of goodwill and brands, pension obligations, derivative financial instruments and taxes. The most significant forward-looking assumptions and sources of estimation and uncertainty as of the reporting date concerning the above-mentioned items are discussed below.

GOODWILL AND BRANDS

A review of the impairment of goodwill is based on the calculation of the value in use. In order to calculate the value in use, the Group must estimate the future cash flows from those cash-generating units to which the goodwill is allocated. To this end, the data used were from the three-year plan, which is based on forecasts of the overall economic development and the resulting industry-specific consumer behavior. Another key assumption concerns the determination of an appropriate interest rate for discounting the cash flow to present value (discounted cash flow method). *The relief from royalty method* is used to value brands. See section 10 for further information, in particular regarding the assumptions used for the calculation.

PENSION OBLIGATIONS

Pension obligations are determined using an actuarial calculation. This calculation is contingent on a large number of factors that are based on assumptions and estimates regarding the discount rate, the expected return on plan assets, future wage and salary increases, mortality and future pension increases. Due to the long-term nature of the commitments made, the assumptions are subject to significant uncertainties. Any change in these assumptions has an impact on the carrying amount of the pension obligations. The Group determines at the end of each year the discount rate applied to determine the present value of future payments. This discount rate is based on the interest rates of corporate bonds with the highest credit rating that are denominated in the currency in which the benefits are paid and the maturity of which corresponds to that of the pension obligations. See section 15 for further information, in particular regarding the parameters used for the calculation.

TAXES

Tax items are determined taking into account the various prevailing local tax laws and the relevant administrative opinions and, due to their complexity, may be subject to different interpretations by persons subject to tax on the one hand and the tax authorities on the other hand. Differing interpretations of tax laws may result in subsequent tax payments for past years; depending on the management's assessment, these differing opinions may be taken into account.

The recognition of deferred taxes, in particular with respect to tax losses carried forward, requires that estimates and assumptions be made concerning future tax planning strategies as well as expected dates of initial recognition and the amount of future taxable income. The taxable income from the relevant corporate planning is derived for this judgment. This takes into account the past financial position and the business development expected in the future. Active deferred tax assets on losses carried forward are recorded in the event of companies incurring a loss only if it is highly likely that future positive income will be achieved that can be offset against these tax losses carried forward. Please see section 8 for further information and detailed assumptions.

DERIVATIVE FINANCIAL INSTRUMENTS

The assumptions used for estimating derivative financial instruments are based on the prevailing market conditions as of the balance sheet date and thus reflect the fair value. See section 24 for further information.

3. CASH AND CASH EQUIVALENTS

As of December 31, 2017, the Group has € 415.0 million [previous year: € 326.7 million] in cash and cash equivalents. The average effective interest rate of financial investments was 0.5% [previous year: 0.7%]. There are no restrictions on disposition.

4. INVENTORIES

Inventories are allocated to the following main groups:

T.11 INVENTORIES (in € million)

	2017	2016
Raw materials, consumables and supplies	12.2	20.2
Finished goods and merchandise/inventory		
Footwear	296.6	239.7
Apparel	191.4	193.7
Accessories/Other	100.2	111.6
Goods in transit	178.0	153.7
TOTAL	778.5	718.9

The table shows the carrying amounts of the inventories net of value adjustments. Of the value adjustments of € 51.5 million (previous year: € 44.0 million), approx. 69.6% (previous year approx. 69.0%) were recognized as expense under costs of sales in the 2017 financial year.

The amount of inventories recorded as an expense during the period mainly includes the cost of sales shown in the consolidated income statement.

5. TRADE RECEIVABLES

This item consists of:

T.12 TRADE RECEIVABLES (in € million)

	2017	2016
Trade receivables, gross	545.6	542.0
Less value adjustments	-41.8	-42.9
Trade receivables, net	503.7	499.2

Allowances for trade receivables developed as follows:

T.13 TRADE RECEIVABLES (in € million)

	2017	2016
Status of value adjustments as of January 1	42.9	38.8
Scope	0.0	-2.3
Exchange rate differences	-1.9	0.4
Allocations	10.3	12.5
Utilization	-7.3	-4.7
Reversals	-2.1	-1.9
Status of value adjustments as of December 31	41.8	42.9

The age structure of the trade receivables is as follows:

T.14 GROSS VALUES 2017 (in € million)

TOTAL	OF WHICH NOT WRITTEN DOWN					OF WHICH WRITTEN DOWN
	Not	0 - 30 days	31 - 90 days	91 - 180 days	Over	
545.6	382.5	42.8	17.9	4.3	2.7	95.4

T.15 GROSS VALUES 2016 (in € million)

TOTAL	OF WHICH NOT WRITTEN DOWN					OF WHICH WRITTEN DOWN
	Not	0 - 30 days	31 - 90 days	91 - 180 days	Over	
542.0	370.3	37.8	26.1	6.8	1.0	100.0

With respect to trade receivables that were not written down, PUMA assumes that the debtors will satisfy their payment obligations.

6. OTHER CURRENT FINANCIAL ASSETS

This item consists of:

T.16 OTHER CURRENT FINANCIAL ASSETS (in € million)

	2017	2016
Fair value of derivative financial instruments	23.5	78.8
Other financial assets	43.2	35.2
TOTAL	66.7	114.1

The amount shown is due within one year. The fair value corresponds to the carrying amount.

The decrease of derivative financial instruments is mainly due to the decline of the US dollar exchange rate.

7. OTHER CURRENT ASSETS

This item consists of:

T.17 OTHER CURRENT ASSETS (in € million)

	2017	2016
Prepaid expense relating to the subsequent period	42.8	31.6
Other receivables	51.3	37.6
TOTAL	94.1	69.2

The amount shown is due within one year. The fair value corresponds to the carrying amount.

Other receivables mainly include VAT receivables amounting to € 35.9 million (previous year: € 17.8 million).

8. DEFERRED TAXES

Deferred taxes relate to the items shown below:

T.18 DEFERRED TAXES (in € million)

	2017	2016
Tax loss carryforwards	92.2	110.3
Non-current assets	29.0	30.7
Current assets	43.5	38.0
Provisions and other liabilities	60.2	65.7
Deferred tax assets (before netting)	224.8	244.8
Non-current assets	42.1	65.9
Current assets	5.6	8.8
Provisions and other liabilities	6.8	3.7
Deferred tax liabilities (before netting)	54.5	78.4
Deferred tax assets, net	170.4	166.4

€ 97.9 million of the deferred tax assets are current (previous year: € 85.3 million) and € 10.7 million of the deferred tax liabilities are current (previous year: € 11.3 million).

As at December 31, 2017, tax losses carried forward amounted to a total of € 542.9 million (previous year: € 596.9 million). This results in a deferred tax asset of € 148.2 million (previous year: € 171.8 million). Deferred tax liabilities were recognized for these items in the amount at which the associated tax advantages are likely to be realized in the form of future profits for income tax purposes. As a result deferred tax assets of € 56.0 million for tax loss carryforwards (previous year: € 61.5 million) were not recognized; of this amount € 54.4 million (previous year: € 59.3 million) are vested, but € 13.4 million (previous year: € 13.4 million) can never be used due to a lack of future expectations. The remaining unrecognized deferred tax assets of € 1.6 million will expire within the next seven years.

In addition, no deferred taxes were recognized for deductible temporary differences amounting to € 13.9 million (previous year: € 5.0 million).

The effects of the US tax reform finally resolved at the end of 2017 on tax loss carryforwards and temporary differences were taken into account when measuring deferred tax assets and liabilities as of December 31, 2017. Due to the tax rate reduction, an adjustment of € 0.9 million was recorded in the income statement.

Deferred tax liabilities for withholding taxes from possible dividends on retained earnings of subsidiaries that serve to cover the financing needs of the respective company were not accumulated, since it is most likely that such temporary differences will not be cleared in the near future.

Deferred tax assets and liabilities are netted if they relate to a taxable entity and can in fact be netted. Accordingly, they are shown in the balance sheet as follows:

T.19 [in € million]

	2017	2016
Deferred tax assets	207.9	229.5
Deferred tax liabilities	37.6	63.1
Deferred tax assets, net	170.4	166.4

The changes in deferred tax assets were as follows:

T.20 [in € million]

	2017	2016
Deferred tax assets, previous year	229.5	219.8
Recognition in the income statement	-11.5	4.2
Adjustment against Other Comprehensive Income	-10.0	5.4
Deferred tax assets	207.9	229.5

The changes in deferred tax liabilities were as follows:

T.21 [in € million]

	2017	2016
Deferred tax liabilities, previous year	63.1	64.2
Recognition in the income statement	-19.0	-3.6
Adjustment against Other Comprehensive Income	-6.5	2.4
Deferred tax liabilities	37.6	63.1

9. PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment at their carrying amounts consist of:

T.22 [in € million]

	2017	2016
Land and buildings, including buildings on third-party land	89.7	108.4
Technical equipment and machinery	10.1	10.4
Other equipment, factory and office equipment	122.0	116.1
Assets under construction	38.3	17.3
TOTAL	260.1	252.1

The carrying amount of property, plant and equipment is derived from the acquisition costs. Accumulated depreciation of property, plant and equipment amounted to €289.5 million [previous year: € 307.5 million].

Other equipment, operating and office equipment includes leased assets (finance leases) amounting to € 0.2 million [previous year: € 0.3 million] and in technical equipment and machinery, € 0.4 million [previous year: € 0.5 million] relates to finance leases.

The changes in property, plant and equipment in the 2017 financial year are shown in *Changes in Fixed Assets in Appendix 1* to the notes of the consolidated financial statements. As in the previous year, there were no impairment expenses that exceed current depreciation during the reporting year.

10. INTANGIBLE ASSETS

This item mainly includes goodwill, intangible assets with indefinite useful lives and assets associated with the Company's own retail activities.

Goodwill and intangible assets with indefinite useful lives are not amortized according to schedule. Impairment tests were performed in the past financial

year using the discounted cash flow method. These were based on data from the respective three-year plan. The recoverable amount was determined on the basis of the value in use. This did not result in an impairment loss.

The cash-generating unit *CPG – COBRA PUMA Golf* includes intangible assets in association with the COBRA brand, with an indefinite useful life of € 118.6 million [previous year: € 134.9 million]. The carrying amount of the COBRA brand is significant in comparison to the overall carrying amount of the intangible assets with an indefinite useful life. This is allocated to the Central Unit segment. The recoverable amount of the COBRA brand [level 3] was determined using the relief from royalty method. A discount rate of 7.3% p.a. was applied [previous year: 6.8% p.a.] and, unchanged from the previous year, a license rate of 8% and a 3% growth rate were used.

In 2017, development costs in connection with COBRA brand golf clubs amounting to € 1.8 million [previous year: € 1.9 million] were capitalized. Development costs are allocated to the item *Other Intangible Assets* in *Changes in Fixed Assets*. Current amortization of development costs amounted to € 0.6 million in 2017 [previous year: € 0.0 million].

The changes in intangible assets in the 2017 financial year are shown in *Changes in Fixed Assets* of

Appendix 1 to the notes of the consolidated financial statements. Other intangible assets include advance payments in the amount of € 8.7 million (previous year: € 2.0 million).

Current amortization of intangible assets amounting to € 14.3 million (previous year: € 11.3 million) are included in other operating expenses. Distribution expenses accounted for € 2.1 million of this amount (previous year: € 2.2 million), € 0.1 million was attributable to product management/merchandising

expenses (previous year: € 0.0 million), € 0.6 million to development (previous year: € 0.0 million) and € 11.5 million to administrative and general expenses (previous year: € 9.1 million). As in the previous year, there were no impairment expenses that exceed current depreciation.

Goodwill is allocated to the Group's identifiable cash-generating units (CGUs) according to the country where the activity is carried out. Summarized by regions, goodwill is allocated as follows:

T.23 (in € million)

	2017	2016
PUMA UK	1.6	1.7
PUMA South Africa	2.4	2.5
Dobotex	139.4	139.4
Genesis	6.9	7.1
Subtotal EMEA	150.3	150.6
PUMA Canada	9.5	10.0
PUMA Argentina	14.6	16.6
PUMA Chile	0.5	0.5
PUMA Mexico	9.6	10.5
Janed	1.8	2.1
Subtotal Americas	36.0	39.7
PUMA Japan	40.6	44.4
PUMA China	2.5	2.5
PUMA Taiwan	12.6	13.2
Subtotal Asia/Pacific	55.7	60.1
TOTAL	241.9	250.4

Assumptions used in conducting the impairment test in 2017:

T.24

	Tax rate [range]	WACC before tax [range]	WACC after tax [range]
EEA	17.0% - 25.0%	8.7% - 9.6%	7.6%
EEMEA*	28.0%	17.4%	13.3%
EMEA	17.0% - 28.0%	8.7% - 17.4%	7.6% - 13.3%
North America*	26.4%	8.6%	7.0%
Latin America	25.5% - 35.0%	11.0% - 26.4%	8.9% - 22.7%
Americas	25.5% - 35.0%	8.6% - 26.4%	7.0% - 22.7%
Asia/Pacific	17.0% - 30.0%	9.0% - 10.7%	7.6% - 8.5%

* The figures for the EEMEA and North America regions relate to only one cash-generating unit (CGU) each.

The tax rates used for the impairment test correspond to the actual tax rates in the respective countries. The cost of capital (WACC) was derived from observable market data.

In addition, a growth rate of 3% is generally assumed. A growth rate of less than 3% was only used in justified exceptional cases.

The cash-generating unit *Dobotex* includes goodwill of € 139.4 million (previous year: € 139.4 million), which is significant in comparison to the total carrying amount of goodwill. The cash-generating unit corresponds to a business area of PUMA which is allocated to the Central Unit. The recoverable amount was determined by calculating the value in use using a discount rate of 7.6% p.a. (previous year: 6.5% p.a.) and a growth rate of 2% (previous year: 2%).

Sensitivity analyses with regard to the impairment tests carried out at the balance sheet date show that an increase in discount rates of one percentage point each and a reduction in growth rates of one percentage point each result in an indication of impairment with regard to intangible assets with an unlimited or indefinite useful life of € 11.8 million. The corresponding sensitivity analyses with regard to goodwill do not provide any indication of impairment.

The sensitivity analysis with a one percentage point increase in the discount rate and the sensitivity analysis with a one percentage point reduction of the growth rate do not show any indication of impairment.

The following table contains the assumptions for the performance of the impairment test in the previous year:

T.25

	Tax rate [range]	WACC before tax [range]	WACC after tax [range]
EEA	17.0% - 25.0%	8.0% - 8.1%	6.5% - 7.0%
EEMEA*	28.0%	16.6%	12.7%
EMEA	17.0% - 28.0%	8.0% - 16.6%	6.5% - 12.7%
North America*	26.4%	8.1%	6.5%
Latin America	25.5% - 35.0%	10.3% - 26.9%	8.3% - 23.3%
Americas	25.5% - 35.0%	8.1% - 26.9%	6.5% - 23.3%
Asia/Pacific	16.5% - 30.0%	8.5% - 9.5%	7.0% - 8.3%

* The figures for the EEMEA and North America regions relate to only one cash-generating unit (CGU) each.

A growth rate of 3% was generally assumed and a growth rate of under 3% has only been used in exceptional cases where this is justified.

11. HOLDINGS IN ASSOCIATED COMPANIES

The 19.6% interest in Wilderness Holdings Ltd. is shown under holdings in associated companies. It is accounted for using the equity method, as there is a significant influence. The carrying amount of the shares amounts to € 16.6 million (previous year: € 16.5 million).

The following overview shows the aggregated benchmark data of the associated companies recognized at equity. The values represent the values based on the entire company and do not relate to the shares attributable to the PUMA Group.

T.26 [in € million]

	2017	2016
Gains relating to continuing operations	8.3	5.9
Other result	-0.1	-0.3
Comprehensive income	8.2	5.6

PUMA's share of the net earnings of Wilderness Holdings Ltd. amounts to € 1.6 million (previous year: € 1.2 million). Dividends received amount to € 0.8 million (previous year: € 0.7 million).

The balance sheet date of Wilderness Holdings Ltd. is February 28, 2017. The above information relates to the Company's financial information as at December 31.

12. OTHER NON-CURRENT ASSETS

Other non-current financial and non-financial assets consist of:

T.27 [in € million]

	2017	2016
Non-current investments	28.0	24.2
Fair value of derivative financial instruments	1.6	12.9
Other financial assets	22.1	22.6
Total of other non-current financial assets	51.7	59.8
Other non-current non-financial assets	19.8	18.7
Other non-current assets, total	71.5	78.5

The non-current investments relate to the 5.0% shareholding in Borussia Dortmund GmbH & Co. Kommanditgesellschaft auf Aktien (BVB) with registered office in Dortmund, Germany.

Other financial assets mainly include rental deposits in the amount of € 19.2 million (previous year: € 19.9 million). The other non-current non-financial assets mainly include deferrals in connection with promotional and advertising agreements.

In the 2017 financial year, there were no indicators of impairment of other non-current assets.

13. LIABILITIES

The residual terms of liabilities are as follows:

T.28 **LIABILITIES** (in € million)

	2017				2016			
	Total	RESIDUAL TERM OF			Total	RESIDUAL TERM OF		
		Up to 1 year	1 to 5 years	Over 5 years		Up to 1 year	1 to 5 years	Over 5 years
Financial liabilities	56.8	29.0	27.9		40.1	25.3	14.8	
Trade payables	646.1	646.1			580.6	580.6		
Liabilities from acquisitions	4.8		4.8		5.0		5.0	
Other liabilities								
Liabilities from other taxes	35.6	35.6			33.8	33.8		
Liabilities relating to social security	7.1	7.1			6.7	6.7		
Payables to employees	96.1	96.1			74.3	74.3		
Liabilities from market valuation of forward exchange transactions	75.2	72.3	2.9		25.8	24.7	1.1	
Liabilities from finance leases	0.4	0.3	0.1		0.7	0.4	0.2	
Other liabilities	32.0	29.0	1.9	1.2	53.9	51.5	2.1	0.3
TOTAL	954.3	915.5	37.6	1.2	820.8	797.4	23.2	0.3

PUMA has confirmed credit facilities amounting to a total of € 497.1 million (previous year: € 487.6 million). There were no changes in the financial liabilities (previous year: € 4.6 million) from lines of credit granted only until further notice. Unused credit lines totaled € 440.2 million as of December 31, 2017, compared to € 433.1 million the previous year.

The effective interest rate of the financial liabilities ranged between 1.0% and 14.7% (previous year: 1.0% to 12.25%).

The table below shows the cash flows of the original financial liabilities and of the derivative financial instruments with a positive and negative fair value:

T.29 **CASH FLOWS FROM NON-DERIVATIVE AND DERIVATIVE FINANCIAL LIABILITIES 2017** (in € million)

	Carrying amount 2017	CASH FLOW 2018		CASH FLOW 2019		CASH FLOW 2020 ET SEQ.	
		Interest	Repayment	Interest	Repayment	Interest	Repayment
Non-derivative financial liabilities							
Financial liabilities	56.8	1.3	29.0	0.3	10.1	0.1	17.7
Trade payables	646.1		646.1				
Liabilities from finance leases	0.4		0.3		0.1		0.1
Liabilities from acquisitions	4.8						4.8
Other liabilities	22.4		22.3		0.0		
Derivative financial liabilities and assets							
Cash-inflow from derivative financial instruments			2,152.9		383.0		
Cash-outflow from derivative financial instruments			2,197.0		380.6		

The current financial liabilities can be repaid at any time.

The following values were determined in the previous year:

T.30 **CASH FLOWS FROM NON-DERIVATIVE AND DERIVATIVE FINANCIAL LIABILITIES 2016** (in € million)

	Carrying amount 2016	CASH FLOW 2017		CASH FLOW 2018		CASH FLOW 2019 ET SEQ.	
		Interest	Repayment	Interest	Repayment	Interest	Repayment
Non-derivative financial liabilities							
Financial liabilities	40.1	0.2	25.3	0.1	11.8	0.0	3.0
Trade payables	580.6		580.6				
Liabilities from finance leases	0.7		0.4		0.1		0.1
Liabilities from acquisitions	5.0						5.0
Other liabilities	44.9	0.3	44.8		0.0		0.1
Derivative financial liabilities and assets							
Cash-inflow from derivative financial instruments			1,886.5		345.5		
Cash-outflow from derivative financial instruments			1,835.6		332.1		

14. ADDITIONAL DISCLOSURES ON FINANCIAL INSTRUMENTS

T.31 [in € million]

	Measurement categories under IAS 39	Carrying amount 2017	Fair value 2017	Carrying amount 2016	Fair value 2016
Assets					
Cash and cash equivalents	¹⁾ LAR	415.0	415.0	326.7	326.7
Trade receivables	LAR	503.7	503.7	499.2	499.2
Other current financial assets	LAR	43.2	43.2	35.2	35.2
Derivatives with hedging relationship [fair value] [current and non-current]	n. a.	25.0	25.0	91.8	91.8
Derivatives without hedging relationship [fair value]	HfT	0.1	0.1	0.0	0.0
Other non-current fin. assets	LAR	22.1	22.1	22.6	22.6
Non-current investments	²⁾ AfS	28.0	28.0	24.2	24.2
Liabilities					
Financial liabilities	³⁾ OL	56.8	56.8	40.1	40.1
Trade payables	OL	646.1	646.1	580.6	580.6
Liabilities from acquisitions	OL	4.8	4.8	5.0	5.0
Liabilities from finance leases	n. a.	0.4	0.4	0.7	0.7
Other financial liabilities	OL	22.4	22.4	44.9	44.9
Derivatives with hedging relationship [fair value] [current and non-current]	n. a.	75.2	75.2	25.6	25.6
Derivatives without hedging relationship [fair value]	⁴⁾ HfT	0.0	0.0	0.3	0.3
Total LAR		984.0	984.0	883.7	883.7
Total OL		730.1	730.1	670.6	670.6
Total AfS		28.0	28.0	24.2	24.2

1) LAR: Loans and Receivables;
 2) AfS: Available for Sale;
 3) OL: Other Liabilities;
 4) HfT: Held for Trading

Financial instruments that are measured at fair value in the balance sheet were determined using the following hierarchy:

Level 1: Use of prices quoted on active markets for identical assets or liabilities.

Level 2: Use of input factors that do not involve the quoted prices stated under Level 1, but can be observed for the asset or liability either directly [i. e., as price] or indirectly [i. e., derivation of prices].

Level 3: Use of factors for the valuation of the asset or liability that are based on non-observable market data.

The fair value of financial assets classified as available-for-sale was determined in accordance with Level 1. The market values of derivative assets or liabilities were determined on the basis of Level 2.

Cash and cash equivalents, trade receivables and other assets have a short residual maturity. Accordingly, as of the reporting date, the carrying amount approximates fair value. Receivables are stated at nominal value, taking into account deductions for default risk.

Accordingly, as of the reporting date, the carrying amount of loans receivable approximates fair value.

The fair values of other financial assets correspond to their carrying amount, taking into account prevailing market interest rates. Other financial assets include € 22.6 million [previous year: € 22.6 million] that were pledged as rental deposits at usual market rates.

The current liabilities to banks can be repaid at any time. Accordingly, as of the reporting date, the carrying amount approximates fair value. The non-current bank liabilities consist of fixed-interest loans. The reported carrying amounts correspond to the repayment amounts. Non-current bank loans are reported under other non-current financial liabilities.

Trade payables have a short residual maturity. The recognized values approximate fair value.

Pursuant to the contracts entered into, purchase price liabilities associated with acquisitions of busi-

ness enterprises lead to payments. The resulting nominal amounts were discounted at a reasonable market interest rate, depending on the expected date of payment. As of the end of the financial year, the market interest rate only affects one company and is 0.6% [previous year: 0.4%].

The fair values of other financial liabilities are determined based on the present values, taking into account the prevailing interest rate parameters.

The fair values of derivatives with a hedging relationship at the balance sheet date are determined on the basis of current market parameters, i. e., reference prices observable on the market, taking into account forward premiums and discounts. The discounted result of the comparison of the forward price on the reporting date with the forward price on the valuation date is included in the measurement. The fair values are also checked for the counterparty's non-performance risk. In doing this, PUMA calculates credit value adjustments [CVA] or debt value adjustments [DVA] on the basis of an up/down method, taking current market information into account. No material deviations were found, so that no adjustments were made to the fair value determined.

Net income by measurement categories:

T.32 [in € million]

	2017	2016
Loans and receivables [LAR]	-3.2	-8.1
Other liabilities [OL]	-15.3	-20.8
Derivatives without hedging relationship	-0.3	1.3
Non-current financial assets [AfS]	3.8	5.7
TOTAL	-15.0	-21.9

The net income was determined by taking into account interest rates, currency exchange effects, impairment losses as well as gains and losses from sales.

General administrative expenses include write-downs of receivables.

15. PENSION PROVISIONS

Pension provisions result from employees' claims for benefits, which are based on the statutory or contractual regulations applicable in the respective country, in the event of invalidity, death or when a certain retirement age has been reached. Pension commitments in the PUMA Group include both benefit- and contribution-based pension commitments and include both obligations from current pensions and rights to pensions payable in the future. The pension entitlements are financed by both provisions and funds.

The risks associated with the pension commitments mainly concern the usual risks of benefit-based pension plans in relation to possible changes in the discount rate and, to a minor degree, inflation trends and recipient longevity. In order to limit the risks of changed capital market conditions and demographic developments, plans with the maximum obligations were agreed or insured a few years ago in Germany and the UK for new hires. The specific risk of obligations based on salary is low within the PUMA Group. The introduction of an annual cap in 2016 for pensionable salary in the UK plan now covers this risk for the highest obligations. The UK plan is therefore classified as a non-salary obligation.

T.33 (in € million)

	Germany	UK	Other companies	PUMA Group
Present value of pension claims 12/31/2017				
Salary-based obligations				
Annuity	0.0	0.0	6.5	6.5
One-off payment	0.0	0.0	6.2	6.2
Non-salary-based obligations				
Annuity	20.3	41.5	0.0	61.8
One-off payment	6.8	0.0	0.0	6.8

The following values were determined in the previous year:

T.34 (in € million)

	Germany	UK	Other companies	PUMA Group
Present value of pension claims 12/31/2016				
Salary-based obligations				
Annuity	0.0	0.0	6.9	6.9
One-off payment	0.0	0.0	5.9	5.9
Non-salary-based obligations				
Annuity	19.3	41.6	0.0	60.9
One-off payment	6.6	0.0	0.0	6.6

The main pension arrangements are described below:

The general pension scheme of PUMA SE generally provides for pension payments to a maximum amount of € 127.82 per month and per eligible employee. It was closed for new members beginning in 1996. In addition, PUMA SE provides individual commitments (fixed sums in different amounts) as well as contribution-based individual commitments (in part from salary conversion). The contribution-based commitments are insured plans. There are no statutory minimum funding requirements. At the end of 2017, the obligation attributable to pension entitlements in Germany (PUMA SE) amounted to € 27.1 million (previous year: € 25.9 million), representing 33.3% of the total commitment. The fair value of the plan assets relative to domestic obligations amounts to € 16.4 million. The corresponding pension provision amounts to € 10.7 million.

The defined benefit plan in the United Kingdom has not been available to new hires since 2006. This defined benefit plan includes salary and length of service-based commitments to provide old age, invalidity and surviving dependents' retirement benefits. In 2016, a growth cap of 1% p.a. was introduced on the pensionable salary. Partial capitalization of the old-age pension is permitted. There are statutory minimum funding requirements. The obligations regarding pension claims under the defined benefit plan in the UK amount to € 41.5 million at the end of 2017 (previous year: € 41.6 million) and represents 51.1% of the total obligation. The obligation is covered by assets amounting to € 32.0 million. The provision amounts to € 9.5 million.

The changes in the present value of pension claims are as follows:

T.35 (in € million)

	2017	2016
Present value of pension claims January 1	80.3	74.3
Cost of the pension claims earned in the reporting year	3.4	2.3
Past service costs	0.0	-2.3
(Profits) and losses from settlements	0.0	0.0
Interest expense on pension claims	1.7	2.1
Employee contributions	0.2	0.2
Benefits paid	-2.3	-3.0
Effects from transfers	0.2	-0.4
Actuarial (gains) and losses	-0.2	13.1
Currency exchange effects	-2.0	-6.0
Present value of pension claims December 31	81.3	80.3

The changes in the plan assets are as follows:

T.36 (in € million)

	2017	2016
Plan assets January 1	48.8	50.7
Interest income on plan assets	1.1	1.5
Actuarial gains and losses [-]	1.1	1.7
Employer contributions	3.1	1.9
Employee contributions	0.2	0.2
Benefits paid	-1.4	-2.0
Effects from transfers	0.0	-0.3
Currency exchange effects	-1.4	-5.0
Plan assets December 31	51.6	48.7

The pension provision for the Group is derived as follows:

T.37 (in € million)

	2017	2016
Present value of pension claims from benefit plans	81.3	80.3
Fair value of plan assets	-51.6	-48.7
Financing status	29.7	31.6
Amounts not recorded due to the maximum limit applicable to assets	0.0	0.0
Pension provision December 31	29.7	31.6

In 2017, benefits paid amounted to € 2.3 million (previous year: € 3.0 million). Contributions in 2018 are expected to amount to € 2.2 million. Of this, € 0.9 million is expected to be paid directly by the employer. Contributions to external plan assets amounted to € 3.1 million in 2017 (previous year: € 1.9 million). Contributions in 2018 are expected to amount to € 1.7 million.

The changes in pension provisions are as follows:

T.38 (in € million)

	2017	2016
Pension provision January 1	31.6	23.6
Pension expense	4.0	0.6
Actuarial gains [-] and losses recorded in Other Comprehensive Income	-1.3	11.4
Employer contributions	-3.1	-1.9
Direct pension payments made by the employer	-0.9	-0.9
Transfer values	0.2	-0.2
Currency exchange differences	-0.7	-1.0
Pension provision December 31	29.7	31.6
of which assets	0.0	0.0
of which liabilities	29.7	31.6

The expenses in the 2017 financial year are structured as follows:

T.39 (in € million)

	2017	2016
Cost of the pension claims earned in the reporting year	3.4	2.3
Past service costs	0.0	-2.3
Income [-] and expenses from plan settlements	0.0	0.0
Interest expense on pension claims	1.7	2.1
Interest income on plan assets	-1.1	-1.5
Administration costs	0.0	0.1
Expenses for defined benefit plans	4.0	0.7
of which personnel costs	3.4	0.1
of which financial costs	0.6	0.6

In addition to the defined benefit pension plans, PUMA also makes contributions to defined contribution plans. Payments for the financial year 2017 amounted to € 11.7 million (previous year: € 11.0 million).

Actuarial gains and losses recorded in Other Comprehensive Income:

T.40 (in € million)

	2017	2016
Revaluation of pension commitments	0.0	0.0
Actuarial gains (-) and losses resulting from changes in demographic assumptions	-0.6	-0.7
Actuarial gains (-) and losses resulting from changes in financial assumptions	-0.1	13.3
Actuarial gains (-) and losses due to adjustments based on experience	0.5	0.5
Revaluation of plan assets	-1.1	-1.7
Amounts not recorded due to the maximum limit applicable to assets	0.0	0.0
Adjustment of administration costs	0.0	0.0
Total revaluation amounts recorded directly in other comprehensive income	-1.3	11.4

Plan assets investment classes:

T.41 (in € million)

	2017	2016
Cash and cash equivalents	0.3	0.1
Equity instruments	0.0	0.1
Bonds	1.3	12.4
Investment funds	18.5	17.2
Derivatives	7.1	0.0
Real estate	3.5	3.7
Insurance	16.4	14.2
Other	4.5	1.0
Total plan assets	51.6	48.7

Of which investment classes with a quoted market price:

T.42 (in € million)

	2017	2016
Cash and cash equivalents	0.3	0.2
Equity instruments	0.0	0.1
Bonds	1.3	12.4
Investment funds	18.3	16.9
Derivatives	7.1	0.0
Real estate	3.2	3.4
Insurance	0.0	0.0
Other	4.5	1.0
Plan assets with a quoted market price	34.7	34.0

Plan assets still do not include the Group's own financial instruments or real estate used by Group companies.

The plan assets are used exclusively to fulfill defined pension commitments. Legal requirements exist in some countries for the type and amount of financial resources that can be chosen; in other countries (for example Germany) they can be chosen freely. In the UK, a board of trustees made up of Company representatives and employees is in charge of asset management. Its investment strategy is aimed at long-term profits and low volatility. It was revised in 2017 and the risk profile was reduced.

The following assumptions were used to determine pension obligations and pension expenses:

T.43 (in %)

	2017	2016
Discount rate	2.30	2.18
Future pension increases	2.42	2.46
Future salary increases	1.55	1.50

The indicated values are weighted average values. A standard interest rate of 1.75% was applied for the eurozone [previous year: 1.25%].

The following overview shows how the present value of pension claims from benefit plans would have been affected by changes to significant actuarial assumptions.

T.44 [in € million]

	2017	2016
Effect on present value of pension claims if		
the discount rate were 50 basis points higher	-7.4	-7.4
the discount rate were 50 basis points lower	6.0	6.3

Salary and pension trends have only a negligible effect on the present value of pension claims due to the structure of the benefit plans.

The weighted average duration of pension commitments is 19 years.

16. OTHER PROVISIONS

The warranty/return provision is determined on the basis of the historical value of sales generated during the past six months. It is expected that the majority of these expenses will fall due within the first six months of the next financial year. The warranty/return provision does not include any non-current provisions [previous year: € 1.9 million].

Purchasing risks relate primarily to materials and molds that are required for the manufacturing of shoes.

The other provisions consist of risks in connection with litigation amounting to € 30.0 million [previous year: € 28.7 million] and provisions for anticipated losses from pending transactions and other risks in the amount of € 32.9 million [previous year: € 36.1 million]. Other provisions include € 34.6 million [previous year: € 27.9 million] in non-current provisions.

Short-term provisions are expected to be paid out in the following year, while long-term provisions are not expected to be paid out until the end of the following year at the earliest.

T.45 [in € million]

	2016	Currency adjust-ments, retransfers	Addition	Utilization	Reversal	2017
Provisions for:						
Warranties>Returns	12.6	-0.5	46.7	-7.8	-0.2	50.7
Purchasing risks	8.5	-0.1	7.2	-7.9	-0.4	7.2
Other	64.8	-9.5	27.6	-15.0	-5.0	62.9
TOTAL	85.9	-10.1	81.5	-30.8	-5.6	120.8

17. LIABILITIES FROM THE ACQUISITION OF BUSINESS ENTITIES

Pursuant to the contracts entered into, purchase price liabilities associated with acquisitions of business enterprises lead to payments. The resulting nominal amounts were discounted at a reasonable market interest rate, depending on the expected date of payment.

The existing purchase price liability relates to the acquisition of Genesis Group International Ltd. and is made up as follows:

T.46 [in € million]

	2017	2016
Due within one year	0.0	0.0
Due in more than one year	4.8	5.0
TOTAL	4.8	5.0

18. SHAREHOLDERS' EQUITY

SUBSCRIBED CAPITAL

The subscribed capital corresponds to the subscribed capital of PUMA SE. As of the balance sheet date, the subscribed capital amounted to € 38.6 million and is divided into 15,082,464 bearer shares.

Each no-par-value share corresponds to € 2.56 of the subscribed capital [share capital].

Changes in the circulating shares:

T.47

		2017	2016
Circulating shares as of January 1	Shares	14,939,913	14,939,913
Issue of treasury stock	Shares	6,443	0
Stock buyback	Shares	0	0
Circulating shares as of December 31	Shares	14,946,356	14,939,913

CAPITAL RESERVE

The capital reserve includes the premium from issuing shares, as well as amounts from the grant, conversion and expiration of share options.

RETAINED EARNINGS AND NET PROFIT

Retained earnings and net profit include the net income of the financial year as well as the income of the companies included in the consolidated financial statements achieved in the past to the extent that it was not distributed.

RESERVE FROM THE DIFFERENCE RESULTING FROM CURRENCY CONVERSION

The equity item for currency conversion serves to record the differences from the conversion of the financial statements of subsidiaries with non-euro accounting compared to the date of first consolidation of the subsidiaries.

CASH FLOW HEDGES

The *cash flow hedges* item includes the market valuation of derivative financial instruments. The item in the amount of € -44.8 million (previous year: € 54.3 million) is offset by deferred taxes in the amount of € 3.7 million (previous year: € -0.5 million).

TREASURY STOCK

The resolution adopted by the Annual General Meeting on May 6, 2015 authorized the company to purchase treasury shares up to a value of 10% of the share capital until May 5, 2020. If purchased through the stock exchange, the purchase price per share may not exceed or fall below 10% of the closing price

for the Company's shares with the same attributes in the XETRA trading system (or a comparable successor system) during the last 3 trading days prior to the date of purchase.

The Company did not make use of the authorization to purchase treasury stock during the reporting period. As of the balance sheet date, the Company holds a total of 136,108 PUMA shares in its own portfolio, which corresponds to 0.9% of the subscribed capital.

AUTHORIZED CAPITAL

As of December 31, 2017, the Company's Articles of Association provide for authorized capital totaling € 15,000,000:

Pursuant to Section 4.2. of the Articles of Association, the Administrative Board is authorized to increase the Company's share capital by April 11, 2022 by up to € 15,000,000 (Authorized Capital 2017) by issuing new no-par value bearer shares against cash and/or non-cash contributions on one or more occasions. In the event of capital increases against cash contributions, the new shares can also be acquired in whole or in part by one or several banks as determined by the Administrative Board, subject to the obligation to offer these to the shareholders for subscription (indirect subscription right). The shareholders are basically entitled to a subscription right. However, the Administrative Board is authorized to exclude shareholders' subscription rights in whole or in part in the cases specified in Paragraph 4.2. of the Articles of Association.

The Administrative Board of PUMA SE did not make use of the existing authorized capital in the current reporting period.

DIVIDENDS

The amounts eligible for distribution relate to the net income of PUMA SE, which is determined in accordance with German Commercial Law.

The Managing Directors and the Administrative Board will propose to the Annual General Meeting that a one-off dividend of € 12.50 per circulating

share or a total of € 186.8 million (with respect to the circulating shares as of December 31), be distributed to the shareholders from the net income of PUMA SE for the 2017 financial year.

Appropriation of the Net Income of PUMA SE:

T.48

	2017	2016
Net income of PUMA SE as of December 31 in € million	268.1	205.6
Net income available for distribution in € million	268.1	205.6
Dividend per share €	12.50	0.75
Number of circulating shares * share	14,946,356	14,939,913
Total dividend * in € million	186.8	11.2
Carried forward to the new accounting period * in € million	81.3	194.4

* Previous year's values adjusted to the outcome of the Annual General Meeting

NON-CONTROLLING INTERESTS

The non-controlling interests remaining as of the balance sheet date relate to PUMA Accessories North America, LLC with €4.9 million (previous year: € 1.1 million), Janed, LLC with € 21.3 million (previous year: € 11.9 million), PUMA Kids Apparel North America, LLC with € 1.3 million (previous year: € 0.6 million), Janed Canada, LLC, with € 2.4 million (previous year: € 0.8 million), PUMA North America Accessories Canada, LLC with € 0.5 million and PUMA Kids Apparel Canada, LLC, with € 0.8 million (previous year: € 0.9 million).

CAPITAL MANAGEMENT

The Group's objective is to retain a strong equity base in order to maintain both investor and market confidence and to strengthen future business performance.

Capital management relates to the consolidated equity of PUMA. This is shown in the consolidated balance sheet as well as the reconciliation statement concerning *Changes in Equity*.

19. EQUITY COMPENSATION PLANS/ MANAGEMENT INCENTIVE PROGRAM

In order to provide long-term incentives and thereby retain the management staff in the Company, PUMA uses share-based compensation systems in the form of *stock option programs (SOP)* and in the form of virtual shares with cash compensation.

The current programs are described below:

EXPLANATION OF "SOP"

Pursuant to the resolution of the Annual General Meeting of April 22, 2008, a *stock option program, SOP 2008*, was accepted in the form of a *Performance Share Program*. Conditional capital was created for this purpose and the Supervisory Board and the Board of Management of PUMA AG (as of July 25, 2011 change of form into SE) were authorized to grant subscription rights to the members of the Board of Management and other executives of the Company and of affiliated subsidiary companies for five years (after the registration of the conditional capital in the commercial register), but for at least three months after the end of the Annual General Meeting in 2013.

The term of the subscription rights issued and to be issued is five years and these subscription rights can be exercised after two years at the earliest, provided, however, that the price of the PUMA share has increased by at least 20% as of the date granted. In contrast to traditional stock option programs, the equivalent amount of the increase in value of the PUMA share since the date granted is serviced with shares, whereby the beneficiary pays an option price of € 2.56 per share granted if the share was issued as part of a capital increase. If employees leave the company, then their options rights expire.

Furthermore, pursuant to the authorization, the Administrative Board, in accordance with the recommendations of the Corporate Governance Code, may limit, fully or partially, the scope and contents of subscription rights issued to the company's Managing Directors in the event of extraordinary, unforeseen developments. This option is also available to the Board of Management with respect to the other executives concerned.

The programs were valued using a binomial model or a Monte Carlo simulation.

The following parameters were used to determine the fair value:

T.49 SOP

	2008 Tranche I	2008 Tranche II	2008 Tranche III	2008 Tranche IV	2008 Tranche V
Share price as of the date granted	€199.27	€147.27	€250.50	€199.95	€265.00
Expected volatility	29.1%	47.7%	34.5%	29.2%	26.8%
Expected dividend payment	1.50%	2.31%	1.30%	1.30%	0.8%
Risk-free interest rate, former members of the Board of Management/current Managing Directors	4.60%	1.97%	1.60%	2.40%	0.3%
Risk-free interest rate, executive staff	4.60%	1.97%	1.60%	2.40%	0.3%

The historical volatility during the year prior to the date of valuation was used to determine the expected volatility.

Changes in the SOP during the financial year:

T.50 SOP

	2008 Tranche I	2008 Tranche II	2008 Tranche III	2008 Tranche IV	2008 Tranche V
Issue date	7/21/2008	4/14/2009	4/22/2010	4/15/2011	4/30/2012
Amount issued	113,000	139,002	126,184	151,290	145,375
Exercise price	€0.00	€0.00	€2.56	€2.56	€2.56
Residual term	0.00 years	0.00 years	0.00 years	0.00 years	0.00 years
Circulating as of 1/1/2017	0	0	0	0	98,484
Exercised	0	0	0	0	0
Ø Share price when exercised	€ 220.83	€ 214.57	n. a.	n. a.	n. a.
Compensated/Expired	0	0	0	0	-98,484
Circulating as of 12/31/2017	0	0	0	0	0
Exercisable options as of the reporting date	0	0	0	0	0

Pursuant to Section 5 of the Option Terms and Conditions, every year the options are subject to a vesting period from December 15 for up to ten trading days after the Annual General Meeting. Accordingly, no options can be exercised as of the reporting date.

As of the date of allocation, the average fair value per option was € 49.44 for *Tranche I - 2008*. Taking into account the vesting period, there are no expenses for the current financial year. Of the options in circulation, 0 options belong to the previous members of the Board of Management of PUMA AG or the current Managing Directors.

Pursuant to the allocation, the average fair value per option was € 53.49 for *Tranche II - 2008*. Taking into account the vesting period, there are no expenses for the current financial year. Of the options in circulation, 0 options belong to the previous members of the Board of Management of PUMA AG or the current Managing Directors.

Pursuant to the allocation, the average fair value per option was € 61.81 for *Tranche III - 2008*. Taking into account the vesting period, there are no expenses for the current financial year. Of the options in circulation, 0 options belong to the previous members of the Board of Management of PUMA AG or the current Managing Directors.

Pursuant to the allocation, the average fair value per option was € 40.14 for *Tranche IV - 2008*. Taking into account the vesting period and the expiration, there are no expenses for the current financial year. A total of 0 options belong to the previous members of the Board of Management of PUMA AG or the current Managing Directors at the end of the year.

Pursuant to the allocation, the average fair value per option was € 44.59 for *Tranche V - 2008*. Taking into account the vesting period, there are no expenses for the current financial year. *Tranche V* was terminated against payment of a cash settlement. A total of 0 options belonged to the current Managing Directors at the end of the year.

The *SOP 2008* stock option program expired at the end of the 2017 financial year.

EXPLANATION OF "VIRTUAL SHARES," TERMED "MONETARY UNITS"

Monetary units were granted on an annual basis in 2013 as part of a management incentive program. Monetary units are based on the PUMA and Kering share performance. Each of these monetary units entitles the holder to a cash payment at the end of the term. This is dependent on the year-end price determined for the PUMA share (component 1), which is weighted at 70% and on the year-end price determined for the Kering share (component 2), which is weighted at 30%. Component 1 compares the success with the average virtual stock appreciation rights of the last 30 days of the previous year. Component 2, on the other hand, measures success by com-

paring the performance of the Kering share against the average performance of a reference portfolio in the luxury and sports sector over the same period. These monetary units are subject to a vesting period of three years. After that, there is an exercise period of two years (in the period in April and October) which can be freely used by participants for the purposes of execution. The fundamental exercise condition after the vesting period is the existence of an active employment relationship with PUMA.

In the financial year 2017, an expense of € 8.4 million was established for this purpose on the basis of the employment contract commitments to the managing directors.

This commitment consisting of share-based remuneration transactions with cash compensation is re-

corded as personnel provisions and revalued on every balance sheet date at fair value. Expenses are likewise recorded over the vesting period. Based on the market price on the balance sheet date, the provision for both programs amounts to € 12.2 million at the end of the financial year.

EXPLANATION OF THE "GAME CHANGER 2017" PROGRAM

In addition, another global long term incentive program called *Game Changer 2017* was launched in 2014. Participants in this program consist mainly of top executives reporting to the managing directors and individual key positions in the PUMA Group. The aim of this program is to bind this group of employees to the company on a long-term basis and to allow them to share in the medium-term success of the Company.

The term of the program is 3 years and is based on the medium-term objectives of the PUMA Group in terms of EBIT (70%), working capital (15%) and gross profit margin (15%). For this purpose, a corresponding provision is set up each year when the respective currency-adjusted targets are met. The resulting savings were paid out to the participants in March 2017. The payment was subject to the condition that the individual participant was in an un-terminated employment relationship with a company of the PUMA Group as of December 31, 2016. No further expenses were incurred for this program in the year under review.

EXPLANATION OF THE "GAME CHANGER 2018" PROGRAM

In 2015, the global *Game Changer 2018* program was launched, which is subject to the same parameters as the *Game Changer 2017* program (employment relationship until 12/31/2017 and payout March 2018). Provisions of €1.0 million were set aside for this program in the year under review.

EXPLANATION OF THE "GAME CHANGER 2019" PROGRAM

In 2016, the global *Game Changer 2019* program was launched, which is subject to the same parameters as the *Game Changer 2017* program (employment relationship until 12/31/2018 and payout March 2019). Provisions of € 1.4 million were set aside for this program in the year under review.

EXPLANATION OF THE "GAME CHANGER 2020" PROGRAM

In 2017, the global *Game Changer 2020* program was launched, which is subject to the same parameters as the *Game Changer 2017* program (employment relationship until 12/31/2019 and payout March 2020). Provisions of € 1.4 million were set aside for this program in the year under review.

EXPLANATION OF THE MOMENTUM 2020 PROGRAM

In addition, a global program called *Momentum* was launched in 2017, which is subject to the same parameters (employment until December 31, 2019 and payout in March 2020) as the *Game Changer* programs. The difference to the *Game Changer* programs lies in the different participants. While the participants in the *Game Changer* programs consist of top executives, the *Momentum* program includes employees who are not part of this group. Provisions of € 0.9 million were set aside for this program in the year under review.

20. OTHER OPERATING INCOME AND EXPENSES

According to the respective functions, other operating income and expenses include personnel, advertising, sales and distribution expenses as well as rental and leasing expenditure, travel costs, legal and consulting expenses and other general expenses. Typical operating income that is associated with operating expenses was offset. Rental and lease expenses associated with the Group's own retail stores include sales-dependent rental components.

T.51 VIRTUAL SHARES (monetary units)

Issue date		1/1/2013	1/1/2014	1/1/2015	1/1/2016	1/1/2017
Term	Years	5	5	5	5	5
Vesting period	Years	3	3	3	3	3
Base price component 1	EUR/share	224.00	232.00	174.00	200.00	240.00
Base price component 2	EUR/share	152.00	144.00	167.00	166.00	249.00
Reference value component 1 at the end of the financial year	EUR/share	240.20	240.00	371.00	220.13	96.46
Reference value component 2 at the end of the financial year	EUR/share	401.00	592.00	592.00	352.10	153.94
Participants in year of issue	People	4	3	3	3	3
Participants at the end of the financial year	People	2	3	3	3	3
Number of monetary units component 1 as of 1/1/2017	Shares	2,406	5,501	7,965	6,300	6,519
Number of monetary units component 1 exercised in the FY	Shares	-2,406	-251	0	0	0
Final number of monetary units component 1 as of 12/31/2017	Shares	0	5,250	7,965	6,300	6,519
Number of monetary units component 2 as of 1/1/2017	Shares	1,520	3,799	3,692	3,393	2,693
Number of monetary units component 2 exercised in the FY	Shares	-943	-591	0	0	0
Final number of monetary units component 2 as of 12/31/2017	Shares	577	3,208	3,692	3,393	2,693

Other operating income and expenses are allocated based on functional areas as follows:

T.52 (in € million)

	2017	2016
Sales and distribution expenses	1,320.4	1,182.4
Product management/merchandising	45.1	41.7
Research and development	53.4	52.0
Administrative and general expenses	307.0	269.3
Other operating expenses	1,725.9	1,545.4
Other operating income	0.3	0.9
Total	1,725.6	1,544.5
Of which scheduled depreciation	70.3	59.9
Of which impairment expenses	0.0	0.0

Within the sales and distribution expenses, marketing/retail expenses account for a large proportion of the operating expenses. In addition to advertising and promotional expenses, they also include expenses associated with the Group's retail activities. Other sales and distribution expenses include logistic expenses and other variable sales and distribution expenses.

Administrative and general expenses include expenses for the statutory auditor of PUMA SE in the amount of € 0.9 million (previous year: € 0.9 million).

Of this, € 0.7 million is allocated to auditing expenses (previous year: € 0.6 million), € 0.2 million to other assurance services (previous year: € 0.2 million) and € 0.0 million to tax advisory services (previous year: € 0.1 million).

Other operating income includes other income of € 0.3 million (previous year: € 0.2 million). In the previous year, this item also included allocations of development costs amounting to € 0.7 million.

Overall, other operating expenses include personnel costs, which consist of:

T.53 (in € million)

	2017	2016
Wages and salaries	428.3	398.9
Social security contributions	57.3	50.7
Expenses from share-based remuneration with cash compensation	8.4	2.1
Expenses for retirement pension and other personnel expenses	55.1	41.3
TOTAL	549.1	493.1

In addition, cost of sales includes personnel costs in the amount of € 12.8 million (previous year: € 15.3 million).

The average number of employees for the year was as follows:

T.54

	2017	2016
Marketing/retail/sales	7,986	7,527
Research & Development/product management	891	882
Administrative and general units	2,511	2,719
TOTAL ANNUAL AVERAGE	11,389	11,128

As of the end of the year, a total of 11,787 individuals were employed (previous year: 11,495).

21. FINANCIAL RESULT

This financial result consists of:

T.55 (in € million)

	2017	2016
Income from associated companies	1.6	1.2
Financial income	10.3	10.5
Interest expense	-17.8	-13.4
Interest accrued on liabilities from acquisitions	0.0	0.0
Valuation of pension plans	-0.6	-0.6
Expenses from currency-conversion differences, net	-6.9	-6.4
Financial expenses	-25.3	-20.4
Financial result	-13.4	-8.7

Income from associated companies results exclusively from the shareholding in Wilderness Holdings Ltd. (see also section 11).

Financial income includes only interest income.

Interest expenses result from financial liabilities and expenses in connection with currency derivatives.

Moreover, the financial result includes a total of € 6.9 million in expenses from currency conversion differences (previous year: expense of € 6.4 million), which are attributable to financing activities.

22. INCOME TAXES

T.56 [in € million]

	2017	2016
Current income taxes		
Germany	9.3	3.5
Other countries	61.5	34.8
Total current income taxes	70.7	38.3
Deferred taxes	-7.5	-7.8
TOTAL	63.3	30.5

In general, PUMA SE and its German subsidiaries are subject to corporate income tax, plus a solidarity surcharge and trade tax. Thus, a weighted mixed tax rate of 27.22% continued to apply for the financial year.

Reconciliation of the theoretical tax expense with the effective tax expense:

The tax effect resulting from items that are directly credited or debited to equity is shown directly in the statement of comprehensive income.

Other effects include withholding tax expenses in the amount of € 9.7 million (previous year: € 11.0 million).

T.57 [in € million]

	2017	2016
Earnings before income tax	231.2	118.9
Theoretical tax expense		
Tax rate of the SE = 27.22% (previous year: 27.22%)	62.9	32.4
Taxation difference with respect to other countries	-7.1	-8.1
Other tax effects:		
Income tax for previous years	4.1	1.9
Losses and temporary differences for which no tax claims were recognized	4.0	5.0
Changes in tax rate	8.7	0.1
Non-deductible expenses for tax purposes and non-taxable income and other effects	-9.3	-0.8
Effective tax expense	63.3	30.5
Effective tax rate	27.4%	25.7%

23. EARNINGS PER SHARE

The earnings per share are determined in accordance with IAS 33 by dividing the consolidated annual surplus (consolidated net earnings) attributable to the shareholder of the parent company by the average number of circulating shares.

The calculation is shown in the table below:

T.58

	2017	2016
Net earnings in € million	135.8	62.4
Average number of circulating shares	14,943,161	14,939,913
Diluted number of shares	14,943,161	14,939,913
Earnings per share €	9.09	4.17
Earnings per share, diluted €	9.09	4.17

24. MANAGEMENT OF THE CURRENCY RISK

In the 2017 financial year, PUMA designated *forward purchase USD* currency derivatives as cash flow hedges in order to hedge the amount payable of purchases denominated in USD, which is converted to euros.

The nominal amounts of open rate-hedging transactions, which relate mainly to cash flow hedges,

refer to currency forward transactions in a total amount of € 2,287.4 million (previous year: € 1,850.6 million). These underlying transactions are expected to generate cash flows in 2018 and 2019. For further information, please refer to Note 13.

The market values of open rate-hedging transactions on the balance sheet date consist of:

T.59

	2017	2016
Currency forward contracts, assets [see section 6 and 12]	25.1	91.8
Currency forward contracts, liabilities [see sections 13 and 14]	-75.2	-25.8
Net	-50.1	66.0

The changes in effective cash flow hedges are shown in the schedule of changes in shareholders' equity and the statement of comprehensive income.

In order to disclose market risks, IFRS 7 requires sensitivity analyses that show the effects of hypothetical changes in relevant risk variables on earnings and equity. The periodic effects are determined by relating the hypothetical changes caused by the risk variables to the balance of the financial instruments held as of the balance sheet date. The underlying assumption is that the balance as of the balance sheet date is representative for the entire year.

Currency risks as defined by IFRS 7 arise on account of financial instruments being denominated in a currency that is not the functional currency and is monetary in nature. Differences resulting from the conversion of the individual financial statements to the Group currency are not taken into account. All non-functional currencies in which PUMA employs financial instruments are generally considered to be relevant risk variables.

Currency sensitivity analyses are based on the following assumptions:

Material primary monetary financial instruments (cash and cash equivalents, receivables, interest-bearing debt, liabilities from finance leases, non-

interest-bearing liabilities) are either denominated directly in the functional currency or transferred into the functional currency through the use of currency forward contracts.

Currency forward contracts used to hedge against payment fluctuations caused by exchange rates are part of an effective cash-flow hedging relationship pursuant to IAS 39. Changes in the exchange rate of the currencies underlying these contracts have an effect on the hedge reserve in equity and the fair value of these hedging contracts.

If, as of December 31, 2017, the USD had appreciated (devalued) against all other currencies by 10%, the hedge reserve in equity and the fair value of the hedging contracts would have been € 120.4 million higher (lower) [December 31, 2016: € 106.2 million higher (lower)].

Currency risks and other risk and opportunity categories are discussed in greater detail in the Combined Management Report under the Risk and Opportunity Management section as well as in sections 2 and 13 of the Notes to the consolidated financial statements.

25. SEGMENT REPORTING

Segment reporting is based on geographical regions in accordance with our internal reporting structure. Sales revenues and operating income (EBIT) are shown according to the head office of the respective Group company of the corresponding region. The inter-company sales of the respective region are eliminated. The allocation of the remaining segment information is also determined on the basis of the respective Group company's head office. The totals equal the amounts at the time in the income statement and the balance sheet.

The regions are subdivided into EMEA (Europe, Middle East and Africa), Americas (North and Latin America) and Asia/Pacific.

The segments' internal sales are generated on the basis of market prices. They are not considered in the representation, as they are not relevant for controlling.

Investments and depreciation/amortization relate to additions and depreciation/amortization of property, plant and equipment and intangible assets during the current financial year. As in the previous year, no total impairment losses were recognized in the segments.

Since PUMA is active in only one business area, the sports equipment industry, products are allocated according to the footwear, apparel and accessories product segments in accordance with the internal reporting structure. According to this reporting structure, except the allocation of sales revenue and of the gross profit, there is no other allocation of the operating result as well as of the asset and liability items.

OPERATING SEGMENTS 1-12/2017

T.60 **REGIONS** (in € million)

	EXTERNAL SALES		EBIT		INVESTMENTS	
	1-12/2017	1-12/2016	1-12/2017	1-12/2016	1-12/2017	1-12/2016
EMEA	1,522.1	1,281.4	236.6	145.7	35.7	27.2
Americas	1,370.6	1,218.5	190.4	166.0	13.8	20.1
Asia/Pacific	821.5	733.7	167.2	113.7	30.7	17.3
Central units/ consolidation*	421.6	393.0	-349.6	-297.7	42.7	19.7
TOTAL	4,135.9	3,626.7	244.6	127.6	122.9	84.3

* Includes CPG (COBRA PUMA Golf Business), Brandon, Dobotex, Branded Sports Merchandising, as well as central expenses for marketing, sourcing and other central functions.

T.61 **REGIONS** (in € million)

	DEPRECIATION		INVENTORIES		TRADE RECEIVABLES (3 rd)	
	1-12/2017	1-12/2016	1-12/2017	1-12/2016	1-12/2017	1-12/2016
EMEA	14.6	13.3	342.7	281.9	184.3	173.0
Americas	17.5	15.5	244.5	247.1	166.3	176.1
Asia/Pacific	17.8	12.8	136.4	115.1	83.1	79.5
Central units/ consolidation*	20.4	18.2	54.9	74.8	70.0	70.5
TOTAL	70.3	59.9	778.5	718.9	503.7	499.2

* Includes CPG (COBRA PUMA Golf Business), Brandon, Dobotex, Branded Sports Merchandising, as well as central expenses for marketing, sourcing and other central functions.

 T.62 **PRODUCT** (in € million)

	EXTERNAL SALES		GROSS PROFIT MARGIN	
	1-12/2017	1-12/2016	1-12/2017	1-12/2016
Footwear	1,974.5	1,627.0	45.5%	42.5%
Apparel	1,441.4	1,333.2	49.0%	48.4%
Accessories	719.9	666.5	48.5%	47.9%
TOTAL	4,135.9	3,626.7	47.3%	45.7%

 T.63 **BRIDGE TO EBT** (in € million)

	1-12/2017	1-12/2016
EBIT	244.6	127.6
Financial result	-13.4	-8.7
EBT	231.2	118.9

26. NOTES TO THE CASH FLOW STATEMENT

The cash flow statement was prepared in accordance with IAS 7 and is structured based on cash flows from operating, investment and financing activities. The indirect method is used to determine the cash outflow/inflow from ongoing operating activities. The gross cash flow, derived from earnings before income tax and adjusted for non-cash income and expense items, is determined within the cash flow from ongoing operating activities. Cash outflow/inflow from operating activities, reduced by investments in property, plant and equipment as well as intangible assets is referred to as free cash flow.

The financial resource fund reported in the cash flow statement includes all payment methods and equivalent payment methods shown under *Cash and cash equivalents*, i.e., cash in hand, checks and current bank balances.

The following table shows the cash and non-cash changes in financial liabilities in accordance with IAS 7.44A:

 T.64 **RECONCILIATION OF FINANCIAL LIABILITIES ARISING FROM FINANCING ACTIVITIES** (in € million)

	Notes	Opening Jan. 1, 2017	CASH NEUTRAL		CASH EFFECTIVE		Closing Dec. 31, 2017
			Change in group of consolidated companies	Currency effects			
Financial liabilities							
Liabilities from finance leases	13	0.7	0.0	0.0	-0.2	0.4	
Current financial liabilities	13	44.3	0.0	-3.2	-12.1	29.0	
Non-current financial liabilities	13	14.8	0.0	-2.3	15.4	27.9	
TOTAL		59.7	0.0	-5.6	3.1	57.3	

Lease liabilities of € 0.4 million are divided into short-term lease liabilities (€ 0.3 million), other short-term financial liabilities and long-term lease liabilities (€ 0.1 million), which are part of other long-term financial liabilities. Non-current financial liabilities of € 27.9 million are part of other non-current financial liabilities.

 27. CONTINGENCIES AND
CONTINGENT LIABILITIES

CONTINGENCIES

As in the previous year, there were no reportable contingencies.

CONTINGENT LIABILITIES

As in the previous year, there were no reportable contingent liabilities.

28. OTHER FINANCIAL OBLIGATIONS

OBLIGATIONS FROM OPERATING LEASE

The Group rents and leases offices, warehouses, facilities and fleets of vehicles and sales rooms for its own retail business. Rental agreements for the retail business are concluded for terms of between five and fifteen years. The remaining rental and lease agreements typically have residual terms of between one and five years. Some agreements include options to renew and price adjustment clauses.

Total expenses resulting from these agreements amounted in 2017 to € 163.2 million (previous year: € 149.9 million) and € 19.9 million (previous year: € 16.2 million) were sales-dependent.

As of the balance sheet date, the obligations from future minimum rental payments for operating lease agreements are as follows:

T.65 (in € million)

	2017
Under rental and lease agreements:	
2018 (2017)	128.1
2019 – 2022 (2018 – 2021)	286.6
from 2023 (from 2022)	86.8
TOTAL	501.4

FURTHER OTHER FINANCIAL OBLIGATIONS

Furthermore, the Company has other financial obligations associated with license, promotional and advertising agreements, which give rise to the following financial obligations as of the balance sheet date:

T.66 (in € million)

	2017
Under license, promotional and advertising agreements:	
2018 (2017)	181.8
2019 – 2022 (2018 – 2021)	542.6
from 2023 (from 2022)	367.6
TOTAL	1,092.0

As is customary in the industry, the promotional and advertising agreements provide for additional payments on reaching pre-defined goals (e. g. medals, championships). Although these are contractually agreed upon, they naturally cannot be exactly foreseen in terms of their timing and amount.

In addition, there are other financial obligations totaling € 26.1 million, of which € 13.1 million relate to the years from 2019. These include service agreements of € 25.5 million and other obligations of € 0.6 million.

29. MANAGING DIRECTORS AND ADMINISTRATIVE BOARD

Disclosures pursuant to Section 314 (1)(6) of the HGB (German Commercial Code)

In accordance with the Act on Disclosure of Management Board Compensation of August 3, 2005, the disclosure of the individual earnings of the members of the Board of Management and Managing Directors may be dispensed with for a period of 5 years pursuant to Section 285(9)(a) sentences 5 – 8; Section 314 (1)(6)(a) sentences 5 – 8 of the HGB, if the Annual General Meeting passes a resolution in this regard by a 75% majority.

Pursuant to the resolution of the Annual General Meeting of May 7, 2013, the Company was authorized to refrain from disclosures pursuant to Section 285(9)(a) sentences 5 – 8 and Section 314 (1)(6)(a) sentences 5 – 8 of the HGB with respect to the financial year beginning on January 1, 2013 and all subsequent financial years ending December 31, 2017 at the latest.

The Managing Directors and the Administrative Board are of the opinion that the shareholders' justified interest in information is sufficiently accounted for by the disclosure of the total compensation of the Managing Directors. The Administrative Board will ensure that individual compensation is appropriate in accordance with its statutory duties.

THE MANAGING DIRECTORS

The compensation of the Managing Directors, which is determined by the Administrative Board, consists

of non-performance-based and performance-based components. The non-performance-based components consist of a fixed salary and non-cash compensation, whereas the performance-based components consist of bonuses and components with a long-term incentive effect. Along with job assignments and performance of each individual Managing Director, the criteria for calculating the total remuneration are the economic situation, long-term strategic planning and related targets, the long-term durability of targeted results and the company's long-term prospects.

A fixed salary is paid out monthly as non-performance-based basic compensation. In addition, the Managing Directors receive non-cash compensation, such as company cars, pension contributions and insurance premiums. In principle, these benefits are granted to all Managing Directors in an equal manner and are included in the non-performance-based compensation. The fixed compensation for the three Managing Directors amounted to € 2.1 million in the financial year (previous year: € 1.9 million). Non-cash compensation totaled € 0.1 million (previous year: € 0.1 million).

The bonus component of performance-related compensation is mainly based on the PUMA Group's operating income (EBIT) and free cash flow and is staggered according to the degree to which targets are met. In addition, qualitative individual goals are set. An upper limit is also agreed. In the financial year, variable bonuses came to € 3.9 million (previous year: € 2.5 million).

Pro-rata provisions totaling € 8.4 million (previous year: € 2.1 million) were set up for the existing compensation program (virtual share/monetary units) with long-term incentives (from the years 2014 to 2017) for Managing Directors in financial year 2017 according to the vesting periods. Under the performance-based program, 70% of the compensation will be based on the medium-term performance of PUMA SE's share and 30% will be based on the medium-term performance of Kering S.A.'s share in relation to benchmark companies. Further information on this program can be found in Section 19 of the Notes to the Consolidated Financial Statements. In addition, a payment of € 0.4 million (previous year: € 0.0 million) was made in connection with the *Stock Option Program 2012*, which expired at the end of April 2017.

Managing Directors have pension commitments as part of deferred compensation, which are paid from the aforementioned performance-based and/or non-performance-based remuneration for which the company has taken out reinsurance for pension commitments. The proportion of the pension capital that is already financed through contributions to the pension liability insurance is deemed to be vested. During the financial year, € 0.4 million was allocated for Managing Directors (previous year: € 0.4 million). The present value of the pension benefits granted to active Managing Directors in the amount of € 4.5 million as of Sunday, December 31, 2017 (previous year: € 2.6 million) was offset against the pledged asset value of the pension liability insurance policy, which was of an equal amount.

There are performance-based pension obligations to former members of the Board of Management and their widows/widowers amounting to € 3.3 million (previous year: € 3.5 million and contribution-based pension obligations in association with deferred payment from previous members of the Board of Management and Managing Directors of € 10.3 million (previous year: € 10.0 million). Both items are accordingly recognized as liabilities under pension provisions, unless they are offset against asset values of an equal amount. Pension obligations to former members of the Board of Management and their widows/widowers amounted to € 0.2 million (previous year: € 0.2 million).

ADMINISTRATIVE BOARD

In accordance with the Articles of Association, the Administrative Board has at least three members; it currently consists of six members. The compensation of the Administrative Board is comprised of a fixed and a performance-based component. The total fixed compensation amounted to € 0.3 million (previous year: € 0.3 million).

In accordance with the Articles of Association, each member of the Administrative Board receives a fixed annual compensation in the amount of € 25.0 thousand. The fixed compensation is increased by an additional fixed annual amount of € 25.0 thousand for the Chairman of the Administrative Board, € 12.5 thousand for the Vice-Chairman of the Administrative Board, € 10.0 thousand for each com-

mittee chairman (excluding the Nominating Committee) and € 5.0 thousand for each committee member (excluding the Nominating Committee).

In addition, each Administrative Board member receives performance-based compensation equal to € 20.00 for each € 0.01 by which the earnings per share figure exceeds a minimum amount of € 16.00 per share. The performance-based compensation amounts to a maximum of € 10.0 thousand per year. The Chairman of the Administrative Board receives twice this amount (maximum € 20.0 thousand) and the Vice Chairman receives one and a half times this amount (maximum € 15.0 thousand) in compensation. Since earnings per share are below the minimum amount in the financial year, no performance-based compensation will be paid.

30. RELATED PARTY RELATIONSHIPS

In accordance with IAS 24, relationships to related companies and parties that control or are controlled by the PUMA Group must be reported, unless such related parties are already included as consolidated companies in the consolidated financial statements of PUMA SE. Control is defined as the ability to determine an entity's financial and business policies and benefit from its activities.

At the balance sheet date, SAPARDIS SE, Paris, a wholly owned subsidiary of Kering S.A., holds over 75% of the subscribed capital of PUMA SE. Kering S.A. is controlled by Artémis S.A., Paris, which in turn is a wholly-owned subsidiary of Financière Pinault S.C.A., Paris. Consequently, all companies that are directly or indirectly controlled by Artémis S.A. and are not included in the consolidated financial statements of PUMA SE are considered related companies.

In addition, the disclosure obligation pursuant to IAS 24 extends to transactions with associated companies as well as transactions with other related companies and parties. These include non-controlling shareholders in particular.

Transactions with related companies and parties largely concern the sale of goods and services. These sales were concluded under normal market conditions that are also customary with third parties.

The following overview illustrates the scope of the business relationships:

T.67 (in € million)

	DELIVERIES AND SERVICES RENDERED		DELIVERIES AND SERVICES RECEIVED	
	2017	2016	2017	2016
Artémis-Group consolidated companies	0.0	0.0	0.0	0.0
Kering-Group consolidated companies	3.6	3.3	5.7	6.7
Other related parties	0.3	0.1	16.6	16.5
TOTAL	3.9	3.4	22.4	23.2

T.68 (in € million)

	NET RECEIVABLES FROM		PAYABLES TO	
	2017	2016	2017	2016
Artémis-Group consolidated companies	0.0	0.0	0.0	0.0
Kering-Group consolidated companies	1.3	1.3	2.3	19.7
Other related parties	0.1	0.0	2.8	0.1
TOTAL	1.4	1.3	5.1	19.8

In addition, dividend payments of € 13.3 million were made to non-controlling shareholders in the financial year 2017 (previous year: € 19.3 million).

Apart from dividend income of € 0.8 million (previous year: € 0.7 million) there were no further transactions with associated companies.

Receivables from related companies and parties are, with one exception, not subject to value adjustments. Only with respect to the receivables from a non-controlling shareholder and its group of companies were gross receivables in the amount of € 52.2 million adjusted in value for a subsidiary of PUMA SE in Greece as of December 31, 2017 (previous year: € 52.2 million). As in the previous year, no expenses were recorded in this respect in the financial year 2017.

As of December 31, 2017, there were no liabilities to companies included in the Kering Group arising from financing activities (previous year: € 19.0 million). In the previous year, this item was reported under other current financial liabilities.

The Managing Directors as well as the members of the Administrative Board of the PUMA Group are related parties within the meaning of IAS 24. The services and compensation of this group of individuals is shown in section 29.

As part of consulting, service and employment contracts, members of the Administrative Board received compensation from PUMA in the amount of € 0.1 million (previous year: € 0.3 million).

31. CORPORATE GOVERNANCE

In November 2017, the Managing Directors and the Administrative Board submitted the required compliance declaration with respect to the recommendations issued by the Government Commission German Corporate Governance Code pursuant to Section 161 of the AktG (Aktiengesetz, German Stock Corporation Act) and published it on the Company's website (www.PUMA.com). Please also refer to the Corporate Governance Report in the Combined Management Report of PUMA SE.

32. EVENTS AFTER THE BALANCE SHEET DATE

There were no events after the balance sheet date that had any material impact on the net assets, financial position and results of operations of the PUMA Group.

With regard to the future development of PUMA's shareholder structure, we refer to the ad hoc announcement of PUMA SE on January 11, 2018.

33. DECLARATION BY THE LEGAL REPRESENTATIVES

We state to the best of our knowledge that the consolidated financial statements give a true and fair view of the net assets, financial position and results of operations of the Group in accordance with the applicable accounting principles and the management report summarized in the management report of the parent company for the 2017 financial year provides a true and fair view of the course of the development and performance of the business and the position of the Group, together with a description of the principal risks and opportunities associated with the expected performance of the Group.

DATE OF RELEASE

The Managing Directors of PUMA SE released the consolidated financial statements on February 9, 2018 for distribution to the Administrative Board. The task of the Administrative Board is to review the consolidated financial statements and state whether it approves them.

Herzogenaurach, February 9, 2018

THE MANAGING DIRECTORS



Gulden



Lämmermann



Sørensen

APPENDIX 1 OF THE CONSOLIDATED FINANCIAL STATEMENTS

T.69 CHANGES IN FIXED ASSETS 2016 (in € million)

	PURCHASE COSTS						ACCUMULATED DEPRECIATION					CARRYING AMOUNTS		
	Balance 1/1/2016	Currency changes and other changes	Additions/retransfers	Changes in group of consolidated companies	Disposals	Balance 12/31/2016	Balance 1/1/2016	Currency changes and other changes	Additions/retransfers ¹⁾	Changes in group of consolidated companies	Disposals	Balance 12/31/2016	Balance 12/31/2016	Balance 12/31/2015
PROPERTY, PLANT AND EQUIPMENT														
Land, land rights and buildings including buildings on third party land	167.2	-0.2	3.0		-2.9	167.1	-55.6	-0.1	-6.0		3.0	-58.8	108.4	111.6
Technical equipment and machines	18.0	-1.0	1.0	0.2	-0.4	17.9	-6.1	0.3	-1.8	-0.1	0.3	-7.5	10.4	11.9
Other equipment, factory and office equipment	324.0	7.9	48.3	0.9	-23.6	357.4	-218.9	-3.9	-40.7	-0.6	22.9	-241.3	116.1	105.1
Payments on account and assets under construction	4.0	-2.3	16.2		-0.6	17.3	0.0	0.0			0.0	0.0	17.3	4.0
TOTAL	513.2	4.4	68.5	1.1	-27.6	559.7	-280.6	-3.7	-48.6	-0.7	26.1	-307.5	252.1	232.6
INTANGIBLE ASSETS														
Goodwill	291.4	2.1		3.7	-0.1	297.1	-51.1	0.0		4.3		-46.7	250.4	240.3
Intangible fixed assets with an unlimited or indefinite useful life	148.3	4.3				152.6	-17.7	0.0				-17.7	134.9	130.6
Other intangible fixed assets	123.2	0.8	15.8	0.4	-5.5	134.7	-90.8	-0.6	-11.3	0.5	5.3	-96.9	37.8	32.4
TOTAL	562.9	7.2	15.8	4.0	-5.6	584.4	-159.6	-0.5	-11.3	4.8	5.3	-161.3	423.1	403.3

1) There was no impairment for fixed assets and intangible assets in the financial year 2016, see chapters 9 and 10.

T.70 CHANGES IN FIXED ASSETS 2017 (in € million)

	PURCHASE COSTS						ACCUMULATED DEPRECIATION					CARRYING AMOUNTS		
	Balance 1/1/2017	Currency changes and other changes	Additions/retransfers	Changes in group of consolidated companies	Disposals	Balance 12/31/2017	Balance 1/1/2017	Currency changes and other changes	Additions/retransfers ²⁾	Changes in group of consolidated companies	Disposals	Balance 12/31/2017	Balance 12/31/2017	Balance 12/31/2016
PROPERTY, PLANT AND EQUIPMENT														
Land, land rights and buildings including buildings on third party land	167.1	-8.4	2.0		-29.0	131.8	-58.8	3.4	-5.3		18.5	-42.1	89.7	108.4
Technical equipment and machines	17.9	0.4	1.9		-0.9	19.2	-7.5	-0.1	-2.1		0.6	-9.1	10.1	10.4
Other equipment, factory and office equipment	357.4	-21.0	62.4		-38.5	360.2	-241.3	15.1	-48.7		36.6	-238.2	122.0	116.1
Payments on account and assets under construction	17.3	-4.5	25.6		-0.1	38.3	0.0	0.0			-0.0	0.0	38.3	17.3
TOTAL	559.7	-33.6	92.0	0.0	-68.5	549.5	-307.5	18.5	-56.1	0.0	55.7	-289.5	260.1	252.1
INTANGIBLE ASSETS														
Goodwill	297.1	-8.9				288.2	-46.7	0.4				-46.3	241.9	250.4
Intangible fixed assets with an unlimited or indefinite useful life	152.6	-16.3				136.3	-17.7					-17.7	118.5	134.9
Other intangible fixed assets	134.7	-3.6	31.0		-6.1	156.0	-96.9	2.9	-14.3		4.6	-103.7	52.4	37.8
TOTAL	584.4	-28.8	31.0	0.0	-6.1	580.5	-161.3	3.3	-14.3	0.0	4.6	-167.7	412.8	423.1

2) There was no impairment for fixed assets and intangible assets in the financial year 2017, see chapters 9 and 10.

APPENDIX 2 OF THE CONSOLIDATED FINANCIAL STATEMENTS

MANAGING DIRECTORS



BJØRN GULDEN

Chief Executive Officer (CEO)

Membership of other supervisory boards and controlling bodies:

- Tchibo GmbH, Hamburg/Germany
- Borussia Dortmund GmbH & Co. KGaA, Dortmund/Germany
- Dansk Supermarked A/S, Højbjerg/Denmark
- Pandora A/S, Copenhagen/Denmark



MICHAEL LÄMMERMANN

Chief Financial Officer (CFO)



LARS RADOOR SØRENSEN

Chief Operating Officer (COO)

Membership of other supervisory boards and controlling bodies:

- Scandinavian Brake Systems A/S, Svendborg/Denmark
- Hoyer Group A/S, Copenhagen/Denmark

APPENDIX 3 OF THE CONSOLIDATED FINANCIAL STATEMENTS

ADMINISTRATIVE BOARD

JEAN-FRANÇOIS PALUS

[Chairman]

London, United Kingdom

Group Managing Director and member of the Administrative Board of Kering S.A., Paris/France, responsible for Strategy, Operations and Organization

Membership of other supervisory boards and controlling bodies:

- Kering Americas, Inc., New York/USA
- Volcom, LLC., Costa Mesa/USA
- Kering Tokyo Investment Ltd., Tokyo/Japan
- Pomellato S.p.A., Milan/Italy
- Volcom Luxembourg Holding S.A., Luxembourg/Luxembourg
- Sowind Group S.A., La Chaux-de-Fonds/Switzerland
- Guccio Gucci SpA., Florence/Italy
- Gucci America, Inc., New York/USA
- Christopher Kane Ltd., London/United Kingdom
- Manufacture et fabrique de montres et chronomètres Ulysse Nardin Le Locle S.A., Le Locle/Switzerland
- Kering Eyewear S.p.A., Padua/Italy
- Yugen Kaisha Gucci LLC, Tokyo/Japan
- Birdswan Solutions Ltd., Haywards Heath/West Sussex/United Kingdom
- Paintgate Ltd., Haywards Heath/West Sussex/United Kingdom
- Stella McCartney Ltd., Haywards Heath/West Sussex/United Kingdom
- Kering Asia Pacific Ltd., Hong Kong/China
- Kering South East Asia PTE Ltd., Singapore/Singapore
- Altuzarra LLC, New York/USA
- Tomas Maier Holding LLC, New York/USA
- Tomas Maier Distribution LLC, New York/USA
- Tomas Maier LLC, New York/USA

FRANÇOIS-HENRI PINAULT

[Deputy Chairman until April 12, 2017]

Paris, France

CEO and Chairman of the Administrative Board of Kering S.A., Paris/France
Member until April 12, 2017

Membership of other supervisory boards and controlling bodies:

- Artémis S.A., Paris/France
- Collection Pinault, Paris/France
- Financière Pinault S.C.A., Paris/France
- Société Civile du Vignoble de Château Latour S.C., Pauillac/France
- Sonova Mangement [SAS], Paris/France
- Sonova SCS, Paris/France
- Soft Computing S.A., Paris/France
- Yves Saint Laurent S.A.S., Paris/France
- Sapardis SE, Paris/France
- Volcom, LLC, Costa Mesa/USA
- Stella McCartney Ltd., Haywards Heath/West Sussex/United Kingdom
- Kering International Ltd., London/United Kingdom
- Manufacture et fabrique de montres et chronomètres Ulysse Nardin Le Locle S.A., Le Locle/Switzerland
- Kering Eyewear S.p.A., Padua/Italy
- Kering UK Services Ltd., London/United Kingdom
- Bucheron Holding SAS, Paris/France

THORE OHLSSON

[Deputy Chairman since April 12, 2017]
Falsterbo, Sweden
President of Elimexo AB, Falsterbo/Sweden

Membership of other supervisory boards and controlling bodies:

- Docktricks AB, Uppsala/Sweden
- Elite Hotels AB, Stockholm/Sweden
- Tomas Frick AB, Vellinge/Sweden
- Tjugonde AB, Malmö/Sweden
- Dahlqvists Fastighetsförvaltning AB, Kristianstad/Sweden

TODD HYMEL

Santa Ana, USA
Chief Executive Officer [CEO] of Volcom LLC,
Costa Mesa/USA
Member until April 12, 2017

JEAN-MARC DUPLAIX

Paris, France
Chief Financial Officer [CFO] of Kering S.A.,
Paris/France

Membership of other supervisory boards and controlling bodies:

- Sapardis SE, Paris/France,
- Redcats S.A., Paris/France
- E_lite S.p.A., Milan/Italy
- Kering Italia S.p.A., Florence/Italy
- Pomellato S.p.A., Milan/Italy
- Kering Japan Ltd., Tokyo/Japan
- Kering Tokyo Investment Ltd., Tokyo/Japan
- Kering Luxembourg S.A.,
Luxembourg/Luxembourg
- Qeelin Holding Luxembourg S.A.,
Luxembourg/Luxembourg
- E-Kering Lux S.A., Luxembourg/Luxembourg
- Luxury Fashion Luxembourg S.A.,
Luxembourg/Luxembourg
- Kering Spain S.L. [previously named
Noga Luxe S.L.], Barcelona/Spain
- Kering Eyewear S.p.A., Padua/Italy
- GPo Holding S.A.S., Paris/France
- Design Management Srl, Florence/Italy
- Design Management 2 Srl, Florence/Italy
- Kering Studio S.A.S., Paris/France
- Balenciaga Asia Pacific Ltd., Hong Kong/China
- Kering Eyewear Japan Ltd., Tokyo/Japan
- Redcats International Holding S.A.S.,
Paris/France
- Redcats Management Services S.A.S.,
Paris/France
- Balenciaga S.A., Paris/France
- Kering Investments Europe B.V.,
Amsterdam/Netherlands
- Altuzarra LLC, New York/USA

BÉATRICE LAZAT,

Paris, France
Human Resources Director, Kering S.A.,
Paris/France

Membership of other supervisory boards and controlling bodies:

- Sapardis SE, Paris/France
- Castera S.A.R.L., Luxembourg/Luxembourg
- Luxury Goods Services S.A., Cadempino/
Switzerland
- Augustin S.A.R.L., Paris/France
- Prodistri S.A., Paris/France
- Conseil et Assistance S.N.C., Paris/France

MARTIN KÖPPEL

[Employees' Representative]
Weisendorf, Germany
Chairman of the Works Counsel of PUMA SE

GERNOT HEINZEL

[Employees' Representative]
Hausen, Germany
Key Account Manager Shoe Chains
Germany South
Member since April 12, 2017

BERND ILLIG

[Employees' Representative]
Bechhofen, Germany
Administrator IT Systems of PUMA SE
Member until April 12, 2017

GUY BUZZARD

[Employees' Representative]
West Kirby, United Kingdom
Field Account Manager at PUMA
United Kingdom Ltd.
Member until March 12, 2017

ADMINISTRATIVE BOARD COMMITTEES

PERSONNEL COMMITTEE

Jean-François Palus [Chairman]
Béatrice Lazat
Martin Köppel

AUDIT COMMITTEE

Thore Ohlsson [Chairman]
Jean-Marc Duplaix
Gernot Heinzl

SUSTAINABILITY COMMITTEE

Jean-François Palus [Chairman]
Béatrice Lazat
Martin Köppel

NOMINATING COMMITTEE

Jean-François Palus [Chairman]
Jean-Marc Duplaix
Béatrice Lazat

This is a translation of the German version. In case of doubt, the German version shall apply.

INDEPENDENT AUDITOR'S REPORT

TO PUMA SE, HERZOGENAURACH

REPORT ON THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS AND OF THE COMBINED MANAGEMENT REPORT

AUDIT OPINIONS

We have audited the consolidated financial statements of PUMA SE, Herzogenaurach and its subsidiaries (the Group), which comprise the consolidated balance sheet as of December 31, 2017 the consolidated income statement, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated cash flow statement for the financial year from January 1 to December 31, 2017 as well as the notes to the consolidated financial statements, including a summary of significant accounting policies. In addition, we have audited the combined management report of PUMA SE for the financial year from January 1 to December 31, 2017. In accordance with the German legal requirements, we have not audited the content of those parts of the notes to the consolidated financial statements and of the combined management report as specified in the Chapter *Other information* of our independent auditor's report.

In our opinion, on the basis of the knowledge obtained in the audit

- the accompanying consolidated financial statements comply, in all material respects, with the International Financial Reporting Standards (IFRS) as adopted by the EU and the additional requirements of German commercial law pursuant to Section 315e (1) German Commercial Code (HGB) and, in compliance with these requirements, give a true and fair view of the assets, liabilities and financial position of the Group as of December 31, 2017 and of its financial performance for the financial year from January 1 to December 31, 2017 and
- the accompanying combined management report as a whole provides an appropriate view of the Group's position. In all material respects, this combined management report is consistent with the consolidated financial statements, complies with German legal requirements and appropriately presents the opportunities and risks of future development.

Our audit opinions on the consolidated financial statements and on the combined management report do not cover the content of those parts of the notes to the consolidated financial statements and of the combined management report as specified in the Chapter *Other information* of our independent auditor's report.

Pursuant to Section 322 (3) Sentence 1 German Commercial Code (HGB), we declare that our audit has not led to any reservations relating to the legal compliance of the consolidated financial statements and of the combined management report.

BASIS FOR THE AUDIT OPINIONS

We conducted our audit of the consolidated financial statements and of the combined management report in accordance with Section 317 German Commercial Code (HGB) and the EU Audit Regulation (No. 537/2014; referred to subsequently as *EU Audit Regulation*) and in compliance with German Generally Accepted Standards for Financial Statement Audits promulgated by the Institut der Wirtschaftsprüfer (IDW). Our responsibilities under those requirements and principles are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements and of the Combined Management Report* section of our auditor's report. We are independent of the group entities in accordance with the requirements of European law and German commercial and professional law and we have fulfilled our other German professional responsibilities in accordance with these requirements. In addition, in accordance with Article 10 (2) Point (f) of the EU Audit Regulation, we declare that we have not provided non-audit services prohibited under Article 5 (1) of the EU Audit Regulation. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions on the consolidated financial statements and on the combined management report.

KEY AUDIT MATTERS IN THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements for the financial year from January 1 to December 31, 2017. These matters were addressed in the context of our audit of the consolidated financial statements as a whole and in forming our audit opinion thereon;

we do not provide a separate audit opinion on these matters.

In the following we present the key audit matters we have determined in the course of our audit:

1. Recoverability of goodwill
2. Recoverability of the COBRA brand
3. Deferred taxes on tax loss carry forwards

Our presentation of these key audit matters has been structured as follows:

- a. Description (including reference to corresponding information in the consolidated financial statements)
- b. Auditor's response

1. RECOVERABILITY OF GOODWILL

- a. The consolidated financial statements of PUMA SE show goodwill in the amount of € 241.9 million corresponding to approximately 8.5% of the consolidated balance sheet total or 14.6% of the group equity.

Each financial year or in case of respective signs of impairment, goodwill is subject to impairment tests. The impairment tests are performed by PUMA SE by applying the *discounted cash flow method*. The valuation is based on the present values of the future cash flows. The company's valuation model is based on future cash flows, which are in turn based on the effective three-year plan and valid at the date of the impairment test. This detailed planning phase is extended with the assumption of long-term growth rates. The discounting is performed using the weighted average cost of capital (WACC). Here, the realizable amount is determined on the basis of the value in use and a possible need for impairment is determined by comparing the value in use with the carrying amount.

The outcome of this valuation highly depends on the managing directors' assessment of future cash flows, the WACC rate applied and the long-term growth rate and therefore involves uncertainties and discretion. Thus, the assessment of the recoverability of the goodwill was classified as a key audit matter within the scope of our audit.

Information on the goodwill, provided by the managing directors, is disclosed in Chapter 2 *Significant Consolidation, Accounting and Valuation Principles* and in Chapter 10 *Intangible Assets* of the notes to the consolidated financial statements.

- b. Within the scope of our audit, we gained an understanding of the systematic approach applied when performing the impairment test. We assessed whether the valuation model adequately presents the requirements of the relevant standards, whether the necessary input data are completely and accurately determined and whether the calculations within the model are performed correctly. We satisfied ourselves of the appropriateness of the future cash flows used for the computation by reconciling these cash flows particularly with the effective three-year plan as well as by interviewing the managing directors with regard to the material assumptions underlying this plan. In addition, we performed a critical assessment of the plan under consideration of general and industry-specific market expectations.

Since a material portion of the value in use results from the forecasted cash flows for the period after the three-year plan (phase of perpetuity), we in particular critically assessed the sustainable growth rate used within the perpetuity phase by means of general and industry-specific market expectations. Since relatively low changes of the discounting rate may materially affect the amount of the realizable value, we have also checked the parameters used when determining the WACC rate involving internal valuation experts from the financial advisory sector and reproduced the computation scheme.

Due to the material significance and taking into account the fact that the assessment of the goodwill also depends on the economic framework conditions that cannot be influenced by the Group, we performed in addition a critical assessment of the sensitivity analyses performed by PUMA SE for the cash-generating units (so-called CGUs) with low headroom (present values compared to the carrying amount) in order to be able to assess a possible impairment risk in case of change of a material valuation assumption.

2. RECOVERABILITY OF THE COBRA BRAND

a. The consolidated financial statements of PUMA SE disclose for the COBRA brand a brand value of € 118.6 million corresponding to approximately 4.2% of the consolidated balance sheet total or 7.2% of the group equity.

The COBRA brand is subject to an impairment test conducted annually or in case of a triggering event. The impairment test is conducted by PUMA SE based on the relief from royalty method. According to this approach, the value of the brand results from future royalty that a company would have to pay for the use of the brand if they had to license it. The approach uses forecasted revenue generated with the COBRA brand based on the effective three-year plan, valid at the time the impairment test is conducted. Subsequently, the projection period is extended assuming long-term growth rates. The discounting is performed by means of the weighted average cost of capital [WACC]. The recoverable amount and the need for impairment is determined by comparing the value in use with the carrying amount.

The outcome of this valuation highly depends on the managing directors' assumption of future revenue to be generated with the COBRA brand, the royalty rate and the long-term growth rate as well as the WACC rate applied and therefore involves uncertainties and discretion. Thus, the assessment of the recoverability of the COBRA brand was classified as key audit matter within the scope of our audit.

Information on the COBRA brand, provided by the managing directors, is disclosed in Chapter 2 *Significant Consolidation, Accounting and Valuation Principles* and in Chapter 10 *Intangible Assets* of the notes to the consolidated financial statements.

b. Within the scope of our audit, we gained an understanding of the systematic approach applied to the impairment test. We assessed whether the valuation model adequately reflects the concept requirements of the relevant standards, whether the necessary input data are completely and accurately determined and whether the calculations applied to the model are made correctly. We satisfied

ourselves of the appropriateness of the assumed future revenue underlying the computation [COBRA branded sales] by reconciling these sales particularly with the effective three-year plan as well as by interviewing the managing directors with regard to the material assumptions underlying this plan. In addition, we performed a critical assessment of the plan taking into account general and industry-specific market expectations.

Since a material portion of the value in use results from the forecasted revenue for the period following the three-year plan [phase of perpetuity], we particularly reviewed the sustainable growth rate applied to the perpetuity phase by means of general and industry-specific market expectations. As even relatively small changes of the expected royalty rate and the used discount rate may have a material effect on the value in use, we also assessed the parameters involved in the assumed royalty rate and determination of the discount rate involving internal valuation experts from the financial advisory sector and recalculated the computation scheme. Additionally, we reviewed the applied royalty rate based on industry-specific average rates.

Due to the material significance and as the measurement of the brand also depends on general economic conditions that are beyond the Group's control, we additionally reviewed the sensitivity analyses concerning the COBRA brand originally conducted by PUMA SE in order to be able to determine a potential impairment risk in case a material assumption underlying the measurement changes.

3. DEFERRED TAXES ON TAX LOSS CARRY FORWARDS

a. Within the consolidated financial statements of PUMA SE, the deferred tax assets include a total amount of € 92.2 million for tax losses carried forward. The Group assesses the future utilization of the tax losses carried forward based on the tax plans for the respective companies. The tax plan is derived from the corporate plan prepared by the managing directors. From our point of view, the deferred tax assets were of special importance, since the corporate plan as basis for the recoverability of the deferred tax assets strongly depends on the assessment and assumptions of the managing directors and is thus subject to uncertainties and discretion.

Information on the deferred tax assets on tax loss carry forwards, provided by the managing directors, is disclosed in Chapter 2 *Significant Consolidation, Accounting and Valuation Principles* and in Chapter 8 *Deferred Taxes* of the notes to the consolidated financial statements.

b. Within the scope of our audit of the tax facts, we assessed the recognition and valuation of the deferred taxes under involvement of our internal tax experts. In doing so, we evaluated the established internal processes and controls for the recognition of tax facts as well as for the determination of the tax loss carry forwards. We assessed the recoverability of the deferred tax assets on tax loss carry forwards based on the current corporate plan and internal forecasts taking into account the future tax income situation of the concerned group companies and valued the appropriateness of the applied assumptions. Furthermore, we reproduced the reconciliation of the taxable income and the arithmetical correctness. In addition, we checked the completeness and accuracy of the disclosures required under IAS 12.

OTHER INFORMATION

The managing directors are responsible for the other information. The other information comprises:

- the Group's statement on corporate governance pursuant to Section 315d German Commercial Code [HGB] specified in Chapter *Corporate Governance Report including the Statement on Corporate Governance* of the combined management report,
- the corporate governance report pursuant to No. 3.10 of the German Corporate Governance Code specified in Chapter *Corporate Governance Report including the Statement on Corporate Governance* of the combined management report,
- the managing directors' confirmation relating to the consolidated financial statements and to the combined management report pursuant to Section 297 [2] Sentence 4 and Section 315 [1] Sentence 5 German Commercial Code [HGB], respectively, as included in the notes to the consolidated financial statements,
- the combined non-financial report which will be published after the issuance of this auditor's report and

- the remaining parts of the Annual Report which will be published after the issuance of this auditor's report, with the exception of the audited consolidated financial statements and combined management report and our auditor's report.

Our audit opinions on the consolidated financial statements and on the combined management report do not cover the other information and consequently we do not express an audit opinion or any other form of assurance conclusion thereon.

In connection with our audit, our responsibility is to read the other information and, in so doing, to consider whether the other information

- is materially inconsistent with the consolidated financial statements, with the combined management report or our knowledge obtained in the audit or
- otherwise appears to be materially misstated.

RESPONSIBILITIES OF THE MANAGING DIRECTORS AND THE ADMINISTRATIVE BOARD FOR THE CONSOLIDATED FINANCIAL STATEMENTS AND THE COMBINED MANAGEMENT REPORT

The managing directors are responsible for the preparation of the consolidated financial statements that comply, in all material respects, with IFRSs as adopted by the EU and the additional requirements of German commercial law pursuant to Section 315e [1] German Commercial Code [HGB] and that the consolidated financial statements, in compliance with these requirements, give a true and fair view of the assets, liabilities, financial position and financial performance of the Group. In addition, the managing directors are responsible for such internal control as they have determined necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the managing directors are responsible for assessing the Group's ability to continue as a going concern. They also have the responsibility for disclosing, as applicable, matters related to going concern. In addition, they are responsible for financial reporting based on the going concern basis of accounting unless there is

an intention to liquidate the Group or to cease operations or there is no realistic alternative but to do so.

Furthermore, the managing directors are responsible for the preparation of the combined management report that, as a whole, provides an appropriate view of the Group's position and is, in all material respects, consistent with the consolidated financial statements, complies with German legal requirements and appropriately presents the opportunities and risks of future development. In addition, the managing directors are responsible for such arrangements and measures (systems) as they have considered necessary to enable the preparation of a combined management report that is in accordance with the applicable German legal requirements and to be able to provide sufficient appropriate evidence for the assertions in the combined management report.

The Administrative Board is responsible for overseeing the Group's financial reporting process for the preparation of the consolidated financial statements and of the combined management report.

AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS AND OF THE COMBINED MANAGEMENT REPORT

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error and whether the combined management report as a whole provides an appropriate view of the Group's position and, in all material respects, is consistent with the consolidated financial statements and the knowledge obtained in the audit, complies with the German legal requirements and appropriately presents the opportunities and risks of future development, as well as to issue an auditor's report that includes our audit opinions on the consolidated financial statements and on the combined management report.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Section 317 German Commercial Code (HGB) and the EU Audit Regulation and in compliance with German Generally Accepted Standards for Financial Statement Audits promulgated by the Institut der Wirtschaftsprüfer (IDW) will always detect a material misstatement. Misstatements can arise from fraud or error and are considered material

if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements and this combined management report.

We exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements and of the combined management report, whether due to fraud or error, design and perform audit procedures responsive to those risks and obtain audit evidence that is sufficient and appropriate to provide a basis for our audit opinions. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.
- Obtain an understanding of internal control relevant to the audit of the consolidated financial statements and of arrangements and measures relevant to the audit of the combined management report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an audit opinion on the effectiveness of these systems.
- Evaluate the appropriateness of accounting policies used by the managing directors and the reasonableness of estimates made by the managing directors and related disclosures.
- Conclude on the appropriateness of the managing directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in the auditor's report to the related disclosures in the consolidated financial statements and in the combined management report or, if such disclosures are inadequate, to modify our respective audit opinions. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to be able to continue as a going concern.

- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures and whether the consolidated financial statements present the underlying transactions and events in a manner that the consolidated financial statements give a true and fair view of the assets, liabilities, financial position and financial performance of the Group in compliance with IFRSs as adopted by the EU and with the additional requirements of German commercial law pursuant to Section 315e (1) German Commercial Code (HGB).
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express audit opinions on the consolidated financial statements and on the combined management report. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinions.
- Evaluate the consistency of the combined management report with the consolidated financial statements, its conformity with German law and the view of the Group's position it provides.
- Perform audit procedures on the prospective information presented by the executive directors in the combined management report. On the basis of sufficient appropriate audit evidence we evaluate, in particular, the significant assumptions used by the executive directors as a basis for the prospective information and evaluate the proper derivation of the prospective information from these assumptions. We do not express a separate audit opinion on the prospective information and on the assumptions used as a basis. There is a substantial unavoidable risk that future events will differ materially from the prospective information.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with the relevant independence requirements and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence and where applicable, the related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter.

OTHER LEGAL AND REGULATORY REQUIREMENTS

Further information pursuant to Article 10 of the EU Audit Regulation

We were elected as group auditor by the annual general meeting on April 12, 2017. We were engaged by the administrative board on October 20, 2017. We have been the group auditor of PUMA SE, Herzogenaurach, without interruption, since the financial year 2012.

We declare that the audit opinions expressed in this auditor's report are consistent with the additional report to the audit committee pursuant to Article 11 of the EU Audit Regulation (long form audit report).

GERMAN PUBLIC AUDITOR RESPONSIBLE FOR THE ENGAGEMENT

The German Public Auditor responsible for the engagement is Stefan Otto.

Munich, February 9, 2018

Deloitte GmbH
Wirtschaftsprüfungsgesellschaft



Stadter
Wirtschaftsprüfer
[German Public Auditor]



Otto
Wirtschaftsprüfer
[German Public Auditor]

REPORT BY THE ADMINISTRATIVE BOARD



ANTOINE GRIEZMANN

DEAR SHAREHOLDERS,

In financial year 2017, the Administrative Board has exercised all its duties under the law, statutes and company rules. It has managed the Company, determined the basic business strategies and monitored their implementation by the Managing Directors.

In this regard, the Administrative Board has in its four regular meetings discussed and resolved on the Company's business policies, all relevant aspects of corporate development and corporation planning, the Company's economic situation, including its net assets, financial position and results of operations and all key decisions for the Group. All members participated in drawing up the resolutions. The Managing Directors have informed the Administrative Board regularly, comprehensively and in a timely manner in written and verbal form about the implementation of all decisions and about all major business transactions. Furthermore, an extraordinary and a constitutive meeting of the Administrative Board took place.

The Administrative Board discussed in detail all of the Company's key business transactions, based on the reports by the Managing Directors and the committees and presented its own ideas. The Managing Directors has provided the Administrative Board with information on any deviations from business performance based on the specifications that have been given to the Managing Directors by the Administrative Board. The Administrative Board verified all of these explanations using the supporting documents submitted. The Administrative Board was involved in all key decisions at an early stage. In addition, the Chairman of the Administrative Board and other members of the Administrative Board maintained and continue to maintain, regular verbal or written contact with the Managing Directors and keep themselves informed of all major developments. Overall, these discussions did not give rise to any doubts that the Managing Directors were managing the Group in anything other than a lawful and proper manner.

MAIN ADVISORY FOCUS

In the financial year 2017, the focus was primarily on the following topics: audit and approval of the 2016 financial statements, dividend policy, setting the agenda for the Annual General Meeting of April 12, 2017, ongoing business development, the Group's financial position, business planning for 2018 and medium-term planning, including investments, compliance and internal control system as well as material litigation in the Group. In addition, the Administrative Board has dealt intensively with the corporate governance, especially with the definition of a competence profile for the Administrative Board.



The agenda also included setting new targets for the proportion of women on the Administrative Board, at the level of the Managing Directors and at the two management levels below the Managing Directors.

To address these topics, the Administrative Board reviewed the Company's financial reports and records.

CONFLICTS OF INTEREST

The members of the Administrative Board are required to disclose any conflicts of interest immediately. In the past year, no such disclosures were made.

COMMITTEES

In its constitutive meeting on April 12, 2017 the Administrative Board established four committees to perform its duties. The Board receives regular reports on their work. The members of the committees are listed in the Notes to the Consolidated Financial Statements of the Annual Report.

PERSONNEL COMMITTEE

The Personnel Committee is responsible for entering into and making changes to Managing Directors' employment contracts and for establishing policies for Human Resources and personnel development. It met once in 2017. Discussions focused on recommendations for setting bonus payments for the Managing Directors. The Administrative Board was given a respective recommendation for a resolution.

AUDIT COMMITTEE

The Audit Committee held four regular meetings in financial year 2017. In particular, the Audit Committee is responsible for accounting issues and monitoring the accounting process, the effectiveness of the internal control system, risk management and the risk management system, internal audits, compliance and the statutory audit of the financial statements, with particular regard to the required independence of the statutory auditors, issuing the audit mandate to the statutory auditors, defining the audit areas of focus, any additional services to be performed by the auditors and the fee agreement.

SUSTAINABILITY COMMITTEE

The Committee is responsible for promoting corporate sustainability and an awareness of the need to act fairly, honestly, positively and creatively in every decision made and every action taken. One meeting was held in 2017. Main focus of the discussions was the progress achieved on the ten sustainability targets to be achieved by PUMA by 2020. The committee looked in detail at individual projects, for example, in the area of social commitment [such as *Right to Play*], the financial support for manufacturers on reaching specific energy targets or the elimination of certain pollutants in the production chain. In addition, the results of the symposium *Talks at Banz*, which took place in Hong Kong for the first time after thirteen years thus enabling direct coordination with the manufacturers on the realization of the sustainability goals, were presented to the committee.

NOMINATING COMMITTEE

The Nominating Committee proposes suitable shareholder candidates to the Administrative Board for its voting recommendations to the Annual General Meeting. It held one meeting in the last financial year. The Nominating Committee recommended to the Administrative Board that the Administrative Board proposes the election of Mr. Jean-François Palus [Group Managing Director and member of the Administrative Board of Kering S.A., Paris/France], Mr. Jean-Marc Duplaix [Chief Financial Officer [CFO] of Kering S.A., Paris/France], Mr. Thore Ohlsson [President of Elimexo AB, Falsterbo/Sweden] and Ms. Béatrice Lazat [Human Resources Director, Kering S.A., Paris/France] at the Annual General Meeting on April 12, 2017.

CORPORATE GOVERNANCE

As in previous years, the Administrative Board addressed current developments in the German Corporate Governance Code [GCGC] in the financial year 2017. It defined a competence profile for the Administrative Board. The GCGC contains essential statutory regulations and recommendations for the management and supervision of listed companies and standards for responsible corporate governance. The corporate governance standards have long been a part of the corporate routine. None of this is changed in the single-tier corporate governance system now in place at PUMA.

Pursuant to Paragraph 3.10 of the GCGC, the Administrative Board reports on corporate governance in the Corporate Governance Report. With very few exceptions, the Company satisfies the requirements of the GCGC and explains these system-related exceptions, as well as deviations from the GCGC resulting from PUMA's single-tier system, in the Statement of Compliance. The Statement of Compliance of November 9, 2017 is available to our shareholders at any time on the Company's website under <http://about.PUMA.com/en/investor-relations/corporate-governance/declaration-of-compliance/>.

ANNUAL FINANCIAL STATEMENTS ADOPTED

The annual financial statements for PUMA SE prepared by the Managing Directors in accordance with German Commercial Code [Handelsgesetzbuch/HGB], the consolidated financial statements and the combined management report for PUMA SE and the PUMA Group, each for the financial year 2017, prepared in accordance with Section 315a HGB on the basis of the International Financial Reporting Standards [IFRS] have been audited by the statutory auditors, Deloitte GmbH Wirtschaftsprüfungsgesellschaft, Munich, who were appointed at the Annual General Meeting on April 12, 2017 and commissioned by the Administrative Board to audit the annual financial statements and the consolidated financial statements and have been given an unqualified auditor's opinion.

In their report, the statutory auditors conclude that PUMA's institutionalized risk management system, in accordance with Section 91(2) of the German Stock Corporation Act [Aktien-gesetz/AktG], is capable of detecting at an early stage and countering any developments that might jeopardize the continuity of the Company as a going concern. The Administrative Board has been updated by the Managing Directors regularly on all relevant risks in this regard, in particular their assessments of market and procurement risks, financial risks [including currency risks] and organizational risks.

The accounting records, the audit reports from the statutory auditors and the Managing Directors' recommendation on the appropriation of net profit were made available to all members of the Administrative Board in a timely manner. At the meeting of the Audit Committee on February 9, 2018 and at the subsequent Administrative Board meeting held on the same day, the statutory auditors reported on the key results of their audit and discussed them in detail with the Managing Directors and the members of the Administrative Board. No discrepancies were detected.

The Administrative Board reviewed in detail the annual financial statements, the combined management report for PUMA SE and the PUMA Group, the Managing Directors' recommendation on the appropriation of net profit and the consolidated financial statements and raised no objections. In accordance with the recommendation of the Audit Committee, the Administrative Board agreed with the results of the audit of both statements and approved the annual financial statements of PUMA SE and the consolidated financial statements for the 2017 financial year. The 2017 annual financial statements have thus been adopted.

The Administrative Board and the Managing Directors resolved to propose to the Annual General Meeting a distribution of a dividend of € 12.50 per dividend entitled share for the financial year 2017. In this context, the liquidity situation of the Company, the financing and the effects on the capital market were discussed. A total amount of around € 187 million will be paid out in dividends from PUMA SE's net income. The remaining net income of around € 81 million will be carried forward.

Finally, in its meeting on February 9, 2018, the Administrative Board examined in detail the combined non-financial report in accordance with §§ 315c in conjunction with §§ 289c to 289e of the German Commercial Code [HGB] and raised no objections.

REPORT ON RELATIONSHIPS WITH AFFILIATED COMPANIES

Since April 10, 2007, PUMA SE has been a dependent company of Sapardis SE, a wholly owned subsidiary of Kering S.A., which in turn is a subsidiary of Artémis S.A. [due to the voting right majority], pursuant to Section 17 of the German Stock Corporation Act [AktG]. The report by the Managing Directors on relations with affiliated companies [Dependent Company Report] specified in Section 312 AktG has been made available to the Administrative Board. The report has been reviewed by the statutory auditors, who issued the following auditor's opinion:

"We have duly examined and assessed the report and hereby certify that:

1. the information contained in the report is correct,
2. the payments made by the corporation in the legal transactions listed in the report were not unduly high and
3. regarding the other measures listed in the report, there are no circumstances indicating a materially different assessment from that of the Managing Directors."

After a thorough review, the Administrative Board agreed with the Dependent Company Report prepared by the Managing Directors and approved the auditors' findings. No objections were raised.

PERSONNEL CHANGES IN THE ADMINISTRATIVE BOARD

There were the following changes in personnel on the part of the shareholder representatives in the financial year 2017: Mr. Guy Buzzard, representative of the employees on the Administrative Board, passed away on March 12, 2017. Moreover, the Annual General Meeting on April 12, 2017 elected an Administrative Board consisting of six members. The members are Mr. Jean-François Palus [Group Managing Director and member of the Administrative Board of Kering S.A., Paris/France], Mr. Jean-Marc Duplaix [Chief Financial Officer [CFO] of Kering S.A., Paris/France], Mr. Thore Ohlsson [President of Elimexo AB, Falsterbo/Sweden] and Ms. Béatrice Lazat [Human Resources Director, Kering S.A., Paris/France] as shareholder representative and Mr. Martin Köppel and Mr. Gernot Heinzl as employees' representatives. Each of their terms of office end with the close of the Annual General Meeting that adopts the resolutions approving the actions of the Board for the financial year 2021.

THANKS

We would like to express our gratitude and recognition to the Managing Directors, the management teams at the Group companies, the Works Council and all our employees for their hard work and their outstanding cooperation.

Herzogenaurach, February 12, 2018

ON BEHALF OF THE ADMINISTRATIVE BOARD


Jean-François Palus
Chairman

REPORT ON GENDER EQUALITY AND EQUAL PAY



MARIE-LAURENCE JUNGFLEISCH

Pursuant to the provisions of the Entgelttransparenzgesetz (EntgTranspG – Pay Transparency Act), a separate remuneration report must be drawn up as of calendar year 2018. This report, to be created for the first time, includes a 12-monthly reporting period and refers to 2016.

Respect, tolerance and equality are an obligation for PUMA. Since 2005, we have followed the PUMA Code of Conduct and the Diversity Charter since 2010. The Charter was introduced in order to ensure a fair working environment at PUMA in which all employees have the same opportunities, regardless of nationality, origin, religion, ideology, age, gender or sexual orientation.

The ratio of female to male employees [gender ratio] in the PUMA Group is approximately 47:53 female to male and has remained stable in recent years. In 2016, the proportion of women at all management levels worldwide was 38%. Although this number has increased in comparison to the previous year, we are striving to continue to increase the proportion of women in management positions, in particular in upper management positions, across the globe. To achieve this, at Group level we have committed to a female ratio of 20% or 30% for both management levels under management. These targets were slightly exceeded by the end of June 2017. PUMA would like to support the development of women in management positions on a continuous basis. For this reason, we offer special training courses and access to interesting networks. Contact and communication with experienced female management should encourage female employees and motivate them to take on management positions within PUMA Group.

In 2016, PUMA was granted the *career and family audit certificate* after successfully passing the audits. It also emphasizes that we already offer a large number of measures for mothers and fathers to be able to arrange their professional and private lives even more simply. Due to more flexible working hours and mobile work, employees can work flexibly in terms of location and, after consultation with superiors, can also work from home. Furthermore, we offer kindergarten and crèche facilities, a parent-child office and an external service provider to support childcare and care for relatives in addition to a children's vacation program for employees' children.

As a further measure to support male and female equality, both as part of our training for management on the subject of personnel selection and in the training of labor law for management, the General Equality Act (Allgemeine Gleichbehandlungsgesetz – AGG) and any possible violations is discussed. Furthermore, we are in constant dialog with PUMA SE employee representatives on this subject.

PUMA SE is bound by a collective agreement. Classification into individual collective agreement groups takes place on a gender-neutral basis founded on the collective wage agreement. In 2017, discussions were held with the works council in order to ensure that no pay discrimination takes place due to gender.

The total number of PUMA SE employees in 2016 amounted to 1,063 employees (509 women and 554 men), 920 of which were full-time employees (381 women and 539 men) and 143 part-time employees (128 women and 15 men).



ANDRE DE GRASSE

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GRI G4 CONTENT INDEX

Since 2003 PUMA's sustainability reports are based on the guidelines of the Global Reporting Initiative (GRI), which developed detailed and widely recognised guidelines on sustainability reporting. This report has been developed in accordance with the GRI G4 guidelines using the "Core" option. This option enables us to report on the impacts related to our

economic, environmental, social, and governance performance. It includes topics that are material to PUMA's business and our key stakeholders and that constitute our sustainability targets. These targets have been systematically developed in accordance with the feedback from PUMA's stakeholders.

GENERAL STANDARD DISCLOSURES



GRI GENERAL STANDARD DISCLOSURES

Standard Disclosures	Cross-reference	Omissions, reasons, explanations and comments	Page	External Assurance by DELOITTE
STRATEGY AND ANALYSIS				
G4-1	PUMA Sustainability Strategy 10FOR20		60	✓
G4-2	PUMA Sustainability Strategy 10FOR20; PUMA's Material Aspects		60 65	✓
ORGANIZATIONAL PROFILE				
G4-3	Imprint		251	
G4-4	Commercial Activities and Organisational Structure		97	✓
G4-5	Commercial Activities and Organisational Structure		97	✓
G4-6	Sourcing	All countries in which subsidiaries exist are noted in the reference to the financial statement.	101	✓
G4-7	Notes to the Consolidated Financial Statements - 1. General; Notes to the Consolidated Financial Statements - 2. Significant Consolidation, Accounting and Valuation Principles	All countries in which subsidiaries exist are noted in the reference to the financial statement.	149 152	✓
G4-8	Sales	All countries in which subsidiaries exist are noted in the reference to the financial statement.	107	✓

GRI GENERAL STANDARD DISCLOSURES

Standard Disclosures	Cross-reference	Omissions, reasons, explanations and comments	Page	External Assurance by DELOITTE
G4-9	Number of Employees; Sales; Results of Operations; Dividends		104 107 110 112	✓
G4-10	Number of Employees; Diversity; Working Conditions and Flexible Working Modules	Number of employees are specified according to gender and part-time contracts. No further specification related to type of employment or region. Significant changes for number of employees is not a material aspect.	104 47 48	✓
G4-11	Working Conditions and Flexible Working Modules		48	✓
G4-12	Social Compliance [10FOR20 Target No. 3]; Climate Change [10FOR20 Target No. 5]; Environmental Profit & Loss [EP&L] [10FOR20 Target No. 9]; Summary		68 74 149 152	✓
G4-13	Targets and Strategy; Notes to the Consolidated Financial Statements - 1. General; Notes to the Consolidated Financial Statements - 2. Significant Consolidation, Accounting and Valuation Principles	Detailed information contained in financial statement.	97 149 152	✓
G4-14	PUMA Sustainability Strategy 10FOR20; Stakeholder Engagement [10FOR20 Target No. 1]; Human Rights [10FOR20 Target No. 2]		60 64 66	✓
G4-15	PUMA Sustainability Strategy 10FOR20; Stakeholder Engagement [10FOR20 Target No. 1]		60 64	✓

GRI GENERAL STANDARD DISCLOSURES

Standard Disclosures	Cross-reference	Omissions, reasons, explanations and comments	Page	External Assurance by DELOITTE
G4-16	Stakeholder Engagement [10FOR20 Target No. 1]; Human Rights [10FOR20 Target No. 2]		64 66	✓

IDENTIFIED MATERIAL ASPECTS AND BOUNDARIES

Standard Disclosures	Cross-reference	Omissions, reasons, explanations and comments	Page	External Assurance by DELOITTE
G4-17	Notes to the Consolidated Financial Statements - 1. General		149	✓ 212
G4-18	PUMA Sustainability Strategy 10FOR20; Stakeholder Engagement [10FOR20 Target No. 1]; PUMA's Material Aspects		60 64 65	✓ 90
G4-19	PUMA's Material Aspects		65	✓ 90
G4-20	PUMA's Material Aspects	The material aspects are covered. Further aspects related to the scope of the topics and materiality are covered in the Human Rights screening report by Shift on our website.	65	✓ 90
G4-21	PUMA's Material Aspects	The material aspects are covered. Further aspects related to the scope of the topics and materiality are covered in the Human Rights screening report by Shift on our website.	65	✓ 90
G4-22	PUMA Sustainability Strategy 10FOR20; PUMA's Material Aspects	No changes related to material aspects. However transfer of material aspects into new 10FOR20 Sustainability Targets.	60 65	✓ 90
G4-23	--	No significant changes of material aspects compared to previous reporting period.	-	✓ 90

STAKEHOLDER ENGAGEMENT

Standard Disclosures	Cross-reference	Omissions, reasons, explanations and comments	Page	External Assurance by DELOITTE
G4-24	PUMA Sustainability Strategy 10FOR20; Stakeholder Engagement [10FOR20 Target No. 1]; PUMA's Material Aspects		60 64 65	✓ 90
G4-25	PUMA Sustainability Strategy 10FOR20; Stakeholder Engagement [10FOR20 Target No. 1]; PUMA's Material Aspects		60 64 65	✓ 90
G4-26	PUMA Sustainability Strategy 10FOR20; Stakeholder Engagement [10FOR20 Target No. 1]; PUMA's Material Aspects		60 64 65	✓ 90

GRI GENERAL STANDARD DISCLOSURES

Standard Disclosures	Cross-reference	Omissions, reasons, explanations and comments	Page	External Assurance by DELOITTE
G4-27	PUMA Sustainability Strategy 10FOR20; Stakeholder- Engagement [10FOR20 Target No. 1]; PUMA's Material Aspects		60	✓ 90
			64	
			65	
REPORT PROFILE				
G4-28	Calendar year 2017		-	
G4-29	April 2017		-	
G4-30	Annually		-	
G4-31	Imprint		215	
G4-32	GRI G4 Content Index; Independent Assurance Statement; Independent Auditor's Report	In accordance with Core-option selected.	220 90	✓
			212	
G4-33	Independent Assurance Statement; Assurance Opinion	External assurance through Deloitte & Touche GmbH. All levels of leadership were included in this process.	90 212	✓
GOVERNANCE				
G4-34	PUMA's Sustainability Organisation; Corporate Governance Report		61 133	✓
G4-37	PUMA's Sustainability Organisation		61	✓
ETHICS AND INTEGRITY				
G4-56	Relevant Disclosures of Corporate Governance Practices that are applied beyond the Regulatory Requirements; PUMA Sustainability Strategy 10FOR20; Human Rights [10FOR20 Target No. 2]; Governance [10FOR20 Target No. 10]		135 60 66 88	✓

SPECIFIC STANDARD DISCLOSURES

GRI SPECIFIC STANDARD DISCLOSURES

Standard Disclosures	Cross-reference	Omissions, reasons, explanations and comments	Page	External Assurance by DELOITTE
CATEGORY: ECONOMIC				
ASPECT: ECONOMIC PERFORMANCE				
G4-DMA	Overview 2017; Targets and Strategy; Management System; Economic Report		94 97 106 107	✓
G4-EC1	Overview 2017; Results of Operations; Sales; Cashflow	Further information contained in the financial statement and attachments to the financial statement.	94 110 107 116	✓
G4-EC2	Climate Change [10FOR20 Target No. 5]; Governance [10FOR20 Target No. 10]	Partially reported, as the financial implications of the risk of taking measures were not evaluated.	74 88	✓
G4-EC3	Compensation Report; Notes to the Consolidated Financial Statements - 1. General; Provisions for Pensions and Similar Obligations; Pension Obligations		123 149 160 163	✓
CATEGORY: ENVIRONMENTAL				
ASPECT: MATERIALS				
G4-DMA	PUMA Sustainability Strategy 10FOR20; PUMA's Material Aspects; Materials [10FOR20 Target No. 8]; Environmental Profit & Loss [EP&L] [10FOR20 Target No. 9]; Summary		60 65 82 83 89	✓
G4-EN1	Materials [10FOR20 Target No. 8]; Environmental Profit & Loss [EP&L] [10FOR20 Target No. 9]	The most relevant materials used are reported based on our materiality analysis.	82 83	✓
G4-EN2	Materials [10FOR20 Target No. 8]; Environmental Profit & Loss [EP&L] [10FOR20 Target No. 9]	Only reported in general. Specific percentages are given for cotton, polyester, leather and cardboard. Total figures for recycling of waste and recycled paper are reported. Since PUMA has completely outsourced production to external suppliers, paper is the main material used directly at PUMA.	82 83	✓

GRI SPECIFIC STANDARD DISCLOSURES

Standard Disclosures	Cross-reference	Omissions, reasons, explanations and comments	Page	External Assurance by DELOITTE
ASPECT: ENERGY				
G4-DMA	PUMA Sustainability Strategy 10FOR20;		60	✓
	PUMA's Material Aspects; Climate Change [10FOR20 Target No. 5]; Environmental Profit & Loss [EP&L] [10FOR20 Target No. 9]; Summary		65 74 83 89	
G4-EN3	Climate Change [10FOR20 Target No. 5]; Environmental Profit & Loss [EP&L] [10FOR20 Target No. 9]	Total energy consumption (in KWh) and percentage of renewable energy are reported, independent of fuel type.	74 83	✓
G4-EN4	Climate Change [10FOR20 Target No. 5]; Environmental Profit & Loss [EP&L] [10FOR20 Target No. 9]	Total energy consumption (in KWh) is reported for Tier 1 suppliers, independent of fuel type.	74 83	✓
G4-EN5	Climate Change [10FOR20 Target No. 5]; Environmental Profit & Loss [EP&L][10FOR20 Target No. 9]	Total energy intensity is reported, regardless of subcategories.	74 83	✓
G4-EN6	Climate Change [10FOR20 Target No. 5]; Environmental Profit & Loss [EP&L] [10FOR20 Target No. 9]	Partially reported as energy savings are listed as part of the total energy consumption. Further information is given on our website: http://about.puma.com/en/sustainability/supply-chain/resource-efficiency	74 83	✓
G4-EN7	Environmental Profit & Loss [EP&L] [10FOR20 Target No. 9]	Energy consumption per product category (and partially also on material level) reported. However, this information is not product specific, since data is not available on product level.	83	✓
ASPECT: EMISSIONS				
G4-DMA	PUMA Sustainability Strategy 10FOR20;		60	✓
	PUMA's Material Aspects; Climate Change [10FOR20 Target No. 5]; Environmental Profit & Loss [EP&L] [10FOR20 Target No. 9]; Water and Air [10FOR20 Target No. 7]; Chemicals [10FOR20 Target No. 6]; Summary		65 74 83 79 77 89	
G4-EN15	Climate Change [10FOR20 Target No. 5]; Environmental Profit & Loss [EP&L] [10FOR20 Target No. 9]	No quantitative reporting for CO ₂ emissions from biogenic sources.	74 83	✓

GRI SPECIFIC STANDARD DISCLOSURES

Standard Disclosures	Cross-reference	Omissions, reasons, explanations and comments	Page	External Assurance by DELOITTE
G4-EN16	Climate Change [10FOR20 Target No. 5]; Environmental Profit & Loss [EP&L] [10FOR20 Target No. 9]		74 83	✓
G4-EN17	Climate Change [10FOR20 Target No. 5]; Environmental Profit & Loss [EP&L] [10FOR20 Target No. 9]	Sum parameters are reported independent of their origin. Emissions from biogenic sources are not reported separately.	74 83	✓
G4-EN18	Climate Change [10FOR20 Target No. 5]; Environmental Profit & Loss [EP&L] [10FOR20 Target No. 9]		74 83	✓
G4-EN19	Climate Change [10FOR20 Target No. 5]; Environmental Profit & Loss [EP&L] [10FOR20 Target No. 9]		74 83	✓
G4-EN21	Water and Air [10FOR20 Target No. 7]; Chemicals [10FOR20 Target No. 6]	Reporting only for selected and material parameters. Quantitative emissions of air pollution parameters are not reported as production of PUMA goods is out-sourced.	79 77	✓
ASPECT: EFFLUENTS AND WASTE				
G4-DMA	PUMA Sustainability Strategy 10FOR20;		60	✓
	PUMA's Material Aspects; Water and Air [10FOR20 Target No. 7]; Environmental Profit & Loss [EP&L] [10FOR20 Target No. 9]; Summary		65 79 83	
G4-EN22	Water and Air [10FOR20 Target No. 7]; Environmental Profit & Loss [EP&L] [10FOR20 Target No. 9]; Summary	Reporting for own entities. Test methods and results are also reported for selected suppliers, in addition on our website at: http://about.PUMA.com/en/sustainability/environment/zero-dischargeof-hazardous-chemicals	79 83 89	✓
ASPECT: TRANSPORT				
G4-DMA	PUMA Sustainability Strategy 10FOR20;		60	✓
	PUMA's Material Aspects; Climate Change [10FOR20 Target No. 5]; Summary		65 74 89	
G4-EN30	Climate Change [10FOR20 Target No. 5]		74	✓

GRI SPECIFIC STANDARD DISCLOSURES

Standard Disclosures	Cross-reference	Omissions, reasons, explanations and comments	Page	External Assurance by DELOITTE
ASPECT: SUPPLIER ENVIRONMENTAL ASSESSMENT				
G4-DMA	PUMA Sustainability Strategy 10FOR20;		60	✓
	PUMA's Material Aspects; Water and Air [10FOR20 Target No. 7]; Chemicals [10FOR20 Target No. 6]; Social Compliance [10FOR20 Target No. 3]; Summary		65 79 77 68 89	
G4-EN32	Water and Air [10FOR20 Target No. 7]; Chemicals [10FOR20 Target No. 6]; Social Compliance [10FOR20 Target No. 3]		79 77 68	✓
G4-EN33	Chemicals [10FOR20 Target No. 6]	Reporting related to the number of audited suppliers. More detailed information regarding results and corrective actions available at: http://about.puma.com/en/sustainability/environment/zero-discharge-of-hazardous-chemicals	77	✓

CATEGORY: SOCIAL**SUB-CATEGORY: LABOR PRACTICES AND DECENT WORK****ASPECT: EMPLOYMENT**

G4-DMA	PUMA Sustainability Strategy 10FOR20; People@PUMA		60 44	✓
G4-LA1	Number of Employees; Working Conditions and Flexible Working Modules	Newly hired employees covered, however not specified according to age and regions as this information is regarded as business confidential. Fluctuation rate reported, but not specified according to region as this aspect is not considered to be material.	104 48	✓

ASPECT: OCCUPATIONAL HEALTH AND SAFETY

G4-DMA	PUMA Sustainability Strategy 10FOR20; PUMA's Material Aspects; Health and Safety [10FOR20 Target No. 4]; Occupational Health and Safety		60 65 73 48	✓
G4-LA6	Occupational Health and Safety	No specific information given on type of injuries and work-related illnesses or gender break-down of injury rates, also for business partners, since this data is considered as business confidential.	73	✓

GRI SPECIFIC STANDARD DISCLOSURES

Standard Disclosures	Cross-reference	Omissions, reasons, explanations and comments	Page	External Assurance by DELOITTE
ASPECT: TRAINING AND EDUCATION				
G4-DMA	Our People		44	✓
G4-LA9	Learn@PUMA	Total training hours and number of trained employees are fully reported, however not specified by gender and employee category.	51	✓
G4-LA10	Growing Talent; Learn@PUMA; Talent Management	General training and employee development programs available, also leadership training programs. No specific life-long learning programs in place.	45 51 46	✓
G4-LA11	Talent Management	Percentage of employees covered, however no specific information given on gender or employee category.	46	✓

ASPECT: DIVERSITY AND EQUAL OPPORTUNITY

G4-DMA	Our People		44	✓
G4-LA12	Diversity; Worker's Council; Managing Directors and Administrative Board	Number covered but not specified according to age or other diversity indicators.	47 47 201	✓

ASPECT: SUPPLIER ASSESSMENT FOR LABOR PRACTICES

G4-DMA	PUMA Sustainability Strategy 10FOR20; PUMA's Material Aspects; Social Compliance [10FOR20 Target No. 3]; Summary		60 65 68 89	✓
G4-LA14	Social Compliance [10FOR20 Target No. 3]		68	✓
G4-LA15	Social Compliance [10FOR20 Target No. 3]	Number of complaints, categorisation and their resolution rate covered, however no details on individual complaints given as this information is confidential.	68	✓

ASPECT: LABOR PRACTICES GRIEVANCE MECHANISMS

G4-DMA	PUMA Sustainability Strategy 10FOR20; PUMA's Material Aspects; Social Compliance [10FOR20 Target No. 3]; Summary		60 65 68 89	✓
G4-LA16	Social Compliance [10FOR20 Target No. 3]		68	✓

GRI SPECIFIC STANDARD DISCLOSURES

Standard Disclosures	Cross-reference	Omissions, reasons, explanations and comments	Page	External Assurance by DELOITTE
SUB-CATEGORY: HUMAN RIGHTS				
ASPECT: INVESTMENT				
G4-DMA	PUMA Sustainability Strategy 10FOR20; PUMA's Material Aspects; Governance [10FOR20 Target No. 10]		60 65 88	✓
G4-HR2	Governance [10FOR20 Target No. 10]	Percentage of trained employees given. No details on number of training hours given as this is considered not material.	88	✓
ASPECT: NON-DISCRIMINATION				
G4-DMA	PUMA Sustainability Strategy 10FOR20; PUMA's Material Aspects; Social Compliance [10FOR20 Target No. 3]; Summary		60 65 68 89	✓
G4-HR3	Social Compliance [10FOR20 Target No. 3]	No information given on specific cases of discrimination, instead general reporting as part of audit figures and complaints mechanisms. Information is collected but cannot be shared publicly for confidentiality reasons.	68	✓
ASPECT: FREEDOM OF ASSOCIATION AND COLLECTIVE BARGAINING				
G4-DMA	PUMA Sustainability Strategy 10FOR20; PUMA's Material Aspects; Social Compliance [10FOR20 Target No. 3]; Summary		60 65 68 89	✓
G4-HR4	Social Key Performance Indicators [S-KPIs]	Information related to suppliers given per region.	71	✓
ASPECT: CHILD LABOR				
G4-DMA	PUMA Sustainability Strategy 10FOR20; PUMA's Material Aspects; Social Compliance [10FOR20 Target No. 3]; Materials [10FOR20 Target No. 8]		60 65 68 82	✓
G4-HR5	Social Compliance [10FOR20 Target No. 3]; Materials [10FOR20 Target No. 8]	Information related to suppliers given per region. For PUMA's own entities not regarded as material. Further information related to risk for own entities and suppliers not reported.	68 82	✓

GRI SPECIFIC STANDARD DISCLOSURES

Standard Disclosures	Cross-reference	Omissions, reasons, explanations and comments	Page	External Assurance by DELOITTE
ASPECT: FORCED OR COMPULSORY LABOR				
G4-DMA	PUMA Sustainability Strategy 10FOR20; PUMA's Material Aspects; Social Compliance [10FOR20 Target No. 3]; Materials [10FOR20 Target No. 8] Summary		60 65 68 82 89	✓
G4-HR6	Social Compliance [10FOR20 Target No. 3]; Materials [10FOR20 Target No. 8]	Information related to suppliers given per region. For PUMA's own entities not regarded as material. Further information related to risk for own entities and suppliers not reported.	68 82	✓
ASPECT: SECURITY PRACTICES				
G4-DMA	PUMA Sustainability Strategy 10FOR20; PUMA's Material Aspects; Human Rights [10FOR20 Target No. 2]; Summary		60 65 66 89	✓
G4-HR9	PUMA Sustainability Strategy 10FOR20; Human Rights [10FOR20 Target No. 2]		60 66	✓
ASPECT: SUPPLIER HUMAN RIGHTS ASSESSMENT				
G4-DMA	PUMA Sustainability Strategy 10FOR20; PUMA's Material Aspects; Social Compliance [10FOR20 Target No. 3]; Summary		60 65 68 89	✓
G4-HR10	Social Compliance [10FOR20 Target No. 3]		68	✓
G4-HR11	Social Compliance [10FOR20 Target No. 3]	Impact analysis related to suppliers and regions reported as part of audit statistics and worker complaints. No detailed information given on percentages.	68	✓
ASPECT: HUMAN RIGHTS GRIEVANCE MECHANISMS				
G4-DMA	PUMA Sustainability Strategy 10FOR20; PUMA's Material Aspects; Social Compliance [10FOR20 Target No. 3]; Summary		60 65 68 89	✓
G4-HR12	Social Compliance [10FOR20 Target No. 3]		68	✓

GRI SPECIFIC STANDARD DISCLOSURES

Standard Disclosures	Cross-reference	Omissions, reasons, explanations and comments	Page	External Assurance by DELOITTE
SUB-CATEGORY: SOCIETY				
ASPECT: LOCAL COMMUNITIES				
G4-DMA	PUMA Sustainability Strategy 10FOR20; PUMA's Material Aspects; Human Rights [10FOR20 Target No. 2]; Community Engagement; Charity Cat; Summary		60 65 66 54 53 89	✓
G4-S01	Human Rights [10FOR20 Target No. 2]; Community Engagement; Charity Cat	Community engagement of employees reported per region in hours, however not specified per business operation.	66 54 53	✓
ASPECT: ANTI-CORRUPTION				
G4-DMA	PUMA Sustainability Strategy 10FOR20; PUMA's Material Aspects; Governance [10FOR20 Target No. 10]		60 65 88	✓
G4-S03	Governance [10FOR20 Target No. 10]	Corruption risks for PUMA were analysed, identified and prioritized. However no quantitative reporting is given regarding the analysed business locations since this information is not regarded as material.	88	✓
G4-S04	Governance [10FOR20 Target No. 10]	Percentage of trained employees is reported. However this is not further specified according to categories or region, since this information is not considered to be material.	88	✓
ASPECT: SUPPLIER ASSESSMENT FOR IMPACTS ON SOCIETY				
G4-DMA	PUMA Sustainability Strategy 10FOR20; PUMA's Material Aspects; Social Compliance [10FOR20 Target No. 3]; Summary		60 65 68 89	✓
G4-S09	Social Compliance [10FOR20 Target No. 3]	According to our company policies, every supplier has to undergo our audit process.	68	✓
G4-S010	Social Compliance [10FOR20 Target No. 3]	Only total figures are given, no further information on percentages.	68	✓

GRI SPECIFIC STANDARD DISCLOSURES

Standard Disclosures	Cross-reference	Omissions, reasons, explanations and comments	Page	External Assurance by DELOITTE
ASPECT: GRIEVANCE MECHANISMS FOR IMPACTS ON SOCIETY				
G4-DMA	PUMA Sustainability Strategy 10FOR20; PUMA's Material Aspects; Social Compliance [10FOR20 Target No. 3]		60 65 68	✓
G4-S011	Social Compliance [10FOR20 Target No. 3]; Summary		68 89	✓
SUB-CATEGORY: PRODUCT RESPONSIBILITY				
ASPECT: CUSTOMER HEALTH AND SAFETY				
G4-DMA	PUMA Sustainability Strategy 10FOR20; PUMA's Material Aspects; Chemicals [10FOR20 Target No. 6]; Summary		60 65 77 89	✓
G4-PR1	Chemicals [10FOR20 Target No. 6]	Generally, all materials used in PUMA production need to be tested. However our reporting only covers test reports which are contained in our RSL database.	77	✓
G4-PR2	Chemicals [10FOR20 Target No. 6]	Only the number of failed materials is reported, however not the resulting actions [penalties or other measures].	77	✓



THE PUMA SHARE

SELENA GOMEZ

The PUMA share had a very positive development in 2017 and showed significant gains. The share started into 2017 at € 249.65 and moved in the following twelve months in a range between € 243.50 [January 12, 2017/-2.5%] and € 391.40 [November 7, 2017/+56.8%]. As of December 29, 2017, the share was trading at € 363.00 and therefore 45.4% higher than the closing rate of the prior year.

The market capitalization increased accordingly from € 3.7 billion to € 5.4 billion at year-end 2017. The average daily volume of shares traded increased from 3,392 shares in 2016 to 6,689 shares in 2017.

Compared to the SDAX, which rose in 2017 by 20.9%, the PUMA share developed significantly better, gaining 45.4%.

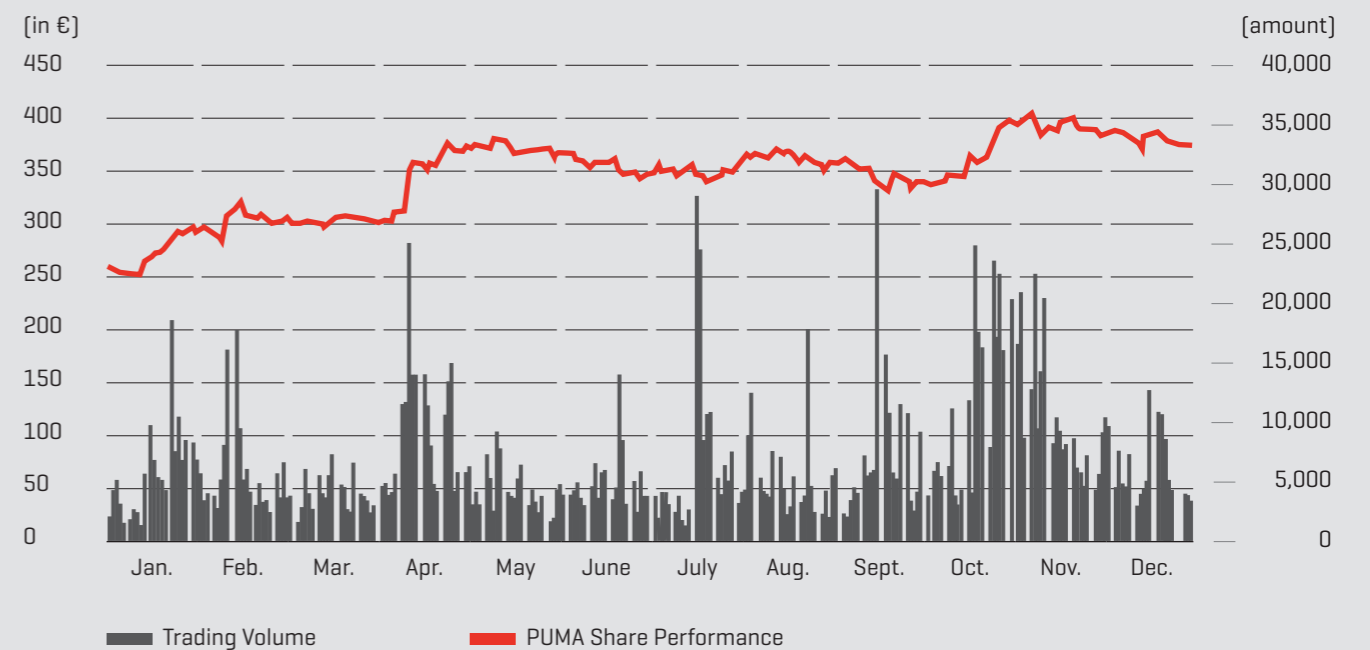
The PUMA share has been registered for the regulated market [formerly official trading] on German stock exchanges since 1986. It is listed in the Prime Standard Segment and the Small-Cap Index SDAX of the German Stock Exchange [Deutsche Börse].

Moreover, membership in the Dow Jones World/STOXX Sustainability indices and the FTSE4Good index was once again confirmed.

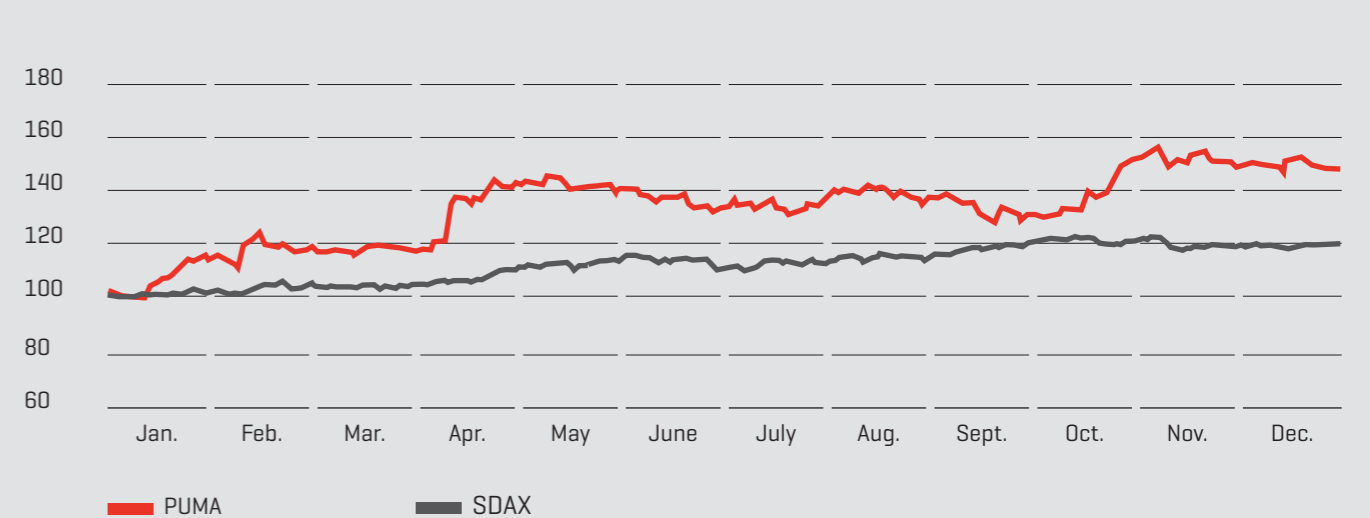
T.1 KEY DATA PER SHARE

		2017	2016	2015	2014	2013
End of year price	€	363.00	249.65	198.65	172.55	235.00
Highest price listed	€	391.40	249.65	212.85	235.00	249.40
Lowest price listed	€	243.50	168.20	141.85	157.10	205.35
Daily trading volumen ø	amount	6,689	3,392	9,416	7,209	11,086
Earnings per share	€	9.09	4.17	2.48	4.29	0.36
Gross cashflow per share	€	22.15	12.24	9.00	11.52	15.44
Free cashflow [before acquisitions] per share	€	7.82	3.78	-6.58	4.23	3.33
Shareholders' equity per share	€	110.87	115.28	108.39	108.32	100.22
Dividend per share	€	12.50	0.75	0.50	0.50	0.50

F.1 PUMA SHARE PERFORMANCE/TRADING VOLUME



F.2 SHARE DEVELOPMENT - REBASED



"We got the chance to sign Holstein Kiel, a second division football club from Germany – the biggest underdog in the league. And, coming as the best surprise, they are among the top teams of the 2nd Bundesliga, defeating many teams, which all had been believed to be better, not being afraid of any opponent at all."

SILJA HINTZ, HEAD OF SALES DACH, HERZOGENAURACH





FURTHER INFORMATION

PUMA YEAR-ON-YEAR COMPARISON 244

PUMA GROUP DEVELOPMENT 246



RICKIE FOWLER

FURTHER INFORMATION

T.1 PUMA YEAR-ON-YEAR COMPARISON (in € million)

	2017	2016	Deviation
Sales			
Consolidated sales	4,135.9	3,626.7	14.0%
- Footwear	1,974.5	1,627.0	21.4%
- Apparel	1,441.4	1,333.2	8.1%
- Accessories	719.9	666.5	8.0%
Result of operations			
Gross profit	1,954.3	1,656.4	18.0%
EBIT	244.6	127.6	91.7%
EBT	231.2	118.9	94.5%
Net earnings	135.8	62.4	117.7%
Profitability			
Gross profit margin	47.3%	45.7%	1.6%pt
EBT margin	5.6%	3.3%	2.3%pt
Net margin	3.3%	1.7%	1.6%pt
Return on capital employed (ROCE)	20.7%	10.3%	10.4%pt
Return on equity (ROE)	8.2%	3.6%	4.6%pt
Balance sheet information			
Shareholders' equity	1,656.7	1,722.2	-3.8%
- Equity ratio	58.1%	62.3%	-4.2%pt
Working capital	493.9	536.6	-7.9%
- in % of Consolidated sales	11.9%	14.8%	-2.9%pt

T.1 PUMA YEAR-ON-YEAR COMPARISON (in € million)

	2017	2016	Deviation
Cashflow and investments			
Gross cashflow	330.9	182.9	80.9%
Free cashflow (before acquisition)	116.9	56.5	106.8%
Investments (before acquisition)	122.9	84.3	45.7%
Acquisition investments	0.0	6.8	-
Employees			
Number of employees (annual average)	11,389	11,128	2.3%
Sales per employee (k€)	363.1	325.9	11.4%
PUMA share			
Share price (in €)	363.00	249.65	45.5%
Average outstanding shares (in million)	14.943	14.940	0.0%
Number of shares outstanding (in million)	14.943	14.940	0.0%
Earnings per share (in €)	9.09	4.17	117.7%
Market capitalization	5,426	3,730	45.5%
Average trading volume (amount/day)	6,689	3,392	97.2%

T.2 PUMA GROUP DEVELOPMENT [in € million]

	2017	2016	2015	2014	2013	2012	2011	2010	2009*	2008
Sales										
Consolidated sales	4,135.9	3,626.7	3,387.4	2,972.0	2,985.3	3,270.7	3,009.0	2,706.4	2,447.3	2,524.2
- Change in %	14.0%	7.1%	14.0%	-0.4%	-8.7%	8.7%	11.2%	10.6%	-3.0%	6.3%
- Footwear	1,974.5	1,627.0	1,506.1	1,282.7	1,372.1	1,595.2	1,539.5	1,424.8	1,321.7	1,434.3
- Apparel	1,441.4	1,333.2	1,244.8	1,103.1	1,063.8	1,151.9	1,035.6	941.3	846.2	899.3
- Accessories	719.9	666.5	636.4	586.3	549.4	523.6	433.9	340.3	279.4	190.6
Result of operations										
Gross profit	1,954.3	1,656.4	1,540.2	1,385.4	1,387.5	1,579.0	1,493.4	1,344.8	1,243.1	1,306.6
- Gross profit margin	47.3%	45.7%	45.5%	46.6%	46.5%	48.3%	49.6%	49.7%	50.8%	51.8%
Royalty and commission income	15.8	15.7	16.5	19.4	20.8	19.2	17.6	19.1	20.6	25.7
EBIT ¹⁾	244.6	127.6	96.3	128.0	191.4	290.7	333.2	337.8	299.7	350.4
- EBIT margin	5.9%	3.5%	2.8%	4.3%	6.4%	8.9%	11.1%	12.5%	12.2%	13.9%
EBT	231.2	118.9	85.0	121.8	53.7	112.3	320.4	301.5	138.4	326.4
- EBT margin	5.6%	3.3%	2.5%	4.1%	1.8%	3.4%	10.6%	11.1%	5.7%	12.9%
Net earnings	135.8	62.4	37.1	64.1	5.3	70.2	230.1	202.2	79.6	232.8
- Net margin	3.3%	1.7%	1.1%	2.2%	0.2%	2.1%	7.6%	7.5%	3.3%	9.2%
Expenses										
Marketing/retail	822.9	732.3	697.6	599.7	544.1	609.3	550.7	501.3	501.2	528.6
Personnel	549.1	493.1	483.8	425.3	415.7	438.8	393.8	354.1	320.2	306.4
Balance sheet										
Total assets	2,853.8	2,765.1	2,620.3	2,549.9	2,308.5	2,530.3	2,581.8	2,366.6	1,925.0	1,898.7
Shareholders' equity	1,656.7	1,722.2	1,619.3	1,618.3	1,497.3	1,597.4	1,605.2	1,386.4	1,133.3	1,177.2
- Equity ratio	58.1%	62.3%	61.8%	63.5%	64.9%	63.1%	62.2%	58.6%	58.9%	62.0%
Working capital	493.9	536.6	532.9	455.7	528.4	623.7	534.0	404.5	323.2	436.4
- thereof: inventories	778.5	718.9	657.0	571.5	521.3	552.5	536.8	439.7	344.4	430.8

1) EBIT before special items.

* Adjusted comparable figures according to IAS 8, see chapter 3 in the notes to the consolidated financial statements as of December 31, 2010.

T.2 PUMA GROUP DEVELOPMENT (in € million)

	2017	2016	2015	2014	2013	2012	2011	2010	2009*	2008
Cashflow										
Free cashflow	116.9	49.7	-98.9	39.3	29.2	-8.2	16.8	17.1	167.3	85.8
Investments (incl. acquisitions)	122.9	91.1	79.5	96.4	76.3	172.9	115.3	163.6	136.3	144.1
Profitability										
Return on equity (ROE)	8.2%	3.6%	2.3%	4.0%	0.4%	4.4%	14.3%	14.6%	7.0%	19.8%
Return on capital employed (ROCE)	20.7%	10.3%	7.9%	11.5%	5.6%	8.6%	28.7%	31.7%	20.3%	41.0%
Additional information										
Number of employees (year-end)	11,787	11,495	11,351	11,267	10,982	11,290	10,836	9,697	9,646	10,069
Number of employees (annual average)	11,389	11,128	10,988	10,830	10,750	10,935	10,043	9,313	9,747	9,503
PUMA share										
Share price (in €)	363.00	249.65	198.65	172.55	235.00	224.85	225.00	248.00	231.84	140.30
Earnings per share (in €)	9.09	4.17	2.48	4.29	0.36	4.69	15.36	13.45	5.28	15.15
Average outstanding shares (in million)	14.943	14.940	14.940	14.940	14.940	14.967	14.981	15.031	15.082	15.360
Number of shares outstanding (in million)	14.943	14.940	14.940	14.940	14.940	14.939	14.935	14.981	15.082	15.082
Market capitalization	5,426	3,730	2,968	2,578	3,511	3,359	3,360	3,715	3,497	2,116

* Adjusted comparable figures according to IAS 8, see chapter 3 in the notes to the consolidated financial statements as of December 31, 2010.



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